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(Company's Full Name)

# Rockwell Information Center, Rockwell Center, Makati City, Philippines

(Company's Address)

(632) 793-0088

(Telephone Number)

March 31, 2012

(Quarter Ending)

**SEC Form 17-Q Quarterly Report** 

(Form Type)

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q



# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period ended I	March 31, 2012
2.	Commission Identification Num	ber <u>62893</u>
3.	BIR Tax Identification Number	04-710-062-000
4.	Exact name of issuer as specified	in its charter: ROCKWELL LAND CORPORATION
5.	Province, country or other jurisd	iction of incorporation or organization: Philippines
6.	Industry Classification Code:	(SEC Use Only)
7.	Address of issuer's principal office Rockwell Information Center,	ce and postal code:  Rockwell Center, Makati City 1200
8.	Issuer's telephone number, includ	ling area code: (632) 793-0088
9.	Former name, former address, for	mer fiscal year, if changes since last report: N/A.
10.	Securities registered pursuant to S	Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA
	Title of each class Common shares	Number of shares issued and outstanding 6,228,382,344 shares (before acquisition) 6,101,762,198 shares (after acquisition)
	Amount of Debt Outstanding PhP2,628,087,970	
11.	Are any or all of the securities list  Yes [X]No [ ]	ted on a Stock Exchange?
	Stock Exchange: Securities Listed:	Philippine Stock Exchange Common shares
12.	Indicate by check mark whether the	he registrant:
	Sections 11 of the RSA	d to be filed by Section 17 of the Code and SRC Rule 17 thereunder or and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the nilippines, during the preceding twelve (12) months (or for such shorter quired to file such reports)
	Yes [X] No [	]
	(b) has been subject to such fili	ng requirements for the past ninety (90) days.

Yes[] No [X]

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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## **ROCKWELL LAND CORPORATION**

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in Millions)

(A fliourits in Millions)	March 31, 2012	December 31, 201
	Unaudited	Audited
ASSETS		
Current Assets		
Cash and cash equivalents	₽ 166	₽ 448
Trade and other receivables - net	2,234	2,551
Land and development costs - net	5,524	5,585
Advances to contractors	1,057	823
Condominium units for sale	54	64
Other current assets	557	447
Total Current Assets	9,593	9,917
Noncurrent Assets		
Noncurrent trade receivables	42	44
Investment properties - net	4,678	4,731
Investment in joint venture	2,123	2,103
Available-for-sale investments	270	262
Property and equipment - net	400	444
Pension asset	28	33
Other noncurrent asset	451	451
Total Noncurrent Assets	7,992	8,069
	₽17,585	₽17,986
T I DYY YEAR A NYD WAS A SAME		
LIABILITIES AND EQUITY		
Current Liabilities	une-	
Trade and other payables	₽ 2,114	₽ 2,313
Current portion of interest-bearing loans and borrowings	165	278
Current portion of installment payable	652	652
Deposits from pre-selling of condominium units	333	284
Income tax payable	42	33
Total Current Liabilities	3,306	3,559
Noncurrent Liabilities		
Interest-bearing loans and borrowings - net of current portion	2,463	2,588
Noncurrent portion of installment payable	2,371	2,371
Deferred tax liabilities - net	70	69
Deposits and other liabilities	86	251
Total Noncurrent Liabilities	4,989	5,279
Equity		
Capital stock	6,229	6,256
Unrealized gain on available-for-sale investments	20	13
Retained earnings	3,040	2,879
Total Equity	9,289	9,148
	₽17,585	₽17,986

See accompanying Notes to Financial Statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Millions)

	Jan 1 to Mar 31, 2012	Jan 1 to Mar 31, 2011
	Unaudited	Unaudited
REVENUE		
Sale of condominium units	₽ 766	₽ 454
Lease income	. 171	158
Interest income	129	105
Cinema and other mall revenue	45	41
Others	37	30
8	1,148	788
EXPENSES (INCOME)		
Cost of real estate	652	366
General and administrative expenses	195	135
Selling expenses	47	46
Interest expense	47	39
Foreign exchange loss (gain) - net	(1)	0
Share in net losses (income) of joint venture	(20)	(18)
	920	569
INCOME BEFORE INCOME TAX	227	219
PROVISION FOR INCOME TAX	62	60
NET INCOME	165	159
OTHER COMPREHENSIVE INCOME (LOSS)	7	(28)
TOTAL COMPREHENSIVE INCOME	₽ 172	₽ 131

See accompanying Notes to Financial Statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in Millions)

	Capital Stock	Unrealized Gain(Loss) on Available for Sale Investments	Retained Earnings	Total
At December 31, 2011	₽6,256	₽13	<b>₽2,879</b>	₽9,148
Redemption of preferred shares	(27)		,	(27)
Payment of cumulative dividends on	( )			()
preferred shares			(4)	(4)
Net Income			165	165
Other Comprehensive Income (Loss)	22	7		7
Total comprehensive income for the year	22	7	161	141
At March 31, 2012	₽6,229	₽20	₽3,040	₽9,289
A. D				
At December 31, 2010	₽6,256	₽27	₽1,964	₽8,247
Net Income			159	159
Other Comprehensive Income (Loss)	##.	(28)		(28)
Total comprehensive income for the year		(28)	159	131
At March 31, 2011	₽6,256	<b>(P1)</b>	₽2,123	₽8,378

## CONSOLIDATED STATEMENT OF CASH FLOWS

(Amounts in Millions)

	January 1 to March 31		
	2012 Unaudited	2011 Unaudited	
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₽ 227	₽ 219	
Adjustments for:	T 22/	F 219	
Interest income	(6)	(2)	
Depreciation and amortization	(6) 110	(3) 53	
Interest expense	46	31	
Share in net losses (income) of joint venture			
Pension costs	(20)	(18)	
Amortization and write-off of loan transaction costs	7 <b>1</b>	4 7	
Unrealized foreign exchange gain – net	_		
Mark-to-market loss (gain) from derivative instruments	(0.2)	(0.4)	
	2/5	(0.2)	
Operating income before working capital changes Decrease (increase) in:	365	293	
Trade and other receivables	***		
	318	711	
Land and development costs	60	(110)	
Advances to contractors	(234)	57	
Other current assets	(99)	(185)	
Condominium units for sale	9	-	
Increase (decrease) in:			
Trade and other payables	(199)	(347)	
Deposits from pre-selling of condominium units	49	301	
Net cash generated from operations	270	720	
Income taxes paid	(62)	(60)	
Interest paid	(48)	(39)	
Net cash provided by operating activities	160	621	
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of:			
Property and equipment	(12)	(16)	
Investment properties	(0.6)	(0.5)	
Interest received	6	3	
Net cash used in investing activities	(7)	(14)	
		(XII)	
CASH FLOWS FROM FINANCING ACTIVITIES Payments of bank loans	(220)	(500)	
	(239)	(589)	
Redemption of Preferred Shares	(28)		
Dividends paid	(4)		
Increase (decrease) in deposits and other liabilities	(165)	(53)	
Net cash used in financing activities	(435)	(642)	
EFFECT OF EXCHANGE RATE CHANGES ON CASH			
AND CASH EQUIVALENTS	0.2	0.6	
NET DECREASE IN CASH			
AND CASH EQUIVALENTS	(282)	(34)	
CLOTT AND CLOVE DOVER A CONTRACT OF THE CONTRA			
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CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR CASH AND CASH EQUIVALENTS AT END OF YEAR	448	324	

#### NOTES TO FINANCIAL STATEMENTS

#### 1. Corporate Information

Rockwell Land Corporation (the Parent Company) is incorporated in the Philippines and is engaged in real estate development and sale or lease of residential and commercial units and lots. The registered office and principal place of business of the Parent Company is Rockwell Information Center, Rockwell Drive cor. Estrella St. Makati City.

Rockwell Integrated Property Services, Inc. (RIPSI), a wholly owned subsidiary of the Parent Company, is incorporated in the Philippines to establish, own, manage, operate and carry on the business of maintaining and cleaning buildings and other facilities.

The Parent Company is owned by Manila Electric Company (Meralco) (51%) and First Philippine Holdings Corporation (FPHC) (49%). On February 27, 2012, the Board of Directors (BOD) of Meralco approved the declaration of its 51% ownership in the Parent Company as a property dividend in favor of common stockholders of record as of March 23, 2012, except for foreign common shareholders who will be paid the cash equivalent of the property dividend. Consequently, the Parent Company became a public company having more than 200 shareholders.

On February 28, 2012, the BOD of the Parent Company approved the Parent Company's plan to list by way of introduction. The Securities and Exchange Commission approved the registration of the Parent Company last May 3, 2012 and was listed in the Philippine Stock Exchange on May 11, 2012.

#### 2. Summary of Significant Accounting and Financial Reporting Policies

#### Basis of Preparation

The accompanying financial statements of the Company have been prepared on a historical cost basis, except for available-for-sale investments and derivative instruments that have been measured at fair value. The financial statements are presented in Philippine peso, which is the Company's functional and presentation currency under Philippine Financial Reporting Standards (PFRS), and all values are rounded to the nearest peso, except when otherwise indicated.

#### Statement of Compliance

The Company's financial statements have been prepared in accordance with accounting principles generally accepted in the Philippines as set forth in PFRS. PFRS includes statements named PFRS and Philippine Accounting Standards (PAS), including Interpretations issued by the Financial Reporting Standards Council (FRSC).

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year.

## 3. Receivables / Payables

(Amounts in Millions)

## Aging of Receivables as of March 31, 2012:

	Neither	Past Due but not Impaired							
	Past Due	Less than	31 to 60 Days	61 to 90	More than				
	or Impaired	30 Days		Days	90 Days	Total			
Sale of Condominium Units	₽1,853	₽21	₽11	₽24	₽197	<b>₽</b> 2,106			
Lease	43	1		=	=	44			
Sale of Club Shares		1 <del>=</del> 27	2	<b>3</b> )	3	3			
Advances to officer and employees	10	<b>=</b> 0	-	2/	~=	10			
Others	113	-	+	=	92	113			
Total Receivable	₽2,019	₽22	₽11	₽24	₽200	₽2,276			

## Aging of Payables as of March 31, 2012:

	Due within 3	Due Between 3 to	Due after 12	Total
	months	12 months	months	
Trade and Other Payables	₽300	₽1,292	: <u>-</u>	₽1,592
Retention Payable (Current Portion)	275	80	( <u>-</u>	355
Security Deposit (Current Portion)	83	84	-	167
Total Payable	₽658	₽1,456	-	₽2,114

## 4. Short-Term and Long-Term Debt

(Amounts in Millions)

		March 31, 2012 (Unaudited)						
	Curre	ent	Non-current					
	Within 6	6 to 12	1 to 5 Years	Later 5 Years				
	Months	Months						
Working Capital Loans								
Corporate Notes	120	114	2,254	113				
Other Term Loans	25	26	96					
Total	₽25	₽140	₽2,350	₽113				

	December 31, 2011 (Audited)						
	Curre	ent	Non-cu	rrent			
	Within 6	6 to 12	1 to 5 Years	Later 5 Years			
	Months	Months					
Working Capital Loans	₽100						
Corporate Notes		=	1,799	680			
Other Term Loans	68	110	109				
Total	₽168	₽110	₽1,908	₽680			

Issuances, Repurchases and Repayments of Debt and Equity Securities

Issuances of Debt and Equity Securities / New Financing through Loans

January - March 2012

None

## Repayment of Debt and Equity Securities

January – March 2012

Nature	Amount
Repayment of long-term loan	₽ 12
Prepayment of loan	127
Payment of matured bridge loan	<u>100</u>
Total	<b>₽</b> 240

## 5. Trade and Other Payables

(Amounts in Millions)

The accounts and other payables as of March 31, 2012 is broken down as follows:

Trade	₽ 155
Accrued project cost	700
Accrued taxes	92
Accrued expense	189
Accrued interest	43
Accrued producer's share	7
Excess collection over recognized receivable	343
Current portion of:	
Retention payable	355
Security deposits	167
Deferred lease income	63
Total	<b>₽</b> 2,114

#### 6. Segment Information

PFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Company that are regularly reviewed by the chief operating decision maker.

For management purposes, the Company's operating segments is determined to be business segments as the risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Company manages its operations under the following business segments:

- Residential Development is engaged in the development, selling, and property management of all residential projects of the Company.
- Commercial Leasing is engaged in the leasing and other related operations in the course of the management of commercial buildings or spaces used for retail and office leasing, including cinema operations. Commercial buildings in its portfolio include the Power Plant Mall in Makati City and Rockwell Business Center in Ortigas, Pasig. Other retail spaces are found at several of the high-rise condominiums developed by the Company.

Management monitors the operating results of each business unit separately for the purpose of making decisions about resource allocation and performance assessment. Performance is evaluated based on net income for the year and earnings before interest, taxes and depreciation and amortization, or *EBITDA*. Net income for the year is measured consistent with consolidated net income in the consolidated financial statements. *EBITDA* is measured as net income excluding depreciation and amortization, interest expense and provision for income tax.

The Company centrally manages cash and its financing requirements, income taxes and resource allocation. Resource allocation are measured against profitability among potential investments and made in view of the Company's existing business portfolio.

#### **Business Segments**

The following tables present revenue, and costs and expenses information regarding the Company's residential development and commercial leasing business segments in 2012 and 2011:

#### January 1 to March 31, 2012

(Amounts in Millions)	Real Estate Development	Commercial Leasing	Total	
Revenue	₽ 916	₽ 231	₽ 1,148	
Costs and expenses	(713)	(72)	(785)	
Share in net income of joint venture	22	20	20	
Other income - net	1		1	
EBITDA -	205	179	384	
Depreciation and amortization			(109)	
Interest expense			(48)	
Provision for income tax			(62)	
Consolidated Net Income	₽ 205	₽ 179	₽ 165	

January 1 to March 31, 2011 (Amounts in Millions)	Real Estate Commercial Development Leasing		Total
Revenue	<b>₽</b> 571	₽ 217	<b>₽</b> 788
Costs and expenses	(427)	(69)	(496)
Share in net income of joint venture		18	18
Other income - net	0.1		0.1
EBITDA	144	167	311
Depreciation and amortization			(52)
Interest expense			(39)
Provision for income tax			(60)
Consolidated Net Income	₽ 144	<b>₽</b> 167	₽ 159

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

#### **Results of Operations:**

#### For the quarter ended 31 March 2012 and 2011

Rockwell Land Corporation's ("the Company") consolidated revenues for the period reached Php1.1 billion, up by 46% compared to Php787.9 million resulting from strong sales and higher construction completion of the Company's residential development projects, The Grove and Edades. About 80% of the consolidated revenues amounting to Php916.4 million came from sale of condominium units, including accretion of interest income.

Total EBITDA for the first quarter of this year amounted to Php384.3 million, which is 24% higher than Php310.7 million recorded in the same period last year. This year's growth was driven by Residential Development. EBITDA margin registered at 33% of total revenues for the first quarter of 2012, which is lower compared to last year's 39% due to increased cost of real estate resulting from higher construction completion of Towers A&B of The Grove whose margins are slightly lower compared to projects sold in Makati City. Contributions to total EBITDA from residential development and commercial leasing are currently at 53% and 47%, respectively.

Resulting net income after tax amounts to Php165.3 million, up by 4% than last year's Php159.3 million. The Company accelerated the depreciation of Block 9, where the Rockwell Information Center and retail stores were previously located, to make way for the office development called the Lopez Tower and Museum. Without this accelerated depreciation amounting to Php55.2 million, resulting net income and year-on-year growth would have been Php202.7 million and 27% respectively. The Company will write off the remaining book value of Block 9 in April 2012 amounting to Php18.4 million. The margin of net income after tax to total revenues is at 14% of total revenues vs. 2011's 20%.

#### **Business Segments**

Residential Development contributed bulk of the total revenues for the first three months of 2012. Total revenues reported from the sale of condominium units, including accretion from interest income, amount to Php894.3 million, which accounts for 78% of the total revenues of the Company. The total segment revenue amount to Php916.4 million, up by 61% from last year's Php570.6 million. This growth was primarily attributable to higher sales and percentage of completion of The Grove and the start of recognition of revenues from Edades in April 2011, despite the significant drop in revenue from One Rockwell's completion in November 2011.

Sales take up for the first quarter declined slightly to Php1.6 billion from 2011's P1.8 billion resulting from having fewer inventories of higher-valued units by the start of the year. Only 5% of Edades' total unit inventory remains open for sale by end of 2011. The Company expects to have significant growth in sales take up with the two new projects for launch this year, the 205 Santolan in Quezon City and The Proscenium (previously disclosed as "Greater Rockwell") in Makati City.

EBITDA from this segment amounted to Php205.2 million and contributed 53% to the total EBITDA of Php384.3 million. EBITDA grew by 43% from the same period last year amounting to Php143.6 million due mainly from higher construction accomplishment from The Grove and Edades.

Commercial Leasing revenues amount to Php231.3 million for the first quarter of 2012, which is 6% higher than 2011's Php217.3 million. This segment contributed 20% to total revenues. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Income (Losses) in JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream in this segment are explained as follows:

- Retail Operations generated revenues amounting to Php186.1 million for the first three mon the of 2012 and accounts for 16% of total revenues compared to last year's Php176.1 million. Retail operations include retail leasing, interest income and other mall revenues. About 89% of retail operations come from retail leasing amounting to Php166.2 million. Retail leasing grew by 7% clue to rental escalation and replacement of old retail stores. Same stores growth was at 11% in 2012.
- Cinema Operations generated revenues amounting to Php45.1 million for the first three months and accounts for 4% of the total revenues. This grew by 9% from last year's P 41.2 million due to higher ticket sales.
- Office Leasing, operated under the Rockwell-Meralco BPO Venture, generated first quarter gross revenues of Php70.6 million, which is 19% higher than 2011's Php59.1 million due to Inigher occupancy of the buildings. At its 80% share, the Company generated revenues of Php56.5 million and share in net income of Php19.9 million. To reiterate, only the Php19.9 million share in net income of RBC is reflected in the Company's consolidated statements of comprehensive income as "Share in Net Income (Losses) in JV".

The segment's EBITDA for the first quarter of 2012 amounted to Php179.1 million accounting for 47% of the total EBITDA and grew by 7% from the same period last year. Margin to total segment revenues was kept at 77%, same as last year's ratio. The total revenues used as basis for the EBITDA margin excludes gross revenues from the office leasing or RBC operations as the latter is reported separately under "Share in Net Income (Losses) in JV". Share in net income in the joint venture contributes 5% to the Company's total EBITDA amounting to Php384.3 million.

#### **Costs and Expenses**

Cost of real estate and selling amounts to Php 698.7 million for the first quarter of 2012. The percentage to total revenues is at 61%, up from 2011's 52% ratio. This increase was due to the recognition of revenues and costs pertaining to Edades which only started in April 2011, and the higher construction completion of Towers A&B of The Grove.

General and administrative expenses (G&A) amounted to Php195.2 million for the first quarter of 2012, an increase of 44% from the same period last year. The increases were due to the accelerated depreciation of Block 9's Information Center, bank charges and higher payroll-related expenses for the period.

Interest Expense amounted to Php47.6 million for the first quarter of 2012, which is 22% higher than last year's Php38.9 million. The increase was mainly due to additional Php1.0 billion debt secured to partially fund land acquisition. The average interest of the Company's consolidated debt increased to 7.3%, up from last year's 6.7%. The increase in average interest rate was due to prepayment of the old Php 1.5 billion 8.8% per annum corporate notes with a bridge loan drawn in February 2011 having a lower rate per annum of 5.3%, which was kept until the Company drew on its longer-term fixed note in April 2011.

Share in Net Income (Losses) in JV realized share in net income of RBC amounting to Php19.9 million from 2011's income of Php18.4 million. The increase was mainly due to higher occupancy of 97% vs. last year's 85%. However, operating expenses increased due to a non-recurring operating expense. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

#### Project and capital expenditures

The Company spent a total of Php1.2 billion, net of VAT, for project and capital expenditures for the first three months of 2012, which is 167% higher than last year's Php460.8 million. The expenditures consist mostly of development costs of The Grove. Capital expenditures include down payment on the recently acquired lots in Quezon City and San Juan intended for additional townhouse developments.

#### **Financial Condition**

The Company's total assets as of March 31, 2012 amounted to Php17.6 billion, a decrease by Php401.4 million from 2011's yearend amount of Php18.0 billion. Total trade receivables decreased from last year due to collection of final payment for the One Rockwell's West Tower, which started to turnover units in September 2011.

Total Liabilities as of March 31, 2012 amounted to Php8.3 billion, lower than 2011's Php8.8 billion. The Company was able to prepay bridge loans amounting to Php127 million during the first quarter of 2012, while it met its obligation to contractors on the completion of the superstructure works of One Rockwell's West Tower.

Current ratio as of March 31, 2012 is healthy at 2.90x from 2.79x as of December 31, 2011. Likewise, net debt to equity ratio stood at 0.27x as of March 31, 2012 from 0.26x last December 31, 2011.

#### Other Matters

On January 31, 2012, the Company fully redeemed all the Php27.5 million issued preferred shares at par value, including payment of cumulative dividends amounting to Php4.1 million. On February 28, 2012 the Company's Board of Directors authorized the reissuance of these preferred shares at a later date. On April 10, 2012 the Company issued to First Philippine Holdings Corporation 2.75 billion preferred shares at par value of Php0.01 per share amounting to Php27.5 million.

On February 27, 2012 Meralco declared a property dividend of 3.2 billion shares representing 51% share in Rockwell Land Corporation to its stockholders as of record date March 23, 2012. Through this property dividend, the Company qualified for Listing by Way of Introduction (LBI). Subsequently, the Company submitted its application for registration with Securities Exchange Commission ("SEC") on March 23, 2012 and application for listing to the Philippine Stock Exchange ("PSE") on March 28, 2012. The Company was issued SEC's registration of securities on May 03, 2012 and was listed in the PSE on May 11, 2012. Initial listing price is at Php1.46 per share.

On May 11, 2012, the Company acquired from MERALCO the common share entitlements of the foreign shareholders of MERALCO. The buy-back of 126,620,146 common shares at Php1.4637 per share will reduce the number of common shares outstanding of the Company to 6,101,762,198 shares. Said shares will form part of the Company's treasury shares.

### Causes for any material changes (+/- 5% or more) in the financial statements

Statement of Comprehensive Income Items – 10 2012 vs. 10 2011

69% increase in Sale of Condominium Units

Mainly arising from higher sales booking and construction completion of The Grove and Edades. Recognition from Edades only started in April 2011.

8% increase in Lease Income

Mainly due to rental escalation and replacement of old stores in the Power Plant Mall, Same stores growth was at 11%.

23% increase in Interest Income

Mainly due to higher interest income accretion arising from The Grove Towers C to F. Interest accretion from The Grove Towers E&F only started in August 2011

10% increase in Cinema and Other Mall Revenue Mainly due to Cinema's higher occupancy.

#### 54% increase in Other Revenue

Primarily due to increase in carpark income, commissions from residential leasing, and interest income.

#### 78% increase in Cost of Real Estate

Mainly due to higher booking of sales and construction completion of both The Grove and Edades. Significant increases were recorded for Edades as the project only started to recognize related costs in April 2011.

#### 44% increase in General and Administrative Expenses

Mainly due to accelerated depreciation of Block 9's Rockwell Information Center, increase in bank charges and manpower related costs.

#### 21% increase in Interest Expense

Primarily due to the Php1.0 billion additional loans availed in April 2011 to partially fund land acquisitions made starting June 2011.

#### 8% increase in Share in Net Income of Joint Venture

Occupancy reached 97% by the quarter ended March 31, 2012, up from same period last year's 85%, reduced however by a non-recurring operating expense

#### 1,402% increase in Foreign Exchange Gain

Resulted from the Company's effort to maintain minimal dollar positions through sale of cash arising from substantial collection from One Rockwell's West Tower completion in November 2011.

#### Statement of Financial Position items - March 31, 2012 vs. December 31, 2011

#### 63% decrease in Cash and Cash Equivalents

Primarily due to payment of advances to contractors and loans payable, including prepayment of short term loans.

#### 12% decrease in Trade and Other Receivable

Mainly due to substantial collection from One Rockwell project offset by additional receivables recognized from The Grove.

#### 28% increase in Advances to Contractors

Primarily due to advances for the ongoing construction of Grove Towers C to F.

#### 16% decrease in Condominium Units for Sale

Due to sale of One Rockwell units.

#### 25% increase in Other Current Assets

Mainly due to prepaid sales and marketing expenses of The Grove Towers C to F and full year payment of real estate taxes.

#### 10% decrease in Property and Equipment

Due to the accelerated depreciation of the Company's Information Center located at the Block 9. Block 9 will be demolished to make way for the Lopez Tower and Museum.

#### 17% decrease in Pension Asset

Mainly due to higher provision of retirement benefits expense. No additional contribution was made on the pension fund since 2010 as this was still overfunded.

#### 9% decrease in Trade and Other payables

Mainly due to decrease in Deferred Output Vat Payable because of substantial collections from One Rockwell and the decrease in the Excess Collection Over Recognized Receivable from Edades.

40% decrease in Current Portion of Interest Bearing Loans and Borrowings Mainly due to payment of loans relating to Grove Towers A&.B.

17% increase in Deposits from Pre-selling of Condominium Units Primarily due to collections from The Grove Towers C to F whose recognition will start in the 2<sup>nd</sup> half of 2012.

#### 27% increase in Income Tax Payable

Mainly due to provision for income tax on results of operations for the quarter ended March 31, 2012.

#### 66% decrease in Deposits and Other Liabilities

Primarily due to payment of Retention Fees Payable. Retention fees payable are payable to the contractors normally after the expiration of the defect liability period of one year from the project's completion date.

#### 6% increase in Retained Earnings

Due to net income after tax of P165 million reduced by payment of cumulative dividends on preferred shares amounting to Php4 million.

#### **Key Performance Indicators**

As indicated	For the quarter ended March 31			
	2012*	2011*		
EPS (Php)	0.11	0.10		
ROA	3.7%	4.7%		
ROE	7.2% 7.6%	7.6%		
	As of March 31,2012	As of December 31, 2011		
Current ratio (x)	2.90	2.79		
Debt to equity ratio (x)	0.28	0.31		
Net debt to equity Ratio (x)	0.27	0.26		

#### Notes:

- (1) EPS [Net Income attributable to common shares/number of common shares issued and outstanding]
- (2) ROA [Net Income/Average Total Assets]
- (3) ROE [Net Income/ Average Total Equity]
- (4) Current ratio [Current assets/Current liabilities]
- (5) Debt to equity ratio [Total interest bearing debt / Total Equity]
- (6) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]

## **PART II – OTHER INFORMATION**

#### **Item 3.Other Notes and Disclosures**

Tiem 3.0ther Notes and Disclosures	
1. Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period.	On April 3, 2012, The Company have drawn on the 2 <sup>nd</sup> tranche of its 7year fixed rate corporate notes facility amounting to Php1.5 billion to finance land acquisitions.
2. The effect of changes in the composition of the issuer during the interim period, including business combinations, acquisitions or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations.	On February 27, 2012 Meralco declared a property dividend of 3.18 billion shares representing 51% share in Rockwell Land Corporation to its stockholders as of record date March 23, 2012. Through this property dividend, the Company qualified for Listing by Way of Introduction ("LBI"). Subsequently, the Company submitted its application for registration with Securities Exchange Commission ("SEC") on March 23 and application for listing to the Philippine Stock Exchange ("PSE") on March 28, respectively. The Company was issued SEC's registration of securities on May 03, 2012 and was listed in the PSE on May 11, 2012. Initial listing price is at Php1.46 per share.  See Annex A for the list of common shares before and after dividend declaration as disclosed in the Final prospectus submitted to SEC last May 03, 2012.  On May 11, 2012, Rockwell Land Corporation acquired 126,620,146 shares from Manila Electric Corporation (MERALCO), representing the foreign shareholders' entitlement from the dividend distribution, at Php1.4637 per share.
3. Changes in contingent liabilities or contingent assets since the last annual balance sheet date.	Not applicable
4. Existence of material contingencies and any other events or transactions that are material to an understanding of the current interim period.	Not applicable
5. Any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way.	Not applicable

6. Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.	Not applicable
7. All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.	Not applicable
8. Any material commitments for capital expenditures, the general purpose of such commitments, and the expected sources of funds for such expenditures.	No material commitment was entered during the first quarter of 2012.
9. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.	Not applicable
10. Any significant elements of income or loss that did not arise from the registrant's continuing operations.	Discontinued use of Block 9's retail area and the Company's Information Center to make way for the office development called the Lopez Tower and Museum. This resulted in the accelerated depreciation of Block 9 in the first quarter of 2012 amounting to Php55.2 million. Write off continues to April 2012 for the remaining book value of Php 18.4 million.
11. Any seasonal aspects that had a material effect on the financial condition or results of operations.	Not applicable
12. Disclosure not made under SEC Form 17-C.	Not applicable

#### Armex A

The stockholders of the Company, their respective number of Common Shares before and after the property dividend declaration, and the corresponding percentage of these Common Shares, are as follows:

	Name of Stockholder	Relationship Common Sh			Common Shares After Dividend Distribution	
L			No. of Shares	%	No. of Shares	%
	Manila Electric Corporation	Shareholder	3,176,474,995	51.0%	126,675,553	2.0%
	First Philippine Holdings Corporation	Shareholder	3,051,907,338	49.0%	3,176,986,354	51.0%
L	Beacon Electric Asset Holdings, Inc.	Shareholder			1,437,382,190	23.1%
4	San Miguel Corporation	Shareholder			681,646,831	10.9%
Ŀ	PCD Nominee Corporation (FILIPINO)	Shareholder			186,089,180	3.0%
	Social Security System	Shareholder			177,520,977	2.9%
L	San Miguel Purefoods Company, Inc.	Shareholder			166,530,579	2.7%
9	Government Service Insurance System	Shareholder			87,953,853	1.4%
10	Board of Administrator - ESOP	Shareholder			39,241,331	0.6%
11	SMC Global Power Holdings Corporation	Shareholder			17,103,433	0.3%
12	Manuel M.Lopez &/OR Ma. Teresa L. Lopez	Director &/or	1	0.0%	6,327,585	0.1%
L		Shareholder				
13	Oscar M. Lopez	Director	1	0.0%	119,377	0.0%
14	Jose T. Guingona	Director	1	0.0%	44,156	0.0%
15	Elpidio L. Ibañez	Director	1	0.0%	742	0.0%
16	Nestor J. Padilla	Director	1	0.0%		0.0%
17	Eugenio L. Lopez III	Director	1	0.0%	1	0.0%
	Manuel L. Lopez, Jr.	Director	1	0.0%	1	0.0%
19	Betty Siy-Yap	Director	1	0.0%	1	0.0%
20	Miguel Ernesto L. Lopez	Director	i	0.0%	1	0.0%
21	Rafael L. Andrada	Director	1	0.0%	1	0.0%
22	2 tiljumii 10 EoptE	Director	1	0.0%	1	0.0%
23	Others (Aggregate)	Shareholder			124,760,196	2.0%
	Total Outstanding Common Shares		6,228,382,344	100.0%	6,228,382,344	100.0%

The information above was taken from the final prospectus submitted to the SEC last May 03, 2012.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer:

ROCKWELL LAND CORPORATION

By:

Ellen V. Almodiel

VP - Finance

Date: May 15, 2012