### **COVER SHEET**

SEC Registration Number 2 8 3 6 Company Name R  $\mathbf{o}$  $\mathbf{C}$  $|\mathbf{K}|\mathbf{W}|\mathbf{E}$ L L D  $C \mid O$ R P 0 R  $\mathbf{T}$ I N D L A N A  $\mathbf{o}$ A N В S D I I  $\mathbf{E}$ S  $\mathbf{S}$ U I A R Principal Office (No./Street/Barangay/City/Town/Province) F 8 R  $\mathbf{0}$  $\mathbf{C}$ K  $\mathbf{E}$ H I D L G  $\mathbf{0}$ D R I V  $\mathbf{E}$ A  $\mathbf{R} \mid \mathbf{O}$  $\mathbf{C}$  $\mathbf{K} \mathbf{W}$  $\mathbf{E}$ C  $\mathbf{E}$ T  $\mathbf{E} \mid \mathbf{R}$ C I T Y N M K T A A Form Type Department requiring the report Secondary License Type, If Applicable 1 7  $\mathbf{A}$ **COMPANY INFORMATION** Company's Email Address Company's Telephone Number/s Mobile Number ellena@rockwell.com.ph 7-793-0088 N/A **Annual Meeting** Fiscal Year Month/Day No. of Stockholders Month/Day 45,690 (as of 31 March 2023) June14, 2023 **December 31 CONTACT PERSON INFORMATION** The designated contact person <u>MUST</u> be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number

Ms. Ellen V. Almodiel ellena@rockwell.com.ph 7-793-0088 N/A

Contact Person's Address

Ground Floor, East Podium, Joya Lofts & Towers, 28 Plaza Drive, Rockwell Center, Makati City 1200

**Note**: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

SEC Number: 62893 PSE Number:

File Number:

ROCKWELL LAND CORPORATION	
(Company's Full Name)	
2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City	
(Company's Address)	
(632) 793-0088	
(Telephone Number)	
<b>December 31, 2022</b>	
(Year Ending)	
SEC Form 17-A Annual Report	
(Form Type)	

### SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-A

# ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1.	For the fiscal period ended <u>December 31, 2022</u>		
2.	Commission Identification Number <u>62893</u>		
3.	BIR Tax Identification Number <u>004-710-062-000</u>		
4.	Exact name of issuer as specified in its charter: <b>ROCKWELL LAND CORPORATION</b>		
5.	Province, country or other jurisdiction of incorporation or organization: <b>Philippines</b>		
6.	Industry Classification Code: (SEC Use Only)		
7.	Address of issuer's principal office and postal code:  2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City		
8.	Issuer's telephone number, including area code: (632) 793-0088		
9.	Former name, former address, former fiscal year, if changes since last report: $\underline{N/A}$ .		
10.	). Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA		
	Title of each class Common shares  Number of shares issued and outstanding 6,116,762,198 shares		
	Amount of Debt Outstanding PhP25,093,483,804		
11.	Are any or all of the securities listed on a Stock Exchange?  Yes [X] No [ ]  Stock Exchange:  Securities Listed:  Philippine Stock Exchange  Common shares		
12.	Indicate by check mark whether the registrant:  (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12)		
	months (or for such shorter period the registrant was required to file such reports)  Yes [X]No [ ]		
	(b) has been subject to such filing requirements for the past ninety (90) days.		
	Ves [X ] No [ ]		

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### PART I – BUSINESS AND GENERAL INFORMATION

### **Item 1 BUSINESS**

### **Background**

Rockwell Land Corporation (the "Company" or "Rockwell Land") is a premier property developer for residential and commercial projects that cater to the high-end and upper-mid markets mainly in Metro Manila. It is primarily engaged in the residential development of high-rise condominiums as well as in retail and office leasing. Starting in 2013, the Company offered horizontal and mid-rise residential development projects not only in Metro Manila but in Cebu and Bacolod City as well; and launched its first venture in the Hotel and Leisure segment with the launch of Aruga Serviced Apartments within the Rockwell Center in Makati City.

The Company was incorporated on August 11, 1975 as First Philippine Realty and Development Corporation. On February 23, 1995, the name was amended to Rockwell Land Corporation. On September 27, 1996, the Philippine Securities and Exchange Commission (SEC) approved the increase in capital stock of the Company from P1.0 million to P6.0 billion with three major shareholders subscribing to the increase, namely: Manila Electric Company (Meralco), First Philippine Holdings Corporation (FPH) and Lopez Holdings Corporation (formerly Benpres Holdings Corporation or LPZ). During the increase, the Company also amended its articles of incorporation to include the increase in capital stock and the increase in number of directors from 5 to 11. On May 4, 2000, the SEC approved the articles of merger of the Company with Hubbard Realty Holdings Inc., Farragut Realty Holdings Inc., Mc Pherson Square, Inc., and Foggy Bottom, Inc., with the Company as the surviving entity. In July 2008, the SEC approved the Company's increase in authorized capital stock from P6.0 billion divided into 6,000,000,000 Common Shares with P1.00 par value each to P9.0 billion divided into 8,890,000,000 Common Shares with the same par value and 11,000,000,000 Preferred Shares with a P0.01 par value each with existing shareholders subscribing to the increase in capital. In August 2009, LPZ sold its share in the Company to FPH therefore leaving the Company with only two (2) major shareholders, namely Meralco and FPH.

On February 28, 2012, the SEC approved the amendment to the First Article of the Articles of Incorporation of the Company changing its name from "Rockwell Land Corporation" to: "ROCKWELL LAND CORPORATION doing business under the name and style of Power Plant Mall; Power Plant Cinemas; and Edades Serviced Apartments".

On February 27, 2012, the Board of Directors (BOD) of Meralco approved the declaration of its 51% ownership in the Company as property dividend in favor of common stockholders of record as of March 23, 2012, except for foreign common shareholders who were paid the cash equivalent of the property dividend. Consequently the Company became a public company having more than 200 shareholders. The property dividend was paid on May 11, 2012 wherein FPH received property dividends from Meralco in the form of 125,079,016 common shares of the Company. On the same date, the Company acquired 126,620,146 common shares from Meralco, representing the foreign shareholders' entitlement from the property dividend distribution, at P1.4637 per share. The Company was listed in the Philippine Stock Exchange (PSE) on May 11, 2012.

On June 28, 2012 and July 27, 2012, FPH purchased additional shares of the Company from Beacon Electric Asset Holdings, Inc. and San Miguel Corporation, respectively.

As of December 31, 2022, FPH continues to own 86.58% of the Company.

### **Subsidiaries and Affiliates**

Rockwell Integrated Property Services, Inc. (RIPSI), a wholly owned subsidiary of the Company, was incorporated in February 19, 1999 to establish, own, manage, operate and carry on the business of maintaining and cleaning buildings and other facilities. To date, RIPSI manages twenty (24) properties. These properties consist of the various Rockwell residential condominium buildings located in the Rockwell Center in Makati City, The Grove in Pasig City, Tribeca and East Bay Residences in Muntinlupa, The Vantage at Kapitolyo and 32 Sanson in Cebu City, as well as the townhouse and midrise developments of Alvendia in San Juan, and 205 Santolan and 53 Benitez in Quezon City.

Rockwell Primaries Development Corporation ("Rockwell Primaries", formerly Rockwell Homes Inc., and Primaries Development Corporation) a wholly owned subsidiary of the Company, was incorporated in September 2012 to primarily cater to the broader market under a second brand "Rockwell Primaries". The subsidiary envisions itself to be the preferred developer in terms of providing exceptional and quality living at a more affordable price. Primaries commenced operations in mid- 2013 with the launch of its first project, 53 Benitez, located in Quezon City. Its second project, The Vantage at Kapitolyo in Pasig City, was launched in 2015. 53 Benitez was completed in 2016 while the first tower of The Vantage was completed in 2022. Vantage-East is expected to be completed in 2023.

Stonewell Property Development Corporation, a wholly owned subsidiary of the Company, was also incorporated in September 2012 to develop socialized and economic housing projects for the Parent Company.

Rockwell Performing Arts Theater Corporation (RPATC), a wholly owned subsidiary, was incorporated in November 2012 and was initially named as Primaries Properties Sales Specialist Inc. (PPSSI) to act as the sales and marketing arm of Primaries. Operations were discontinued in 2017. In July 2019, PPSSI was renamed as Rockwell Performing Arts Theater Corporation to manage operations of theaters and performance, concert, opera, music and other forms of entertainment.

Rockwell Hotels & Leisure Management Corporation (Rockwell Hotels), a wholly owned subsidiary of the Company, was incorporated in June 20, 2013 for the management of hotel and resort operations. It currently manages the operations of Aruga Serviced Apartments at the Edades Tower and Garden Villas, Makati City.

Retailscapes Inc., a wholly owned subsidiary of the Company, was incorporated in November 2014 to develop and operate pocket retail projects of the Company. Its first project, the Santolan Town Plaza was launched with the opening of the cinemas and some retail stores last December 2017.

Rockwell Primaries South Development Corporation (Rockwell Primaries South), formerly ATR KimEng Land, Inc., is a wholly owned subsidiary of Rockwell Primaries. In 2014, Rockwell Primaries bought 60% of ATR KimEng Land Inc., the remaining 40% was owned by ATR Holdings, Inc and Dragon Eagle International Limited. Last July 29, 2019, the Parties entered into a Share Sale and Purchase Agreement wherein Rockwell Primaries bought the 40% shared owned by ATR Holdings, Inc and Dragon Eagle International. Rockwell Primaries South will complete the development of the undeveloped portion (61,787 square meters) of the Tribecca Private Residences located along the East Service Road in Muntinlupa City. The new development was launched in October 2016 as East Bay Residences, with The Fordham, the first of the five towers to be developed. The second tower, Larsen, was launched in December 2019.

Rockwell MFA Corporation (Rockwell MFA) is a joint venture between the Company and by Mitsui Fudosan (Asia) Pte. Ltd. (Mitsui) through SEAI Metro Manila One, Inc., which was incorporated in the Philippines and registered with the SEC on August 22, 2017. The Company owns 80% of the business. It's first project, The Arton West, was launched in July 2017. The Arton North and Arton East were launched last March 2018 and July 2021, respectively

Rockwell Carmelray Development Corporation (Rockwell Carmelray), formerly Carmelray Property Holdings Inc., is a joint venture between the Company and by the Yulo family's Carmelray Property Holdings and San Ramon Holdings, which was incorporated in the Philippines and registered with the SEC on July 5, 2018. On August 8, 2018, the Company purchased 14.7% interest in Rockwell Carmelray, equivalent to 450,000 common shares. On November 20, 2019, it subscribed to an additional 240.9 million Class A redeemable preferred shares, representing 37.6% of the total issued and outstanding shares of Rockwell Carmelray. As a result, the Company owns 52.3% of the business as of December 2019. The first phase of the project, Rockwell South at Carmelray was launched last September 2019. As of December 31, 2022, the Company owns 71.6% Rockwell Carmelray. The increase in the Company's ownership resulted from Rockwell Carmelray's redemption of 146,865,804 preferred shares, at the redemption price of \$\text{P}10.00\$, amounting to \$\text{P}1,469\$ million held by the Yulo family and San Ramon Holdings from 2020 to 2022.

The Company also has ownership in Rockwell Leisure Club Inc. (RLCI), owning 1,491 ordinary shares and 51% of 1,500 proprietary shares. Overall share of Rockwell Land to RLCI is at 75% by the end of 2022. RLCI is a non-profit premier leisure club created to complement Rockwell Land's exclusive lifestyle concept. Opened in December 1999, the Rockwell Club offers its resident members and proprietary shareholders a first-class social, sports and recreational facility within the Rockwell Center.

On November 6, 2020, the Company subscribed to 40% of the outstanding capital stock of Rockwell Nepo Development Corporation (RNDC), formerly Nepwell Property Management Inc. Rockwell Nepo is a joint venture between the Company and T.G.N Realty Corporation, which was incorporated in the Philippines and registered with (SEC) on February 20, 2019. The JV company is set to develop the 3.6 hectares of land in Angeles City, Pampanga into a mixed-use development with residential, commercial and retail components. On April 16, 2021, RNDC's BOD, during the special meeting, approved the redemption of 55,500,000 preferred shares from T.G.N Realty Corporation, at the redemption price of \$\mathbb{P}\$1.00 per share amounting to \$\mathbb{P}\$55,000,000. As of December 31, 2022, the Company owns 41.2% of RNDC.

In December 2021, the Company entered into a Joint Venture Agreement (JVA) with International Pharmaceuticals, Inc. (IPI) to jointly develop parcels of land in Cebu into residential condominiums and commercial, retail and office components through 8 Promove Land, Inc (PLI), and with the view of jointly preserving and continuing IPI's long-standing legacy in the market and the Company's brand of creating communities of unparalleled quality. The Company contributed \$\mathbb{P}630.0\$ million in cash to the JV Co.as partial payment for the Company's subscription. On the same period, PLI filed its application with the SEC for the increase in authorized capital stock. The corresponding shares of the Company's first subscription shall be issued out of the said increase in authorized capital stock. On April 7, 2022, SEC approved the increase in authorized capital of PLI and in May 18, 2022, the Company subscribed to an additional 628,410,000 shares. On September 21, 2022, SEC approved change of company name to Rockwell IPI Development Corporation (RIDC). As of December 31, 2022 the Company owns 50% of RIDC.

### **Business Segments**

Rockwell Land's operations are divided into two (2) segments: residential development and commercial development.

### RESIDENTIAL DEVELOPMENT

The residential development segment involves the development, sales and property management of all residential units under the Rockwell and Primaries brands. This segment currently accounts for 46% of the Company's EBITDA. Its portfolio of completed projects comprises of the following:

### West Block Residential Towers (2000)

Approximately 2.8 hectares, the West Block was the first residential development within Rockwell Center. It consists of four towers, each named after the country's most prominent artists and national figures. The West Block has a total of 856 residential units as follows:

Hidalgo Place 251 units Luna Gardens 131 units Rizal Tower 169 units Amorsolo Square 305 units

The Company completed and handed over these towers to the unit owners on time starting 1999.

### The Manansala (2005)

After the completion of West Block, the Company introduced The Manansala in 2001 – the first residential project on the east side of Rockwell Center. It was launched to address the market requirement for smaller units. This 618-unit project was also the first project of the Company that was launched to the Filipino-American investor market. The project broke ground in May 2002 and was completed six months ahead of schedule in July 2005.

### **Joya Lofts and Towers (2008)**

Following The Manansala, the 931-unit Joya Lofts and Towers were launched in late 2003. The distinguishing feature of the Joya Lofts and Towers is its loft design, featuring 20 foot ceilings and a "canvass" for the unit owners' creative ideas. The project also includes more ground for retail spaces for tenants intended to service residents' requirements. The twin tower project broke ground in August 2004 and was completed in June 2008, six months ahead of schedule.

### One Rockwell (2011)

Riding on the sales momentum of Joya, the Company launched One Rockwell in 2005 – its largest development within Rockwell Center with 1,275 units. The distinguishing feature of One Rockwell is its Z-loft units, which provides residents with units crossing across the corridor for views from both sides of the building. This two (2) – tower project (East and West Towers) commenced construction in February 2007 and was completed in November 2011. Turnover to unit owners started in November 2010.

### The Grove by Rockwell – Towers A & B (2012)

The Grove by Rockwell is the Company's first project outside of Rockwell Center in Makati and its first venture into the upper mid-market segment. The project is situated on a 5.4 hectare prime property along the major thoroughfare of E. Rodriguez Jr. Ave. in Pasig and will consist of six residential towers with a small retail and commercial area. The Grove's master plan intends to retain 75% of its area for open-space and landscaped environment with a resort-inspired design for its 2,400 unit owners.

The project was introduced to the market in late 2008 with the launch of Phase 1 (Towers A, B & Podium). Its construction was completed by end of 2012 while the turnover to unit owners started on July 2012.

### **Edades Tower and Garden Villas (2015)**

Following The Grove, a 50-storey development Edades Tower and Garden Villas was launched on December 2009. It has Garden Villas which are an extension of the tower and are composed of a landscaped cluster of bi-level units while the Garden Loft is a loft unit located within the residential tower that spills out to a generous garden deck. It also features six floors of serviced apartments

which has a dedicated lobby and set of amenities. The construction of this masterpiece started on April 2011 and was fully completed last March 2015. Turnover to unit owners started in April 2014.

### 205 Santolan by Rockwell (2015)

To expand its portfolio of products, the Company launched its first townhouse community venture – the 205 Santolan in 2012. It is situated on a 1.8 hectare property located near the Santolan -Ortigas Avenue intersection that has quick access to major thoroughfares. This 105-unit low density project comes complete with master-planned landscaping and amenities. It broke ground in February 2012 and the turnover to the buyers started February 2014.

### The Alvendia (2015)

Coming from the success of its 1st townhouse development, Rockwell Land launched another townhouse project on a 0.5 has site in San Juan City on July 2013. With only 28 units, the project was almost sold out within the first month of its launch. Turnover started on March 2015 while construction was fully completed on July 2015.

### The Grove by Rockwell – Towers C & D (2016)

Following the launch of the Phase 1 of The Grove by Rockwell, Phase 2 (Towers C & D) was introduced to the market on November 2010 and turnover to the buyers started on April 2015.

### 53 Benitez (2016)

Rockwell Primaries launched its first project called the 53 Benitez in July 2013. Situated on a one (1) hectare lot in Quezon City, this project is a mid-rise building which has 358 units. The primary target market for this project is end-users like young and start-up families. This was turned over to unit owners starting July 2016.

### The Grove by Rockwell – Towers E & F (2017)

Towers E & F, The Grove's final phase, was completed and turned over to unit owners in September and June 2016, respectively.

In the same year, the Grove Retail Row opened in the  $2^{nd}$  quarter with Rustan's Supermarket and Starbucks as its anchor.

The Grove as well boasts of an 8,000 square meter Amenity Deck with the biggest poolside deck among Rockwell developments to date.

### 32 Sanson Phase1 – Raffia & Gmelina (2017)

The Company acquired a 3.1 hectare lot in Lahug, Cebu City in 2012 to expand to other strategic urban centers in the Philippines. This is the Company's first venture outside the region of Luzon and Cebu City is one of the most progressive provincial cities in the country. The primarily residential project will have 2 phases; the 135 units for the  $1_{st}$  phase and 218 units for the  $2^{nd}$  phase.

The Phase 1 composed of Towers Raffia and Gmelina is a 5 storey residential development. This project was launched in January 2014 and was turned over to unit owners starting December 2016.

### **32 Sanson Phase 2 – Buri (2019)**

The second phase of 32 Sanson was launched in September 2015. The 111 unit mid-rise building was completed last February 2019.

### Proscenium Phase 1 – Kirov, Sakura, Lincoln, Lorraine (2019 and 2020)

The Proscenium is a mixed-use development project situated on a 3.6 hectare property adjacent to Rockwell Center. The development will consist of five (5) residential towers, which will be anchored on a cultural component. Located on the lower west side of the development, this will house a 700-seater performing arts theater as well as a museum.

The first two residential towers, Sakura and Kirov, were launched in November 2012 featuring 389 large size units ranging from 2 to 4 bedrooms. The third residential tower, Lincoln, was launched in February 2013 while the fourth residential tower, Lorraine, was re-launched in March 2015 showcasing bigger-sized units than originally intended. Turnover of Kirov and Sakura started in November 2018, Lincoln in March 2019 and Lorraine in 2020.

### Stonewell Acacia Homes (2020)

Rockwell Land's first affordable housing project is situated in a 5.9-hectare property in Sto. Tomas, Batangas, referred to as Stonewell Acacia Homes. This residential development features 564 socialized housing units and 188 economic units whose turnover to unit owners has been underway since 2017.

### **Edades Suites (2021)**

This project is an expansion to the Edades Tower and Garden Villas which was completed in 2015. This is a 23-storey tower which only features 54 very prime units. This was launched in May 2016 and was sold out by end of 2016.

### Terreno South Ph1 & Ph2 (2021)

Terreno South is Rockwell Land's pioneering foray into horizontal development in Lipa City, Batangas. Acquired in 2016, the initial 38-hectare property will be developed in several phases, with primarily open lots as its product offering catering to the middle market segment. The first two phases were launched in October 2018 and July 2019 with 359 open lots, and were completed in December 2021.

### 32 Sanson Phase3 - Solihiya (2022)

Solihiya is an 8-storey building with 120 units. Solihiya started selling in August 2017 and was completed in June 2022.

### **Stonewell Mahogany Homes (2022)**

The second phase of Stonewell projects, Mahogany Homes, was launched in September 2018. This is a three hectare property comprised of 443 socialized housing units. The project was completed last April 2022.

In addition to the above completed projects, the Company has the following ongoing projects:

### The Proscenium Residences (completion by 2023)

The Proscenium Residences, which was launched in October 2015, completes the Proscenium residential development project. It is expected to be completed on September 2023.

### The Vantage at Kapitolyo (completion by 2023)

The Vantage at Kapitolyo is Primaries' first integrated high-rise condominium and offers 755 residential units. It is strategically located at the corner of United Street and West Capitol Drive in the bustling Kapitolyo district in Pasig. This two-tower residential development that features an

amenity deck at the podium and two-story retail area aims to provide easy access to central business districts, academic institutions and hospitals.

The first tower, called the West Tower rises to 33 storeys high. This was launched in August 2015 and is completed in 2021. It started handover in October 2020.

The East Tower is a 31-storey building. This was launched in June 2016 and is scheduled for completion in 2023.

### The Balmori Suites (completion by 2023)

The Balmori Suites, a highly exclusive project located at the heart of Rockwell Center was launched in April 2021 with 57 units at only 3-5 per floor. It is expected to be completed by the end of 2023.

### **Stonewell Royal Palm Homes (completion by 2024)**

Stonewell Royal Palm Homes was launched last August 2019 with 130 socialized housing units. It will be complemented by a retail complex along the national highway in Sto. Tomas. It is expected to be completed in 2024.

### East Bay Residences (Phased completion starting 2023)

East Bay Residences is Rockwell Primaries' first vertical development in the South of Metro Manila. The Fordham is the first of the five towers launched under this 6.2 hectare development. This 15-storey tower offers 307 units of 2 to 3-bedroom units. Larsen, the second tower with 375 units was launched December 2019 and is scheduled to be completed in 2025. This will be complemented by a clubhouse, which opened in February 2018, and a retail row which opened in 2019.

### The Arton by Rockwell (Phased completion from 2023-2026)

The Arton by Rockwell is Rockwell's first high-end residential development within the Katipunan university row in Quezon City. The project comprises of 3 towers ranging between 24 to 34 stories high with 400-600 units each. The Arton West was launched in July 2017 and due for completion in 2023. The Arton North and Arton East were launched last March 2018 and July 2021, respectively.

### **Terreno South (Phased completion from 2024-2027)**

The third phase of the Terreno South project was launched in December 2021 with additional 259 lots in inventory. The fourth phase was launched in May 2022 with additional 139 open lots. Given the warm reception of the market for open lots, Terreno South has now grown its footprint to 47 hectares.

### Aruga Resort and Residences Mactan-Cebu by Rockwell (Phased completion from 2024)

Aruga Resort and Residences Mactan-Cebu by Rockwell is Rockwell's first ever mixed-use resort project. Located on Punta Engaño in Mactan, Cebu, the property's expansive 300 meter beachfront faces the Hilutungan Channel and Olango Island. The first phase of the development, comprised of 298 residential units, was officially launched in August 2018 and will be completed by 2024. 11 Mactan Villas were launched in 2020 and another 11 villas were launched in 2021. The development will also feature a 300-room Aruga resort hotel which is currently under planning stage.

### Rockwell South at Carmelray (completion starting 2024)

Rockwell South is the joint venture project of Rockwell Land and Yulo family's Carmelray Property Holdings and San Ramon Holdings. The 63-hectare property will be developed in phases as highend residential subdivision. The first three phases were launched last September 2019, December 2019

and November 2021 with 253, 178 and 72 lots, respectively, and are expected to be completed in 2024.

### Nara Residences (completion starting 2024)

Nara Residences is a 10.9-hectare development in Bacolod which will feature vertical residential condominiums and 2.1 hectares of retail spaces. The first phase was launched in December 2019 with 245 units. The first two towers are expected to be completed by end of 2024 and 2025. 110 residential lots were launched last October 2021 ranging from 250-400sqm. The latest development is scheduled to be completed on July 2024.

### 8 Benitez Suites (completion by 2024)

8 Benitez Suites by Rockwell is an exclusive mid-rise residential development comprising of two six-storey buildings with only a total of 61 units. The project, officially launched in December 2020, consists of only 2 and 3 bedroom suites with the units on the ground floor having their own private garden areas. It is expected to be completed by the end of 2024.

### 32 Sanson Phase 4 - Sillion (completion by 2024)

The last tower of 32 Sanson project in Cebu was launched March 2021 with 60 units. The project consists of 1-bedroom to 3-bedroom units, including garden units. It is due for completion by end of 2024.

### The Manansala and The BenCab (completion by 2026)

RNDC, the joint venture between Rockwell Land Corporation and Juan D. Nepomuceno Realty Group, will be developing a 4.5 hectare property situated in Nepo Center, Angeles City, Pampanga. The mixed-use development will feature 3 residential towers and the first Power Plant Mall outside of Metro Manila.

The Manansala and The BencCab at Rockwell Center Nepo, were launched in September 2021 and September 2022 and is scheduled for turnover in 2026.

### **Edades West (completion by 2028)**

The latest of the Edades cluster, the new residential tower in Rockwell Center, was launched in the last quarter of 2022. With only 217 two to three bedroom units in total, the project delivers on a promise of exclusivity, innovation and future-proof living. It is due for completion in 2028.

### COMMERCIAL DEVELOPMENT

The Commercial development segment of the Company develops, leases and manages its retail and office developments. As of 2022, the Company has a total portfolio of 235,569 sqm of leasable space.

### **Power Plant Mall (PPM)**

The Power Plant Mall is a four-level shopping center with 42,093 sqm. leasable area and three (3) levels of parking. The Power Plant Mall provides the leisure component for the occupants of the residential towers and offices within the Rockwell Center.

With the aim of providing its patrons with a better recreational experience, Rockwell Land commenced the expansion of Power Plant Mall during the last quarter of 2015. The new and improved Mall is expected to house a more comprehensive portfolio of brands and dining concepts as well as a larger chapel. The expansion provided additional 5,620 sqm of leasable space. The

notable tenants are Michelin star awarded Din Tai Fung and The Grid. In response to the safety concerns brought about by the pandemic, the mall introduced Rockwell Streetside in 2020, an al fresco dining experience for customers. Due to its increasing popularity and success, it expanded to include more F&B offerings in 2021.

Lifestyle shops like Saddle Row and The Spa also opened in the 1st quarter of 2018.

Two new theaters, Cinema 7 & 8, opened in December 2017. Adjacent to these 2 new cinemas is a VIP lounge where guests can wait and purchase food items more conveniently.

### **Other Retail Spaces**

The Company also maintains 18,554 sqm of retail spaces on the ground floor of its residential and office projects, providing services, convenience and dining choices to residents/tenants and their employees. These include retail hubs in and outside the Rockwell Center including spaces in RBC Ortigas, East Bay, Vantage, RBC Sheridan and the Retail Row at The Grove in Pasig City.

### Rockwell Business Center- Ortigas (RBC Ortigas)

The Company established in 2009 an unincorporated joint venture, Rockwell Business Center, with Meralco for the development and operations of an office complex within the Meralco headquarters in Ortigas.

RBC Ortigas is the Company's first venture into the office market. It contains three towers that have a total leasable area of 73,130 sqm of office and 3,700 sqm of retail space.

#### 8 Rockwell

8 Rockwell is a premium world-class 20-storey building that achieved a LEED Gold Certification. Of the 20 physical floors, 7.2 floors were sold and are being occupied by the Company resulting to 18,500 sqm of leasable space by 2016. The notable tenants are Wyeth Philippines, Pfizer and Takeda (pharmaceutical), Ogilvy (international advertising agency) and Estee Lauder (leading global cosmetics company), and Common Ground to name a few.

### Rockwell Business Center - Sheridan (RBC Sheridan)

A LEED Silver-Certified, Prime Grade A office development in Mandaluyong, RBC Sheridan has 44,000 sqm of office space and 3,820 sqm of retail area. The two-tower development was completed in 2017. It serves as the Manila headquarters of UNICEF, World Food Progam, Global Payments, Teledirect, among others.

### Santolan Town Plaza

Retailscapes, Inc. launched its first community retail venture in December 2017 and was completed by June 2018. Santolan Town Plaza has 9,780 sqm of office and 9,450 sqm of retail to provide the community of residents within and around the San Juan area with casual dining restaurants, 4 cinemas and an elevated retail and leisure experience. First locators that opened in 2017 were Marketplace by Rustan's, Starbucks and True Value, among others.

### **Arton Strip**

Arton Strip is a community retail development situated on a ridge, overlooking the Sierra Madre. It is located in close proximity to The Company's residential project in Quezon City, The Arton by Rockwell. It opened its doors in 2019 and has approximately 2,800 sqm of retail space. The community retail features a supermarket, casual dining restaurants, medical diagnostic center and the sales office of the mentioned residential project of The Company.

### 1 Proscenium

1 Proscenium office is a 21-floor building with a leasable area of 12,153 sqm situated at The Proscenium at Rockwell. This exciting expansion will provide a new house for multinational companies. 1 Proscenium is applying for LEED and Green Building Certifications. On April 2021, the Company launched about 51% of the leasable area as for sale.

### Aruga by Rockwell

The Company launched Aruga, its first entry into the hospitality business, last July 2014 to cater to the high demand of room rentals all while keeping its signature brand of exclusivity and luxury for its patrons. The project consists of 114 fully-furnished serviced apartments in the Edades Tower and Garden Villas. The project is registered with the Board of Investments on a Pioneer basis, enjoying several benefits including a tax holiday, which expired in January 2020.

### Aruga Resort Mactan

Further expanding the hospitality business, the Company plans to open its first beach resort hotel in Cebu. This is located within a 4.8 hectare lot is situated along the stretch of well-known beach resorts in Punta Engano, Lapu-Lapu City, Cebu. This is presently undergoing design and planning.

### **Rockwell Performing Arts Theater**

Rockwell Performing Arts Theater is the Company's first, and one of the grandest features of its residential project, Proscenium at Rockwell in Makati. The state of the art performing arts theater will be home of world class cultural performances. The project is due for completion in 2024.

### **Customers and Distribution Methods of Products**

The Company caters to a wide range of customers, not any one of whom account for 20% or more of its revenues. Its residential projects are sold to both local individuals and corporations and foreign individuals with the local market accounting for about 91% of sales by end 2022, higher from previous three year's average of 88% (2019-2021) due to foreign ownership restrictions of lots. For its commercial leasing business, its customers are individuals and institutions.

Residential projects are sold to clients primarily through the Company's in-house sales team which exclusively sells Rockwell projects, complemented by a network of licensed brokers. Its in-house sales team, now numbering 77, consists of regular employees and is headed by licensed brokers. The Company also has an in-house leasing team which handles its commercial retail and office business.

The Company maintains websites and various model units which serve as touch points for its customers. In 2002, the Company started to tap the Filipinos living overseas or abroad through international roadshows. In 2013, the Company formally organized an International Sales team which is focused on servicing the current international markets as well as establishing new markets. In recent years, the Company has been active in tapping the international market through roadshows in the US and in Dubai.

### **Competition**

Rockwell Land has initially developed vertical residential projects in Metro Manila, targeting highend and the upscale markets. With a view of expanding its customer base, the Company has since catered to the affordable segment and broadened its reach outside Metro Manila with its Stonewell project. The company's focus on diversification has led it to increase its retail and office portfolio through the years. In 2013, the Company entered into a new market, Hotel and Leisure, by introducing Aruga Serviced Apartments. In 2018, Terreno South in Lipa, Batangas is its first foray into mid-market horizontal community. In 2019, the Company offered its first premium horizontal

development and its biggest property yet, Rockwell South in Canlubang, Laguna. Rockwell Land believes that it can effectively compete in the property sectors that it competes in, given the Company's strong brand name and its track record of project innovations and successful delivery.

As a luxury property developer, the Company competes with Ayala Land Premier, Alveo and Shang Properties. For Primaries brand, in relation to its existing projects, the Company competes with the likes of Ayala Land's Alveo, Ortigas & Co. and DMCI Homes. Rockwell Land is able to effectively compete in the high-end and upper middle market segments based on reputation, quality, reliability, location, amenities, and price.

With respect to the socialized, economic housing segments, the Company competes with Vista Land thru its Bria, Lumina and Camella Homes, Ayala Land's Bella Vita and Amaia, and SM Development Corporation.

Rockwell Land believes that its competitors in the retail segment include Ayala Land, Shang Properties, Ortigas & Company and Megaworld. The Company competes based on reputation, quality, and tenant mix.

With the growth in the Philippine economy experienced since 2010, the Company has observed that big players have diversified across income segments and expanded geographically. This is true for both residential and retail development, resulting in heavier competition in the markets that we are present in.

For its office segment, the Company considers Megaworld, Ayala Land, Robinsons Land, SM Prime Holdings and the Net group as its main competitors. Rockwell Land competes based on reputation, quality, location and price.

For its serviced apartments, the Company competes with likes of Ascott, Makati Diamond Residences and Discovery Primea. Aruga by Rockwell Land competes on the basis of quality, location, and price.

### **Suppliers**

The Company's raw material requirements for its business are widely available from local and international sources. It generally enters into fixed-sum agreements with reputable general contractors for the construction and development works of its projects except in instances when it believes that it can benefit from the direct procurement of certain materials and packages. Awarding of construction contracts and packages go through the following selection process: pre-qualification (based on project track record, including previous works done for Rockwell, and financial capacity, among others), submission of sealed bids, evaluation of accepted bids (technical and commercial) and a final bidding. It maintains a wide base of suppliers and is not dependent on one or a limited number. Rockwell Land also continues to seek new suppliers as well as explore ways of effectively partnering with its contractors and subcontractors to ensure the quality, on time delivery and the cost-effectiveness of its projects.

Rockwell Land maintains an in-house project development team that it has built over the past six completed residential projects. This team of about 205 employees with specialization in various engineering and architectural disciplines is tasked to ensure that projects are delivered on time according to a specified quality and budget. It manages the different projects by strictly monitoring project milestones in coordination with the general contractors and ensuring that issues during construction are resolved timely.

Some of Rockwell Land's manpower requirements for its retail, office and property management operations are outsourced to accredited services providers. This includes housekeeping, janitorial, security and maintenance personnel, among others. The service providers also go through a selection and accreditation process and regular evaluation in order to maintain the required service level.

### **Intellectual Property**

The Company currently owns following registered trademarks, namely:

 ROCKWELL & (stylized letter "R") LOGO TM Registration No. 4-1995-104847 Issued on 28 April 2013, valid until 28 April 2023



THE GROVE BY ROCKWELL
 TM Registration No. 4-2007-013661
 Issued on 6 October 2008, valid until 6 October 2028



- 3. POWER PLANT MALL
  TM Registration No. 4-2012-003100
  Issued on 7 June 2012, valid until 7 June 2022
- 4. POWER PLANT CINEMA
  TM Registration No. 4-2012-003101
  Issued on 7 June 2012, valid until 7 June 2032
- 5. THE PROSCENIUM AT ROCKWELL TM Registration No. 4-2012-003496 Issued on 14 June 2012, valid until 14 June 2032
- 205 SANTOLAN BY ROCKWELL
   TM Registration No. 4-2012-003497
   Issued on 14 June 2012, valid until 14 June 2032
- 7. PROSCENIUM LOGO
  TM Registration No. 4-2012-00114355
  Issued on 25 April 2013, valid until 25 April 2023

### **PROSCENIUM**

- 8. PRIMARIES A ROCKWELL COMPANY TM Registration No. 4-2012-00014881 Issued on 4 July 2013, valid until 4 July 2023
- 9. LINCOLN AT THE PROSCENIUM

TM Registration No. 4-2013-003555 Issued on 18 July 2013, valid until 18 July 2023

### 10. SAKURA AT THE PROSCENIUM

TM Registration No. 4-2013-003556

Issued on 18 July 2013, valid until 18 July 2023

### 11. KIROV AT THE PROSCENIUM

TM Registration No. 4-2013-003552

Issued on 5 September 2013, valid until 5 September 2023

### 12. LORRAINE AT THE PROSCENIUM

TM Registration No. 4-2013-00003554

Issued on 5 September 2013, valid until 5 September 2023

### 13. PROSCENIUM (WORD MARK)

TM Registration No. 4-2012-00014354

Issued on 25 April 2013, valid until 25 April 2023

### 14. THE GORGEOUS MESS

TM Registration No. 4-2015-00504659

Issued on 16 June 2016, valid until 16 June 2026

### 15. 8 ROCKWELL

TM Registration. No. 4-2016-00501938

Issued on 04 August 2016, valid until 4 August 2026

### 16. STONEWELL STO. TOMAS, BATANGAS

TM Registration No. 4-2015-00005140

Issued on 4 August 2016, valid until 4 August 2026

### 17. THE ROCKWELL BUSINESS CENTER - SHERIDAN

TM Registration No. 4-2015-00505271

Issued on 3 December 2016, valid until 3 December 2026

### 18. THE ROCKWELL BUSINESS CENTER - ORTIGAS

TM Registration No. 4-2015-00505272

Issued on 12 January 2017, valid until 12 January 2027

### 19. SANTOLAN TOWN PLAZA

TM Registration No. 4-2016-00500580

Issued on 3 December 2016, valid until 3 December 2026

### 20. EIGHT COFFEE BAR

TM Registration No. 4-2016-00503014

Issued on 24 March 2017, valid until 24 March 2027

### 21. EDADES TOWER AND GARDEN VILLAS

TM Registration No. 4-2010-00011100

Issued on 24 March 2017, valid until 24 March 2027

### 22. THE ARTON

TM Registration No. 4-2017-00501639

Issued on 17 December 2017, valid until 17 December 2027

### 23. THE ARTON BY ROCKWELL

TM Registration No. 4-2017-00501550

Issued on 1 March 2018, valid until 1 March 2028

### THE ARTON BY ROCKWELL (Sky Blue) TM Registration No. 4-2017-00501551 Issued on 1 March 2018, valid until 1 March 2028

### THE ARTON BY ROCKWELL (Cream)TM Registration No. 4-2017-00501552Issued on 3 May 2018, valid until 3 May 2028

### 26. THE ARTON BY ROCKWELL (Dark Blue) TM Registration No. 4-2017-00501553 Issued on 3 May 2018, valid until 3 May 2028

### THE GRID (Logo) TM Registration No. 4-2017-00503574 Issued on 8 February 2018, valid until 8 February 2028

### 28. THE GRID TM Registration No. 4-2017-00503576 Issued on 5 April 2018, valid until 5 April 2028

### 29. THE GRID FOOD MARKET TM Registration No. 4-2017-00503575 Issued on 5 April 2018, valid until 5 April 2028

### 30. THE GRID FOOD MARKET (Logo) TM Registration No. 4-2017-00503573 Issued on 5 April 2018, valid until 5 April 2028

### 31. THE FIFTH AT ROCKWELL (White on Black) TM Registration No. 4-2018-00017656 Issued on 21 February 2019, valid until 21 February 2029

### 32. THE FIFTH AT ROCKWELL (Black on White) TM Registration No. 4-2018-00017658 Issued on 21 February 2019, valid until 21 February 2029

### THE GROVE RETAIL ROW TM Registration No. 4-2017-00501978 Issued on 28 February 2019, valid until 28 February 2029

### 34. EVENTS HALL THE FIFTH AT ROCKWELL (White on Black) TM Registration No. 4-2018-00017655 Issued on 18 April 2019, valid until 18 April 2029

### 35. EVENTS HALL THE FIFTH AT ROCKWELL (Black on White) TM Registration No. 4-2018-00017657 Issued on 18 April 2019, valid until 18 April 2029

## 36. THE ROCKWELL BUSINESS CENTER TM Registration No. 4-2018-00016865 Issued on 4 July 2019, valid until 4 July 2029

### 37. 32 SANSON BY ROCKWELL (With Color Claim) TM Registration No. 4-2018-00022085 Issued on 14 July 2019, valid until 14 July 2029

### 38. 32 SANSON BY ROCKWELL TM Registration No. 4-2018-00022086 Issued on 14 July 2019, valid until 14 July 2029

### 39. THE PROSCENIUM RESIDENCES (White) TM Registration No. 4-2018-00019230 Issued on 14 July 2019, valid until 14 July 2029

### 40. THE PROSCENIUM RESIDENCES (Gold) TM Registration No. 4-2018-00019231 Issued on 14 July 2019, valid until 14 July 2029

### 41. THE PROSCENIUM RESIDENCES (Dark Blue) TM Registration No. 4-2018-00019232 Issued on 14 July 2019, valid until 14 July 2029

### 42. ROCKWELL LAND TM Registration No. 4-2018-00022616 Issued on 14 July 2019, valid until 14 July 2029

### 43. ROCKWELL TM Registration No. 4-2019-00006572 Issued on 25 August 2019, valid until 25 August 2029

### 44. ROCKWELL SOUTH AT CARMELRAY (with color claim) TM Registration No. 4-2019-00006034 Issued on 22 September 2019, valid until 22 September 2029

### 45. ROCKWELL SOUTH AT CARMELRAY TM Registration No. 4-2019-00006033 Issued on 22 September 2019, valid until 22 September 2029

### 46. STONEWELL TM Registration No. 4-2019-00008773 Issued on 3 October 2019, valid until 3 October 2029

### 47. ROCKWELL LAND with LOGO TM Registration No. 4-2019-00006573 Issued on 1 December 2019, valid until 1 December 2029

### 48. TERRENO SOUTH TM Registration No. 4-2018-00019226 Issued on 10 January 2020, valid until 10 January 2030

## 49. ROCKWELL ATLETICA (White) TM Registration No. 4-2019-00012263 Issued on 11 April 2020, valid until 11 April 2030

### 50. ROCKWELL ATLETICA (Black) TM Registration No. 4-2019-00012262 Issued on 19 July 2020, valid until 19 July 2030

### 51. ROCKWELL ATLETICA TM Registration No. 4-2019-00012261 Issued on 19 July 2020, valid until 19 July 2030

### 52. 8 BENITEZ SUITES BY ROCKWELL TM Registration No. 4-2019-00501116 Issued on 19 July 2020, valid until 19 July 2030

### 53. ROCKWELL CENTER NEPO, ANGELES TM Registration No. 4-2021-507725 Issued on 21 May 2021, valid until 21 May 2031

### 54. THE BURI TOWER

TM Registration No. 4-2021-00508379 Issued on 4 June 2021, valid until 4 June 2031

### 55. THE GMELINA TOWER

TM Registration No. 4-2021-00508371 Issued on 4 June 2021, valid until 4 June 2031

### 56. THE RAFFIA TOWER

TM Registration No. 4-2021-00508372 Issued on 4 June 2021, valid until 4 June 2031

### 57. THE SILLION TOWER

TM Registration No. 4-2021-00508374 Issued on 4 June 2021, valid until 4 June 2031

### 58. THE SOLIHIYA TOWER

TM Registration No. 4-2021-00508376 Issued on 4 June 2021, valid until 4 June 2031

#### 59. THE BALMORI SUITES

TM Registration No. 4-2021-503008 Issued on 23 July 2021, valid until 23 July 2031

### 60. THE MANANSALA BY ROCKWELL

TM Registration No. 4-2021-513727 Issued on 30 July 2021, valid until 30 July 2031

### 61. THE MANANSALA

TM Registration No. 4-2021-513502 Issued on 8 August 2021, valid until 8 August 2031

### 62. THE VILLAS AT ARUGA RESORT AND RESIDENCES

TM Registration No. 4-2021-508478 Issued on 8 August 2021, valid until 8 August 2031

### 63. NARA RESIDENCES BY ROCKWELL

TM Registration No. 4-2019-507068 Issued on 2 May 2022, valid until 2 May 2032

### 64. ROCKWELL IPI CEBU

TM Registration No. 4-2022-507876 Issued on 14 July 2022, valid until 14 July 2032

### 65. EDADES WEST

TM Registration No. 4-2022-510911 Issued on 18 July 2022, valid until 18 July 2032

### 66. EDADES WEST (logo)

TM Registration No. 4-2022-514566

Issued on 8 August 2022, valid until 8 August 2032

At the time of this writing, the Company has the following pending trademark applications:

### 1. PRIMARIES

TM Appl. No. 4-2012-014880 filed on 10 December 2012

### 2. ROCKWELL WORKSPACES

TM Appl. No. 4-2021-524398 filed on 13 October 2021

The following registered trademarks are owned by Rockwell Hotel and Leisure Management Corporation:

#### 1. ARUGA

TM Registration No. 4-2015-00505825

Issued on 12 May 2016, valid until 12 May 2026

### 2. ARUGA (with background)

TM Registration No. 4-2015-00505829

Issued on 12 May 2016, valid until 12 May 2026

### 3. ARUGA BY ROCKWELL RESORT AND RESIDENCES MACTAN – CEBU (Brown)

TM Registration No. 4-2018-00015497

Issued on 10 January 2019, valid until 10 January 2029

### 4. ARUGA BY ROCKWELL RESORT AND RESIDENCES MACTAN – CEBU (Teal Blue)

TM Registration No. 4-2018-00015496

Issued on 10 January 2019, valid until 10 January 2029

### 5. ARUGA BY ROCKWELL RESORT AND RESIDENCES MACTAN – CEBU (Ocean Blue)

TM Registration No. 4-2018-00015498

Issued on 7 February 2019, valid until 7 February 2029

### 6. ARUGA BY ROCKWELL RESORT AND RESIDENCES MACTAN – CEBU (Cream)

TM Registration No. 4-2018-00015500

Issued on 7 February 2019, valid until 7 February 2029

### 7. ARUGA BY ROCKWELL (with background)

TM Registration No. 4-2018-014427

Issued on 7 February 2019, valid until 7 February 2029

### 8. ARUGA BY ROCKWELL

TM Registration No. 4-2018-014039

Issued on 7 February 2019, valid until 7 February 2029

### 9. ARUGA SERVICED APARTMENTS

TM Registration No. 4-2018-00014426

Issued on 10 October 2019, valid until 10 October 2029

### 10. ARUGA APARTMENTS BY ROCKWELL

TM Registration No. 4-2019-00511318 Issued on 14 December 2020, valid until 14 December 2030

The following registered trademarks are owned by Rockwell Primaries Development Corporation, a subsidiary of the Company:

### 1. THE VANTAGE AT KAPITOLYO

TM Registration No. 4-2015-00503590

Issued on 4 January 2016, valid until 4 January 2026

### 2. THE VANTAGE PIN

TM Registration No. 4-2015-00505440

Issued on 19 May 2016, valid until 19 May 2026

### 3. THE VANTAGE GREENHOUSE

TM Registration No. 4-2017-00502986

Issued on 28 December 2017, valid until 28 December 2028

### 4. THE VANTAGE GALLERY

TM Registration No. 4-2017-00507069

Issued on 11 April 2020, valid until 11 April 2030

The following trademark was applied for registration by Rockwell Primaries Development Corporation, a subsidiary of the Company:

### 1. ROCKWELL PRIMARIES

TM Appl. No. 4-2014-00001621 filed on 7 February 2014

The following registered trademarks are owned by Rockwell Primaries South Development Corporation, a subsidiary of the Company:

### 1. LARSEN TOWER BY ROCKWELL PRIMARIES

TM Registration No. 4-2019-012259

Issued on 19 July 2020, valid until 19 July 2030

### 2. THE FORDHAM TOWER

TM Registration No. 4-2019-012259

Issued on 18 June 2021, valid until 18 June 2031

#### 3. LARSEN TOWER

TM Appl. No. 4-2019-012260

Issued on 2 July 2021, valid until 2 July 2031

The following registered trademarks are owned by Retailscapes Inc., a subsidiary of the Company:

### 1. RETAILSCAPES

TM Registration No. 4-2015-00502880

Issued on 10 December 2015, valid until 10 December 2025

The following registered trademarks are owned by Rockwell Nepo Development Corporation, an associate of the Company:

### 1. THE MANANSALA AT ROCKWELL CENTER NEPO, ANGELES

TM Registration No. 4-2021-520289

Issued on 25 November 2021, valid until 25 November 2031

As trademark owner, the Company (and its subsidiaries) has the sole right to use the trademarks in the real estate development business, and to exclude any person or entity from exploiting the trademarks in the same business, or in the manner that will dilute or diminish the distinctiveness of the trademarks.

The Company also owns business name registrations for the trademarks below:

TRADEMARK	DATE FILED	STATUS
POWER PLANT MALL	12-Mar-12	REGISTERED
POWER PLANT CINEMA	12-Mar-12	REGISTERED
THE PROSCENIUM AT ROCKWELL	20-Mar-12	REGISTERED
205 SANTOLAN BY ROCKWELL	20-Mar-12	REGISTERED
PROSCENIUM (LOGO)	23-Nov-12	REGISTERED
PRIMARIES A ROCKWELL COMPANY	10-Dec-12	REGISTERED
LINCOLN AT THE PROSCENIUM	18-Jul-13	REGISTERED
SAKURA AT THE PROSCENIUM	18-Jul-13	REGISTERED
KIROV AT THE PROSCENIUM	5-Sep-13	REGISTERED
ICONIQUE AT THE PROSCENIUM	5-Sep-13	REGISTERED
LORRAINE AT THE PROSCENIUM	5-Sep-13	REGISTERED

Registering a business name with the Department of Trade and Industry precludes another entity engaged in the same or similar business from using the same business name as one that has been registered. A registration of a business name with Department of Trade and Industry shall be effective for five years from the initial date of registration.

The Company also recently amended its Articles of Incorporation in February 2012 to include in its corporate name "Doing business under the name and style of Powerplant Mall; Powerplant Cinemas; And Edades Serviced Apartments."

### **Research and Development**

Although the expense for research and development did not amount to a significant percentage versus revenues, extra measures are being taken by the Company to improve its research and development function. The Company, along with its plans for expansion, has continued to engage with industry consultants and research services last year.

### **Employees**

As of December 31, 2022, Rockwell Land and its subsidiaries had a total of 3,078 employees, including 992 organic employees and 2,086 non-organic (contractual and agency) employees. The breakdown of organic employees per business unit is as follows:

<b>Business Units</b>	Number of Employees	
Residential Development	672	
Commercial Development	151	
Shared	169	
TOTAL	992	

The organic employees can be broken down by function as follows:

Function	Number of Employees
Operational	534
Technical	355
Administrative	103
TOTAL	992

The Company has no collective bargaining agreements with employees and none of the Company's employees belong to a union.

The Company provides employees with training and other development programs to effectively carryout their jobs and to prepare them for career advancement in the Company.

With the COVID-19 pandemic, the Company ensured the safety of all its employees whether organic or outsourced with such measures as regular health checks, testing, shelter in place and vaccination.

### **Item 2 PROPERTIES**

The Company, in the course of its business, has invested in various properties for its existing and future development projects. It entered into a joint venture with Meralco for Rockwell Business Center, an office development project in Ortigas. It has also signed two long-term lease agreements for the development of Santolan Town Plaza and RBC - Sheridan.

Following is the list of properties owned by the Company as of December 31, 2022. The list excludes properties which have been completed or have been launched as development projects since titles of properties in these projects have already been or will be transferred to the buyers and/or the respective condominium corporations.

	Location	Description and use	
<b>Investment Properties</b>			
Power Plant Mall	Rockwell Center, Makati	Retail	
Estrella lots	Estrella St., Makati City	Company use (office & storage)	
Grove retail	The Grove, Pasig City	Company use (office and retail)	
8 Rockwell	Rockwell Center, Makati	Office and retail	
	The Manansala, Joya Lofts		
	and Towers, One Rockwell,		
	Edades #38 Rockwell Drive		
Various retail spaces	all within Rockwell	Retail	
	Center, Makati; East Bay in		
	Muntinlupa and Vantage in		
	Pasig		
Rockwell Business Center –	Sheridan, Mandaluyong	Office and Retail	
Sheridan	Sherram, Transaray ong	Office and Retain	
Santolan Town Plaza	Bonny Serrano Ave, San	Office and Retail	
Suntolan Town Tiaza	Juan	Office and Retain	
Batangas property	Sto. Tomas, Batangas	Retail development	
Arton Strip	Quezon City	Retail development	
1 Proscenium	Rockwell Center, Makati	Office development	
Rockwell Performing Arts	Poekwall Center Meketi	Theater	
Theater	Rockwell Center, Makati	Theater	

	Location	Description and use
Property, Plant &		
Equipment		
Aruga Serviced Apartments	Rockwell Center, Makati	Hotel development
Aruga Resort & Residences- Mactan	Mactan, Cebu	Hotel development

Investment in Shares of Stock	No. of Shares	Par or Market Value and Description
Rockwell Primaries Development Corporation	500,000,000 Common Stock	P500.0 Million
Rockwell Primaries South Development Corporation*	3,100,000 Common Stock 6,000,000 Preferred Shares	₽316 Million
Stonewell Property Development Corporation	12,500,000 Common Stock	P12.5 Million
Rockwell Performing Arts Theater Corporation	2,500,000 Common Stock	₽2.5 Million
Rockwell Integrated Property Services Inc.	20,000,000 Common Stock	P20.0 Million
Rockwell Leisure Club Inc.	760 Proprietary Shares and 1,491 Ordinary Shares	P394.6 Million (Market Value) and 1.5 Million (Par Value of Ordinary Shares)
Rockwell Hotels & Leisure Management Corp.	5,000,000 Common Stock	P5.0 Million
Retailscapes Inc.	500,000,000 Common Stock	P500.0 Million
Rockwell MFA Corp.	399,996 Common Stock 10,800,000 Preferred Shares	₽1,120.0 Million
Rockwell Carmelray Development Corporation	900,000 Common Stock 285,000,000 Preferred Shares	<b>P</b> 2,859.0 Million
Rockwell Nepo Development Corporation (formerly Nepwell Property Management, Inc.)	9,451,878 Common Stock 746,698,125 Preferred Shares	₽756.1 Million
Rockwell IPI Development Corpo Inc. (formerly 8 Promoveo Land Inc.)	1,019,205,000 Common Stock 2,129,205,000 Preferred Shares	₽3,148 Milllion

<sup>\*</sup> indirect subsidiary

### **Item 3 LEGAL PROCEEDINGS**

To the best of the Company's knowledge, there has been no occurrence during the past five years and as of the date of this information statement of any of the following events which are material to an evaluation of the ability or integrity of any director, person nominated to become a director, executive officer, or control person of the Company:

- Any insolvency or bankruptcy petition filed by or against any business of which such person
  was a general partner or executive officer either at the time of the insolvency or within two
  (2) years prior to that time;
- Any conviction by final judgment in a criminal proceeding, domestic or foreign, or any pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- Any final and executory order, judgment, or decree or any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending, or otherwise limiting involvement in any type of business, securities, commodities, or banking activities; and
- Any final and executory judgment by a domestic or foreign court or competent jurisdiction (in a civil action), the SEC, or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self-regulatory organization, for violation of a securities or commodities law.

### Item 4 SUBMISSIONS OF MATTERS TO A VOTE OF SECURITY HOLDERS

Except for matters discussed during the Annual Stockholder's meeting, there were no other matters submitted to a vote of security holders during the period covered by this report.

### PART II – SECURITIES OF REGISTRANT

### Item 5 MARKET FOR ISSUER'S COMMON SHARE EQUITY and RELATED STOCKHOLDERS

### (1) Market Information

(a) The registrant's common equity is being traded at the Philippine Stock Exchange.

### (b) STOCK PRICES

	Common	
	High	Low
2022		
First Quarter	1.52	1.33
Second Quarter	1.48	1.16
Third Quarter	1.58	1.18
Fourth Quarter	1.43	1.24 !

ROCK was trading at an average price of P1.38 per share as of March 31, 2023.

(c) DIVIDENDS PER SHARE – The Company declared cash dividends in September 30, 2022 of P0.0537 per Common Share to stockholders of record as of October 18, 2022 payable on or before November 14, 2022. The company's policy is to declare dividends equivalent to 20% of prior year's net income.

The number of common and preferred shareholders of record as of December 31, 2022 was 45,777 and 26,494 who owned at least (1) board lot. As of December 31, 2022, common and preferred shares issued and subscribed were 6,243,382,344 shares (inclusive of 126,620,146 treasury shares) and 2,750,000,000 respectively.

Top 20 Stockholders of Common Shares as of December 31, 2022:

	Name	No. of Shares Held	% to Total
1.	First Philippine Holdings Corporation	5,296,015,375	86.58%
2.	PCD Nominee Corporation (Filipino)	551,412,533	9.01%
3.	PCD Nominee Corporation (Foreign)	93,402,471	1.53%
4.	Mantes Corporation	32,373,508	0.53%
5.	Padilla, Nestor J.	21,150,001	0.35%
6.	Yan, Lucio W.	1,136,324	0.02%
7.	Cheng, Charlotte Cua	886,422	0.01%
8.	Avesco Marketing Corporation	801,574	0.01%
9.	B.P. Insurance Agency, Inc.	792,139	0.01%
10.	Makati Supermarket Corporation	677,238	0.01%
11.	Croslo Holdings Corporation	584,297	0.01%
12	Laarni Nieman Enriquez	552,943	0.01%
13.	Carlos, Jose Ignacio A.	455,667	0.01%
14.	Tan, Lozano	422,730	0.01%
15.	Flordeliza, Virgilio C.	398,550	0.01%
16.	Aquino, Antonino T., &/Or Evelina S. Aquino	377,231	0.01%
17.	BP Insurance Agency, Inc.	328,969	0.01%
18.	Foresight Realty & Development Corporation	305,353	0.00%
19.	Gallinero, Olivares Teodoro	266,331	0.00%
20.	Almazora, Roberto Reyes	246,150	0.00%

Stockholders of Preferred Shares as of December 31, 2021:

Name	No. of Shares Held	% to Total
1. First Philippine Holdings Corporation	2,750,000,000	100%

Rockwell Land also issued P5 billion Retail Bonds in November 2013, which is registered under the SEC. Outstanding balance as of December 31, 2022 is nil.

### **Recent Sales of Unregistered Securities**

On December 12, 2007, the Board of Directors and the stockholders representing at least two-thirds of the Company's outstanding capital stock approved the increase in authorized capital stock from  $\clubsuit 6.0$  billion to  $\clubsuit 9.0$  billion divided into 8,890,000,000 Common shares with a par value of  $\clubsuit 1.00$  each and 11,000,000,000 preferred shares with a par value of  $\clubsuit 0.01$  each. The increase in authorized capital stock was approved by the SEC on July 28, 2008.

Subscription for shares of capital stock of a corporation in pursuance of an increase in its authorized capital stock, when no expense is incurred, no commission, compensation or remuneration is paid or given in connection with the sale or disposition of such securities, and only when the purpose for soliciting, giving or taking of such subscriptions is to comply with the required minimum 25%

subscribed capital stock, is exempt from registration under the SRC. No notice or confirmation of exemption is required to be filed for the issuance of shares pursuant to an increase in authorized capital stock.

### **Exempt Transactions and Securities**

ROCK also issued the following securities as exempt transactions under the SEC:

Date	Amount (In Thousands)	Type of Security	Issued to:
June 2016, May, June & October 2017, November 2019	₽3,611,000	Fixed Rate Term Loan	MBTC
June & September 2016, December 2019, March & August 2020	₽3,465,100	Floating Rate Term Loan	MBTC
May 2016, December 2019, January & December 2020, February & October 2021	₽6,057,590	Fixed Rate Term Loan	PNB
April 2022	₽500,000	Fixed Rate Short Term Loan	PNB
February, April, July & September 2020, April, June, August, September & October 2021	₽9,532,000	Fixed Rate Term Loan	BDO
December 2022	₽1,500,000	Floating Rate Term Loan	BDO
July 2018, July 2019, August, October & December 2020, January, April, July & October 2021, January, March, July and September 2022	<b>₽</b> 540,200	Fixed Rate Term Loan	SEAI Metro Manila Once, Inc.

<sup>\*</sup>Refer to supplementary information of the 2022 Consolidated Financial Statements for more detail.

### PART III – FINANCIAL INFORMATION

 ${\bf Item~6~MANAGEMENT~DISCUSSION~and~ANALYSIS~of~FINANCIAL~CONDITION~and~RESULTS~of~OPERATIONS}$ 

The following management's discussion and analysis of the Company's financial condition and results of operations should be read in conjunction with the Company's audited consolidated financial statements, including the related notes thereto, annexed to this Annual Report.

### **INTRODUCTION**

Rockwell Land Corporation's consolidated net income after tax (NIAT) in 2022 amounted to  $\clubsuit 2.6$  billion, an increase of 17% from last year's  $\clubsuit 2.2$  billion. As a percentage to revenues, net income was 16% for 2022, 17% for 2021 and 11% for 2020.

Of the consolidated net income,  $\clubsuit 2.3$  billion is attributable to equity holders of the Parent company, and is 40% higher than 2021's  $\clubsuit 1.6$  billion.

Total revenues increased to ₱16.5 billion in 2022, 30% higher than 2021 revenues of ₱12.7 billion. Residential development accounted for 74% of the total revenues in 2022, higher than 62% in 2021 and 53% in 2020.

Earnings before interest, taxes, depreciation and amortization (EBITDA) in 2022 amounted to ₱5.4 billion representing 32% of total revenues. EBITDA from Residential Development grew by 6% compounded annually from 2020 mainly attributable to higher sales bookings and project accomplishment. Commercial Development grew by 34% from ₱1.6 billion to ₱2.9 billion in 2 years due to the sale and development of One Proscenium.

Residential development and Commercial development contributed 46% and 54% to total EBITDA in 2022, respectively.

The ratio of cost of real estate to total revenues slightly increased to 56% coming from 54% in 2021 and 53% in 2020. This is due to initial recognition of cost of several projects were launched in 2021 and 2022.

Besides the recent acquisitions, the Company is not aware of any event that could materially affect the consolidated statement of comprehensive income reported in this Annual Report except for the impact to the financial statements of the full adoption of the PFRS 15 which took effect starting January 2018 and PFRS 16 which took effect starting January 2019.

By the end of 2022 debt level was at \$\mathbb{P}25.1\$ billion while the net-debt-to-equity ratio stands at 0.78x. The debt is composed of the outstanding balances of term loans drawn from 2018-2022. About P5.5B or 21% of the total debt has a floating interest rate.

Below is a table showing the key performance indicators of the Company for 2020-2022.

KPI	2022	2021	2020
EBITDA ( <del>P</del> )	₽5.4 billion	₽4.4 billion	₽3.8 billion
Current Ratio (x)	3.16	3.29	2.37
Net DE Ratio (x)	0.78	0.92	0.87
Asset to Equity Ratio (x)	2.53	2.50	2.49
Interest coverage ratio (x)	4.42	4.00	3.29
ROA	3.86%	3.48%	2.01%
ROE	9.69%	8.69%	5.12%
EPS ( <del>P</del> )	0.38	0.27	0.18

#### Notes:

- (1) EBITDA [Net Income + (Interest Expense, Provision for Income Tax, Depreciation & Amortization)]
- (2) Current ratio [Current assets/Current liabilities]
- (3) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]
- (4) Assets to Equity Ratio [Total Assets/Total Equity]
- (5) Interest coverage ratio [EBITDA/ Total interest payments]
- (6) ROA [Net Income/Average Total Assets]
- (7) ROE [Net Income/Average Total Equity]
- (8) EPS [Net Income/number of common shares outstanding]

Current ratio is at 3.16x, lower than the 3.29x in 2021 due to higher current liabilities from accrual of balance of land acquisition costs and additional subscription payable for Rockwell IPI Development Corporation.

Net DE stood at 0.78x, lower than the 0.92x last year due to lower loan balance and higher equity.

EBITDA increased to ₱5.4 billion, 23% higher than 2021. As a result interest coverage ratio improved to 4.42x from 4.0x in 2021.

ROA, ROE improved in 2022 at 3.86% and 9.69% mainly from 17% increase in consolidated net income in 2022.

### Key variable and Other Qualitative and Quantitative Factors

There are no known trends, events or uncertainties that are expected to affect the Company's continuing operations.

There are no known events that will trigger direct or contigent financial obligation that is material to the company, including any default or acceleration of an obligation.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), entities or other persons created during the reporting period.

There are no material commitments for capital expenditures except for those disclosed in Note 28 of the audited financial statements.

There are no known trends, events or uncertainties that will materally impact sales.

There are no known significant elements of income or loss from continuing operations.

There are no known seasonal aspects that has material effect on the financial statements.

### Review of 2022 versus 2021

The following section provides information on the results of operations and financial condition for the periods 2020-2022.

The following table shows the breakdown of the revenues by business segment for the periods 2020-2022.

	2022	% to Total	2021	% to Total	2020	% to Total
Residential Development (1)	12,217	74%	10,300	81%	8,816	79%
Commercial Development	4,291	26%	2,423	19%	2,343	21%
Total Consolidated Revenues	16,508	100%	12,724	100%	11,159	100 %
Share in Net Income (Losses) in JV and associate <sup>(3)</sup>	376		368		339	

#### Notes:

- Revenues from this segment consist of the following projects in the years indicated: The Grove (2020 to 2022), The Proscenium Towers (2020 to 2022), 32 Sanson (2020 to 2022), Vantage (2020-2022), Edades Suites (2020), Stonewell (2020-2022), Terreno South (2020-2022), The Arton West (2020-2022), The Arton North (2020-2022), Arton East (2021-2022) Aruga Resort and Residences Mactan (2020-2022), Fordham (2020-2022), Larsen (2021-2022), Nara (2020-2022), Rockwell South (2020-2022), 8 Benitez (2021-2022), The Balmori Suites (2021-2022), Rockwell Center in Bacolod (2022) and Edades West (2022).
- 2. Revenues from this segment include leasing income, room revenues from operations of Aruga Serviced Apartments, cinema revenues and revenue from sale of office units from 8 Rockwell and Proscenium projects. The amounts exclude revenues from RBC. Under the Accounting policy for a jointly controlled entity, results of operations of RBC are not consolidated line by line.
- 3. These amounts represent the Company's share in the net income after tax of RBC (2020-2022), RNDC (2021-2022) and RIDC (2022).

Below is another table showing the breakdown of revenues by type of revenue for the periods 2020-2022.

	2022	% to Total	2021	% to Total	2020	% to Total
Residential Sales <sup>(1)</sup>	11,040	67%	9,874	78%	8,550	77%
Office Sales <sup>(2)</sup>	1,208	7%	490	4%	370	3%
Commercial Leasing	1,777	11%	1,229	10%	1,150	10%
Others <sup>(3)</sup>	2,483	15%	1,131	8%	1,089	10%
Total Consolidated	16,508	100%	12,724	100%	11,159	100%
Revenues						

### Notes:

- 1. Pertains only to sales of residential units (at present value) and related interest income.
- 2. Pertains to sale of office units (at present value) and related interest income.
- 3. Includes income from Aruga Serviced Apartments, Cinema, parking and other income.

### **Business Segments**

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are as follows:

**Residential Development** contributed 74% of the total revenues of 2022. Total revenues reported from the sale of condominium units, including accretion of interest income, amounted to ₱12.2 billion. The 19% increase in this segment's revenue was mainly due to higher project accomplishment and sales bookings than last year. EBITDA from this segment amounted to ₱2.5 billion, which represents 46% of the total EBITDA of ₱5.4 billion.

Reservation sales reached \$\mathbb{P}21.2\$ billion, 52% higher than last year's \$\mathbb{P}13.9\$ billion, due to sales from new launches and higher sales from existing projects.

*Commercial Development* revenues amounted to ₱4.3 billion, higher by 77% than last year. Leasing Income, which accounts for bulk of the segment revenues, slightly increased from ₱1.22 billion to

₽1.89 billion due mainly to significant improvement in tenant sales of retail tenants and higher renewal rates for office tenants. Overall, contribution from the Commercial segment increased from 19% to 26% of total revenues. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

- Revenues from Retail operations amounted to \$\mathbb{P}\$1,782 million and accounted for 11% of total consolidated revenues. The increase of 78% vs. last year's revenues of \$\mathbb{P}\$999 million, is mainly driven by the significant improvement in tenant sales and lower concessions given to the establishments.
- Cinema Operations amounted to \$\mathbb{P}\$107 million and comprised 1% of the total revenues.
- Office Leasing increased to ₱988 million from ₱906 million last year due to higher average rental rate. The Rockwell-Meralco BPO Venture, generated gross revenues of ₱1,120.8 million, higher from last year's ₱1,069.0 million from other revenues and annual rent escalation. At its 70% share, the Company generated revenues of ₱784.5 million and a share in net income of ₱382.8 million. To reiterate, only the ₱382.8 million share in net income of RBC is reflected in the Company's consolidated statements of comprehensive income as "Share in Net Losses (Income) of JV".
- Hotel Operations contributed 1% of the total consolidated revenues for 2022. Revenues increased from ₱80 million to ₱190 million. Hotel Operations' registered a ₱4 million loss from operations, an improvement from last year's loss of ₱27 million. Costs and expenses under hotel operations include shelter in place expenses incurred by the company for its employees

The Commercial segment's EBITDA amounted to ₱2.3 billion (excluding Office Sale), comprised of Retail, Office and Hotel at 53%, 47% and (0.17%), respectively. EBITDA increased by 54% from last year's ₱1.4 billion due to improved retail segment performance from higher tenant sales and lower concessions and contributed 22% to the total EBITDA.

### **Costs and Expenses**

Cost of real estate amounted to  $\clubsuit 9.3$  billion in 2022, 34% higher than the  $\clubsuit 6.9$  billion that was recorded in 2021 following the increase in residential revenues.

General and administrative expenses (G&A) amounted to  $\clubsuit 2.1$  billion which represents 13% of the total revenues. The level of expenses increased by 24% vs. last year's  $\clubsuit 1.7$  billion. This is mainly from higher business taxes from collections in 2021, higher hotel and cinema direct costs from improved performance for the year, higher personnel and occupancy and admin costs.

Interest Expense amounted to P1.2 billion, which is 6% higher than last year's P1.1 billion. Interest incurred increased as average interest rate increased from 4.45% in 2021 to 5.03%, offset by lower loan balance from P26.8 to P25.1 billion.

Share in Net Income of JV and associate recorded at ₽375.6 million, a 2% growth from last year of ₽368.3 million due to higher share in RBC Ortigas. At 70% share in JV, the gross revenues amounted to ₽683.0 million. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

#### **Provision for Income Tax**

Provision for income tax amounted to \$\mathbb{P}798.3\$ million, which is 210% higher than last year's provision of \$\mathbb{P}257.5\$ million. The effective tax rate for 2022 is 23.5% higher than 2021's 10.4% due to last year's impact of retroactive adjustment of CREATE law and the Company's share in the income of RBC, which is no longer subject to income tax.

### Project and capital expenditures

The Company spent a total of \$\mathbb{P}7.4\$ billion for project and capital expenditures in 2022. Bulk of the expenditures pertained to development costs of The Arton (ongoing construction), Aruga Resort and Residences – Mactan (ongoing construction), Balmori Suites (ongoing construction), Nara Residences (ongoing construction), Proscenium (near completion), and costs to acquire certain properties.

#### FINANCIAL CONDITION

Total Assets as of December 31, 2022 amounted to \$\mathbb{P}69.7\$ billion, higher by 7% from last year's \$\mathbb{P}64.8\$ billion mainly due higher Contract assets coming from higher sales in 2022, higher Investments in joint venture and associate from additional subscription to RIDC and higher real estate inventories from new acquisitions and development costs.

Total Liabilities as of December 31, 2022 amounted to ₽42.1 billion, higher than 2021's ₽38.8 billion. The increase in liabilities was mainly from accrual for the balance of land cost acquired for the year and from the corresponding subscription payable from additional investments.

Total Equity as of December 31, 2022 amounted to  $\cancel{P}$ 27.6 billion. The 6% growth is mainly attributable to the  $\cancel{P}$ 2.6 billion Net Income offset by dividends payment in 2022.

Current ratio as of December 31, 2022 is 3.16x from 3.29x the previous year while Net debt to equity ratio decreased to 0.78x in 2022 from 0.92x in 2021.

### Causes for any material changes (+/- 5% or more) in the financial statements

### Statement of Comprehensive Income Items – 2022 vs. 2021

28% increase in Revenue from sale of real estate

Mainly due to higher bookings and completion of residential projects

### 54% increase in Lease income

Due to higher average rental and occupancy rate of retail segment. Retail average occupancy rate improved to 90% from 86% last year and average rental rate increased by 56%.

### 62% increase in Other Revenues

Mainly driven by the improved performance of Aruga serviced apartments, Rockwell Club and Cinema.

### 34% increase in Cost of Real Estate

Primarily due to higher cost recognition following higher sales booking, higher project completion and initial cost recognition for several projects for this year..

### 24% increase in General and Administrative Expenses

Due to higher business taxes from higher collections in the prior year, higher hotel and cinema direct costs, higher personnel and occupancy and admin costs.

6% increase in Interest Expense

Due to higher average interest rate

226% increase in Other Comprehensive Loss

Due to actuarial gain on employee benefits in 2022

### Balance Sheet items – 2022 vs. 2021

26% increase in Cash and Cash Equivalents

Primarily from higher cash generated from operations.

35% decrease in Trade and other receivables

Primarily due to collection of upon turnover receivables from The Proscenium Residences, Rockwell South, 32 Sanson and Arton.

25% increase in Contract assets

Primarily due to revenue recognition from new sales and project accomplishments.

6% increase in Advances to contractors

Due to downpayments made for 8 Benitez, Mactan, Balmori Suites and Nara Residences projects.

25% increase in Other Current Asset

Due to higher Input VAT and cash balance in escrow accounts.

27% decrease in Property and equipment

Mainly due to reclassification of development costs of Rockwell Performing Arts Theater to Investment Property.

67% increase in Investments in joint venture and associate

Due to additional subscription to RIDC.

21% increase in Investments in equity instruments at fair value through profit and loss Due to unrealized gain from fair value increase of Manila Polo Club shares.

15% increase in Deferred Tax Asset

Mainly from Retailscapes and Rockwell Primaries South

30% decrease in Other Noncurrent Asset

Due to collection of other receivables from JV partners

36% increase in Trade and Other Payables

Due to accrual of land acquisition balance.

504% increase in Subscription Payable

Due to additional subscription to RIDC.

6% decrease in Interest bearing loans

Due to net repayment of loans for the year

13% decrease in Deferred Tax Liabilities

Due to lower variance of income recognition than collection from One Proscenium and Nara Residences.

70% decrease in Pension liability

Mainly due to remeasurement gain on plan assets for the year 2022.

18% increase in Deposits and other liabilities

Primarily due to higher excess collection over recognized receivables from Mactan Villa, 32 Sanson, and 8 Benitez Suites.

13% increase in Retained Earnings

Due to net income after tax of P2.6 billion for 2022 offset by dividends amounting to P330.1 million.

19% decrease in Non-controlling interests

Primarily due to redemption of non controlling shares of RCDC and dividend payments to the minority shareholders .

### Review of 2021 versus 2020

The following section provides information on the results of operations and financial condition for the periods 2019-2021.

The following table shows the breakdown of the revenues by business segment for the periods 2019-2021.

	2021	% to Total	2020	% to Total	2019	% to Total
Residential Development	10,300	81%	8,816	79%	12,938	79%
Commercial Development	2,424	19%	2,343	21%	3,388	21%
Total Consolidated Revenues	12,724	100%	11,159	100%	16,326	100%
Share in Net Income (Losses) in JV and associate <sup>(3)</sup>	368		339		323	

#### Notes:

- 1. Revenues from this segment consist of the following projects in the years indicated: The Grove (2019 to 2021), The Proscenium Towers (2019 to 2021), 53 Benitez (2019),32 Sanson (2019 to 2021), Vantage (2019-2021), Edades Suites (2019-2020), Stonewell (2019-2021), Terreno South (2019-2021), The Arton West (2019-2021), The Arton North (2019-2021), Arton East (2021) Aruga Resort and Residences -Mactan (2019-2021), Fordham (2019-2021), Nara (2020-2021), Rockwell South (2020-2021), 8 Benitez (2021), The Balmori Suites (2021).
- 2. Revenues from this segment include leasing income, room revenues from operations of Aruga Serviced Apartments, cinema revenues and revenue from sale of office units from 8 Rockwell and Proscenium projects. The amounts exclude revenues from RBC. Under the Accounting policy for a jointly controlled entity, results of operations of RBC are not consolidated line by line.
- 3. These amounts represent the Company's share in the net income after tax of RBC (2019-2021), RCDC (2019) and RNDC (2021).

Below is another table showing the breakdown of revenues by type of revenue for the periods 2019-2021.

	2021	% to Total	2020 (restated)	% to Total	2019 (restated)	% to Total
Residential Sales <sup>(1)</sup>	9,874	78%	8,550	77%	12,504	77%
Office Sales <sup>(2)</sup>	490	4%	370	3%	2	0%
Commercial Leasing	1,229	10%	1,150	10%	1,845	11%
Others <sup>(3)</sup>	1,131	8%	1,089	10%	1,975	12%
Total Consolidated	12,724	100%	11,159	100%	16,326	100%
Revenues						

#### Notes:

- 1. Pertains only to sales of condominium units (at present value) and related interest income.
- 2. Pertains to sale of office units (at present value) and related interest income.
- 3. Includes income from Aruga Serviced Apartments, Cinema, parking and other income.

### **Business Segments**

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are as follows:

**Residential Development** contributed 81% of the total revenues of 2021. Total revenues reported from the sale of condominium units, including accretion of interest income, amounted to ₱10.3 billion. The 17% increase in this segment's revenue was mainly due to higher project accomplishment and sales bookings than last year. EBITDA from this segment amounted to ₱2.6 billion, which represents 60% of the total EBITDA of P4.4 billion.

Reservation sales reached ₱13.9 billion, 77% higher than last year's P7.8 billion, due to sales from new launches and higher sales from existing projects.

Commercial Development revenues amounted to P2.4 billion, higher by 3% than last year. Leasing Income, which accounts for bulk of the segment revenues, slightly increased from ₱1.15 billion to ₱1.22 billion due mainly to lower concessions given to the establishments across all Retail properties and higher renewal rates for office tenants. Overall, contribution from the Commercial segment decreased from 21% to 19% of total revenues. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

- Revenues from Retail operations amounted to ₽1,000 million and accounted for 8% of total consolidated revenues. The 35ncrease of 10% vs. last year's revenues of P909 million, is mainly driven by the lower concessions given to the establishments.
- Cinema Operations amounted to  $\clubsuit 8.6$  million and comprised 0.1% of the total revenues.
- Office Leasing decreased to ₱906 million from P955 million last year due to lower parking and other income. The Rockwell-Meralco BPO Venture, generated gross revenues of ₱1,069 million, which grew by 37% from last year's ₱782.7 million from other revenues and annual rent escalation. At its 70% share, the Company generated revenues of ₱748.3 million and a share in net income of ₱372.7 million. To reiterate, only the ₱372.7 million share in net income of RBC is reflected in the Company's consolidated statements of comprehensive income as "Share in Net Losses (Income) of JV".
- Hotel Operations contributed 0.1% of the total consolidated revenues for 2021. Revenues increased from ₱55 million to ₱63 million. Hotel Operations' registered a ₱27 million loss from operations, an improvement from last year's loss of ₱33 million. Costs and expenses under hotel operations include shelter in place expenses incurred by the company for its employees.

The Commercial segment's EBITDA amounted to ₱1.5 billion excluding Office Sale, comprised of Retail, Office and Hotel at 33%, 69% and (2%), respectively. EBITDA increased by 8% from last year's ₱1.4 billion due to improved retail segment performance from lower concessions and contributed 34% to the total EBITDA.

#### **Costs and Expenses**

Cost of real estate amounted to  $\clubsuit$ 6.9 billion in 2021, 17% higher than the  $\clubsuit$ 5.9 billion that was recorded in 2020 following the increase in residential revenues.

General and administrative expenses (G&A) amounted to ₽1.7 billion which represents 13% of the total revenues. The level of expenses declined by 17% vs. last year's ₽2.0 billion. This is mainly attributable to lower business taxes from lower collection in prior year, which is the basis for current year's business taxes. The lower collection in 2020 is the result of lower residential and commercial revenues due to quarantine restrictions. Decrease in G&A is also from lower depreciation expenses and provision for disallowance for claim for refund. Last year's depreciation expense includes depreciation expense of Edades Serviced Apartments which was reclassified as real estate inventory.

*Interest Expense* amounted to P1.1 billion, which is 10% lower than last year's ₽1.3 billion. Interest incurred decreased as average interest rate decreased from 4.52% in 2020 to 4.45%, offset by higher loan balance from ₽24.8 to ₽26.8 billion.

Share in Net Income of JV and associate recorded at \$\mathbb{P}368.3\$ million, a 9% growth from last year of \$\mathbb{P}338.8\$ million due to higher share in RBC Ortigas. At 70% share in JV, the gross revenues increased by 5% to \$\mathbb{P}574.2\$ million due to higher rental rate. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

#### **Provision for Income Tax**

Provision for income tax amounted to \$\frac{1}{2}\$257.5 million, which is 38% lower than last year's provision of \$\frac{1}{2}\$412.5 million. The effective tax rate for 2021 is 10.4% lower than 2020's 24.6% and lower than the statutory tax rate of 25.3% due to the impact of retroactive adjustment impact of CREATE law and the Company's share in the income of RBC, which is no longer subject to income tax.

#### Project and capital expenditures

The Company spent a total of ₱10.2 billion for project and capital expenditures in 2021. Bulk of the expenditures pertained to development costs of Proscenium (near completion), The Arton (ongoing construction), Aruga Resort and Residences – Mactan (ongoing construction) and costs to acquire certain properties.

#### FINANCIAL CONDITION

Total Assets as of December 31, 2021 amounted to ₽64.8 billion, higher by 5% from last year's ₽61.9 billion mainly due higher receivables coming from higher sales in 2021 and higher real estate inventories from new acquisitions and development costs.

Total Liabilities as of December 31, 2021 amounted to ₱38.8 billion, higher than 2020's ₱37.1 billion. The increase in liabilities was mainly from higher loan balance from new drawdowns in 2021.

Total Equity as of December 31, 2021 amounted to ₱26.0 billion. The 5% growth is mainly attributable to the P2.2 billion Net Income offset by dividends payment in 2021.

Current ratio as of December 31, 2021 is 3.29x from 2.37x the previous year while Net debt to equity ratio increased to 0.92x in 2021 from 0.87x in 2020.

#### Causes for any material changes (+/- 5% or more) in the financial statements

Statement of Comprehensive Income Items – 2021 vs. 2020

24% increase in Revenue from sale of real estate

Mainly due to higher bookings and completion of residential projects

15% decrease in interest income

Due to lower recognition from Proscenium and Vantage which are substantially completed and sold out as of 2020

7% increase in Lease income

Due to lower rental concessions given to retail tenants and higher renewal rates of Office tenants. Office rental rates improved by 6%, while retail occupancy rate improved to 76% from 66% last year.

17% increase in Cost of Real Estate

Primarily due to higher cost recognition following higher sales booking and higher project completion.

17% decrease in General and Administrative Expenses

Due to lower business taxes following lower collection and lower sales in 2020 and lower depreciation expenses. Provision for disallowance for claim for refund was also recognized in 2020.

59% increase in Selling Expenses

Primarily due to higher sales commission and marketing related expenses across all projects, and from new launches.

10% decrease in Interest Expense

Due to lower average interest rate

9% increase in Share in Net Income of Joint Venture and Associate Attributable to higher rental rates of RBC

100% decrease in Loss on Prepayment of Loan

Due to payment of prepayment penalty for refinanced loans in 2020

100% decrease in Loss on Bond Redemption

Due to payment of 1% premium to bondholders bought back in 2020

100% decrease in Loss on Loan Modification

Due to catch up of amortization of loan transaction cost prepaid in 2020

186% decrease in Other Comprehensive Loss

Due to reversal of remeasurement loss on employee benefits in 2020

#### Balance Sheet items – 2021 vs. 2020

13% decrease in Cash and Cash Equivalents

Primarily due payment for development costs and land acquisitions.

46% increase in Trade and other receivables

Primarily due to higher recognition of The Proscenium Residences receivables from customers upon turn over dues.

11% decrease in Contract assets

Primarily due to reclassification of The Proscenium Residences contract assets to trade receivables.

31% increase in Real Estate Inventories

Primarily due to reclassification from Investment Properties and PPE of portions of One Proscenium and Aruga Makati, respectively and additional acquisitions.

9% increase in Advances to contractors

Due to downpayments made for Nara Residences, Larsen, Mactan and Rockwell South projects.

24% increase in Other Current Asset

Due to higher creditable withholding taxes from higher collection.

44% decrease in Property and equipment

Mainly due to reclassification of Aruga Makati to Real Estate Inventory as Balmori Suites, and The Fifth events place to Investment Property.

25% increase in Investments in joint venture and associate

Due to initial subscription to 8 Promoveo Land Inc.

23% increase in Deferred Tax Asset

Mainly due to losses incurred by Retailscapes Inc.

36% decrease in Other Noncurrent Asset

Due to reclassification of Balmori Suites advances to contractors to current asset, and collection of miscellaneous receivable.

29% decrease in Subscription Payable

Due to payment of subscription to RNDC.

8% increase in Interest bearing loans

Due to additional loan drawdown for the year

6% increase in Deferred Tax Liabilities

Due to higher income recognition than collection from Rockwell South and Arton West.

18% decrease in Pension liability

Mainly due to remeasurement gain on plan assets for the year 2021.

12% increase in Deposits and other liabilities

Primarily due to higher deposits from preselling of condominium units especially from Mactan Villas, Larsen and Nara Residences projects

10% increase in Retained Earnings

Due to net income after tax of ₱2.2 billion for 2021 offset by dividends amounting to ₱217.6 million.

11% decrease in Non-controlling interests

Primarily due to redemption of non controlling shares of RCDC and dividend payments to the minority shareholders

#### Item 7 FINANCIAL STATEMENTS

The consolidated financial statements as of December 2022 and 2021 and for each of the three years in the period ended December 31, 2022 and the Supplementary Schedules per SRC Rule 68, as amended are hereto attached as Exhibit A and Exhibit B, respectively.

# Item 8 CHANGES in and DISAGREEMENTS with ACCOUNTANTS on ACCOUNTING and FINANCIAL DISCLOSURE

The external auditor of the Company is the accounting firm of Sycip, Gorres, and Velayo and Company (SGV & Co.). The accounting firm of SGV & Co. has been the Company's Independent Public Accountants for the last 5 years. There was no event in the past 5 years where SGV & Co. and the Company had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

The Company has engaged SGV & Co., with Ms. Gaile A. Macapinlac as the engagement partner, for the audit of the Company's books starting 2017. The Company has complied with SRC Rule 68, paragraph 3(b)(ix) re: five year rotation requirement for the signing partner.

Representatives of SGV & Co. for the current year and for the most recently completed fiscal year are expected to be present at the Annual Stockholder's Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

#### **Audit and Audit-Related Fees**

The following table sets out the aggregate fees billed for each of the last three fiscal years for professional services rendered by SGV & Co.

Year ended 31 December	2020	2021	2022
Audit and Audit-related fees (net of VAT) –	<del>P</del> 4.5 million	<del>P</del> 4.8 million	₽5.5 million
Parent Company			
Audit and Audit-related	₽7.5 million	₽8.2 million	₽10.5 million
fees (net of VAT) –			
Parent Company and			
Subsidiaries			

The Audit Committee is composed of Mr. Oscar J. Hilado as Chairman, Mr. Francis Giles B. Puno and Mr. Monico V. Jacob as members.

# PART IV - MANAGEMENT AND CERTAIN SECURITY HOLDERS

#### Item 9 DIRECTORS and EXECUTIVE OFFICERS of the ISSUER

The overall management and supervision of the Company is undertaken by the Board of Directors (BOD). There are 11 members of the Board of Directors. The regular directors were elected during the annual meeting of the stockholders held on May 25, 2022, to serve for a term of one year and until their successors are elected and qualified. The composition of the Company's Board of Directors is as follows:

Manuel M. Lopez
Oscar M. Lopez
Federico R. Lopez
Benjamin R. Lopez
Nestor J. Padilla
Miguel Ernesto L. Lopez
Francis Giles B. Puno
Jose Valentin A. Pantangco Jr.
Oscar J. Hilado (Independent Director)
Monico V. Jacob (Independent Director)
Alfred F. Del Rosario (Independent Director)

The Company's key executive officers as of December 31, 2022 are as follows:

Nestor J. Padilla Pro	esident & Chief Executive Officer
Miguel Ernesto L. Lopez Tro	easurer and Senior Vice President, Office Development
-	oard Advisor; President, Rockwell Leisure Club Inc
-	ecutive Vice President and Chief Revenue Officer
Ellen V. Almodiel Ex	ecutive Vice President, Chief Finance and
	Compliance Officer
Davy T. Tan Se	nior Vice President, Business and Project Development
Maria Lourdes L. Pineda Se	nior Vice President – Business Development and
	Project Director, Bacolod
Estela Y. Dasmarinas Se	nior Vice President, Human Resources
Christine T. Coqueiro Vi	ce President, Retail Development
Angela Marie B. Pagulayan Vi	ce President, Property Management
Jesse S. Tan Vi	ce President, Office Development
Jovie Jade L. Dy Vi	ce President and Project Director, Rockwell South
Alexis Nikolai S. Diesmos Vi	ce President, Project Development
Ma. Fe Carolyn Go-Pinoy Vi	ce President, Legal and Chief Data Privacy Officer,
	Assistant Corporate Secretary
Vienn C. Tionglico-Guzman Vi	ce President and Project Director, Rockwell Cebu
Samantha Joyce G. Castillo Vi	ce President, Marketing and Retail Operations
Geraldine B. Brillantes As	ssistant Vice President and General Manager, Rockwell
	Club
Romeo G. Del Mundo, Jr. As	ssistant Vice President and Chief Audit
	Officer
Sherry Rose I. Lorenzo As	ssistant Vice President- Finance & Accounting and
	Comptroller
Stella May A. Fortu As	ssistant Vice President, Corporate Planning & Chief
	Risk Officer
Enrique I. Quiason Co	

The following discussion presents a brief description of the business experience of each of the Company's Directors and key executive officers for the last five years:

#### *Manuel M. Lopez* – 80, Filipino

Mr. Lopez had served as the Chairman of Rockwell Land since 1995. He was currently the Chairman and CEO of Lopez Holdings Corporation. Concurrently, he was the Chairman of the Board of Rockwell Leisure Club, Sky Vision Corporation and Bayan Telecommunications Holdings Corporation. He was the Vice Chairman of Lopez Inc. He was a Director of ABS-CBN Corp., First

Philippine Realty Corporation and Lopez Group Foundation. He was the President of Eugenio Lopez Foundation. He also served as Philippine Ambassador to Japan from 2011-2016, for which his exemplary works conferred him the rank of Grand Cross, Gold Distinction, Datu to the Order of Sikatuna by President Benigno Aquino. He served as the Chairman of the Board of MERALCO from July 2010 to June 2012 after his retirement as Chairman and CEO for nearly 10 years since 2001. Mr. Lopez held a Bachelor of Science degree in Business Administration from the University of the East and attended the Program for Management Development at the Harvard Business School. He passed away last January 12, 2023.

#### Oscar M. Lopez - 92, Filipino

Mr. Lopez has served as Vice-Chairman of Rockwell Land from 1995 to 2012 until he became Chairman Emeritus of FPH in June 2010. He is FPH's Chief Strategic Officer and Chairman of the Executive Committee and the Corporate Governance Committee. He is also currently the Chairman Emeritus of Lopez Holdings, Energy Development Corporation (EDC), First Gen Corporation, First Balfour, Inc., First Philippine Electric Corporation, First Philippine Industrial Corporation, First Philippine Realty Corp., and FPH Capital Resources, Inc. Prior to this, he was the Chairman of FPH from 1986 to 2010. Mr. Lopez is also the Chairman of ABS-CBN Holdings Corp and Director of ABS-CBN Corp. He chairs both the Eugenio Lopez Foundation and Lopez Group Foundation, Inc. He is a Director of Asian Eye Institute and ADTEL, Inc. He studied at the Harvard College and graduated cum laude (Bachelor of Arts) in 1951. He finished his Masters of Public Administration at the Littauer School of Public Administration, also at Harvard in 1955.

#### *Federico R. Lopez* – 61, Filipino

Mr. Lopez is the Vice-Chairman of Rockwell Land since August 2012. He is the Chairman and CEO of FPH, First Gen Corp., and Energy Development Corporation. He is also Chairman of the Board of First Balfour, First Philippine Industrial Park, Inc., First Philippine Electric Corporation, First Philec, Inc., FP Island Energy Corporation, First Philippine Realty Corporation, First Industrial Science and Technology School, Inc., Pi Energy Inc. and Pi Healty Inc. He is also a Director of ABS-CBN Corporation and Asian Eye Institute. He is a member of the following World President's Organization organizations: World President's Organization, Chief Executives Organization, ASEAN Business Club, Makati Business Club, Management Association of the Philippines, Philippine Chamber of Commerce and Industry, European Chamber of Commerce, and New York Philharmonic International Advisory Board. He is Chairman of the Board of Trustees of the Oscar M. Lopez Center for Climate Change Adaptation and Disaster Risk Management Foundation (OML Center) and the Sikat Solar Challenge Foundation. He is also a Trustee of the Philippine Forest Foundation, the World Wildlife Fund Philippines, and the Philippine Disasters Recovery Foundation. Mr. Lopez graduated with a Bachelor of Arts Degree with a Double Major in Economics & International Relations (Cum Laude) from the University of Pennsylvania in 1983.

#### Benjamin R. Lopez - 53, Filipino

Mr. Lopez was elected as member of the Board last September 30, 2020. He had been a Director of Rockwell Land from 2006 to 2013 and held various posts in Business Development, Sales and Marketing and Project Development from 1995 to 2004. He is also currently a Vice President of FPH, treasurer and senior executive vice president of Lopez Inc. and president of INAEC Aviation Corporation. In addition, he is a member of the board of directors of various Lopez Group subsidiaries. He received an undergraduate degree from George Washington University and an MBA from Asian Institute of Management.

#### Miguel Ernesto L. Lopez - 54, Filipino

Mr. Lopez has been a Director and Treasurer of Rockwell Land since 2009. He was the Senior Vice President and General Manager of Rockwell Integrated Property Services, Inc. (RIPSI) since 2012 until he started heading Office Development business of Rockwell Land in June 2016. He is also an Executive Vice President of Lopez Holdings Corporation. He is also a Director of Rockwell

Leisure Club, Inc. and Rockwell Center Association, Inc. He is a member of the Board of Trustees of Eugenio Lopez Foundation, Inc. and an advisor to the Lopez Group Foundation Inc. He was previously part of the Board of Directors for Indra, Outsourced Telleserve Corporation, Meralco Millenium Foundation, Inc., Philippine Commercial Capital, Inc. (PCCI) and PCCI Securities Brokers, Inc. He held several executive and management positions at Meralco from 2002-2010. Prior to this, he was with Maynilad Water Services, Inc. as head of its Central Business Area. Mr. Lopez holds a Bachelor of Science degree in Business Administration from Menlo College of California, USA and attended the Executive Development Program of the Asian Institute of Management.

#### Nestor J. Padilla - 68, Filipino

Mr. Padilla has been a Director at Rockwell Land since 1997, and has been the President and Chief Executive Officer since 1995. He was appointed as Chairman of the Rockwell Board last February 2023. He has also served as a Director in Rockwell Club and has served as a Trustee of the Rockwell Residential Towers Condominium Corporation. He was previously a Director of First Philippine Realty Corporation, First Batangas Hotel Corporation, First Philippine Industrial Park, Terraprime, Inc., FPIP Property Developers & Management Corporation, FPIP Utilities, Inc. and Grand Batangas Resort Development, Inc. Prior to 1995, he held the position of Chief Executive Officer in Lippo Land in Indonesia and was the Executive Director of Indo Ayala Leasing. Mr. Padilla holds a Bachelor of Science degree in Business Management from the Ateneo de Manila University.

#### Francis Giles B. Puno - 58, Filipino

Mr. Puno has been a Director of Rockwell Land since 2013. He was appointed Chief Finance Officer and Treasurer of FPH in October 2007 and was promoted to Executive Vice-President in September 2011. He is currently the President and COO of FPH and First Gen Corporation; and President of First Philippine Realty and Development Corp., First Philippine Industrial Park, Inc.,FPH Caital Resources, Inc. and First Philippine Utilities Corp. He is the Chairman of the Board of First Philippine Development Corp and First Batangas Hotel Corporation. He is a director in the various subsidiaries and affiliates of FPH and First Gen including, among others, Energy Development Corporation, First Balfour Inc., First Philippine Electric Corporation and First Philec, Inc. Before joining FPHC, he worked with The Chase Manhattan Bank as Vice President for Global Power and Environment Group. He has a Bachelor of Science degree in Business Management from the Ateneo de Manila University and a Master in Business Administration degree from Northwestern University's Kellogg Graduate School of Management in Chicago, Illinois.

## Jose Valentin A. Pantangco Jr.- 51, Filipino

Mr. Pantangco has been a Director at Rockwell Land since 2018. He is also currently a Director of First Balfour, Inc., Terraprime, Inc., First Phil. Electric Corp., FPH Land Ventures, Inc., First Batangas Hotel Corp., First Industrial Township, Inc., First Industrial Township Water, Inc., First Phil. Development Corp., First Phil. Industrial Park, Inc., FPIP Property Developers & Management Corp., FPIP Utilities, Inc., First Phil. Realty Corp., Grand Batangas Resort Dev't., Inc. and Legacy Homes, Inc. He also serves as President of First Sumiden Realty, Inc. Prior to joining FPH, he was Managing Director for Consultancy and Business Development of Changi Airports International from 2007 until 2016. From 2004 to 2006 he was Senior Associate at McKinsey and Company. He is a graduate of the Harvard Business School with a Masters in Business Administration degree (2004) and of the Ateneo de Manila University with a Bachelor of Arts degree in Economics (1994).

#### Oscar J. Hilado – 85, Filipino

Mr. Hilado has been an Independent Director of Rockwell Land since 2015. He is also an independent director of FPH from 1996 up to 2016. He is the Chairman of the Philippine Investment Management (PHINMA), Inc., PHINMA Corporation and PHINMA Property Holdings. He is currently Vice Chairman of Union Galvasteel Corporation. He is a director of various companies such as A. Soriano Corporation, Philex Mining Corporation, Smart Communications, Inc., Digital

Telecommunications Phils., Inc. (DIGITEL), Roxas Holdings,Inc., Manila Cordage Company, United Pulp and Paper Company, Inc., Seven Seas Resorts & Leisure, Inc., Beacon Property Ventures, Inc. and several universities and colleges across the Philippines, to name a few. He graduated with Highest Honors and with a Gold Medal for General Excellence and a Bachelor of Science in Commerce Degree from De La Salle College (Bacolod). He pursued his Degree of Masters in Business Administration at the Harvard Graduate School of Business Administration from 1960-1962. Mr. Hilado is a Certified Public Accountant.

#### Monico V. Jacob - 78, Filipino

Mr. Jacob was elected as an independent director of Rockwell Land on April 6, 2016. He has been an independent director of Lopez Holdings Corporation (publicly listed) since 2013. He is currently the Chairman of Total Consolidated Asset Management, Philippine Life Financial Assurance, Inc. (PhilLife), Global Resource for Outsourced Workers, Inc., Rosehills Memorial Management Inc., and STI West Negros University. He is the CEO and Vice Chairman of STI Education Services Group and President of STI Education Systems Holdings, Inc. He is a director of Jollibee Foods Corp. and Phoenix Petroleum Philippines. Prior to his current positions, he was Chairman and CEO of Petron Corporation and Philippine National Oil Company (PNOC), was a General Manager of National Housing Authority (NHA) and also became a CEO of the Home Development Mutual Fund, popularly known as the PAG-IBIG Fund. He also became Chairman of Meralco Financial Services Corporation and Director of Meralco Industrial Engineering Services Corporation and Clark Electric Distribution Corp. He received his Bachelor of Laws degree from the Ateneo de Manila University in 1971.

#### Albert F. Del Rosario - 83, Filipino

Mr. Del Rosario was elected as an independent director of Rockwell Land on June 8, 2017. He served as Secretary of Foreign Affairs of the Philippines from February 2011 to March 2016 and as Philippine Ambassador to the United States of America from October 2001 to August 2006. Prior to entering public service, the Ambassador was on the Board of Directors of over 50 firms over four decades spanning insurance, banking, real estate, shipping, telecommunications, advertising, consumer products, retail, pharmaceutical and food industries. He is a Chairman of Philippine Stratbase Consultancy, Inc., Gotauco del Rosario Insurance Brokers, Inc., Stratbase ADR Institute, Inc., Citizens for Promoting Human Rights, Inc. and a director of Indra Philippines, Inc., PLDT Inc., Metro Pacific Investments Corporation, Metro Pacific Tollways Corporation, Two Rivers Pacific Holdings Corporation, Metro Pacific Resources, Inc., Metro Pacific Holdings, Inc., Metro Pacific Asset Holdings, Inc., Philippine Telecommunications Investment Corporation, Enterprise Investment Holdings, Inc. and Asia Insurance (Phil.). He is a recipient of numerous awards and has been recognized for his valuable contributions to the Philippines and abroad, including but not limited to the following: the Order of Sikatuna, Rank of Datu, the Order of Lakandula with the Rank of Grand Cross (Bayani) for co-chairing the 2015 APEC Summit, the EDSA II Presidential Heroes Award in 2001 and the Philippine Army Award in 1991. He graduated from Xavier High School in New York and received his Bachelor of Science Degree in Economics from New York University. He is a recipient of an honorary Doctor of Laws degree (Honoris Causa) from New York's College of Mount Saint Vincent.

# Manuel L. Lopez, Jr. - 55, Filipino

Mr. Lopez is currently the President of Rockwell Leisure Club, Inc. (RLCI) and Adviser to the Board of Rockwell Land starting 2017. He was a board member of RLCI since 2016 and has been a Director at Rockwell Land since 2011 until his resignation in 2017. He is the Chairman and CEO of Global Integrated Contact Facilities Inc. (GICF) and SLASHdotPH since 2015 and 2014, respectively. He serves as a Director of Lopez Inc., Philippine Trade Foundation, Inc., and an Executive Vice President of Benpres Insurance Agency Inc. He had served as a Director of ABS-CBN Broadcasting Corporation, Central CATV,Inc. (Sky Cable), Philippine Commercial Capital Inc., among others. He was previously the Chairman and CEO of PacificHub Corporation for 10

years, Mr. Lopez holds a Bachelor of Science degree in Business Administration from De La Salle University.

### Valerie Jane L. Soliven – 54, Filipino

Ms. Soliven served the Company for 24 years and is currently the Executive Vice-President since October 2018 and Chief Revenue Officer since August 2017. She headed Rockwell's Sales and Marketing team for 20 years. Before joining Rockwell Land, she worked at the Manila Garden Suites, EDSA Shangri-La Hotel and the Shangri-La Hotel in Singapore. Ms. Soliven, a licensed broker, holds a Bachelor of Science degree in Hotel and Restaurant Administration from the University of the Philippines. She completed a Management Development Program from the Asian Institute of Management in 2006.

#### Ellen V. Almodiel - 49, Filipino

Ms. Almodiel is currently the Executive Vice President and Chief Finance & Compliance Officer. She has been the Chief Finance Officer since 2014. She was appointed as Chief Compliance Officer last June 2017. She started in Rockwell Land as Finance Manager in 2004 and briefly served as Manager of the Business Development Team. Prior to joining Rockwell Land, she was a Financial Analyst and later an Assistant to the Group Chief Finance Officer of the Alcantara Group of Companies and Finance Manager of NextStage, Inc.. Ms. Almodiel, a Certified Public Accountant, holds a Bachelor of Science degree in Business Administration and Accountancy from the University of the Philippines, where she graduated cum laude.

#### Davy T. Tan - 49, Filipino

Mr. Tan joined Rockwell Land in 2007 as Financial Analyst and Budget Manager and was promoted to Senior Vice-President for Business Development in 2017. Prior to joining Rockwell Land, he spent six years with Filinvest Alabang, Inc., a subsidiary of Filinvest Development Corporation, as Proof and Control Officer of the Festival Supermall and later as Finance Analyst. He was also an Accounting Officer at D.M. Consunji, Inc. and Junior Auditor at Punongbayan and Araullo. Mr. Tan, a Certified Public Accountant, holds a Bachelor of Science degree in Accountancy from the University of the East.

#### Maria Lourdes L. Pineda - 53, Filipino

Ms. Pineda has been with the Company for over 20 years and is currently Senior Vice President of Business Development and Project Director for Bacolod. She previously served as SVP for Rockwell Primaries Development Corporation, Vice-President for Retail and General Manager of the Power Plant Mall as well as Membership Relations Manager for Rockwell Club. Prior to joining Rockwell Land, she worked for four years at Jewelmer International, a French-Filipino company specializing on exquisite jewelry. Ms. Pineda holds a Bachelor of Science degree in Hotel and Restaurant Management from the University of the Philippines. She completed a Management Development Program from the Asian Institute of Management in 2006.

#### Estela Y. Dasmariñas -62, Filipino

Ms. Dasmarinas is currently the Senior Vice-President for Human Resources of the Company and its subsidiaries. Prior to joining Rockwell Land in 2000, she was Vice-President for Human Resources of AMA-DDB Needham Worldwide, Inc., a multinational advertising and communications organization. She was also Director for Human Resources of property development firm Metro Asia Resources Corporation and Manager for Human Resources of Mitsubishi Motor Corporation Philippines, Inc. Ms. Dasmarinas holds a Bachelor of Science degree in Political Science and a Master of Arts degree in Industrial Relations specializing in Human Resource from the University of the Philippines.

#### *Christine T. Coqueiro* – 43, Filipino

Ms. Coqueiro is currently Vice President for Retail Development. She has been with Rockwell Land Corporation for a total of 15 years and in 2014 became the Assistant Vice President of Retail Development. Prior to joining Rockwell Land, she worked with Republic Apparel Retailers, Inc for 2 years, and 5 years with Chempak Enterprises. Ms. Coqueiro holds a Bachelor of Science degree in Business Administration Major in Business Management at De La Salle – College of Saint Benilde and is a member of the International Council of Shopping Centers.

#### Angela Marie B. Pagulayan – 48, Filipino

Ms. Pagulayan is currently Vice President for Property Management and has been with Rockwell Land Corporation for a total of 16 years, starting off her career in Customer Service. She has then held various positions in Sales and Marketing, Retail, Rockwell Club and Residential Leasing before becoming an Assistant Vice President for Hotel and Leisure in 2014. She is a graduate of De La Salle University with a Bachelor's Degree in Organizational Communication.

#### Jesse S. Tan – 41, Filipino

Mr. Tan is currently a Vice President for Office Development. He has been with the company for 17 years since he joined in April 2006. He started as a Finance and Accounting Supervisor and held various Finance positions until his promotion to Assistant Vice President in 2014. He joined the Office Development team in 2016. Prior to Rockwell Land, he was an Audit Supervisor in Isla Lipana & Co. from 2002-2004. Mr. Tan is a Certified Public Accountant and graduated cum laude with a degree of Bachelor of Science in Accountancy at Centro Escolar University.

#### *Jovie Jade L. Dy* – 38, Filipino

Ms. Dy is currently Vice President and Project Director for Rockwell South. She has been with Rockwell Land Corporation for a total of 17 years. She joined Rockwell Land in 2005 as a Sales Executive. In 2007, she was tasked to lead her own team of sales executives and eventually was assigned as Project Sales Head for Grove in 2012 and later on for Proscenium in 2014. In 2016, she became Rockwell Land's Sales Head. Ms. Dy is a licensed real estate broker and holds a Bachelor of Science degree in Psychology from De La Salle University.

#### *Alexis Nikolai S. Diesmos* – 47, Filipino

Mr. Diesmos joined Rockwell Land in February 2006 as a Project Architect. He was also assigned to various residential and mixed-use projects as Construction and Project Manager. In July 2015, he was promoted to Assistant Vice President for Project Development. Prior to joining Rockwell Land, he was Project Architect in Cadiz International, Recio+Casas, Velor Construction and TAC Interiors. He graduated in University of Santo Tomas with a Bachelor's Degree in Architecture. He also finished a short course in Philippine School of Interior Design major in Interior Design.

#### *Ma. Fe Carolyn Go-Pinoy* – 57, Filipino

Atty. Carol is currently Vice President for Legal of the Company and has been with Rockwell Land Corporation for a total of 14 years. She was appointed as Assistant Corporate Secretary in September 2022. She started her real estate exposure as an Arbiter for the HLURB in 1997 followed by her private practice of law until she joined Rockwell in 2000. Atty. Carol got her Law Degree from San Beda University and passed the bar in 1995. She also holds a Bachelor of Arts in English Language from the University of the Philippines.

#### Vienn C. Tionglico-Guzman – 41, Filipino

Soon after completing a degree in Political Economy from the University of Asia & the Pacific, Ms. Guzman pursued her passion in Marketing at Rockwell in 2004. She spearheaded Marketing, PR &

Communications until 2014. She then took on the challenge of expanding Rockwell's footprint and was instrumental in seeing this to fruition through The Arton, our first foray North of Metro Manila, followed by the Arton Strip, Rockwell's strip mall along Katipunan Avenue. After her successful transition to Business Development, Ms. Guzman was appointed to lead our Cebu development. Since 2019, Vienn has been based in the Visayas as the General Manager and Project Director of 32 Sanson, Aruga Resort & Residences Mactan, and IPI Center by Rockwell that is slated to launch in 2023.

#### Samantha Joyce G. Castillo - 34, Filipino

Ms. Castillo is currently Rockwell's Vice President for Marketing and Retail Operations. As head of the company's Marketing teams, she manages the strategies and execution of 360 marketing programs for market growth and retention, customer experiences, and advertising, specifically for over 20 residential and retail projects. This includes overseeing and gatekeeping of corporate branding across all business units. Having been with Rockwell since 2010, after graduating cum laude from the University of the Philippines Diliman, she has, since then, charted extensive experience in Marketing, Corporate Communications and Retail Operations.

#### *Geraldine B. Brillantes* – 44, Filipino

Ms. Brillantes has been with Rockwell Land for 18 years. She joined Rockwell Land in 2002, shortly after graduating from the University of the Philippines with a Bachelor's Degree in Tourism. She started in the Front Office of RIPSI, the property management arm of Rockwell Land. She was first promoted as a Building Manager in 2007, assigned to several projects in the same capacity, until she headed the West Block of RIPSI in 2012. She was promoted to Assistant Vice President in the same year before she transferred as General Manager of Rockwell Leisure Club in 2013.

#### Romeo G. Del Mundo, Jr. – 47, Filipino

Mr. del Mundo is currently Assistant Vice President for Internal Audit since 2014 and appointed Chief Audit Officer in 2017. He started as Finance Manager in 2007 and was assigned to various business units and subsidiaries. He led the Internal Audit Team since 2013 and was promoted to Assistant Vice President in 2014. Prior to joining Rockwell Land, he worked for Citibank N.A., UNILAB, First Metro Investment Corp. and SGV & Co. Mr. del Mundo is a Certified Public Accountant and holds a Bachelor of Science in Commerce, major in Accountancy from the University of Santo Tomas.

## Sherry Rose I. Lorenzo – 36, Filipino

Ms. Lorenzo is currently Assistant Vice President for Finance & Accounting since 2017 and appointed Comptroller in 2022. She has been in the company for 15 years since she joined in December 2007, and was assigned to various Finance & Accounting positions. She graduated from University of Santo Tomas with a Bachelor's Degree in Accountancy, and is a Certified Public Accountant.

## Stella May A. Fortu – 33, Filipino

Ms. Fortu is an Assistant Vice President, currently serving as the Head of Corporate Planning and Chief Risk Officer of Rockwell Land. Before joining Corporate Planning, she was with the Finance and Accounting team, managing the financial planning for all business units and subsidiaries. She has been with Rockwell since 2014. Prior to joining Rockwell, she was part of the Transactions and Restructuring department of KPMG Manabat Sanagustin and Co. She graduated cum laude from the University of the Philippines with a Bachelor of Science degree in Business Administration and Accountancy. She is a Certified Public Accountant and a CFA charterholder.

#### Enrique I. Quiason - 62, Filipino

Mr. Quiason has been the Corporate Secretary at Rockwell Land since 1995. He is a Senior Partner of the Quiason Makalintal Barot Torres Ibarra Sison & Damaso Law Firm. He is also the Corporate Secretary of FPH, Lopez Holdings and ABS-CBN and various subsidiaries and affiliates of FPH and Lopez Holdings. Mr. Quiason, a Member of the Integrated Bar of the Philippines, graduated with a B.S. Business Economics (Cum Laude) degree in 1981 and with a Bachelor of Laws degree in 1985 from the University of the Philippines. He received his LL.M. in Securities Regulation from Georgetown University in 1991.

#### **Significant Employees**

The Board of Directors and members of the senior management of Rockwell Land have been an integral part of its success. Their knowledge, experience, business relationships and expertise greatly contribute to Rockwell Land's operating efficiency and financial performance.

Rockwell Land maintains that it considers the collective efforts of the Board of Directors and all of the Company's employees as instrumental to its overall success. The business of Rockwell Land is not dependent on any individual person. No employee is indispensable in the organization. Rockwell Land has institutionalized through documentation, its processes, procedures and training to ensure continuity and scalability of the business without relying on any particular employee.

#### Item 10 EXECUTIVE COMPENSATION

#### **Compensation of Directors and Executive Officers**

The Company's amended by-laws provide that the Board of Directors shall not receive any salary for their services as director other than an honorarium not exceeding P15, 000.00 for their attendance in each regular or special meeting of the Board of Directors, or Executive Committee but this provision shall not preclude any director from serving the Company in any other capacity and receiving compensation therefore.

The Company's amended by-laws also provide that the Board of Directors, officers and employees may participate in the unrestricted profits or earnings from the operations of the Company, after taxes, to be distributed in the manner, amounts and proportions as the Board of Directors may determine.

Summary of Compensation Table (Annual Compensation)

(a) Name and Principal Position	(b) Year	(c) Salary	(d) Bonus	(e) Other annual compen sation
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (EVP, Chief Finance and Compliance Officer)  Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development)  Padilla, Nestor J. (President and Chief Executive Officer)  Soliven, Valerie Jane L. (EVP and Chief Revenue Officer)	2021	P66.9 million	P5.8 million	P3.8million

Tan, Davy T. (SVP, Business/Project Development)				
All other Officers and Directors	2021	P34.4 million	P3.0 million	P9.4 million
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (EVP, Chief Finance and Compliance Officer)  Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development)  Padilla, Nestor J. (President and Chief Executive Officer)  Soliven, Valerie Jane L. (EVP and Chief Revenue Officer)  Tan, Davy T. (SVP, Business/Project Development)	2022	P77.9 million	P7.0 million	P5.2 million
All other Officers and Directors	2022	P36.3 million	P3.2 million	P10.1 million
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (EVP, Chief Finance and Compliance Officer)  Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development)  Padilla, Nestor J. (President and Chief Executive Officer)  Soliven, Valerie Jane L. (EVP and Chief Revenue Officer)  Tan, Davy T. (SVP, Business/Project Development)	2023 Estimate	P85.7 million	P7.7 million	P5.7 million
All other Officers and Directors	2023 Estimate	P39.9 million	P3.5 million	P11.1 million

\*In alphabetical order

#### **Employment Contracts between the Company and Executive Officers**

There are no existing employment contracts with executive officers. There are no arrangements for compensation to be received from the Company in the event of a resignation, retirement or termination of the executive officer's employment or a change of control of the Company.

#### **Options Outstanding**

On May 2, 2012 and August 3, 2012, the BOD and the stockholders, respectively, approved the implementation of the ESOP to be offered to all regular employees of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock of the Company on a fully diluted basis. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable anytime within the Option Term once vested. On December 6, 2012, the SEC authorized the ESOP. The ESOP was implemented in January 3, 2013.

The outstanding options as of 31 December 2022 are as follows:

Name	No. of Shares	Date of Grant	Exercise Price	Market Price at the Date of Grant
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (EVP, Chief Finance and Compliance Officer)  Lopez, Miguel Ernesto L. (Treasurer and SVP, Office Development)  Padilla, Nestor J. (President and Chief Executive Officer)  Soliven, Valerie Jane L. (EVP and Chief Revenue Officer)  Tan, Davy T. (EVP, Business/Project Development)	31,880,000	Various	P1.46	various
All Other Officers & directors	10,527,000	Various	P1.46	various
Total	42,407,000			

<sup>\*</sup>In alphabetical order

# **Other Arrangements**

Title of Class	Name and Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	% of Total Outstanding Shares
Common Shares	6th Floor Rockwell Business Center Tower 3, Ortigas Avenue, Pasig City 1604	First Philippine Holdings Corporation is the beneficial and record owner of the shares indicated	Filipino	5,296,015,375	86.5820%
Common Shares	PCD Nominee Corporation 37/F Enterprise Tower I, Ayala Ave., cor. Paseo de Roxas, Makati City Stockholder	PCD Nominee Corporation is the record owner but not the beneficial owner which are owned beneficially by the investing public	Filipino	551,416,319	9.01484%

Title of Class	Name and Address of	Name of Beneficial	Citizenship	No. of Shares Held	% of Total Outstanding
Class	Record	Owner and			Shares
	Owner and	Relationship			Shares
	Relationship	with Record			
	with Issuer	Owner			
		PCD			
	PCD Nominee	Nominee			
	Corporation	Corporation is			
	37/F	the record			
	Enterprise	owner but not			
Common	Tower I,	the beneficial	Foreign	93,402,471	1.5270%
Shares	Ayala Ave.,	owner which	Toleigh	75,402,471	1.327070
	cor. Paseo de	are owned			
	Roxas, Makati	beneficially			
	City	by the			
	Stockholder	investing			
		public	1556		100.00
TOTAL O	UTSTANDING		ARES	6,116,762,198	100.0%
	6th Floor	First			
	Rockwell	Philippine			
	Business	Holdings			
Preferred	Center Tower	Corporation is			
Shares	3, Ortigas	the beneficial	Filipino	2,750,000,000	100.0%
211012	Avenue, Pasig	and record			
	City	owner of the			
	1604	shares			
		indicated			100
TOTAL O	UTSTANDING	PREFERRED S	SHARES	2,750,000,000	100.0%

Except as described above, there are no other arrangements pursuant to which any of the Company's directors and officers are compensated, or are to be compensated, directly or indirectly.

# Item 11 SECURITY and OWNERSHIP of CERTAIN BENEFICIAL OWNERS and MANAGEMENT

- Security Ownership of Certain Record and Beneficial Owners and Management as of 31 December 2022
- b) Security Ownership of Management as of 31 December 2022

To the best of knowledge of the Company, the following are the shareholdings of the directors and officers:

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenship	% of Total Outstanding Shares
Common	Manuel M. Lopez	2,959,173	Filipino	0.048%
Shares	Chairman	(direct/indirect)	Tilipillo	0.04670
Common	Oscar M. Lopez	55,522	Eilining	0.001%
Shares	Director	(direct/indirect)	Filipino	0.001%
Common	Federico R. Lopez	14,923	Eilining	0.000%
Shares	Vice Chairman	(direct/indirect)	Filipino	0.000%

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenship	% of Total Outstanding Shares
Common Shares	Nestor J. Padilla Director, President & CEO	21,150,001 (direct/indirect)	Filipino	0.346%
Common Shares	Miguel Ernesto L. Lopez Director, Treasurer & Senior Vice President, Office Development	243,694 (direct/indirect)	Filipino	0.004%
Common Shares	Benjamin R. Lopez Director	14,923 (direct/indirect)	Filipino	0.000%
Common Shares	Francis Giles B. Puno Director	5,656 (direct)	Filipino	0.000%
Common Shares	Jose Valentin A. Pantangco,Jr. Director	1 (direct)	Filipino	0.000%
Common Shares	Oscar J. Hilado Independent Director	1 (indirect)	Filipino	0.000%
Common Shares	Monico V. Jacob Independent Director	2 (direct)	Filipino	0.000%
Common Shares	Albert F. Del Rosario Independent Director	2,818 (direct)	Filipino	0.000%
Common Shares	Enrique I. Quiason Corporate Secretary	3,575 (direct)	Filipino	0.000%
Common Shares	Valerie Jane L. Soliven Executive Vice-President & Chief Revenue Officer	28,000 (direct)	Filipino	0.000%
N.A.	Ellen V. Almodiel Executive Vice-President, Chief Finance and Compliance Officer	None	Filipino	N.A.
Common Shares	Ma. Lourdes L. Pineda Senior Vice-President, Business Development	141,272 (direct/indirect)	Filipino	0.002%
N.A.	Davy T. Tan Senior Vice President, Business Development	None	Filipino	N.A.
Common Shares	Estela Y. Dasmariñas Vice-President, Human Resources	1,882 (direct)	Filipino	0.000%
N.A.	Ma. Fe Carolyn Go Pinoy, Vice-President, Legal & Chief Data Privacy Officer, Assistant Corporate Secretary	None	Filipino	N.A.
N.A.	Manuel L. Lopez, Jr. President of Rockwell Leisure Club Inc. & Adviser to the BOD	None	Filipino	N.A.
N.A.	Jovie Jade L. Dy Vice President, Residential Sales	None	Filipino	N.A.
N.A.	Christine T. Coqueiro Vice President, Retail Development	None	Filipino	N.A.

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenship	% of Total Outstanding Shares
N.A.	Angela Marie B. Pagulayan Vice President, Hotel & Leisure Development	None	Filipino	N.A.
N.A.	Jesse S. Tan Vice President, Office Development	None	Filipino	N.A.
Common Shares	Alexis Nikolai S. Diesmos Vice President, Project Development	13,000 (indirect)	Filipino	0.000%
N.A.	Geraldine B. Brillantes Assistant Vice President and GM, Rockwell Leisure Club	None	Filipino	N.A.
N.A.	Romeo G. Del Mundo, Jr. Assistant Vice President, Internal Audit and Chief Audit Officer	None	Filipino	N.A.
N.A.	Sherry Rose I. Lorenzo, Assistant Vice President, Finance & Accounting and Comptroller	None	Filipino	N.A.
N.A.	Stella May Arais Fortu, Assistant Vice-President – Corporate Planning & Chief Risk Officer	None	Filipino	N.A.

#### **Change in Control**

No change of control in the Company has occurred since the beginning of its last fiscal year.

The Company's amended articles of incorporation or amended by-laws do not contain provisions that would delay, defer or prevent a change in control of the Company. Under the Company's amended articles of incorporation and amended by-laws, holders of Preferred Shares are entitled to voting rights. Further, Preferred shares can only be transferred to (a) Philippine citizens and (b) to a corporation of which at least 60% of the total outstanding equity capital is beneficially owned by Philippine citizens and which is not in competition with Meralco, Benpres Holdings Corporation (now "Lopez Holdings Corporation"), FPH, or any of their affiliates. Upon completion of the Dividend Distribution and Listing, the Preferred Shares constitute 31.01% of the Company's outstanding capital stock. As of 31 December 2022, FPH's combined ownership of the Company's Preferred Shares and Common Shares was 90.74% of the total outstanding voting capital stock.

## Item 12 CERTAIN RELATIONSHIPS and RELATED TRANSACTIONS

Other than the following family relationships, there are no other family relationships within the Board of Directors and executive officers of the Company:

- Chairman Manuel M. Lopez and Chairman Emeritus Oscar M. Lopez are brothers.
- Treasurer Miguel Ernesto L. Lopez and Manuel L. Lopez Jr. are brothers, sons of the Chairman Manuel M. Lopez and nephews of Chairman Emeritus Oscar M. Lopez.

- Vice-Chairman Federico R. Lopez and Benjamin R. Lopez are the sons of Chairman Emeritus Oscar M. Lopez and nephew of Chairman Manuel M. Lopez.
- Vice-Chairman Federico R. Lopez and Benjamin R. Lopez, and Miguel Ernesto L. Lopez and Manuel L. Lopez, Jr. are cousins.
- Vice-Chairman Federico R. Lopez is the brother in law of Francis Giles B. Puno.

#### PART V - CORPORATE GOVERNANCE

#### Item 13 COMPLIANCE with LEADING PRACTICE on CORPORATE GOVERNANCE

Based on SEC Memorandum Circular No. 15 (series of 2017) dated December 15, 2017, SEC mandated all companies to submit an Integrated Annual Corporate Governance Repot (I-ACGR) by May 31, 2019 in lieu of several reports required in the past years. As of the date of this annual report for the year ending December 31, 2022, Rockwell Land is still in the process of compliance for the I-ACGR.

Rockwell Land has established policies and practices disclosed in the Manual on Corporate Governance uploaded in the company's website and PSE edge. The company is in full compliance since the adoption of the Manual. The company also endeavors to be in full compliance with SEC's Code of Corporate Governance. As of 2022, the company complied with the following:

CODE	Compliant/Non-compliant
Establishing a competent board	compliant
Establishing clear roles and responsibilities of	compliant
the board	_
Establishing board committees	compliant
Fostering Commitment	compliant
Reinforcing board independence	compliant
Assessing board performance	Non-compliant (will endeavour to comply in 2023)
Strengthening board ethics	Non-compliant (will endeavour to comply in 2023)
Enhancing company disclosure policies and procedures	Non-compliant (will endeavour to comply in 2023)
Strengthening external auditor's independence and improving audit quality	compliant
Increasing focus on non-financial and sustainability reporting	compliant
Promoting a comprehensive and cost-efficient access to relevant information	compliant
Strengthening internal control and risk management systems	compliant
Promoting shareholder/member rights	compliant
Respecting rights of stakeholders and effective redress for violation of stakeholder's rights	compliant
Encouraging employees' participation	compliant
Encouraging sustainability and social responsibility	compliant

# PART VI – EXHIBITS AND SCHEDULES

# Item 14. EXHIBITS and REPORTS on SEC FORM 17-C

#### (a) **Exhibits**

The following exhibits are filed as a separate section of this report:

Exhibit "A" - Audited Consolidated Financial Statements

for the Years Ended December 31, 2022 and 2021

Exhibit "B" - Supplementary Schedules as per SRC Rule 68, As Amended

The other exhibits, as indicated in the Index to Exhibits are either not applicable to the Company or require no answer.

# (b) Reports on SEC Form 17-C

The corporation disclosed the following matters on the dates indicated:

DATE	DESCRIPTION OF THE DISCLOSURE				
January 27, 2022	Item 9 – Other Events				
	At the regular meeting of the Board of Directors (BOD) of the Corporation held today, the BOD approved the appointment of Ms. Sherry Rose I. Lorenzo, Assistant Vice President of Finance and Accounting, as Comptroller.				
March 8, 2022	Item 9 – Other Events				
2022	At the regular meeting of the Board of Directors (BOD) of the Corporation held today, the BOD approved the following:				
	<ul> <li>a. The Annual Stockholder's Meeting (ASM) will be held on May 25, 2022 at 9:00am to be conducted virtually by means of remote communication. Stockholders of record as of March 24, 2022 are entitled to one vote for each share of stock standing in his name on the stock books of the Corporation.</li> <li>b. The determination of the qualification and/or disqualification of the nominees for board membership pursuant to the guidelines set in the By-Laws and Manual on Corporate Governance. The nominees for the ensuing year 2022-2023 are as follows:</li> </ul>				
	Nominated by First Philippine Holdings as non-independent directors:				
	1. Manuel M. Lopez				
	<ol> <li>Oscar M. Lopez</li> <li>Federico R. Lopez</li> </ol>				
	4. Miguel L. Lopez				
	5. Benjamin R. Lopez				
	6. Nestor J. Padilla				
	<ul><li>7. Francis Giles B. Puno</li><li>8. Jose Valentin A. Pantangco, Jr.</li></ul>				
	o. Juse valentin A. rantangeo, 31.				
	Nominated by Ms. Perla R. Catahan as independent diretcors:				
	1. Oscar J. Hilado				
	2. Monico V. Jacob				

DATE	DESCRIPTION OF THE DISCLOSURE
	3. Albert F. Del Rosario
	<ul> <li>c. The agenda for the Annual Stockolders' Meeting on May 25, 2022 are as follows:  <ol> <li>Call to Order</li> <li>Proof of Required Notice</li> <li>Determination of Quorum</li> <li>Approval of the Minutes of the June 30, 2021 Stockholders' Meeting</li> <li>Reports of the Chairman &amp; the President</li> <li>Approval/Ratification of the December 31, 2021 Reports and the Audited Financial Statements</li> <li>Ratification of the Acts of the Board, its Committees and Management</li> <li>Election of Directors</li> <li>Appointment of External Auditors</li> <li>Other Matters</li> <li>Adjournment</li> </ol> </li> </ul>
April 1, 2022	<ul> <li>Item 9 – Other Events</li> <li>At the regular meeting of the Board of Directors (BOD) of the Corporation held today, the BOD approved the following:</li> <li>1. The Corporation's Consolidated Audited Financial Statements for the year ended December 31, 2021.</li> <li>2. Appropriation of P9.0 Billion out of the total Retained Earnings of P15.3 Billion as of December 31, 2021 for capital expenditures covering the period 2022-2023.</li> </ul>
May 25, 2022	Item 4  A. At the Annual Stockholders' Meeting held on May 25, 2022, the persons named herein were elected as members of the Board of Directors of Rockwell Land Corporation for the ensuing year 2022-2023:    Name

DATE	DESCRIPTION OF TH	IE DISCLOSURE
	Mr. Francis Giles B. Puno Mr. Jose Valentin A. Pantangco, Jr.	Filipino Filipino
	Mr. Oscar J. Hilado*	Filipino
	Mr. Monico V. Jacob*	Filipino
	Amb. Albert F. Del Rosario*	Filipino
	Allo. Alocit I . Dei Rosallo	Тпршо
	*Independent Director	
	B. At the Organizational Meeting of the E May 25, 2022, the following persons w Chairman and Members of the Board O	vere elected Officers as well as
	Name	Position
	Amb. Manuel M. Lopez	Chairman of the Board
	Mr. Oscar M. Lopez	Chairman Emeritus
	Mr. Federico R. Lopez	Vice Chairman
	Mr. Nestor J. Padilla	President and Chief Executive
		Officer
	Mr. Miguel Ernesto L. Lopez	Treasurer and Senior Vice
		President, Office Development
	Manuel L. Lopez Jr.	Board Advisor and President,
		Rockwell Leisure Club Inc.
	Valerie Jane L. Soliven	Executive Vice President and
		Chief Revenue Officer
	Ellen V. Almodiel	Executive Vice President, Chief
		Finance and Compliance Officer
	Davy T. Tan	Senior Vice President, Business
	,	and Project Development
	Ma. Lourdes L. Pineda	Senior Vice President, Business
		Development and Project
		Director, Bacolod
	Estela Y. Dasmarinas	Senior Vice President, Human
		Resources
	Christine T. Coquiero	Vice President, Retail
	4	Development
	Jesse S. Tan	Vice President, Office
		Development
	Angela Marie B. Pagulayan	Vice President, Property
		Management
	Jovie Jade V. Lim-Dy	Vice President and Project
	5 5 1 1 5 uus 1 1 2 j	Director, Rockwell South
	Alexis Nikolai S. Diesmos	Vice President, Project
		Development
	Vienn C. Tionglico-Guzman	Vice President and Project
	Of Hongheo Guzhimi	Director, Cebu
	Samantha Joyce G. Castillo	Vice President, Marketing and
	Zamania vojve S. Castino	Retail Operations
	Ma. Fe Carolyn Go-Pinoy	Vice President, Legal and Chief
	10 Curory ir Go 1 moy	Data Privacy Officer
	Romeo G. Del Mundo Jr.	Assistant Vice President and
	Romeo G. Dei Mundo Ji.	Chief Audit Officer
	Stella May A. Fortu	Assistant Vice President,
	Stena May A. I Oltu	Corporate Planning and Chief
		Risk Officer
		Mok Officer

DATE	DESCRIPTION OF THE	E DISCLOSURE		
	Sherry Rose I. Lorenzo  Geraldine B. Brillantes	Assistant Vice F & Accounting a Assistant Vice F General Manage	nd Comptr President ar	oller nd
	Enrique I. Quiason Esmeraldo C. Amistad	Leisure Club Corporate Secre Assistant Corpo	-	ary
	Audit Committee: Oscar J. Hilado* - Chairman Monico V. Jacob* - Member Francis Giles B. Puno – Member			
	Risk Oversight Committee: Amb. Albert F. Del Rosario* - Chairmar Oscar J. Hilado* - Member Monico V. Jacob* - Member Benjamin R. Lopez – Member Jose Valentin A. Pantangco Jr. – Membe			
	Related Party Transactions Committee:     Monico V. Jacob* - Chairman     Federico R. Lopez – Member     Amb. Albert F. Del Rosario* - Member     Miguel Ernesto L. Lopez – Member     Oscar J. Hilado* - Member			
	Corporate Governance Committee: Amb. Manuel M. Lopez – Chairman Oscar M. Lopez – Member Francis Giles B. Puno – Member Amb. Albert F. Del Rosario* - Member			
	*Independent Director			
	Item 9			
	Total number of attendees in person and represer (5,311,292,833 common shares and 2,750,000,00 voting stock of the Company.			
	A. The following matters were likewise app			
	Item Approval of the Minutes of the Approval	For	Against	Abstain
	Approval of the Minutes of the Annual Stockholders' Meeting held on June 30, 2021	8,061,270,140 (99.99%)	0	22,693 (0.01%)
	Approval of the December 31, 2021 Reports and	8,061,270,140	0	22,693
	the Audited Financial Statements	(99.99%)		(0.01%)
	Ratification of the Acts of the Board of Directors	8,061,270,140	0	22,693
	and of Management Appointment of Sycip, Gorres, Velayo & Co. as	(99.99%) 8,061,270,140	0	(0.01%) 22,693
	external auditor of the Corporation	(99.99%)	U	(0.01%)
July 28,	Item 9			, /
2022	Retirement of Mr. Esmeraldo C. Amistad as Ass	istant Corporate S	Secretary	
September 30, 2022	Item 9			

DATE	DESCRIPTION OF THE DISCLOSURE
	At the regular meeting of the Board of Directors (BOD) of the Corporation held today, the following items were approved:  1. The declaration of cash dividends to shareholders of record as of October 18, 2022 payable on or before November 14, 2022:  a. Cash dividend of P0.0537 per share to all common shareholders;  b. Cash dividend of P0.0006 per share to all preferred shareholders representing 6% per annum cumulative dividends for the period July 1, 2021 to June 30, 2022  2. The authority to enter into a Loan agreement with Metropolitan Bank & Trust Copany for a P3.0billion loan facility of up to 7 years to finance the Corporation's various capital expenditures and investments  3. The appointment of Atty. Ma. Fe Carolyn Go-Pinoy as Assistant Corporate Secretary.
December 7, 2022	Item 9
	At the regular meeting of the Board of Directors of the Corporation held today, the BOD approved the following:  1. To appropriate P11.0 billion Retained Earnings (after reversal of P9.0 billion appropriation) of Rockwell Land Corporation as of December 31, 2022 to partially fund its capital expenditures covering the period 2023-2024.
January 13, 2023	Item 4  Rockwell Land Chairman, Ambassador Manuel M. Lopez passed away January 12, 2023. He was the Chairman of the Board since 1996 and is also the Chairman of the Nominations and Elections Committee/Corporate Governance Committee since 2012.
February 28, 2023	Item 4  At the regular meeting of the Board of Directors (BOD) of the Corporation held today, the BOD appointed Mr. Nestor J. Padilla as Chairman of the Board to replace the late Amb. Manuel M. Lopez
March 11, 2023	Item 9  Clarification of a portion of the article in the March 7, 2023 issue of Bilyonaryo entitled "Wrecking ball: Lopez family to demolish iconic ABS-CBN headquarters"  Rockwell Land continuously searches for properties to develop in the usual course of its business. Rockwell Land has been studying the possibility of redeveloping the ABS-CBN property even prior to the outbreak of the Covid-19 pandemic. However, there is no agreement to date between Rockwell Land and ABS-CBN with respect to the property.
March 28, 2023	Item 9  At the regular meeting of the Board of Directors of the Corporation held today, the BOD approved the following:  1. Setting of the Annual Stockholders' Meeting (ASM)  a. June 14, 2023 at 10:00am via https://2023asm.e-rockwell.com/  b. Record date: April 18, 2023  c. Agenda  1. Call to Order  2. Proof of Required Notice  3. Determination of Quorum  4. Approval of the Minutes of the May 25, 2022 Stockholders' Meeting  5. Reports of the Chairman & the President

DATE	DESCRIPTION OF THE DISCLOSURE						
	<ol> <li>Approval/Ratification of the December 31, 2022 Reports and the Audited Financial Statements</li> </ol>						
	7. Ratifiction of the Acts of the Board and Management						
	8. Election of Directors						
	9. Appointment of External Auditors						
	10. Others Matters						
	11. Adjournment						
	2. The Corporation's Consolidated Audited Financial Statements for the year						
	ended December 31, 2022.						

# ROCKWELL LAND CORPORATION

# INDEX TO EXHIBITS Form 17-A, Item 7

<u>No.</u>		
(3)	Plan of Acquisition, Reorganization, Arrangement, Liquidation, or Succession	n n.a
(5)	Instruments Defining the Rights of Security Holders, Including Indentures	n.a
(8)	Voting Trust Agreement	n.a
(9)	Material Contracts	n.a
(10)	2022 Consolidated Financial Statements: Rockwell Land Corporation and Subsidiaries (with notarized Statement of Management Responsibility)	Attached as Exhibit A
(13)	Letter re: Change in Certifying Accountant	n.a
(16)	Report Furnished to Security Holders	n.a
(18)	Subsidiaries of the Registrant	52
(19)	Published Report Regarding Matters Submitted to Vote of Security Holders	n.a
(20)	Consent of Experts and Independent Counsel	n.a
(21)	Power of Attorney	n.a
(29)	Additional Exhibits	n.a.

# **EXHIBIT 18:** SUBSIDIARIES OF THE REGISTRANT

As of December 31, 2022, Rockwell Land Corporation has ten (10) consolidated subsidiaries and associate and joint venture as stated below:

Name of Subsidiary	Percentage of
	Ownership
Rockwell Leisure Club, Inc.	75.0%
Rockwell Integrated Property Services, Inc.	100%
Primaries Development Corporation	100%
Stonewell Property Development Corporation	100%
Primaries Properties Sales Specialists Inc.	100%
Rockwell Hotels & Leisure Management Corp.	100%
Retailscapes Inc.	100%
Rockwell Primaries South Development	
Corporation (formerly ATR KimEng Land)*	100%
Rockwell MFA Corporation	80%
Rockwell Carmelray Development Corporation	
(formerly Carmelray Property Holdings, Inc.)	71.6%
Rockwell Nepo Development Corporation	41.21%
Rockwell IPI Development Corporation	
(formerly 8 PROMOVEO LAND INC.)	50%

<sup>\*</sup>indirect subsidiary

#### **SIGNATURES**

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the Rockwell Land Corporation by the undersigned, thereunto duly authorized, in the <u>City of Makati</u>.

ROCKWELL LAND CORPORATION

By:

NESTOR J. PADILLA

Chairman of the Board, President, and

Chief Executive Officer

ELLEN V. ALMODIEL Chief Financial Officer

SHERRY ROSE I. LORENZO

Assistant Vice President and Comptroller

ENRIQUE I. QUIASON Corporate Secretary

**SUBSCRIBED AND SWORN** to before me this <u>05 APRIL 2022</u>, affiant exhibiting to me his/their Passports as follows:

Place of Issue Names Passport No. Date of Issue Nestor J. Padilla P7155127B 08 July 2021 DFA MANILA Ellen V. Almodiel P2373847B 29 June 2019 DFA NCR EAST Enrique I. Quiason P9908505A 12 December 2018 DFA NCR EAST 23 March 2022 DFA NCR EAST Sherry Rose I. Lorenzo P9313866B

Doc. No. 496; Page No. 100; Book No. WW; Series of 2023



MA. FECAROLYN GO-PINOY

Appointment No. M-157 until December 31, 2024

Roll of Attorneys No. 39698

IBP Lifetime No. 0147554 / ZAMBASULTA

PTR No. 9577554 / 1.10.2023 / Makati City

8 Rockwell, Hidalgo Drive, Makati City

Notary Public



### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of ROCKWELL LAND CORPORATION AND SUBSIDIARIES is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the years ended December 31, 2022 and 2021, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors (Trustees) is responsible for overseeing the Company's financial reporting process.

The Board of Directors (Trustees) reviews and approves the financial statements including the schedules attached therein and submits the same to the stockholders or members.

SyCip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

NESTOR J. PADILLA

Chairman of the Board,

President, and Chief Executive Officer

ELLEN V. ALMODIEL Chief Financial Officer

Signed this 5th day of April 2023.

SUBSCRIBED AND SWORN to before me this day 05 April 2023 at Makati City, affiant exhibiting to me his/her Passport as follows:

NAME

Nestor J. Padilla

Ellen V. Almodiel

Doc No. 487 Page No. 99

Book No. XXXV ;

Series of 2023.

PASSPORT NO.

P7155127B

P2373847B

08 July 2021

29 June 2019

DATE ISSUED

PLACE ISSUED DFA MANILA

DFA NCR East

Appointment No. M-157/until December 31, 2024

Roll of Attorneys No. 39698

IBP Lifetime No. 0147554 / ZAMBASULTA PTR No: 9577954 / 1.46.2023 / Makati City

8 Rockwell, Hidalgo Drive, Makati City

# COVER SHEET

# **AUDITED FINANCIAL STATEMENTS**

	SEC Registration Number																												
																			6	2	8	9	3						
			v			. –																							
R	0	C		W	A N	L	L		L	A	N	D		C	O	R	P	0	R	A	T	I	0	N		A	N	D	
S	U	В	S	I	D	I	A	R	I	E	S																		
5			5	_	<u> </u>	-	11	1	1																				
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	The designated contact person <u>MUST</u> be an Officer of the Corporation																												
	Name of Contact Person Email Address Telephone Number/s Mobile Numb  Ms. Ellen V. Almodiel ellena@rockwell.com.ph 7-793-0088 N/A							r																					
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- NOTE 1 In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

  2 All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Rockwell Land Corporation 2F 8 Rockwell Hidalgo Drive, Rockwell Center Makati City

#### **Opinion**

We have audited the consolidated financial statements of Rockwell Land Corporation and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2022 and 2021, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2022, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group as at December 31, 2022 and 2021, and for each of the three years in the period ended December 31, 2022 are prepared in all material respects, in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC), as described in Notes 2 and 3 to the consolidated financial statements.

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to Notes 2 and 3 to the consolidated financial statements which indicates that the consolidated financial statements have been prepared in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic. The impact of the application of the financial reporting reliefs on the 2022 consolidated financial statements are discussed in detail in Note 3. Our opinion is not modified in respect of this matter.





#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

# Real Estate Revenue and Cost Recognition

The Group's revenue recognition process, policies and procedures are significant to our audit because these involve application of significant judgment and estimation in the following areas: (1) assessment of the probability that the entity will collect the consideration from the buyer; (2) determination of the transaction price; (3) application of the output method as the measure of progress in determining real estate revenue; and (4) determination of the actual costs incurred as cost of real estate sold.

In evaluating whether collectability of the amount of consideration is probable, the Group considers the significance of the buyer's initial payments in relation to the total contract price (or buyer's equity). Collectability is also assessed by considering factors such as past history with the buyer, age and pricing of the property. Management regularly evaluates the historical sales cancellations and back-outs, after considering the impact of coronavirus pandemic, if it would still support its current threshold of buyers' equity before commencing revenue recognition.

In determining the transaction price, the Group considers the selling price of the real estate property and other fees and charges collected from the buyers that are not held on behalf of other parties.

In measuring the progress of its performance obligation over time, the Group uses the output method. This method measures progress based on physical proportion of work done on the real estate project which requires technical determination by the Group's specialists (project engineers). This is based on the weekly project accomplishment report prepared by the project inspector as approved by the project engineer which integrates the surveys of performance to date of the construction activities for both subcontracted and those that are fulfilled by the Group itself.

In determining the actual costs incurred to be recognized as cost of real estate sold, the Group estimates costs incurred on materials, labor and overhead which have not yet been billed by the contractors.

The disclosures related to the real estate revenue and cost are included in Notes 5, 20 and 22 to the consolidated financial statements.





#### Audit Response

We obtained an understanding of the Group's revenue recognition process.

For the buyers' equity, we evaluated management's basis of the buyer's equity by comparing this to the historical analysis of sales cancellations from buyers with accumulated payments above the collection threshold. We also considered the impact of the coronavirus pandemic to the level of cancellations during the year. We traced the analysis to supporting documents such as request for cancellation form and notice of cancellation.

For the determination of the transaction price, we obtained an understanding of the nature of other fees charged to the buyers. For selected contracts, we agreed the amounts excluded from the transaction price against the expected amounts required to be remitted to the government based on existing tax rules and regulations (e.g., documentary stamp taxes, transfer taxes and real property taxes).

For the application of the output method, in determining real estate revenue, we obtained an understanding of the Group's processes for determining the POC. We obtained the certified POC reports prepared by the project engineers and assessed their competence and objectivity by reference to their qualifications, experience and reporting responsibilities. For selected projects, we conducted ocular inspections, made relevant inquiries, including inquiries on how the coronavirus pandemic affected the POC during the period, and obtained the supporting details of POC reports showing the completion of the major activities of the project construction.

For the cost of real estate sold, we obtained an understanding of the Group's cost accumulation process and performed tests of the relevant controls. For selected projects, we traced costs accumulated, including those incurred but not yet billed costs, to supporting documents such as contracts, progress billings and progress payment certificates.

#### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2022, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2022 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.





# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, as modified by the application of financial reporting reliefs issued and approved by the SEC, as described in Notes 2 and 3 to the consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.





- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in accordance with PFRSs, as modified by the application of financial reporting reliefs issued and approved by the SEC, as described in Note 2 to the consolidated financial statements.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Gaile A. Macapinlac.

SYCIP GORRES VELAYO & CO.

Jaile A. Clacapinlae

Gaile A. Macapin

Partner

CPA Certificate No. 98838

Tax Identification No. 205-947-572

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 98838-SEC (Group A)

Valid to cover audit of 2022 to 2026 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-126-2022, November 7, 2022, valid until November 6, 2025 PTR No. 9564648, January 3, 2023, Makati City

March 28, 2023



# ROCKWELL LAND CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in Thousands)

	December 31			
	2022	2021		
ASSETS				
Current Assets				
Cash and cash equivalents (Notes 7, 29 and 30)	₽3,517,752	₽2,784,864		
Trade and other receivables (Notes 8, 16, 20, 27, 29 and 30)	3,917,432	5,994,517		
Contract assets (Notes 8, 20 and 29)	12,024,821	8,458,512		
Real estate inventories (Notes 9, 11 and 12)	17,981,211	17,243,928		
Advances to contractors (Note 9)	1,814,366	1,717,178		
Other current assets (Notes 10, 29 and 30)	3,481,948	2,794,840		
Total Current Assets	42,737,530	38,993,839		
Noncomment Accord				
Noncurrent Assets Investment properties (Notes 9, 11, 12 and 16)	14,666,614	14,634,096		
Property and equipment (Notes 9, 11, 12 and 16)	2,154,070	2,962,617		
Investments in joint venture and associate (Note 13)	5,878,073	3,527,714		
Contract assets - net of current portion (Notes 8, 20 and 29)	3,745,457	4,112,047		
Investment in equity instruments at fair value through other comprehensive	0,. 10,10.	.,112,017		
income (FVOCI) (Notes 14, 29 and 30)	36,711	30,378		
Deferred tax assets - net (Note 25)	107,405	93,539		
Other noncurrent assets (Notes 11, 12, 22, 27, 29 and 30)	328,015	469,845		
Total Noncurrent Assets	26,916,345	25,830,236		
	₽69,653,875	₽64,824,075		
LIABILITIES AND EQUITY				
Current Liabilities				
Trade and other payables (Notes 9, 13, 15, 17, 20, 24, 29 and 30)	₽9,500,352	₽7,003,377		
Current portion of interest-bearing loans and borrowings	17,000,002	17,000,077		
(Notes 8, 11, 12, 16, 27, 29 and 30)	2,833,346	4,347,235		
Subscription payable (Note 13)	1,179,150	484,150		
Income tax payable	24,997	_		
Total Current Liabilities	13,537,845	11,834,762		
Nananunaut Liabilitiaa				
Noncurrent Liabilities				
Interest-bearing loans and borrowings - net of current portion	22 270 120	22 440 720		
(Notes 8, 11, 12, 16, 27, 29 and 30)	22,260,138	22,440,730		
Deferred tax liabilities - net (Note 25) Subscription payable - net of current portion (Note 13)	1,475,856	1,697,036		
Lease liabilities - net of current portion (Notes 15, 28, 29 and 30)	1,743,410 649,569	625 220		
Pension liability - net (Note 24)	72,043	635,328 241,844		
Deposits and other liabilities (Notes 15, 17, 29 and 30)	2,352,407	1,993,202		
Total Noncurrent Liabilities	28,553,423	27,008,140		
Total Liabilities	₽42,091,268	₽38,842,902		

(Forward)



	December 31				
	2022	2021			
<b>Equity Attributable to Equity Holders of the Parent Company</b>					
Capital stock (Notes 18 and 19)	<b>₽</b> 6,270,882	₽6,270,882			
Additional paid-in capital	28,350	28,350			
Other comprehensive income (Note 14)	20,580	14,219			
Other equity adjustments (Note 19)	540,323	540,323			
Share-based payments (Note 18)	69,700	69,700			
Retained earnings (Note 19):					
Appropriated	11,700,000	9,700,000			
Unappropriated	6,974,257	6,881,951			
	25,604,092	23,505,425			
Less cost of treasury shares (Notes 1 and 19)	185,334	185,334			
Total Equity Attributable to Equity Holders of the Parent Company	25,418,758	23,320,091			
Non-controlling interests (Note 6)	2,143,849	2,661,082			
Total Equity	27,562,607	25,981,173			
	₽69,653,875	₽64,824,075			

See accompanying Notes to Consolidated Financial Statements.



# ROCKWELL LAND CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands, Except Earnings Per Share Value)

	Years Ended December 31			
	2022	2021	2020	
REVENUES				
Revenue from sale of real estate (Note 20)	<b>₽11,382,413</b>	₽8,925,994	₽7,213,096	
Lease income (Note 11)	1,889,427	1,227,788	1,149,868	
Interest income (Notes 7, 8 and 21)	1,477,459	1,482,381	1,740,785	
Others (Notes 3, 13 and 20)	1,758,665	1,087,540	1,055,158	
	16,507,964	12,723,703	11,158,907	
EXPENSES				
Cost of real estate (Notes 3, 9, 11 and 22)	9,268,529	6,896,070	5,869,359	
General and administrative expenses (Notes 11, 12, 13, 22, 23				
and 24)	2,067,051	1,668,777	2,016,268	
Selling expenses (Notes 22 and 23)	960,372	931,906	587,931	
	12,295,952	9,496,753	8,473,558	
INCOME BEFORE OTHER INCOME (EXPENSES)				
AND INCOME TAX	4,212,012	3,226,950	2,685,349	
OTHER INCOME (EXPENSES)				
Interest expense (Notes 16, 17, 22 and 28)	(1,213,289)	(1,141,452)	(1,267,976)	
Share in net income of joint venture and associate (Note 13)	375,628	368,273	338,811	
Foreign exchange gain (loss) - net	17,979	12,312	(9,000)	
Loss on:			(25.550)	
Prepayment of loan (Note 16)	-	_	(35,579)	
Loan modification (Note 16)	_	_	(19,596)	
Bond redemption (Note 16)	(819,682)	(760,867)	(18,528)	
INCOME BEFORE INCOME TAX	3,392,330	2,466,083	1,673,481	
PROVISION FOR INCOME TAX (Note 25)	798,254	257,450	412,504	
NET INCOME	2,594,076	2,208,633	1,260,977	
OTHER COMPREHENSIVE INCOME (LOSS)				
Other comprehensive income (loss) not to be reclassified				
to profit or loss in subsequent periods:				
Remeasurement gain (loss) on employee benefits (Note 24)	155,623	75,358	(79,986)	
Net gain (loss) on equity instruments designated at FVOCI			(= =0.0)	
(Note 14) Income tax effect	6,361	(26, 425)	(2,500)	
Income tax effect	(35,108) 126,876	(36,425) 38,933	23,996 (58,490)	
TOTAL COMPRESSION WAS A STATE OF THE STATE O				
TOTAL COMPREHENSIVE INCOME	₽2,720,952	₽2,247,566	₽1,202,487	
Net Income Attributable To	Da 201 011	D1 (10 02 (	D1 050 556	
Equity holders of the Parent Company	<b>₽2,301,911</b>	₱1,640,936	₽1,078,756	
Non-controlling interests	292,165 ₽2,594,076	567,697 ₱2,208,633	182,221 ₱1,260,977	
	F2,394,070	F2,200,033	F1,200,977	
Total Comprehensive Income Attributable To				
Equity holders of the Parent Company	₽2,428,787	₽1,679,869	₽1,020,266	
Non-controlling interests	292,165 \$\frac{2}{2},720,952	567,697	182,221 P1 202 487	
	£4,740,954	₽2,247,566	₽1,202,487	
Earnings Per Share Attributable to Equity Holders				
of the Parent Company (Note 31) Basic	₽0.3761	₽0.2680	₽0.1761	
Diluted	₽0.3761	₽0.2679	₽0.1760	
Direct	FU.J/U1	10.2079	FU.1/00	

See accompanying Notes to Consolidated Financial Statements.



## ROCKWELL LAND CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2022, 2021 AND 2020

(Amounts in Thousands)

<del>-</del>	Equity Attributable to Equity Holders of the Parent Company										
	Capital Stock (Notes 18 and 19)	Additional Paid-in Capital	Other Comprehensive Income (Note 14)	Other Equity Adjustments (Note 19)	Share-based Payments (Note 18)		arnings (Note 19) Unappropriated	Treasury Shares (Notes 1 and 19)	Total	Non-controlling Interests (Note 6)	Total Equity
Balance at December 31, 2021	₽6,270,882	₽28,350	₽14,219	₽540,323	₽69,700	₽9,700,000	₽6.881.951	(¥185,334)	₽23,320,091	₽2,661,082	₽25,981,173
Net income Other comprehensive income		_	_	_	_	_	2,301,911	-	2,301,911	292,165	2,594,076
(Notes 14 and 24)	_	_	6,361	_	_	_	120,515	_	126,876	_	126,876
Total comprehensive income	_	_	6,361	_	_	_	2,422,426	_	2,428,787	292,165	2,720,952
Reversal of appropriation (Note 19) Appropriation (Note 19) Cash dividends (Note 19) Subsidiary's redemption of preferred shares	- - -	- - -	- - -	- - -	- - -	(9,000,000) 11,000,000	9,000,000 (11,000,000) (330,120)		(330,120)	-	(330,120)
from non-controlling interests (Note 6)	-	-	-	-	-	_	-	-	-	(534,004)	(534,004)
Subsidiary's payment of dividends to non- controlling interests (Note 6)	_	_	_	_	_	_	_	_	_	(275,394)	(275,394)
Balance at December 31, 2022	₽6,270,882	₽28,350	₽20,580	₽540,323	₽69,700	₽11,700,000	₽6,974,257	(₱185,334)	₽25,418,758	₽2,143,849	₽27,562,607
Balance at December 31, 2020 Net income	₽6,270,882	₽28,350	₽14,219	₽540,323	₽69,700	₽9,700,000	₽5,419,654 1,640,936	(₱185,334) -	₱21,857,794 1,640,936	₱3,003,974 567,697	₱24,861,768 2,208,633
Other comprehensive loss (Notes 14 and 24)		_					38,933		38,933		38,933
Total comprehensive income	-	-	_	-	_	-	1,679,869	-	1,679,869	567,697	2,247,566
Cash dividends (Note 19) Subsidiary's redemption of preferred shares from non-controlling interests	-	-	-	-	_	-	(217,572)	_	(217,572)	_	(217,572)
(Note 6) Subsidiary's payment of dividends to non-	_	-	_	_	-	_	_	_	_	(676,332)	(676,332)
controlling interests (Note 6)										(234,257)	(234,257)
Balance at December 31, 2021	₽6,270,882	₽28,350	₽14,219	₽540,323	₽69,700	₽9,700,000	₽6,881,951	( <del>P</del> 185,334)	₱23,320,091	₱2,661,082	₽25,981,173



#### **Equity Attributable to Equity Holders of the Parent Company**

	Capital Stock (Notes 18	Additional	Other Comprehensive Income	Other Equity Adjustments	Share-based Payments	Retained E	arnings (Note 19)	Treasury Shares		Non-controlling Interests	
	and 19)	Paid-in Capital	(Note 14)	(Note 19)	(Note 18)	Appropriated	Unappropriated	(Notes 1 and 19)	Total	(Note 6)	<b>Total Equity</b>
Balance at December 31, 2019	₽6,270,882	₽28,350	₽16,719	₽540,323	₽69,700	₽7,000,000	₽7,393,978	( <del>P</del> 185,334)	₽21,134,618	₽3,214,176	₽24,348,794
Net income	-	-	-	-	_	_	1,078,756	-	1,078,756	182,221	1,260,977
Other comprehensive loss	=	=	(2,500)	=	=	=	(55,990)	=	(58,490)	=	(58,490)
Total comprehensive income	_	_	(2,500)	_	_	_	1,022,766	-	1,020,266	182,221	1,202,487
Appropriation (Note 19)	-	-	-	-	-	2,700,000	(2,700,000)	-	-	-	_
Cash dividends (Note 19)	-	-	-	-	-	=	(297,090)	_	(297,090)	-	(297,090)
Subsidiary's redemption of preferred shares from non-controlling interests (Note 6)	_	=	=	=	_	_	=	=	_	(258,322)	(258,322)
Subsidiary's payment of dividends to non- controlling interests (Note 6)	=	=	=	=	=	=	=	=	=	(134,101)	(134,101)
Balance at December 31, 2020	₽6,270,882	₽28,350	₽14,219	₽540,323	₽69,700	₽9,700,000	₽5,419,654	( <del>P</del> 185,334)	₽21,857,794	₽3,003,974	₱24,861,768

See accompanying Notes to Consolidated Financial Statements.



# ROCKWELL LAND CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in Thousands)

	Years Ended December 31			
	2022	2021	2020	
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax	₽3,392,330	₽2,466,083	₽1,673,481	
Adjustments for:				
Interest income (Notes 7, 8 and 21)	(1,477,459)	(1,482,381)	(1,740,785)	
Interest expense (Notes 3, 16, 17, 22 and 28)	1,213,289	1,141,452	1,267,976	
Depreciation and amortization (Notes 11, 12 and 22)	755,738	762,755	807,639	
Share in net income of joint venture and associate (Note 13)	(375,628)	(368,272)	(338,811)	
Unrealized foreign exchange loss (gain) - net	(17,979)	(12,312)	9,000	
Pension expense, net of contributions (Note 24)	(6,265)	22,271	3,480	
Provision for disallowance of claim for refund (Note 22)	_	8,500	95,600	
Loss on:				
Prepayments of loan (Note 16)	_	_	35,579	
Loan modification (Note 16)	_	_	19,596	
Bond redemption (Note 16)			18,528	
Operating income before working capital changes	3,484,026	2,538,096	1,851,283	
Decrease (increase) in:		/		
Trade and other receivables	3,490,329	(455,008)	2,396,957	
Contract assets	(3,199,719)	1,628,360	(1,047,512)	
Real estate inventories	(175,816)	(1,683,020)	156,055	
Advances to contractors	(97,188)	(146,464)	(5,564)	
Other current assets	(759,232)	(574,223)	(53,570)	
Increase (decrease) in:		(222.24)	=2= 2=1	
Trade and other payables	2,523,135	(323,204)	737,351	
Deposits and other liabilities	359,205	206,712	(923,275)	
Net cash generated from operations	5,624,740	1,191,249	3,111,725	
Income taxes paid	(996,256)	(183,491)	(674,385)	
Interest received	64,215	52,842	55,870	
Net cash provided by operating activities	4,692,699	1,060,600	2,493,210	
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisitions of:	(20.4.770)	(521 115)	(5.41, 600)	
Investment properties (Note 11)	(304,570)	(531,115)	(541,689)	
Property and equipment (Note 12)	(236,606)	(466,084)	(1,292,422)	
Investment in associate (Note 13)	400.450	(634,446)	(72,000)	
Dividends received (Note 13)	490,479	304,220	333,850	
Decrease in investment in joint venture (Note 13)	53,200	260 670	140.050	
Decrease in other noncurrent assets	141,830	260,679	148,850	
Net cash provided by (used in) investing activities	144,333	(1,066,746)	(1,423,411)	
CASH FLOWS FROM FINANCING ACTIVITIES	2 020 (00	11.706.000	0.010.000	
Proceeds from availments of loans and borrowings (Note 16)	2,828,600	11,596,000	9,910,000	
Payments of:	(4 507 370)	(0.504.590)	(10.0(4.100)	
Interest-bearing loans and borrowings (Note 16)	(4,507,278)	(9,504,580)	(10,864,188)	
Dividends (Note 19)	(330,120)	(217,572)	(292,522)	
Lease liabilities (Notes 15 and 28)	(37,663)	(36,401)	(35,472)	
Debt issue cost (Note 16) Installment payable (Note 23)	(15,803)	(61,470)	(68,425)	
Interest paid	(1,162,548)	(1,091,712)	(655,799)	
Subsidiary's redemption of preferred shares from non-controlling	(1,102,546)	(1,091,712)	(1,162,810)	
interests (Note 6)	(524 004)	(676 222)	(258,322)	
Subsidiary's payment of dividends to non-controlling interests (Note 6)	(534,004)	(676,332)		
Payment of subscription payable	(275,394) (80,000)	(234,257) (200,000)	(134,101)	
Benefits paid (Note 24)		(200,000)	_	
Net cash used in financing activities	(7,913) (4,122,123)	(426,324)	(3,561,639)	
	(4,122,123)	(420,324)	(3,301,039)	
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH FOULVALENTS	17 070	12 212	(0,000)	
ON CASH AND CASH EQUIVALENTS NET INCREASE (DECREASE) IN CASH	17,979	12,312	(9,000)	
,	732,888	(420 150)	(2.500.940)	
AND CASH EQUIVALENTS  CASH AND CASH EQUIVALENTS AT DECUNNING OF YEAD		(420,158)	(2,500,840)	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	2,784,864	3,205,022	5,705,862	
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 7)	₽3,517,752	₽2,784,864	₽3,205,022	

See accompanying Notes to Consolidated Financial Statements.



#### ROCKWELL LAND CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in Thousands, Except Number of Shares, Earnings Per Share Value and Unless Otherwise Specified)

#### 1. Corporate Information

Rockwell Land Corporation (Rockwell Land or the Parent Company) is incorporated in the Philippines and is engaged in real estate development and sale or lease of condominium and commercial units and lots.

Rockwell Land became a public company in 2012 following the declaration of 51% ownership by Manila Electric Company (Meralco) as property dividend in favor of common stockholders, except for foreign common shareholders who were paid the cash equivalent of the property dividend (see Note 19).

As at December 31, 2022 and 2021, First Philippine Holdings Corporation (FPHC) owns 86.58% of Rockwell Land and the rest by the public. Lopez, Inc. is the ultimate parent company.

The Parent Company's principal office address is 2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City.

The accompanying consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on March 28, 2023.

#### 2. Basis of Preparation and Statement of Compliance

#### **Basis of Preparation**

The accompanying consolidated financial statements of Rockwell Land and its subsidiaries (collectively referred to as the "Group") have been prepared on a historical cost basis, except for investment in equity instruments at fair value through other comprehensive income (FVOCI) which have been measured at fair value. The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency and all values are rounded to the nearest thousands, except when otherwise indicated.

The consolidated financial statements provide comparative information in respect of the previous period. While there are recent signs of increased market activity with the easing of quarantine measures in key areas in the Philippines, management believes that the impact of COVID-19 situation remains fluid and evolving and the pace of recovery remains uncertain.

#### Statement of Compliance

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs on the accounting for significant financing components as issued and approved by the Securities and Exchange Commission (SEC) in response to the COVID-19 pandemic.

The Group has availed of the relief granted by the SEC under Memorandum Circular (MC) No. 34-2020 which further extended the deferral of certain provisions of PIC Q&A 2018-12-D (assessment if the transaction price includes a significant financing component) until December 31, 2023.



SEC MC No. 4-2020 deferring the adoption of International Financial Reporting Interpretations Committee (IFRIC) Agenda Decision on Over Time Transfers of Constructed Goods under PAS 23, Borrowing Cost (the IFRIC Agenda Decision on Borrowing Cost) and is not applicable to the Group as it is already in full compliance with the requirements of the IFRIC Agenda Decision.

The details and the impact of the adoption of the above financial reporting reliefs are discussed in Note 3.

PFRSs also includes Philippine Accounting Standards (PAS), including Philippine Interpretations based on equivalent interpretations of IFRIC issued by the Financial Reporting Standards Council (FRSC).

#### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Group. Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Parent Company controls an investee if, and only if, the Parent Company has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

When the Parent Company has less than a majority of the voting or similar rights of an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
- The Parent Company's voting rights and potential voting rights.

The Parent Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Parent Company's accounting policies. All intra-group assets and liabilities, equity, income and expenses and cash flows relating to transactions among members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Parent Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity while any resulting gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.



Non-controlling interests represent the portion of profit or loss and net assets in the subsidiaries not held by the Parent Company and are presented in the profit or loss and within equity in the consolidated statements of financial position, separately from equity attributable to equity holders of the Parent Company.

The consolidated financial statements comprise the financial statements of the Parent Company and the following subsidiaries:

		Percentage of Ownership		
Subsidiaries	Nature of Business	2022	2021	2020
Rockwell Integrated Property Services, Inc.	Service provider	100.0	100.0	100.0
Rockwell Primaries Development Corporation				
(Rockwell Primaries)	Real estate development	100.0	100.0	100.0
Stonewell Property Development Corporation	Real estate development	100.0	100.0	100.0
Rockwell Performing Arts Theater Corporation	Theater operator	100.0	100.0	100.0
Rockwell Hotels & Leisure Management Corp.	Hotel management	100.0	100.0	100.0
Retailscapes Inc. (Retailscapes)	Commercial development	100.0	100.0	100.0
Rockwell Primaries South Development				
Corporation (Rockwell Primaries South)				
(through Rockwell Primaries)	Real estate development	100.0	100.0	100.0
Rockwell MFA Corp. (Rock MFA)	Real estate development	80.0	80.0	80.0
Rockwell Leisure Club, Inc. (Rockwell Club)	Leisure club	75.0	75.1	76.4
Rockwell Carmelray Development Corporation (RCDC,				
formerly Carmelray Property Holdings, Inc.)	Real estate development	71.6	63.1	54.9

All subsidiaries are incorporated in the Philippines.

The financial statements of the subsidiaries are prepared for the same reporting year as the Parent Company using consistent accounting policies.

#### 3. Changes in Accounting Policies and Disclosures

#### New Standards, Interpretations and Amendments

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective in 2022. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these new standards did not have an impact on the consolidated financial statements of the Group.

• Amendments to PFRS 3, Reference to the Conceptual Framework

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential 'day 2'gains or losses arising from liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately. At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.



• Amendments to PAS 16, Property, Plant and Equipment: Proceeds before Intended Use

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

• Amendments to PAS 37, Onerous Contracts - Costs of Fulfilling a Contract

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

- Annual Improvements to PFRSs 2018-2020 Cycle
  - Amendments to PFRS 1, First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported in the parent's consolidated financial statements, based on the parent's date of transition to PFRS, if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

- Amendments to PFRS 9, Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.

- Amendments to PAS 41, Agriculture, Taxation in fair value measurements

The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

#### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.



Effective beginning on or after January 1, 2023

• Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

The amendments provide guidance and examples to help entities apply materiality judgments to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance.

• Amendments to PAS 8, Definition of Accounting Estimates

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

• Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments narrow the scope of the initial recognition exception under PAS 12 so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgment (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

Effective beginning on or after January 1, 2024

• Amendments to PAS 1, Classification of Liabilities as Current or Non-current

The amendments clarify:

- That only covenants with which an entity must comply on or before reporting date will affect a liability's classification as current or non-current.
- That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively.



• Amendments to PFRS 16, Lease Liability in a Sale and Leaseback

The amendments specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognize any amount of the gain or loss that relates to the right of use retained.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively. Earlier adoption is permitted and that fact must be disclosed.

Effective beginning on or after January 1, 2025

• PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*.

#### Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture. On January 13, 2016, the Financial and Sustainability Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

• Deferral of Certain Provisions of PIC Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry (as amended by PIC Q&As 2020-02 and 2020-04)

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some PFRS 15 implementation issues affecting the real estate industry. On October 25, 2018 and February 8, 2019, the SEC issued SEC MC No. 14-2018 and SEC MC No. 3-2019, respectively, providing relief to the real estate industry by deferring the application of certain provisions of this PIC Q&A for a period of three years until December 31, 2020. On December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020 which further extended the deferral of certain provisions of this PIC Q&A until December 31, 2023. A summary of the PIC Q&A provisions covered by the SEC deferral and the related deferral period follows:

		Deferral Period
a.	Assessing if the transaction price includes a significant	Until December 31, 2023
	financing component as discussed in PIC Q&A 2018-12-D (as	
	amended by PIC Q&A 2020-04)	
b.	Treatment of land in the determination of the POC discussed	Until December 31, 2023
	in PIC O&A 2018-12-E	



In November 2020, the PIC issued the following Q&As which provide additional guidance on the real estate industry issues covered by the above SEC deferrals:

- PIC Q&A 2020-04, which provides additional guidance on determining whether the transaction price includes a significant financing component
- PIC Q&A 2020-02, which provides additional guidance on determining which uninstalled materials should not be included in calculating the POC

The SEC Memorandum Circulars also provided the mandatory disclosure requirements should an entity decide to avail of any relief. Disclosures should include:

- a. The accounting policies applied.
- b. Discussion of the deferral of the subject implementation issues in the PIC Q&A.
- c. Qualitative discussion of the impact on the financial statements had the concerned application guidelines in the PIC Q&A been adopted.
- d. Should any of the deferral options result into a change in accounting policy (e.g., when an entity excludes land and/or uninstalled materials in the POC calculation under the previous standard but opted to include such components under the relief provided by the circular), such accounting change will have to be accounted for under PAS 8, i.e., retrospectively, together with the corresponding required quantitative disclosures.

After the deferral period, real estate companies have an accounting policy option of applying either the full retrospective approach or modified retrospective approach as provided under SEC MC 8-2021.

The Group availed of the SEC relief to defer the above specific provision of PIC Q&A No. 2018-12-D on determining whether the transaction price includes a significant financing component. Had this provision been adopted, the Group assessed that the impact would have been as follows:

- a. The mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments provided for in the contract to sell might constitute a significant financing component. In case of the presence of significant financing component, the guidance should have been applied retrospectively and would have resulted in restatement of prior year financial statements in case a full retrospective approach is applied. Depending on the approach of adoption, the adoption of this guidance would have impacted interest income, interest expense, revenue from real estate sales, contract assets, provision for deferred income tax, deferred tax asset or liability for all years presented (full retrospective approach), and the opening balance of retained earnings (full retrospective approach and modified retrospective approach). The Group has yet to assess if the mismatch constitutes a significant financing component for its contracts to sell.
- b. The above would have impacted the cash flows from operations and cash flows from financing activities for all years presented in case of a full retrospective approach.

The Group has decided to use modified retrospective approach upon adoption.

PIC Q&A 2018-12-E (treatment of land in the determination of POC) and PIC Q&A 2020-02 (additional guidance on determining which uninstalled materials should not be included in calculating the POC) do not have an impact on the financial statements since the Group does not include land and uninstalled materials in the determination of POC.



## 4. Summary of Significant Accounting Policies

#### **Business Combinations**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, any previously held equity interest is re-measured at its acquisition date fair value and any resulting gain or loss is recognized in profit or loss. It is then considered in the determination of goodwill.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PFRS 9, is measured at fair value with the changes in fair value recognized in the statement of profit or loss in accordance with PFRS 9. Other contingent consideration that is not within the scope of PFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit (CGU) and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

If the initial accounting for business combination can be determined only provisionally by the end of the period by which the combination is effected because the fair values to be assigned to the acquiree's identifiable assets and liabilities can be determined only provisionally, the Group accounts for the combination using provisional values. Adjustments to those provisional values as a result of



completing the initial accounting shall be made within twelve (12) months from the acquisition date. The carrying amount of an identifiable asset, liability or contingent liability that is recognized as a result of completing the initial accounting shall be calculated as if its fair value at the acquisition date had been recognized from that date. Goodwill or any gain recognized shall be adjusted from the acquisition date by an amount equal to the adjustment to the fair value at the acquisition date of the identifiable asset, liability or contingent liability being recognized or adjusted.

#### Current versus Noncurrent Classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/noncurrent classification.

An asset is current when:

- It is expected to be realized or intended to be sold or consumed in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is expected to be realized within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

## Fair Value Measurement

The Group measures financial instruments at fair value at each financial reporting date. The fair value information of certain financial and nonfinancial assets and liabilities are also required to be disclosed in the consolidated financial statement.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.



A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statement are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole.

The Group uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statement on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Day 1 Profit. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the difference between the transaction price and fair value (a Day 1 profit) is recognized in the consolidated statement of comprehensive income unless it qualifies for recognition as some other type of asset. In cases where unobservable data is used, the difference between the transaction price and model value is only recognized in the consolidated statement of comprehensive income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the Day 1 profit amount. The Group has determined that the discounted cash flow analysis using credit-adjusted Philippine Dealing and Exchange Corporation (PDEx) interest rates is appropriate in determining the fair value of retention payable, with the Day 1 profit treated as a reduction from "Land and development costs" as these are directly related to project development.

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash with original maturity of three months or less from date of acquisition and are subject to an insignificant risk of change in value.

#### Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.



#### Financial Assets

#### ■ Initial Recognition

Financial assets are classified, at initial recognition, and subsequently measured at amortized cost, FVOCI, and fair value through profit or loss (FVPL).

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at fair value plus, in the case of a financial asset not at FVPL, transaction costs. Trade receivables that do not contain a significant financing component or which the Group has applied the practical expedient are measured at transaction price determined under PFRS 15. Refer to the accounting policy in section "Revenue".

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are "solely payments of principal and interest" on the principal amount outstanding (the SPPI criterion). This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

#### • Subsequent Measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVPL

The Group has no financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments) and financial assets at FVPL as at December 31, 2022 and 2021.

- Financial Assets at Amortized Cost (Debt Instruments). This category is most relevant to the Group. The Group measures financial assets at amortized cost if both of the following conditions are met:
  - The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows, and
  - The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding



Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in the consolidated statement of comprehensive income when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized cost includes cash and cash equivalents, trade and other receivables, restricted cash and refundable deposits as at December 31, 2022 and 2021.

• Financial Assets Designated at FVOCI (Equity Instruments). Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at FVOCI when they meet the definition of equity under PAS 32, Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in the profit or loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at FVOCI are not subject to impairment assessment.

The Group elected to classify irrevocably its quoted and unquoted equity securities under this category as at December 31, 2022 and 2021.

#### ■ Impairment of Financial Assets

PFRS 9 introduces the single, forward-looking "expected loss" impairment model, replacing the "incurred loss" impairment model under PAS 39.

The Group recognizes expected credit losses (ECLs) for the following financial assets that are not measured at FVPL:

- debt instruments that are measured at amortized cost;
- loan commitments; and
- financial guarantee contracts.

ECLs are measured in a way that reflects the following:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- the time value of money; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Financial assets migrate through the following three stages based on the change in credit quality since initial recognition:

## Stage 1: 12-month ECLs

For credit exposures where there have not been significant increases in credit risk since initial recognition and that are not credit-impaired upon origination, the portion of lifetime ECLs that represent the ECLs that result from default events that are possible within the 12-months after the reporting date are recognized.



## Stage 2: Lifetime ECLs - not credit-impaired

For credit exposures where there have been significant increases in credit risk since initial recognition on an individual or collective basis but are not credit-impaired, lifetime ECLs representing the ECLs that result from all possible default events over the expected life of the financial asset are recognized.

## Stage 3: Lifetime ECLs - credit-impaired

Financial assets are credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of those financial assets have occurred. For these credit exposures, lifetime ECLs are recognized and interest revenue is calculated by applying the credit-adjusted EIR to the amortized cost of the financial asset.

#### Loss Allowances

Loss allowances are recognized based on 12-month ECLs for debt investment securities that are assessed to have low credit risk at the reporting date. A financial asset is considered to have low credit risk if:

- the financial instrument has a low risk of default;
- the borrower has a strong capacity to meet its contractual cash flow obligations in the near term; and
- adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

The loss allowances recognized in the period are impacted by a variety of factors, as described below:

- Transfers between Stage 1 and Stage 2 and 3 due to the financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit-impaired in the period, and the consequent "step up" (or "step down") between 12-month and lifetime ECLs;
- Additional allowances for new financial instruments recognized during the period, as well as releases for financial instruments derecognized in the period;
- Impact on the measurement of ECLs due to changes in PDs, LGDs and EADs in the period, arising from regular refreshing of inputs to models;
- Impacts on the measurement of ECLs due to changes made to models and assumptions;
- Discount unwind within ECLs due to passage of time, as ECLs is measured on a present value basis; and
- Financial assets derecognized during the period and write-offs of allowances related to assets that were written off during the period.

The Group considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'.

## Determining the Stage for Impairment

At each reporting date, the Group assesses whether there has been a significant increase in credit risk for financial assets since initial recognition by comparing the risk of default occurring over the expected life between the reporting date and the date of initial recognition. The Group considers reasonable and supportable information that is relevant and available without undue cost or effort for this purpose. This includes quantitative and qualitative information and forward-looking analysis.



An exposure will migrate through the ECLs stages as asset quality deteriorates. If, in a subsequent period, asset quality improves and also reverses any previously assessed significant increase in credit risk since origination, then the loss allowance measurement reverts from lifetime ECLs to 12-month ECLs.

General Approach. Under the general approach, at each reporting date, the Group recognizes a loss allowance based on either 12-month ECLs or Lifetime ECLs, depending on whether there has been a significant increase in credit risk on the financial instrument since initial recognition. The changes in the loss allowance balance are recognized in profit or loss as an impairment gain or loss. The Group has leveraged on available market data for cash and cash equivalents to calculate the ECLs.

Simplified Approach. For receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to debtors and the economic environment.

The Group considers a financial asset in default when contractual payments are over 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual cash flows in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### Financial Liabilities

#### Initial Recognition and Measurement

Financial liabilities are classified at initial recognition as financial liabilities at FVPL, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value plus, in the case of loans and borrowings, directly attributable transaction costs.

The Group's financial liabilities include trade and other payables (excluding statutory payables), lease liabilities, interest-bearing loans and borrowings and subscription payable as at December 31, 2022 and 2021.

#### Subsequent Measurement

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

#### Derecognition of Financial Instruments

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

• the right to receive cash flows from the asset has expired;



- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Group has transferred its right to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the asset or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

Where the Group has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

#### Exchange or Modification of Financial Liabilities

The Group considers both qualitative and quantitative factors in assessing whether a modification of financial liabilities is substantial or not. The terms are considered substantially different if the present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original EIR, is at least 10% different from the present value of the remaining cash flows of the original financial liability. However, under certain circumstances, modification or exchange of a financial liability may still be considered substantial, even where the present value of the cash flows under the new terms is less than 10% different from the present value of the remaining cash flows of the original financial liability. There may be situations where the modification of the financial liability is so fundamental that immediate derecognition of the original financial liability is appropriate (e.g., restructuring a financial liability to include an embedded equity component).

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the fair value of the new liability is recognized in profit or loss in the consolidated statement of comprehensive income.

When the exchange or modification of the existing financial liability is not considered as substantial, the Group recalculates the gross carrying amount of the financial liability as the present value of the renegotiated or modified contractual cash flows discounted at the original EIR and recognizes a modification gain or loss in profit or loss.

If modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognized as part of the gain or loss on the extinguishment. If the modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the financial instrument and are amortized over the remaining term of the modified financial instrument.

#### Classification of Financial Instruments Between Liability and Equity

A financial instrument is classified as a liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity; or
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or



Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

## Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts; and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

#### Real Estate Inventories

Real estate inventories consist of condominium units, residential house and lots for sale and development. These are properties acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation. These are held as inventory and are measured at the lower of cost and net realizable value (NRV).

#### Cost includes:

- Land cost
- Amounts paid to contractors for construction and development
- Planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less specifically identifiable estimated costs of completion and the estimated costs of sale. The carrying amount of inventories is reduced through the use of allowance account and the amount of loss is charged to profit or loss.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs. The total costs are allocated pro-rata based on the relative size of the property sold.

#### Advances to Contractors

Advances to contractors represent advance payments on services to be incurred in connection with the Group's operations. These are capitalized to projects under "Real estate inventories", "Investment properties" and "Property and equipment" accounts in the consolidated statements of financial position upon actual receipt of services. These are considered as nonfinancial instruments as these will be applied against future billings from contractors normally within one year or normal operating cycle.

## **Investment Properties**

Investment properties represent land, building, structures and improvements of the mall (the "Power Plant"), other commercial establishments held for lease within and outside Rockwell Center ,and land held for appreciation. These, except land, are measured initially at cost, including transaction costs,



less accumulated depreciation and any impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value. Depreciation is calculated on a straight-line basis over the estimated useful lives of investment properties, except for land. Investment properties are estimated to have a useful life of 5 to 35 years.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in the consolidated statement of comprehensive income in the period of derecognition.

The investment properties' estimated useful lives and depreciation method are reviewed at each financial year end, and adjusted prospectively if appropriate, at each financial year-end to ensure that the periods and method of depreciation are consistent with the expected pattern of economic benefits from the items of investment properties.

When each major inspection is performed, its cost is recognized in the carrying amount of the investment property as a replacement if the recognition criteria are satisfied.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. These transfers are recorded using the carrying amount of the investment property at the date of change in use.

Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Investment properties in progress pertain to projects under construction and are stated at cost which includes cost of construction and other direct costs. Investment properties in progress are not depreciated until such time that the relevant assets are completed and become available for operational use.

#### **Property Acquisition**

When property is acquired, through corporate acquisitions or otherwise, management considers the substance of the assets and activities of the acquired entity in determining whether the acquisition represents an acquisition of a business.

When such an acquisition is not judged to be an acquisition of a business, it is not treated as a business combination. Rather, the cost to acquire the entity is allocated between the identifiable assets and liabilities of the entity based on their relative fair values at the acquisition date. Accordingly, no goodwill or additional deferred tax arises.

## Investment in Joint Venture and Associate

Investment in joint venture and associate is accounted for under the equity method of accounting. An associate is an entity over which the Group has significant influence or the power to participate in the financial and operating policy decisions of the investee, but has no control or joint control over those



policies. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries.

Under the equity method, investment in joint venture and associate is carried in the consolidated statement of financial position at cost adjusted for post-acquisition changes in the Group's share in net assets of the joint venture and associate. Goodwill relating to a joint venture or an associate is included in the carrying amount of the investment and is neither nor individually tested for impairment. The consolidated statement of comprehensive income reflects the share on the financial performance of the joint venture and associate. Distributions received from joint venture reduce the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. Where there has been a change recognized directly in the equity of the associate, the Group recognizes its share in any changes and discloses this, when applicable, in the consolidated statement of changes in equity.

The joint venture and associate is prepared for the same reporting year as the Parent Company, using consistent accounting policies. Unrealized intercompany profits arising from the transactions with the joint venture and associate are eliminated to the extent of the interest in the joint venture and associate.

Upon loss of joint control or significant influence over the joint venture or associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the former jointly controlled entity or associate upon loss of joint control or significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss in the consolidated statement of comprehensive income.

#### Property and Equipment

Property and equipment, except land, is stated at cost, excluding the costs of day-to-day servicing, net of accumulated depreciation and/or impairment in value, if any. Such cost includes the cost of replacing part of such property and equipment, if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in the consolidated statement of comprehensive income as incurred.

Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value.

Depreciation and amortization is calculated for each significant item or part of an item of property and equipment on a straight-line basis over the following estimated useful lives:

Buildings and improvements
Office furniture and other equipment
Transportation equipment

15-35 years
3-5 years
5 years

Fully depreciated property and equipment are retained in the accounts until they are no longer in use and no further depreciation is charged to current operations.



An item of property and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of comprehensive income in the year the asset is derecognized.

The assets' residual values, estimated useful lives and depreciation and amortization method are reviewed at each financial year end, and adjusted prospectively if appropriate.

When each major inspection is performed, its cost is recognized in the carrying amount of the property and equipment as a replacement if the recognition criteria are satisfied.

Construction in progress pertains to serviced apartments under construction and is stated at cost which includes cost of construction and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and become available for operational use. Upon completion, it will be depreciated over a period of 5 to 25 years.

#### Impairment of Nonfinancial Assets

The Group assesses at each reporting date whether there is an indication that a nonfinancial asset (e.g., investment properties, investment in joint venture and associate and property and equipment) may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset or CGU is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

The Group bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Group's CGU to which the individual assets are allocated. Those budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amounts, nor exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of comprehensive income.



#### Revenue from Contract with Customers

The Group primarily derives its real estate revenue from the sale of vertical and horizontal real estate projects. Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in its revenue arrangements, except for the provisioning of water and electricity in its mall retail spaces and office leasing activities, wherein it is acting as agent.

The disclosures of significant accounting judgments, estimates and assumptions relating to revenue from contracts with customers are provided in Note 5 to the consolidated financial statements.

Real estate sales. The Group derives its real estate revenue from the sale of lots, house and lot and condominium units. Revenue from the sale of these real estate projects under pre-completion stage are recognized over time during the construction period (or percentage of completion) since based on the terms and conditions of its contract with the buyers, the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

In measuring the progress of its performance obligation over time, the Group uses output method. The Group recognizes revenue on the basis of direct measurements of the value to customers of the goods or services transferred to date, relative to the remaining goods or services promised under the contract. Progress is measured using survey of performance completed to date/milestones reached/time elapsed. This is based on the monthly project accomplishment report prepared by the project inspector as approved by the project manager which integrates the surveys of performance to date of the construction activities for both sub-contracted and those that are fulfilled by the developer itself.

Any excess of progress of work over the right to an amount of consideration that is unconditional, recognized as installment contract receivables under "Trade and other receivables" account, is included in the "Contract assets" account in the asset section of the consolidated statements of financial position.

Any excess of collections over the total of recognized installment contract receivables is included in the contract liabilities under "Trade and other payables" account in the liabilities section of the consolidated statements of financial position.

Room Revenue (presented under Other Revenue). Room revenue is recognized when services are performed. Deposits received from customers in advance on rooms or other services are recorded as liabilities until services are provided to the customers.

Cinema, Mall and Other Revenues (presented under Other Revenue). Revenue is recognized when services are rendered.

Common use service area (CUSA) charges. The contract for the commercial spaces leased out by the Group to its tenants includes the right to charge for the electricity usage, water usage, air-conditioning charges and CUSA like maintenance, janitorial and security services.

The Group assessed itself as principal for CUSA, air-conditioning charges and electricity and water usage. Accordingly, the Group presented the revenue from recoveries and its related costs on a gross basis as part of "Others" under revenue and "Cost of real estate", respectively, in the consolidated statements of comprehensive income.



Total CUSA adjustments recognized amounted to ₱544.2 million in 2022, ₱418.6 million in 2021 and ₱421.6 million in 2020.

Membership Dues (presented under Other Revenue). Membership dues are recognized as revenue in the applicable membership period. Membership dues received in advance are recorded as part of "Trade and other payables - others" under the current liabilities section of the consolidated statement of financial position.

*Income from Recreational Facilities (presented under Other Revenue).* Revenue is recognized as the services are provided to or the rights are used by the members.

Room, cinema, mall and other revenues, membership dues and income from recreational facilities are recognized at a point in time.

#### Cost of real estate sales

The Group recognizes costs relating to satisfied performance obligations as these are incurred taking into consideration the contract fulfillment assets such as land and connection fees. These include costs of land, land development costs, building costs, professional fees, depreciation, permits and licenses. These costs are allocated to the saleable area, with the portion allocable to the sold area being recognized as costs of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

In addition, the Group recognizes as an asset only costs that give rise to resources that will be used in satisfying performance obligations in the future and that are expected to be recovered.

#### Contract Balances

*Trade Receivables*. Trade receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

Contract Assets. A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

Contract Liabilities. A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

The contract liabilities also include payments received by the Group from the customers for which revenue recognition has not yet commenced.

Costs to Obtain Contract. The incremental costs of obtaining a contract with a customer are recognized as an asset if the Group expects to recover them. The Group has determined that commissions paid to brokers and marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Commission expense is included in the "Real estate costs and expenses" account in the consolidated statement of income.



Costs incurred prior to obtaining contract with customer are not capitalized but are expensed as incurred.

Contract Fulfillment Assets. Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Group firstly considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15.

If other standards are not applicable to contract fulfillment costs, the Group applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of this criteria requires the application of judgment, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

The Group's contract fulfillment assets pertain to connection fees and land acquisition costs.

Amortization, Derecognition and Impairment of Contract Fulfillment Assets and Capitalized Costs to Obtain a Contract.

The Group amortizes contract fulfillment assets and capitalized costs to obtain a contract to cost of sales over the expected construction period using percentage of completion following the pattern of real estate revenue recognition. The amortization is included under cost of real estate.

A contract fulfillment asset or capitalized costs to obtain a contract is derecognized either when it is disposed of or when no further economic benefits are expected to flow from its use or disposal.

At each reporting date, the Group determines whether there is an indication that contract fulfillment asset or cost to obtain a contract maybe impaired. If such indication exists, the Group makes an estimate by comparing the carrying amount of the assets to the remaining amount of consideration that the Group expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Group uses the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price will be removed for the impairment test.

Where the relevant costs or specific performance obligations are demonstrating marginal profitability or other indicators of impairment, judgment is required in ascertaining whether or not the future economic benefits from these contracts are sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific performance indicators that could trigger variable consideration, or service credits. Where a contract is anticipated to make a loss, there judgments are also relevant in determining whether or not an onerous contract provision is required and how this is to be measured.

#### **Interest Income**

Revenue is recognized using the effective interest, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset. Unearned discount is recognized as income over the terms of the related financial assets at amortized cost (i.e., loans and receivables) using the effective interest method and is shown as deduction to the related financial assets.



#### Leases

Right-of-use assets. The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any re-measurement of lease liabilities. The costs of right-of-use assets include the amount of lease liability recognized, and lease payments made at or before the commencement date. Right-of-use asset are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets of 35 years. If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

Right-of-use assets are presented as part of investment properties and are subject to impairment. Refer to the accounting policies in impairment of non-financial assets section.

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### Group as a Lessor

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Lease income arising from operating leases on investment properties is accounted for on a straight-line basis over the lease terms or based on the terms of the lease, as applicable.

Lease Modification. Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term).

The Group shall account for a modification to an operating lease as a new lease from the effective date of the modification, considering any prepaid or accrued lease payments relating to the original lease as part of the lease payments for the new lease. If a change in lease payments does not meet the definition of a lease modification, that change would generally be accounted for as a negative variable lease payment. In the case of an operating lease, a lessor recognizes the effect of the rent concession by recognizing lower income from leases.

#### Group as a Lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

Lease Liabilities. At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option



reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognized as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

Short-term Leases and Leases with Low-value Assets. The Group applies the short-term lease recognition exemption to its short-term leases of equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of equipment that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

#### Equity

When the Parent Company issues its par value shares, the proceeds shall be credited to the "Capital stock" account in the consolidated statement of financial position to the extent of the par value, with any excess being reflected as "Additional paid-in-capital" account in the consolidated statement of financial position. Incremental costs directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

Other equity adjustments represent the difference between the fair value of the consideration and the book value of the shares sold of the non-controlling interests.

Retained earnings represent the Group's accumulated earnings, net of dividends declared. This includes the accumulated equity in undistributed earnings of the consolidated subsidiaries which are not available for dividends until declared by the subsidiaries.

#### **Treasury Shares**

Acquisitions of treasury shares are recorded at cost. Own equity instruments which are reacquired are deducted from equity. No gain or loss is recognized in the consolidated statement of comprehensive income on the purchase, sale, issuance or the cancellation of the Parent Company's own equity instruments.

## **Share-based Payment Transactions**

Employees (including directors) of the Parent Company receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments (equity-settled transactions).

*Equity-settled Transactions*. The cost of equity-settled transactions with employees is measured by reference to the fair value of the stock options at the date the option is granted. The fair value is determined using Binomial Pricing Model. In valuing equity-settled transactions, no account is taken of any performance conditions, other than the conditions linked to the price of the shares of the Parent Company ("market conditions"), if applicable.



The cost of equity-settled transactions is recognized in profit or loss with a corresponding increase in "Share-based payments" account in equity, over the period in which the performance and/or service conditions are fulfilled.

The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Parent Company's best estimate of the number of equity instruments that will ultimately vest at that date. The cost of share-based payment is recognized in the consolidated statement of comprehensive income as part of "Personnel expenses" account under "General and administrative expenses" account.

No expense is recognized for awards that do not ultimately vest.

When the terms of an equity-settled transaction award are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.

When an equity-settled award is cancelled with payment, it is treated as if it vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. This includes any award where non-vesting conditions within the control of either the entity or the employee are not met. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share.

#### Pension Costs and Other Employee Benefits

The Group has a funded, noncontributory defined benefit pension plan covering all regular and permanent employees. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit actuarial valuation method.

Defined Benefit Plans. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as part of general and administrative and selling expenses in the consolidated statement of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.



Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit obligation or asset is recognized under general and administrative expenses in the consolidated statement of comprehensive income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods. Remeasurements recognized in other comprehensive income are closed to retained earnings at the end of every reporting period.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

Employee Leave Entitlement. Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before 12 months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period. Employee entitlements beyond 12 months are recognized as part of the noncurrent portion of other employee benefits liability.

#### Income Tax

Current Income Tax. Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the financial reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of comprehensive income.

Deferred Tax. Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the financial reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of unused net operating loss carryover (NOLCO) and excess of minimum corporate income tax (MCIT) over regular corporate income tax (RCIT) to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward benefits of unused NOLCO and excess of MCIT over RCIT can be utilized. Deferred tax assets and liabilities, however, are not recognized when the deductible and taxable temporary differences arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.



The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the financial reporting date.

Deferred income tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity. Deferred tax on share-based payments is recognized directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Value-added Tax (VAT)

Revenues, expenses and assets are recognized net of the amount of VAT except: where the VAT incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables that are stated with the amount of VAT included.

The net amount of VAT recoverable from and payable to the tax authority is included as part of "Other current assets" and "Trade and other payables" accounts in the consolidated statement of financial position. Deferred output VAT, however, is shown separately under "Trade and other payables" account in the consolidated statement of financial position.

Deferred input VAT relating to the unpaid portion of the acquisition cost of the asset expected to be settled beyond the succeeding year is recognized under "Other noncurrent assets" account in the consolidated statement of financial position.

#### Foreign Currency-Denominated Transactions

The consolidated financial statement are presented in Philippine peso, which is the Group's functional and presentation currency. Transactions in foreign currencies are initially recorded at the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the financial reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### **Borrowing Costs**

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use are capitalized as part of the cost of the respective assets (included in "Property and equipment" and "Investment properties" accounts in the consolidated statement of financial position). Capitalization ceases when pre-selling of real estate inventories under construction commences. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.



The interest capitalized is calculated using the Group's weighted average cost of borrowings after adjusting for borrowings associated with specific developments. Where borrowings are associated with specific developments, the amounts capitalized is the gross interest incurred on those borrowings less any investment income arising on their temporary investment of those borrowings.

The capitalization of finance costs is suspended if there are prolonged periods when development activity is interrupted. Interest is also capitalized on the purchase cost of a site of property acquired specifically for redevelopment but only where activities necessary to prepare the asset for redevelopment are in progress.

#### **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying the economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects a provision to be reimbursed, such as under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### **Contingencies**

Contingent liabilities are not recognized in the consolidated financial statement. They are disclosed in the notes to consolidated financial statement unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statement but are disclosed in notes to the consolidated financial statement when an inflow of economic benefits is probable.

## Events after the Reporting Period

Post-year-end events that provide additional information about the Group's financial position at the financial reporting date (adjusting events) are reflected in the consolidated financial statement. Post-year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statement when material.

#### Basic/Diluted Earnings Per Share

Basic earnings per share is calculated by dividing the net income attributable to equity holders of the Parent Company by the weighted average number of common shares issued and outstanding.

Diluted earnings per share attributable to equity holders of the Parent Company is calculated in the same manner assuming that, the weighted average number of common shares outstanding is adjusted for potential common shares from the assumed exercise of convertible stock options. Outstanding convertible stock options will have a dilutive effect only when the average market price of the underlying common shares during the year exceeds the exercise price of the option. Where the outstanding convertible stock options have no dilutive effect, diluted earnings per share is the same as basic earnings per share attributable to equity holders of the Parent Company.

#### Segment Reporting

The Group's operating businesses are organized and managed separately into three business activities. Such business segments are the bases upon which the Group reports its operating segment information. The Group operates in one geographical area where it derives its revenue. Financial information on segment reporting is presented in Note 32.



## 5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the accompanying consolidated financial statements requires management to make judgments, estimates and assumptions that affect amounts reported in the consolidated financial statements and related notes at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset and liability affected in future periods.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Determination of Business Models. The Group determines its business model at the level that best reflects how it manages groupings of financial assets to achieve its business objective. The Group's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel;
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed; and
- The expected frequency, value and timing of sales are also important aspects of the Group's assessment.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realized in a way that is different from the Group's original expectations, the Group does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

Definition of Default and Credit-impaired Financial Assets. The Group defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

#### • Quantitative criteria

Installment contracts receivable

- For individual customers upon issuance of Final Notice of Cancellation ("FNOC") when monthly payments are 90 days past due
- For corporate customers when monthly payments are 30 days past due, and upon issuance of FNOC.

#### • Qualitative criteria

The customer meets unlikeliness to pay criteria, which indicates the customer is in significant financial difficulty. These are instances where:

- a. The customer is experiencing financial difficulty or is insolvent
- b. The customer is in breach of financial covenant(s)
- c. An active market for that financial assets has disappeared because of financial difficulties
- d. Concessions have been granted by the Group, for economic or contractual reasons relating to the customer's financial difficulty



e. It is becoming probable that the customer will enter bankruptcy or other financial reorganization

The criteria above have been applied to the financial instruments held by the Group and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD) throughout the Group's expected loss calculation.

Significant Increase in Credit Risk. The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in PDs and qualitative factors.

The Group's cash and cash equivalents and accounts receivable are graded in the top investment category by globally recognized credit rating agencies such as S&P, Moody's and Fitch and, therefore, are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses the ratings from these credit rating agencies both to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

Using its expert credit judgment and, where possible, relevant historical experience, the Group may determine that an exposure has undergone a significant increase in credit risk based on particular qualitative indicators that it considers are indicative of such and whose effect may not other otherwise be fully reflected in its quantitative analysis on a timely basis.

The Group monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increase in credit risk before an exposure is in default;
- the criteria do not align with the point in time when an asset falls below an investment grade; and
- there is no unwarranted volatility in loss allowance from transfers between 12-month PD (stage 1) and lifetime PD (stage 2).

Existence of a Contract. The Group's primary document for a contract with a customer is a signed contract to sell. It has determined, however, that in cases wherein contract to sell are not signed by both parties, the combination of its other signed documentation such as reservation agreement, official receipts, quotations sheets and other documents, would contain all the criteria to qualify as contract with the customer under PFRS 15.

In addition, part of the assessment process of the Group before revenue recognition is to assess the probability that the Group will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, an entity considers the significance of the customer's initial payments in relation to the total contract price. Collectability is also assessed by considering factors such as past history customer, age and pricing of the property. Management regularly evaluates the historical cancellations and back-outs, after considering the impact of coronavirus pandemic, if it would still support its current threshold of customers' equity before commencing revenue recognition. Management assessed that the historical cancellations and back-outs, despite the pandemic, still supports the Group's current threshold of customers' equity.



Revenue Recognition Method and Timing of Revenue Recognition. The Group concluded that revenue for real estate sales is to be recognized over time because (a) the Group's performance does not create an asset with an alternative use and; (b) the Group has an enforceable right to payment for performance completed to date. The promised property is specifically identified in the contract and the contractual restriction on the Group's ability to direct the promised property for another use is substantive. This is because the property promised to the customer is not interchangeable with other properties without breaching the contract and without incurring significant costs that otherwise would not have been incurred in relation to that contract. In addition, under the current legal framework, the customer is contractually obliged to make payments to the developer up to the performance completed to date.

The Group has determined that output method used in measuring the progress of the performance obligation faithfully depicts the Group's performance in transferring control of real estate development to the customers.

The Group concluded that rooms, cinema and other revenues are to be recognized at a point in time because the Group has a right to payment for the service once the customer obtains the ability to direct the use of, and obtain substantially all of the remaining benefits from, the asset in exchange.

Revenue from sale of real estate recognized over time amounted to P11,382.4 million, P8,926.0 million and P7,213.1 million in 2022, 2021 and 2020, respectively, while room, cinema and other revenues recognized at a point in time amounted to P1,758.7 million, P1,087.5 million and P1,055.2 million in 2022, 2021 and 2020, respectively (see Note 20).

*Identifying Performance Obligation*. The Group has contracts to sell covering the sale of lots, house and lots, condominium unit and parking lot. The Group concluded that there is one performance obligation in these contracts because, the developer has the obligation to deliver the condominium unit and parking lot duly constructed in a specific lot and fully integrated into the serviced land in accordance with the approved plan. Included also in this performance obligation is the Group's service is to transfer the title of the real estate unit to the customer.

Operating Lease Commitments (Group as a Lessor). The Group has entered into commercial property leases on its investment property portfolio. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties, which are leased out under operating lease arrangements.

Lease income earned from investment properties amounted to ₱1,889.4 million, ₱1,227.8 million and ₱1,149.9 million in 2022, 2021 and 2020, respectively (see Note 11).

Determining whether Lease Concessions are Lease Modifications. As a consequence of the COVID-19 pandemic, the Group provided certain rent concessions to its tenants in the form of rent-free periods and discounts in 2022 and 2021. Management, in consultation with its external legal counsel, assessed that the grant of rent concession does not qualify as an amendment to the lease contract. The waiver of rent is pursuant to the provision in the lease contract. Accordingly, management recorded the negative variable lease payment at the time the concession was given.

The rent concessions resulted to reduction in rental income in 2022, 2021 and 2020 amounting to ₱84.9 million, ₱456.5 million and ₱512.0 million, respectively (see Note 11).

Transfers of Property and Equipment. The Group has made transfers to real estate inventories and investment properties after determining that there is a change in use, evidenced by ending of owner-occupation. Transfers are made from property and equipment when, and only when, there is a change in use, evidenced by commencement of an operating lease to another party or commencement of



development with a view to sale. These transfers are recorded using the carrying amount of the investment properties at the date of change in use.

Interests in Joint Ventures. Management has assessed that it has joint control in its joint venture agreements and both parties have rights to the net assets of the arrangement. Under the Joint Venture Agreement, each party's share in any proceeds, profits, losses, and other economic value derived under the Joint Venture as well as any economic benefits and losses derived from the utilization of the access ways and open spaces of the joint venture property shall be proportional to the respective financial contributions made by each party (see Note 13).

Interest in an Associate. The Parent Company owns 41.21% of Rockwell Nepo Development Corporation (RNDC), formerly NepWell Property Management, Inc., as at December 31, 2022 and 2021. The contractual arrangement relative to the JV Agreement with T.G.N. Realty Corporation does not give two or more of those parties joint control over the arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. However, considering the percentage shareholdings of each party to the JVA and the agreement on quorum and voting, multiple combinations of parties could collectively control the arrangement. The Parent Company's management has assessed that it has significant influence in its JVA with T.G.N. Realty Corporation shareholders as the Parent Company has representation in the BOD of RNDC, participation in the policy-making processes and provision of essential technical information as the sole project developer and marketing and sales agent (see Note 13).

Contingencies. The Group is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and is based upon an analysis of potential results. The Group currently does not believe these proceedings will have a material effect on the financial position and results of operations. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings (see Note 28). No provision for contingencies was recognized in 2022, 2021 and 2020.

#### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

Revenue Recognition Method and Measure of Progress. The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue. This is generally driven by the buyer's commitment to pay and percentage of completion.

The Group's revenue from sale of real estate is recognized using the percentage-of-completion method. This is measured principally on the basis of the estimated completion of a physical proportion of the contract work. In view of the recent signs of increased market activity with the easing of community quarantines in key areas of the Philippines, the progress of the Group's performance obligation is directly affected which resulted to higher percentage of completion in the current period as compared to previous year.



The Group has set a certain percentage of collection over the total selling price in demonstrating the buyer's commitment to pay. The percentage is representative of the buyer's substantial investment that gives the buyer a stake in the project sufficient that the risk of loss through default motivates the buyer to honor its obligation to the Group.

Revenue from sale of real estate recognized over time amounted to ₱11,382.4 million, ₱8,926.0 million and ₱7,213.1 million in 2022, 2021 and 2020, respectively.

*Measurement of ECLs.* ECLs are derived from unbiased and probability-weighted estimates of expected loss, and are measured as follows:

- Financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls over the expected life of the financial asset discounted by the EIR. The cash shortfall is the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive.
- Financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows discounted by the EIR.

Except for installment contracts receivable, the Group uses low credit risk operational simplification to identify whether the credit risk of financial assets has significantly increased.

Inputs, Assumptions and Estimation Techniques. ECLs are measured on either a 12-month or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. ECLs are the discounted product of the PD, LGD, and EAD, defined as follows:

## PD

The PD represents the likelihood of a customer defaulting on its financial obligation, either over the next 12 months, or over the remaining life of the obligation. PD estimates are estimates at a certain date, which are calculated based on statistical rating models, and assessed using rating tools tailored to the various categories of counterparties and exposures. These statistical models are based on internally compiled data comprising both quantitative and qualitative factors. Where it is available, market data may also be used to derive the PD for large corporate counterparties. If a counterparty or exposure migrates between rating classes, then this will lead to a change in the estimate of the associated PD. PDs are estimated considering the contractual maturities of exposures and estimated prepayment rates.

The 12-months and lifetime PD represent the expected point-in-time probability of a default over the next 12 months and remaining lifetime of the financial instrument, respectively, based on conditions existing at the balance sheet date and future economic conditions that affect credit risk.

#### LGD

LGD represents the Group's expectation of the extent of loss on a defaulted exposure, taking into account the mitigating effect of collateral, its expected value when realized and the time value of money. LGD varies by type of counterparty, type of seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of EAD. LGD is calculated on a 12-month or lifetime basis, where 12-month LGD is the percentage of loss expected to be made if the default occurs in the next 12 months and lifetime LGD is the



percentage of loss expected to be made if the default occurs over the remaining expected lifetime of the loan.

#### • EAD

EAD is based on the amounts the Group expects to be owed at the time of default, over the next 12 months or over the remaining lifetime. For example, for a revolving commitment, the Group includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.

ECLs are determined by projecting the PD, LGD, and EAD for each future month and for each individual exposure or collective segment. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original EIR or the customer's borrowing rates.

The lifetime PD is developed by applying a maturity profile to the current 12-month PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio. This is supported by historical analysis.

The 12-month and lifetime EADs are determined based on the contractual repayments owed by the customer. Early repayment/refinance assumptions, when allowed, are also incorporated into the calculation.

The 12-month and lifetime LGDs are determined based on the factors which impact the recoveries made post default. These vary by project and by completion status.

The COVID-19 pandemic did not have a significant impact on the collectability of the Group's trade receivables in 2022, 2021 and 2020. Considering the evolving nature of this pandemic, the Group will continue to monitor the situation. Uncertainties in market trends and economic conditions may persist due to the COVID-19 pandemic, which may impact actual results and differ materially from the estimates of ECLs.

General Approach for Cash and Cash Equivalents. The Group recognizes a loss allowance based on either 12-month ECLs or lifetime ECLs, depending on whether there has been a significant increase in credit risk on the financial instrument since initial recognition. The changes in the loss allowance balance are recognized in profit or loss as an impairment gain or loss. The Group uses external credit rating approach to calculate ECLs for cash and cash equivalents, accounts receivable and receivable from ultimate parent. This approach leverages on available market data (i.e., S&P and Moody's and Fitch credit ratings for default rates). S&P, Moody's, Fitch and Reuters are reliable market data sources that provide default and recovery rate data. This information is widely used by investors and stakeholders in decision-making in terms of investment, credit activities, etc.

Simplified Approach for Installment Contracts Receivable. The Group uses vintage analysis to calculate ECLs for installment contracts receivable. The PD rates using vintage analysis are based on default counts of contract issuances in a given period for groupings of various customer segments that have similar loss patterns (i.e., individual, and corporate).

The vintage analysis is initially based on the Group's historical observed default rates. The Group will calibrate the matrices to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., CPI) are expected to deteriorate over



the next year which can lead to an increased number of defaults in the real estate sector, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the relationship between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

There have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

*Incorporation of Forward-looking Information*. The Group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECLs.

The Group considers a range of relevant forward-looking macro-economic assumptions for the determination of unbiased general industry adjustments and any related specific industry adjustments that support the calculation of ECLs. Based on the Group's evaluation and assessment and after taking into consideration external actual and forecast information, the Group formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. This process involves developing two or more additional economic scenarios and considering the relative probabilities of each outcome. External information includes economic data and forecasts published by governmental bodies, monetary authorities and selected private-sector and academic institutions.

The base case represents a most-likely outcome and is aligned with information used by the Group for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. Periodically, the Group carries out stress testing of more extreme shocks to calibrate its determination of these other representative scenarios.

The Group has identified and documented key drivers of credit risk and credit losses of each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

Predicted relationship between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analyzing historical data over the past one year and three months. The methodologies and assumptions including any forecasts of future economic conditions are reviewed regularly.

The Group has not identified any uncertain event that it has assessed to be relevant to the risk of default occurring but where it is not able to estimate the impact on ECL due to lack of reasonable and supportable information.

Grouping of Instruments for Losses Measured on Collective Basis. For expected credit loss provisions modelled on a collective basis, a grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a group are homogenous. In performing this grouping, there must be sufficient information for the Group to be statistically credible. Where sufficient information is not available internally, the Group has considered benchmarking internal/external supplementary data to use for modelling purposes.



The Group grouped its installment contracts receivable for collective measurement into (i) individuals and (ii) corporate customers. No impairment losses were recognized for installment contracts receivable, recognized as trade receivables, in 2022 and 2021.

Exposures that have not deteriorated significantly since origination, or where the deterioration remains within the Group's investment grade criteria are considered to have a low credit risk. The provision for credit losses for these financial assets is based on a 12-month ECLs. The low credit risk exemption has been applied on debt investments that meet the investment grade criteria of the Group in accordance with externally available ratings.

The carrying values of cash and cash equivalents, trade and other receivables and contract assets are disclosed in Notes 7, 8, 20 and 29.

Fair Value of Financial Assets, Investment Properties and Financial Liabilities. Entities are required to disclose for each class of financial assets and liabilities and investment properties the fair value of that class of assets and liabilities in a way that permits it to be compared with the corresponding carrying amount in the consolidated statements of financial position, which requires the use of accounting judgment and estimates. While significant components of fair value measurement are determined using verifiable objective evidence (i.e., foreign exchange rates and interest rates), the timing and amount of changes in fair value would differ with the valuation methodology used. Any change in the fair value of these financial assets and liabilities would affect the disclosures made by management. The fair values of the Group's financial assets, investment properties and financial liabilities are set out in Note 30.

Evaluation of Net Realizable Value of Real Estate Inventories. Real estate inventories are carried at the lower of cost or NRV. The carrying value of real estate inventories are adjusted when the NRV becomes lower than cost due to changes in estimated selling prices less cost to sell.

The COVID-19 pandemic did not have a significant impact on the Group's inventory valuation. Although the Group suspended its operations during the implementation of community quarantine, it has resumed its operations after the lifting of the restrictions.

Real estate inventories, stated at cost, amounted to ₱17,981.2 million and ₱17,243.9 million as at December 31, 2022 and 2021, respectively (see Note 9).

Estimating Useful Lives of Investment Properties and Property and Equipment. The useful life of each of the Group's investment properties and property and equipment is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future results of operations could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any items of property and equipment, and investment properties would increase the recorded depreciation expense and decrease investment properties and property and equipment accounts.

There were no changes in the estimated useful lives of investment properties and property and equipment in 2022, 2021 and 2020.

Investment properties, net of accumulated depreciation, (excluding land and investment properties in progress) amounted to ₱11,403.6 million and ₱11,181.9 million as at December 31, 2022 and 2021, respectively (see Note 11).



Property and equipment, net of accumulated depreciation and amortization, (excluding land and construction in progress) amounted to ₱1,163.4 million and ₱1,264.0 million as at December 31, 2022 and 2021, respectively (see Note 12).

*Impairment of Nonfinancial Assets.* PFRS requires that an impairment review be performed when certain impairment indicators are present. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

Determining the recoverable amounts of investment properties, investment in joint venture and associate and property and equipment, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the use of estimates and assumptions that can materially affect the consolidated financial statements. Future events could indicate that investment properties, investment in joint venture and property and equipment are impaired. Any resulting impairment loss could have a material adverse impact on the financial position and results of operations of the Group.

The preparation of estimated future cash flows involves significant judgment and estimations. While the Group believes that its assumptions are appropriate and reasonable, significant changes in these assumptions may materially affect its assessment of recoverable values and may lead to future additional impairment charges under PFRS.

Noncurrent assets that are subject to impairment testing when impairment indicators are present are as follows:

	2022	2021
Investment properties (see Note 11)	₽14,666,614	₽14,634,096
Property and equipment (see Note 12)	2,154,070	2,962,617
Investments in joint venture and associate		
(see Note 13)	5,878,073	3,527,714
Advances to contractors (see Notes 11 and 12)	202,921	135,927

The fair value of the investment properties amounted to 29.0 billion and 28.4 billion as at December 31, 2022 and 2021, respectively (see Note 11).

The Group has considered the impact of the COVID-19 pandemic and assessed that the Group's nonfinancial assets are not impaired. As at December 31, 2022 and 2021, no other impairment indicators were identified for the Group's nonfinancial assets.

No impairment loss was recognized in 2022, 2021 and 2020.

Deferred Tax Assets. Management uses judgment in reviewing the carrying amount of deferred tax assets. The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of such deferred tax assets to be utilized. However, there is no assurance that sufficient taxable profit will be generated to allow all or part of the deferred tax assets to be utilized.

Deferred tax assets recognized in the consolidated statements of financial position amounted to ₱107.4 million and ₱93.5 million as at December 31, 2022 and 2021, respectively. Unrecognized deferred tax assets amounted to ₱16.6 million and ₱4.4 million as at December 31, 2022 and 2021, respectively (see Note 25).



Pension Costs and Other Employee Benefits. The determination of the Group's obligation and cost of pension and other employee benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 24 and include, among others, discount rate and expected rate of salary increase. Due to the complexity of the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions.

Pension liability and other employee benefits amounted to ₱72.0 million and ₱241.8 million as at December 31, 2022 and 2021, respectively. Since there is no minimum funding requirement, the resulting net asset or net liability recognized in the consolidated statements of financial position was determined as the lower of the surplus of the plan and the present value of the future service cost to the Group (see Note 24).

# 6. Business Combination and Non-controlling Interests

#### a. RCDC

On August 8, 2018, the Parent Company entered into a Joint Venture Agreement with San Ramon Holdings, Inc., CVY Property Holdings, Inc. and various individuals (collectively "Carmelray shareholders") to develop the residential project in Canlubang, Laguna called "Rockwell South at Carmelray". Pursuant to the Agreement, RCDC was designated by the Parent Company and the Carmelray shareholders to handle the development of "Rockwell South at Carmelray" project. As at December 31, 2018, the Parent Company held 14.7% interest in RCDC, equivalent to 450,000 common shares (eventually converted into 44.1 million Class A redeemable preferred shares and 900,000 common shares on May 27, 2019), and was accounted for as an investment in associate (see Note 13).

On November 20, 2019, the Parent Company subscribed to an additional 240.9 million Class A redeemable preferred shares, representing 37.6% of the total issued and outstanding shares of RCDC, for a total purchase price of ₱2,409.0 million, subject to SEC approval of RCDC's increase in authorized capital stock. On December 18, 2019, the SEC approval has been obtained and RCDC became Rockwell Land's subsidiary.

#### RCDC's summarized financial information follows:

	2022	2021
Current assets	<b>₽</b> 6,079,764	₽4,894,180
Noncurrent assets	198,672	1,656,727
Current liabilities	1,136,464	723,244
Noncurrent liabilities	642,459	588,166
Revenues	1,906,447	3,443,582
Total comprehensive income	480,564	1,277,572
	2022	2021
Cash flows:		
Operating	<b>₽</b> 1,914,205	₽16,759
Financing	(693,656)	(388,660)



In 2022, RCDC redeemed voting preferred shares of non-controlling interest holder amounting to ₱534.0 million which resulted to 71.6% ownership interest by RLC, and paid dividends to non-controlling interest holder amounting to ₱275.4 million.

In 2021, RCDC redeemed voting preferred shares of non-controlling interest holder amounting to ₱676.3 million which resulted to 63.1% ownership interest by RLC, and paid dividends to non-controlling interest holder amounting to ₱234.3 million.

Non-controlling interest in RCDC amounted to ₱1,609.4 million and ₱2,218.6 million as at December 31, 2022 and 2021, respectively.

#### b. Rock MFA

On July 14, 2017, the Parent Company entered into a Joint Venture Agreement with Mitsui Fudosan (Asia) Pte. Ltd. (Mitsui) to develop the residential component of its project in Quezon City called "The Arton by Rockwell". In accordance with the Agreement, Rock MFA was incorporated on August 22, 2017 by the Parent Company and Mitsui through SEAI Metro Manila One, Inc. (MFAP) to handle the development of "The Arton by Rockwell". As at December 31, 2022 and 2021, the Parent Company owns 80% interest in Rock MFA.

Non-controlling interest in Rock MFA amounted to ₱472.8 million, ₱379.3 million and ₱312.7 million as at December 31, 2022, 2021 and 2020, respectively.

#### c. Rockwell Primaries South

On December 22, 2014, Rockwell Primaries entered into a Memorandum of Agreement with ATR Holdings, Inc. and Dragon Eagle International Limited for the joint and collective investment in and acquisition of all of the outstanding common shares of Maybank ATR Kim Eng Capital Partners, Inc. (Maybank ATR) in Rockwell Primaries South, the developer of East Bay Residences (East Bay) project. Rockwell Primaries acquired 1,860,000 common shares, equivalent to 60% ownership interest, through a Deed of Absolute Sale for a consideration of ₱591.1 million (initial consideration of ₱561.6 million plus payment of indemnity premium of ₱29.5 million). Initial payment representing 25% of the purchase price was made at closing date and the remaining 75% is payable over five years with 5% interest per annum. The note payable was paid in full in 2019.

On July 29, 2019, Rockwell Primaries, ATR Holdings, Inc. and Dragon Eagle International Limited entered into a Share Sale and Purchase Agreement wherein Rockwell Primaries will purchase the 1,240,000 common shares held by ATR Holdings, Inc. and Dragon Eagle International Limited, equivalent to 40% ownership interest, for a total consideration of ₱208.0 million. As a result, Rockwell Primaries South became a wholly owned subsidiary of Rockwell Primaries effective July 2019 and non-controlling interests was reduced by ₱249.2 million, representing the carrying value of non-controlling interests as of the date of additional acquisition, with a credit of ₱249.2 million to other equity adjustment. The total consideration was paid in full in 2019.

Non-controlling interest in Rockwell Primaries South amounted to ₱260.3 million as at December 31, 2018.



# 7. Cash and Cash Equivalents

This account consists of:

	2022	2021
Cash on hand and in banks	₽980,792	₽1,145,888
Short-term investments	2,536,960	1,638,976
	₽3,517,752	₽2,784,864

Cash in banks earn interest at the respective bank deposit rates. Short-term investments consist of peso and dollar-denominated placements made for varying periods of up to three months depending on the immediate cash requirements of the Group, and earn interest at the respective short-term investment rates.

Interest income earned from cash in banks and short-term investments amounted to ₱22.9 million, ₱6.3 million and ₱10.9 million in 2022, 2021 and 2020 respectively (see Note 21).

#### 8. Trade and Other Receivables and Contract Assets

Trade and other receivables consist of:

	2022	2021
Trade receivables from:		
Sale of real estate (see Note 20)	₽3,278,946	₽5,027,193
Lease	406,312	580,915
Advances to officers and employees (see Note 27)	46,947	47,555
Others	210,954	373,377
	3,943,159	6,029,040
Less: Allowance for ECLs	(25,727)	(34,523)
	₽3,917,432	₽5,994,517

Trade receivables from sale of condominium units, house and lot and residential lots consist of installment contract receivables from real estate customers. Installment contract receivables are collectible in equal monthly installments with terms typically up to five years for high-rise projects and up to three years for horizontal projects. These are noninterest-bearing and are carried at amortized cost. The fair value at initial recognition is derived using discounted cash flow model.

As of December 31, contract assets consist of:

	2022	2021
Current	<b>₽</b> 12,024,821	₽8,458,512
Noncurrent	3,745,457	4,112,047
	₽15,770,278	₽12,570,559

The Group entered into loan financing agreements with financial institutions whereby the Group assigned its installment contracts receivables on a with recourse basis. These receivables are used as collateral to secure the corresponding loans payable obtained. The Group still retains the assigned receivables in the trade receivables account and recognizes the proceeds from the loan availment as loans payable. As at December 31, 2022, there were no receivables used to serve as collateral on existing loans payable. As at December 31, 2021, the carrying value of installment contracts



receivables and contract assets, and the corresponding loans payable amounted to P1,020.0 million and P1,262.5 million, respectively (see Note 16).

Contract assets represent excess of recognized revenues from contracts with real estate customers determined based on percentage of completion against amounts billed to customers. As at December 31, 2022, the movement in contract assets comprises the reclassifications to installment contracts receivables from sale of real estate, and unbilled revenues recognized for the year amounting to  $\mathbb{P}3,279.0$  million and  $\mathbb{P}6,479.0$  million, respectively. As at December 31, 2021, the movement in contract assets comprises of the reclassifications to installment contracts receivables from sale of real estate, and unbilled revenues recognized for the year amounting to  $\mathbb{P}5,027.0$  million and  $\mathbb{P}3,399.0$  million, respectively (see Note 20).

Interest income earned from sale of real estate amounted to ₱1.4 billion, ₱1.4 billion and ₱1.7 billion in 2022, 2021 and 2020, respectively (see Note 21). Unamortized unearned interest on these receivables and contract assets amounted to ₱3.6 billion and ₱3.3 billion as at December 31, 2022 and 2021, respectively.

Movements of unearned interest on trade receivables from sale of real estate and contract assets follow:

	2022	2021
Trade receivables/contract assets at nominal amount	₽22,694,430	₽20,934,624
Less unearned interest:		
Balance at beginning of year	3,336,872	2,821,703
Unearned interest	1,721,578	1,944,708
Amortization (see Note 21)	(1,413,244)	(1,429,539)
Balance at end of year	3,645,206	3,336,872
Trade receivables/contract assets at discounted amount	₽19,049,224	₽17,597,752

Trade receivables from lease represent short-term receivables from the "Power Plant" Mall tenants and from other commercial establishments held for lease within and outside Rockwell Center which are normally collectible within 30 days from billing date.

Advances to officers and employees mainly representing cash advances to be used for operations are noninterest-bearing and will be liquidated within one year.

Other receivables mainly consist of claims from contractors and receivable from various third parties. These are noninterest-bearing and are due and demandable.

The movements of the allowance for ECLs, determined on a collective basis using ECL model (trade receivables) and specific identification (other receivables), follows:

		2022			2021	
	Trade Receivables			Trade Receivables		
	from Lease	Others	Total	from Lease	Others	Total
Balance at beginning of year	₽15,690	₽18,833	₽34,523	₽5,113	₽11,879	₽16,992
Provision for ECLs						
(see Note 22)	_	_	_	10,577	6,954	17,531
Reversal of provision for ECL	(6,096)	(2,700)	(8,796)	_	_	_
Balance at end of year	₽9,594	₽16,133	₽25,727	₽15,690	₽18,833	₽34,523



#### 9. Real Estate Inventories

This account consists of:

	2022	2021
Land and development costs	₽11,931,384	₽11,022,582
Land held for future development and other		
developments costs (see Note 27)	4,920,448	5,148,768
Condominium units for sale	1,129,379	1,072,578
	₽17,981,211	₽17,243,928

In 2021, the Group repurposed the Aruga Hotel Makati to The Balmori Suites, a highly exclusive residential project located at the Rockwell Center. Consequently, project development cost incurred for Aruga Hotel Makati amounting to ₱2,554.6 million was reclassified from property and equipment to real estate inventories (see Note 12).

The rollforward analysis of this account follows:

	2022	2021
At January 1	₽17,243,928	₽13,154,505
Cost of real estate sold (shown as part of		
"Cost of real estate" account in the consolidated		
statements of comprehensive income)	(8,208,501)	(5,977,401)
Construction/development costs incurred		
(see Note 28)	5,414,704	5,125,600
Land acquired	2,969,613	2,534,821
Transfers from investment properties		
(see Note 11)	695,717	247,959
Transfers (to) from property and equipment		
(see Note 12)	(134,250)	2,158,444
Balance at end of year	₽17,981,211	₽17,243,928

As at December 31, 2022 and 2021, land held for future development and other development costs mainly pertain to land acquisitions in Metro Manila and certain provinces.

As at December 31, 2022 and 2021, condominium units for sale pertains to unsold units of various completed projects.

As at December 31, 2022 and 2021, advances to contractors, shown separately in the consolidated statements of financial position, mainly pertain to advances related to the development of various projects.

The cost of real estate inventories (i.e., land and development costs and condominium units for sale) consists of the costs of land and direct development costs.

Contract fulfillment assets, included under land and development costs, mainly pertain to unamortized portion of the land cost totaling ₱6,364.5 million and ₱4,775.2 million as at December 31, 2022 and 2021, respectively.

Estimated cost to complete of various on-going projects expected to be completed until year 2028 amounted to ₱22.3 billion and ₱19.0 billion as at December 31, 2022 and 2021, respectively.



## 10. Other Current Assets

This account consists of:

	2022	2021
Creditable withholding tax	₽1,555,700	₽1,496,954
Input VAT	973,915	719,139
Prepaid costs (see Note 20)	537,224	406,587
Restricted cash	250,285	9,649
Refundable deposits	88,215	88,066
Supplies	18,649	18,424
Others	57,960	56,021
	₽3,481,948	₽2,794,840

Prepaid costs primarily pertain to costs to obtain a contract which consist of sales commission pertaining to real estate sold capitalized as deferred selling expense (see Note 20).

Refundable deposits mainly consist of security deposits and advance rent in accordance with lease agreement.

As at December 31, 2022 and 2021, restricted cash represents escrow account to cover all payments received from the buyers for the sale of real estate with restriction on withdrawal and remittance. The escrow account is required to be maintained until satisfactory compliance with the conditions of the Temporary License to Sell issued by the Department of Human Settlements and Urban Development.

# 11. Investment Properties

The rollforward analysis of this account follows:

			2022		
_				Investment	
		Buildings and	Right-of-use	Properties in	
	Land	Improvements	Assets	Progress	Total
At January 1, 2022, net of accumulated					
depreciation and amortization	₽2,930,648	₽10,703,212	₽478,682	₽521,554	₽14,634,096
Additions to construction (see Note 28)	_	282,892	_	21,678	304,570
Transfers to real estate inventories					
(see Note 9)	(356,900)	(51,034)	_	(287,783)	(695,717)
Transfers from property and equipment					
(see Note 12)	229,781	90,414	_	619,337	939,532
Reclassification	_	415,276	_	(415,276)	
Depreciation and amortization (see Note 22)	_	(500,599)	(15,268)	_	(515,867)
At December 31, 2022, net of accumulated					
depreciation and amortization	₽2,803,529	₽10,940,161	₽463,414	₽459,510	₽14,666,614
At January 1, 2022:					
Cost	₽2,930,648	<b>₽14,677,710</b>	₽524,486	₽521,554	₽18,654,398
Accumulated depreciation and					
amortization	_	(3,974,498)	(45,804)	_	(4,020,302)
Net carrying amount	₽2,930,648	₽10,703,212	₽478,682	₽521,554	₽14,634,096
At December 31, 2022:					
Cost	₽2,803,529	₽15,415,258	₽524,486	₽459,510	₽19,202,783
Accumulated depreciation and					
amortization		(4,475,097)	(61,072)		(4,536,169)
Net carrying amount	₽2,803,529	₽10,940,161	₽463,414	₽459,510	₽14,666,614



_			2021		
				Investment	_
		Buildings and	Right-of-use	Properties in	
	Land	Improvements	Assets	Progress	Total
At January 1, 2021, net of accumulated					
depreciation and amortization	₽2,777,154	₽10,447,175	₽493,950	₽767,646	₽14,485,925
Additions to construction (see Note 28)	107,218	375,754	_	48,143	531,115
Transfers (to) from real estate inventories					
(see Note 9)	46,276	_	_	(294,235)	(247,959)
Transfers (to) from property and equipment					
(see Note 12)	_	369,815	_	_	369,815
Depreciation and amortization (see Note 22)		(489,532)	(15,268)		(504,800)
At December 31, 2021, net of accumulated					
depreciation and amortization	₽2,930,648	₽10,703,212	₽478,682	₽521,554	₽14,634,096
At January 1, 2021:					
Cost	₽2,777,154	₽13,932,141	₽524,486	₽767,646	₽18,001,427
Accumulated depreciation and					
amortization	_	(3,484,966)	(30,536)	_	(3,515,502)
Net carrying amount	₽2,777,154	₽10,447,175	₽493,950	₽767,646	₽14,485,925
At December 31, 2021:					
Cost	₽2,930,648	₽14,677,710	₽524,486	₽521,554	₽18,654,398
Accumulated depreciation and					
amortization	_	(3,974,498)	(45,804)	_	(4,020,302)
Net carrying amount	₽2,930,648	₽10,703,212	₽478,682	₽521,554	₽14,634,096

Investment properties are carried at cost. Investment properties consist of the "Power Plant" Mall (₱3.2 billion and ₱3.6 billion as at December 31, 2022 and 2021, respectively), other investment properties held for lease within and outside Rockwell Center (₱7.6 billion and ₱7.3 billion as at December 31, 2022 and 2021, respectively) and land held for appreciation (₱539.7 million and ₱682.1 million as at December 31, 2022 and 2021, respectively).

Investment properties in progress include costs incurred for the construction of One Proscenium which started in 2019 and Rockwell Performing Arts Theater which was reclassified from property and equipment in 2022. General borrowing costs capitalized as part of investment properties amounted to ₱46.2 million and ₱20.4 million in 2022 and 2021, respectively (see Note 16). Average capitalization rates used for all ongoing projects are 4.82% and 4.99% in 2022 and 2021, respectively.

Amortization of discount on retention payable, capitalized as part of construction costs, amounted to ₱1.8 million and ₱2.4 million in 2022 and 2021 (see Note 17).

As at December 31, 2022 and 2021, advances to contractors, included under "Other noncurrent assets" account in the consolidated statements of financial position, amounting to ₱165.4 million and ₱135.9 million, respectively, primarily pertain to advances related to the development of Rockwell Performing Arts Theater, One Proscenium projects and Mall Expansion.

Lease income earned from investment properties amounted to ₱1,889.4 million, ₱1,227.8 million and ₱1,149.9 million in 2022, 2021 and 2020, respectively. Direct operating expenses incurred amounted to ₱433.6 million, ₱399.5 million and ₱430.1 million in 2022, 2021 and 2020, respectively.



As a consequence of the COVID-19 pandemic, the Group provided certain rent concessions to its tenants of commercial spaces in the form of lease payment holidays and lease reduction from March to December 31, 2022. The Group accounted for the rent concessions as not a lease modification. The rent concessions resulted to reduction in rental income amounted to \$\mathbb{P}84.9\$ million, \$\mathbb{P}456.5\$ million and \$\mathbb{P}512.0\$ million in 2022, 2021 and 2020, respectively.

The aggregate fair value of the Group's Power Plant Mall amounted to ₱12.6 billion and ₱12.9 billion as at December 31, 2022 and 2021, respectively. The aggregate fair value of other investment properties held for lease within and outside Rockwell Center and land held for appreciation amounted to ₱16.4 billion and ₱17.7 billion as at December 31, 2022 and 2021, respectively.

The fair value as at December 31, 2022 and 2021 was determined by independent professionally qualified appraisers. The fair value represents the amount at which the assets could be exchanged between a knowledgeable, willing buyer and a knowledgeable willing seller in an arm's length transaction at the date of valuation.

The fair value of the mall and investment properties held for lease within and outside Rockwell Center was arrived at through the use of the "Income Approach," particularly the "Discounted Cash Flow Analysis" which is a financial modelling technique based on explicit assumptions regarding the prospective cash flow to a property. This analysis involves the projection of a series of periodic cash flows to an operating property. To this projected cash flow series, an appropriate discount rate is applied to establish an indication of the present value of the income stream associated with the property being valued. In an operating property, periodic cash flow is typically estimated as gross revenue less operating expenses and other outgoings. The series of periodic net operating incomes, along with an estimate of the terminal value, anticipated at the end of the projection period, is then discounted at the discount rate, being a cost of capital or a rate of return used to convert a monetary sum, payable or receivable in the future, into present value. This is included under Level 3 in the fair value hierarchy (see Note 30).

The fair value of land held for appreciation and land component of assets under construction was arrived at through the use of the "Market Data Approach." "Market Data Approach" is based on the assumption that no prudent purchaser will buy more than what it will cost him to acquire an equally desirable substitute parcel or site. This approach is primarily based on sales and listings, which are adjusted for time of sale, location, and general characteristics of comparable lots in the neighborhood where the subject lot is situated. This is included under Level 2 in the fair value hierarchy (see Note 30).

The fair value of assets recently completed and undergoing construction was arrived at through the use of the "Cost Approach". "Cost Approach" is based on the amount required to replace the service capacity of an asset (frequently referred to as current replacement cost). This approach is applied by estimating the amount that currently would be required to construct a substitute software asset of comparable utility. This is included under Level 3 in the fair value hierarchy (see Note 30).

The Group has no restrictions on the realizability of its investment properties and no contractual obligations to purchase, construct or develop investment properties or for repairs, maintenance and enhancements.



# 12. Property and Equipment

The rollforward analysis of this account follows:

_	2022					
			Office			
		Buildings	Furniture			
		and	and Other	Transportation	Construction	
	Land	Improvements	Equipment	Equipment	in Progress	Total
Cost						
At January 1	₽779,395	₽2,064,217	₽2,159,092	₽383,130	₽919,188	₽6,305,022
Additions	_	43,631	108,489	77,487	6,999	236,606
Transfers from real estate inventories						
(see Note 9)	134,250	_	_	_	_	134,250
Transfers to investment properties						
(see Note 11)	(229,781)	(90,414)	-	-	(619,337)	(939,532)
Disposals	-	_	(1,685)	(73,193)	_	(74,878)
At December 31	683,864	2,017,434	2,265,896	387,424	306,850	5,661,468
Accumulated Depreciation and Amortization						
At January 1	_	1,177,204	1,833,114	332,087	-	3,342,405
Depreciation and amortization (see Note 22)	_	102,447	111,651	25,773	_	239,871
Disposals	_	_	(1,685)	(73,193)	_	(74,878)
At December 31	-	1,279,651	1,943,080	284,667	_	3,507,398
Net Book Value at December 31	₽683,864	₽737,783	₽322,816	₽102,757	₽306,850	₽2,154,070

	2021					
	Land	Buildings and Improvements	Office Furniture and Other Equipment	Transportation Equipment	Construction in Progress	Total
Cost	Euna	Improvements	Equipment	Equipment	m r rogress	1041
At January 1	₽515,032	₽1,772,482	₽1,981,859	₽372,106	₽3,725,718	₽8,367,197
Additions	_	194,129	177,233	11,024	83,698	466,084
Transfers (to) from real estate inventories						
(see Note 9)	264,363	(90)	_	_	(2,422,717)	(2,158,444)
Transfers to investment properties						
(see Note 11)	_	(369,815)	-	_	_	(369,815)
Reclassification	_	467,511	_	_	(467,511)	_
At December 31	779,395	2,064,217	2,159,092	383,130	919,188	6,305,022
Accumulated Depreciation and Amortization						
At January 1	-	1,056,319	1,709,687	318,444	-	3,084,450
Depreciation and amortization (see Note 22)	-	120,885	123,427	13,643	-	257,955
At December 31		1,177,204	1,833,114	332,087	_	3,342,405
Net Book Value at December 31	₽779,395	₽887,013	₽325,978	₽51,043	₽919,188	₽2,962,617

In 2021, construction in progress pertains to the ongoing construction of Mactan Hotel and Rockwell Performing Arts Theater. In 2022, project development cost incurred, including the land, for Rockwell Performing Arts Theater amounting to \$\frac{1}{2}\$939.5 million was reclassified from property and equipment to investment property (see Note 11).

Borrowing costs capitalized as part of property and equipment amounted to nil and \$\mathbb{P}16.1\$ million in 2022 and 2021, respectively (see Note 16). Average capitalization rates used are 4.82% and 4.99% in 2022 and 2021, respectively.

As at December 31, 2022 and 2021, advances to contractors, included under "Other noncurrent assets" account in the consolidated statements of financial position, amounting to ₱37.6 million and nil, respectively, primarily pertain to advances related to the development of "Mactan Hotel".

In 2021, the Group repurposed the Aruga Hotel Makati to The Balmori Suites, a highly exclusive residential project located at the Rockwell Center. Consequently, project development cost incurred for Aruga Hotel Makati amounting to ₱2,554.6 million was reclassified from property and equipment to real estate inventories (see Note 9).



#### 13. Investments in Joint Venture and Associate

This account consists of:

	2022	2021
Investment in:		
Joint venture	₽5,116,073	₽2,776,037
Associate	762,000	751,677
	₽5,878,073	₽3,527,714

## **Investments in Joint Venture**

#### a. RIDC

In December 2021, the Parent Company entered into a Joint Venture Agreement (JVA) with International Pharmaceuticals, Inc. (IPI) to jointly develop parcels of land in Cebu into residential condominiums and commercial, retail and office components (the Project) through Rockwell IPI Development Corporation (RIDC), formerly 8 Promoveo Land, Inc., and with the view of jointly preserving and continuing IPI's long-standing legacy in the market and the Parent Company's brand of creating communities of unparalleled quality. Under the terms of the JVA, each of the Parent Company and IPI shall at all times hold 50% of the total subscribed shares, except in certain circumstances provided for in the JVA. Pursuant to the JVA, The Parent Company shall subscribe to 3,148,410,000 common and redeemable preferred shares out of the unissued authorized shares of PLI in the following manner:

- a. *First Subscription:* On the execution date of the JVA Agreement, the Parent Company shall execute a Subscription Agreement to subscribe to 1,019,205,000 common shares and 1,500,795,000 redeemable preferred shares Tier 1.
- b. Second Subscription: Upon SEC approval of the increase in capital stock, the Parent Company shall execute a second Subscription Agreement to subscribe to the additional 628,410,000 redeemable preferred shares Tier 1 to complete its subscription for the shares comprising its Tier 1 capital contribution.

In December 2021, the Parent Company contributed ₱630.0 million in cash to the JV Co. as partial payment for its subscription. On the same period, PLI filed its application with the SEC for the increase in authorized capital stock. The corresponding shares of the Parent Company's first subscription shall be issued out of the said increase in authorized capital stock. Accordingly, the aforementioned partial subscription payment is treated as deposits for stock subscription as at December 31, 2021 presented as part of investments in joint ventures.

The increase in RIDC's authorized capital stock was approved by the SEC in April 2022, with the Parent Company accruing the remaining portion of its subscription amounting to ₱2,518.4 million as of December 31, 2022. Out of the accrued subscription, ₱775.0 million will be paid in 2023 while the remaining will be paid beyond 1 year based on the terms of the JVA.



RIDC's statements of financial position as at December 31, 2022, include the following:

Current assets	₽2,890,129
Noncurrent assets	3,352,350
Current liabilities	32,657
Cash and cash equivalents	521,188
Real estate inventories	1,590,569

RIDC's statements of comprehensive income for the year ended December 31, 2022, include the following:

Revenue (interest income on cash in banks)	₽600
General and administrative expenses	47,313
Benefit from deferred income tax	11,828
Total comprehensive loss	34,885

The carrying value of the Parent Company's investment in RIDC amounted ₱3,130,892 and ₱630,000 as at December 31, 2022 and 2021, respectively. Share in net loss of the Parent Company with RIDC amounted to ₱17.4 million and nil in 2022 and 2021, respectively.

Below is the reconciliation of the summarized financial information of RIDC to the carrying amount of the Parent Company's investment therein as at December 31, 2022:

Net assets of the unincorporated JV	₽6,209,821
Interest of the Parent Company in the net asset of the	
unincorporated JV	50%
Carrying amount of investment in joint venture	₽3,130,892

As at December 31, 2022 and 2021, RIDC has no commitments and contingencies.

RIDC is not considered as a material investment in joint venture by the Parent Company in 2021.

## b. RBC

On March 25, 2008, the Parent Company entered into a 25-year JV Agreement with Meralco to form an unincorporated and registered JV (70% for the Parent Company and 30% for Meralco), referred to as "unincorporated JV." Under the JV Agreement, the parties agreed to pool their allocated areas in the first two towers of the BPO Building, including the right to use the land, and to operate and manage the combined properties for lease or any similar arrangements to third parties under a common property management and administration. Consequently, the Parent Company's contribution to the unincorporated JV is presented as "Investment in joint venture" account in the consolidated statements of financial position. The unincorporated JV started commercial operations in July 2009.



In accordance with the terms of the JV Agreement, the Parent Company acts as the Property Manager of the unincorporated JV. Management fees recognized by the Parent Company, which is shown as part of "Others" account in the consolidated statements of comprehensive income, amounted to ₱5.9 million, ₱4.5 million and ₱6.6 million in 2022, 2021 and 2020, respectively (see Note 27). The unincorporated JV will be managed and operated in accordance with the terms of the JV Agreement and with the Property Management Plan provided for in the JV Agreement. The principal place of business of the unincorporated JV is at Meralco Compound, Ortigas Center, Pasig City.

On November 25, 2009, Meralco and the Parent Company agreed to revise the sharing of earnings before depreciation and amortization to 80% for the Parent Company and 20% for Meralco until 2014 or until certain operational indicators are reached, whichever comes first. Sharing of depreciation and amortization is proportionate to their contribution.

On December 6, 2013, Meralco and the Parent Company entered into a Supplemental Agreement to the JV Agreement to include their respective additional rights and obligations, including the development and construction of the third tower of the BPO Building. Under the Supplemental Agreement, Meralco shall contribute the corresponding use of the land where the third BPO Building will be constructed while the Parent Company shall provide the additional funds necessary to cover the construction costs. Construction of the third tower was completed in December 2014.

The joint venture's statements of financial position include the following:

	2022	2021
Current assets	₽974,122	₽1,020,898
Noncurrent assets	2,294,290	2,456,096
Current liabilities	74,441	62,154
Noncurrent liabilities	352,116	349,073
Cash and cash equivalents	579,315	671,297
Current financial liabilities (excluding trade		
and other payables and provisions)	44,850	56,502
Noncurrent financial liabilities (excluding trade		
and other payables and provisions)	332,415	203,175

The joint venture's statements of comprehensive income include the following:

	2022	2021	2020
Revenue	₽1,113,797	₽1,062,447	₽1,049,717
Cost and expenses	246,611	207,013	224,723
Depreciation and amortization			
expense	211,461	212,191	209,517
Interest income	8,702	2,039	10,426
Provision for income tax	116,318	112,788	141,886
Total comprehensive income/net			
income	548,159	532,493	484,016

<sup>\*</sup>Excess of collections on reimbursable charges over general and administrative expenses incurred.



The carrying value of the Parent Company's investment in joint venture consists of:

	2022	2021
Cost	₽1,665,661	₽1,661,215
Return of investment*	(53,200)	4,446
	1,612,461	1,665,661
Accumulated share in net income:		
Balance at beginning of year	480,376	411,851
Share in net income**	382,823	372,745
Dividend distribution	(490,479)	(304,220)
Balance at end of year	372,720	480,376
Carrying value	₽1,985,181	₽2,146,037

<sup>\*</sup>Represents excess cash of the joint venture distributed as return of capital as agreed by the joint venture partners.

In 2020, the Parent Company and Meralco have agreed that effective January 1, 2020, all income sharing distribution in excess of the JV's retained earnings shall be treated as return of capital. Consequently, accumulated distributions as at December 31, 2019 initially recorded as due to a related party under "Trade and other payables" account was adjusted against Investment in JV as a return of capital (see Note 15).

Below is the reconciliation of the summarized financial information of the unincorporated JV to the carrying amount of the Parent Company's investment therein:

	2022	2021
Net assets of the unincorporated JV	₽2,841,855	₽3,065,767
Interest of the Parent Company in the net asset		
of the unincorporated JV	70%	70%
Carrying amount of investment in joint venture	₽1,985,181	₽2,146,037

As at December 31, 2022 and 2021, the unincorporated JV has no commitments and contingencies.

#### Investment in Associates

## a. RNDC

On August 17, 2020, the Parent Company entered into a Joint Venture Agreement with T.G.N. Realty Corporation to develop parcels of land in Pampanga, through RNDC. The final shareholdings shall be 40%-60% between Rockwell Land and T.G.N. Realty Corporation, respectively.

On November 6, 2020, the Parent Company subscribed to 746,698,125 redeemable preference shares and 9,451,878 common shares of RNDC, equivalent to 40% of RNDC's outstanding capital stock, for a total consideration of ₱756.2 million. As at December 31, 2020, the Parent Company made partial payment of the subscription price amounting to ₱72.0 million and accounted for such investment as an associate. As at December 31, 2022 and 2021, the Parent Company made a partial payment of the subscription price amounting to ₱80.0 million and ₱200.0 million, respectively, while the remaining unpaid subscription of the Parent Company in RNDC amounting to ₱404.2 million



<sup>\*\*</sup>Shown as part of "Share in net income of joint venture and associate" account in the consolidated statements of comprehensive income.

and \$\frac{1}{2}484.2\$ million, respectively, is recognized as subscription payable in the consolidated financial position (see Note 13).

The purchase price allocation resulted to recognition of RNDC's assets and liabilities at fair value, with land as the primary asset, and embedded goodwill amounting to ₱51.0 million.

As at December 31, 2022 and 2021, the Group's investment in RNDC amounted to ₱762.0 million and ₱751.7 million, respectively. Share in net income of RNDC amounted to ₱10.3 million in 2022, while share in net loss of RNDC amounted to ₱4.5 million in 2021.

The Parent Company's share in the profit or loss/total comprehensive income of RNDC in 2022 and 2021 is reported under share in net income of joint venture and associate. The Parent Company's share in the profit or loss/total comprehensive income of RNDC in 2020 is not material to the consolidated financial statements.

# 14. Investment in Equity Instruments at FVOCI

As at December 31, this account consists of:

	2022	2021
Quoted	₽33,431	₽27,070
Unquoted	3,280	3,308
	₽36,711	₽30,378

# **Quoted Equity Shares**

This primarily consists of investment in Manila Polo Club shares. Movement in the balance follows:

	2022	2021
Balance at beginning of year	<b>₽27,070</b>	₽27,070
Unrealized gain on fair value adjustments	6,361	
Balance at end of year	₽33,431	₽27,070

# **Unquoted Equity Shares**

Unquoted equity securities consist of investments in Meralco preferred shares which were issued to the Parent Company when Meralco meters were connected and will only be disposed of upon termination of service. These shares have no quoted market price and any fair value gain or loss on these investments is not material to the consolidated financial statements. As at financial reporting date, the Parent Company has no plans of disposing these unquoted equity securities.



# 15. Trade and Other Payables

This account consists of:

	2022	2021
Trade	₽1,206,993	₽1,042,349
Accrued expenses:		
Project costs	3,083,658	998,757
Selling, marketing and promotions	483,210	367,474
Interest	107,289	157,449
Taxes and licenses	105,831	131,970
Employee benefits (see Note 24)	93,369	106,121
Utilities	66,408	61,475
Repairs and maintenance	45,048	73,848
Producers' share	27,021	5,888
Others	193,527	108,534
Deferred output VAT	1,136,501	1,141,909
Contract liabilities:		
Excess of collections over recognized		
receivables (see Notes 17 and 20)	762,844	907,211
Deposits from pre-selling of condominium		
units (see Notes 17 and 20)	103,764	274,853
Advance payments from members and		
customers (see Note 20)	11,646	11,467
Current portions of:		
Retention payable (see Note 17)	910,960	801,387
Security deposits (see Note 17)	359,611	313,817
Deferred lease income (see Note 17)	185,314	183,561
Lease liabilities (see Note 28)	27,858	29,021
Output VAT	340,921	170,460
Others	248,579	115,826
	₽9,500,352	₽7,003,377

Trade payables and accrued project costs are noninterest-bearing normally settled on a 30-day term.

Accrued taxes mainly consist of transfer fees payable and taxes payable other than income tax.

Accrued expenses are normally settled within 12 months.

Deferred output VAT pertains to output VAT on receivables for which sales recognition has been deferred based on sales collection threshold for VAT recognition purposes and are expected to be settled relative with the payment terms provided to customers.

Deposits from pre-selling of condominium units represent cash received from buyers of certain projects with pending recognition of revenue. The current portion of these deposits are expected to be applied against receivable from sale of condominium units the following year (see Notes 9 and 20).

Advance payments from members and customers mainly include membership dues received but are not yet due as at reporting period.



Retention payable pertains to the amount withheld by the Group on contractor's billings to be released after the guarantee period. The retention serves as a security from the contractor should there be defects in the project.

Security deposits pertains to rent of tenants with cancellable lease contracts. This will be refunded to the lessees at the end of the lease term or be applied to the last months' rentals on the related contracts.

# 16. Interest-bearing Loans and Borrowings

This account consists of:

	Effective Interest Rate	2022	2021
Current			
Term loan	Fixed 3.43%-6.03%		
	Floating 4.22%-5.79%	₽2,856,010	₽2,413,680
CTS loans	5.4%-6.7%	_	1,262,475
Short-term loans	2.45%-3.00%	_	700,000
		2,856,010	4,376,155
Less unamortized loan transaction costs		22,664	28,920
		₽2,833,346	₽4,347,235
Noncurrent			
Term loan	Fixed 3.43%-6.03%		
	Floating 4.22%-5.79%	<b>₽22,349,880</b>	₽22,549,290
Less unamortized loan transaction costs	C	89,742	108,560
		₽22,260,138	₽22,440,730

# Term Loan

*PNB*. On May 25, 2016, December 19, 2019 and September 13, 2021, the Parent Company entered into unsecured credit facilities with PNB each amounting to ₱5.0 billion, for a total of ₱15.0 billion. As at September 13, 2022, ₱3.5 billion of the credit facility with PNB has expired. The Parent Company will pay 70% of the loan amounts quarterly over the term of the loans and the balance upon maturity.

Details of drawdowns are as follows:

			Start of Principal	No. of Quarterly	Amount
Drawdown	Drawdown Date	Maturity	Payment	Payments	(in billions)
1	May 2016	10 years	August 2018	32	₽1.0
2	August 2017	7 years	August 2019	20	1.0
3	September 2017	7 years	September 2019	20	1.0
4	October 2017	7 years	October 2019	20	1.0
5	December 2017	7 years	December 2019	20	1.0
6	December 2019	7 years	December 2021	20	1.0
7	January 2020	7 years	April 2022	20	1.0
8	December 2020	7 years	March 2023	20	1.0
9	February 2021	7 years	May 2022	24	2.0
10	October 2021	7 years	January 2024	20	1.0
11	April 2022	7 years	January 2024	22	0.5
					₽11.5



*MBTC*. On June 14, 2016, the Parent Company entered into a credit facility with MBTC amounting to ₱4.0 billion. The Parent Company will pay 70% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Schedule of drawdowns are shown below.

			Start of Principal	No. of Quarter	Amount
Drawdown	Drawdown Date	Maturity	Payment	Payments	(in billions)
1	June 2016	7 years	September 2018	20	₽1.0
2	June 2016	10 years	September 2018	32	1.0
3	September 2016	7 years	December 2018	20	0.5
4	June 2017	10 years	September 2018	32	1.0
5	October 2017	10 years	September 2018	32	0.5
	_			_	₽4.0

On November 18, 2019, the Parent Company entered into an unsecured credit facility with Metropolitan Bank and Trust Company (MBTC) amounting to \$\mathbb{P}5.0\$ billion. The Parent Company will pay 50% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Schedule of drawdowns are shown below.

			Start of Principal	No. of Quarterly	Amount
Drawdown	Drawdown Date	Maturity	Payment	Payments	(in billions)
1	November 2019	7 years	February 2022	20	₽2.0
2	December 2019	7 years	February 2022	20	1.0
3	March 2020	7 years	June 2022	20	1.0
4	August 2020	7 years	November 2022	20	1.0
					₽5.0

As at December 31, 2020, the credit facility with MBTC has been fully utilized.

On December 16, 2022, the Parent Company entered into an unsecured credit facility with MBTC amounting to ₱3.0 billion. There were no drawdowns made in the facility as at December 31, 2022.

On June 14, 2016, Retailscapes entered into a credit facility with MBTC amounting to ₱1.0 billion to finance the development of Santolan Town Plaza. Retailscapes will pay 70% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Schedule of drawdowns are shown below.

			Start of Principal	No. of Quarterly	Amount
Drawdown	Drawdown Date	Maturity	Payment	Payments	(in billions)
1	June 2016	10 years	September 2018	32	₽0.5
2	May 2017	10 years	September 2018	32	0.5
					₽1.0

*BDO*. On January 20, 2020, the Parent Company entered into an unsecured credit facility with BDO amounting to ₱10.0 billion. The Parent Company will pay 48% of the loan amount quarterly over the term of the loan and the balance upon maturity.



Schedule of drawdowns are shown below.

Drawdown	Drawdown Date	Maturity	Start of Principal Payment	No. of Quarter Payments	Amount (in billions)
1	February 2020	10 years	May 2022	32	₽1.0
2	April 2020	10 years	July 2022	32	1.0
3	July 2020	10 years	October 2022	32	2.0
4	September 2020	10 years	December 2022	32	1.0
5	April 2021	9 years	May 2022	32	1.0
6	June 2021	9 years	May 2022	32	1.0
7	August 2021	9 years	May 2022	32	1.0
8	September 2021	9 years	May 2022	32	1.0
9	October 2021	9 years	May 2022	32	1.0
					₽10.0

As at December 31, 2021, the credit facility with BDO has been fully utilized.

On March 4, 2022, the Parent Company entered into an unsecured credit facility with BDO amounting to \$\mathbb{P}5.0\$ billion. The Parent Company will pay 70% of the loan amount quarterly over the term of the loan and the balance upon maturity.

As at December 31, 2022, total unutilized credit facility with BDO amounted to ₱3.5 billion.

In December 2022, drawdown amounting to ₱1.5 billion, with maturity of 10 years, is payable in 36 quarterly payments starting in March 2024.

Shareholder Loan. On June 5, 2018, Rockwell MFA entered into a shareholder loan agreement with the Parent Company and Mitsui, through SEAI Metro Manila One, Inc., for the purpose of funding "The Arton by Rockwell" project.

As at December 31, 2022 and 2021, the loan proceeds received by Rockwell MFA from SEAI Metro Manila One, Inc. amounted to ₱128.6 million and ₱196.0 million, respectively.

The loan bears an interest rate equal to the base rate plus the applicable spread of 150 bps. The base rate may be any benchmark rate relevant to the currency and term of the loan. The outstanding loan drawdowns in 2018 and 2019 amounting to ₱105.6 million shall be payable in lumpsum on December 31, 2022, while the loan drawdowns in 2020 amounting to ₱110.0 million shall be payable on December 31, 2023. On November 3, 2022, Rockwell MFA and the Creditor agreed to defer the maturity date of loan with principal amounting to ₱41.0 million and ₱64.6 million from December 31, 2022 to December 31, 2024 and June 30, 2024, respectively.

In 2020, the Group opted to pre-terminate or accelerate payment of certain Term and CTS loans resulting to loan modification upon notice of pre-termination to the banks. Based on the Group's assessment, these modifications in the contractual cash flows are not substantial and therefore do not result in the derecognition of the affected financial liabilities. As a result, the Group recognized a loss on loans modification in the 2020 consolidated statement of comprehensive income amounting to \$\mathbb{P}19.6\$ million.

Consequently, the Parent Company made acceleration payment to PNB of the loan principal amounting to ₱3,557.9 million, subject to 1% penalty resulting to a loss on prepayment of loan amounting to ₱35.6 million.



The outstanding balance of the term loans, net of unamortized loan transaction costs, amounted to ₱25,093.5 million and ₱24,835.4 million as of December 31, 2022 and 2021, respectively.

## Contracts to Sell (CTS) Loan Financing

The Group entered into loan financing agreements with financial institutions to fund the ongoing construction of its projects whereby the Group assigned its installment contracts receivables under its CTS on a with recourse basis. These receivables are used as collateral to secure the corresponding loans obtained (see Note 8).

The CTS loans bear fixed interest rates ranging from 5.0% to 6.0%. Principal payments on the loan amounting to P1,262.5 million and P2,424.0 million were made in 2022 and 2021, respectively.

Schedule of drawdowns are set out below:

			Start of Principal	No. of Quarterly	Amount
Drawdown	Drawdown Date	Maturity	Payment	Payments	(in billions)
1	March 2018	3 years	Jun 2018	12	₽0.54
2	March 2018	2 years	Mar 2018	2	0.57
3	March 2018	2 years	Mar 2018	22	0.32
4	April 2018	3 years	Jul 2018	12	0.29
5	April 2018	2 years	Apr 2019	2	0.43
6	May 2018	3 years	Jun 2018	36	0.53
7	June 2018	3 years	Jul 2018	36	0.47
8	July 2018	3 years	Oct 2018	12	0.16
9	August 2018	3 years	Sep 2018	40	0.22
10	August 2018	3 years	_	Lumpsum	0.42
11	August 2018	3 years	Sep 2018	36	0.36
12	September 2018	3 years	_	Lumpsum	0.21
13	October 2018	3 years	_	Lumpsum	0.33
14	March 2019	3 years	Apr 2019	39	0.50
15	June 2019	3 years	Jul 2019	39	0.42
16	June 2019	3 years	Jul 2019	29	0.56
17	September 2019	2 years	_	Lumpsum	0.28
18	September 2019	2 years	_	Lumpsum	0.12
19	September 2019	2 years	_	Lumpsum	0.12
20	March 2021	1 year	_	Lumpsum	0.10
21	June 2021	1 year	_	Lumpsum	0.15
22	July 2021	1 year	_	Lumpsum	0.02
					₽7.12

The outstanding balance of the CTS loans, net of unamortized loan transaction costs, amounted to nil and ₱1,252.5 million as of December 31, 2022 and 2021, respectively.

# Short-term Loans

In 2022 and 2021, the Parent Company obtained short-term loans from various financial institutions bearing interest rates ranging from 2.45% to 3.00% with terms of three to six months and ranging from 2.5% to 3.00% with terms of three to six months, respectively. As at December 31, 2022 and 2021, outstanding short-term loans amounted to nil and ₱700.0 million, respectively.

## **Bonds Payable**

On November 15, 2013, the Parent Company issued ₱5.0 billion unsecured fixed rate retail peso bonds. The bonds have a term of seven (7) years and one (1) quarter from the issue date, with fixed interest rate equivalent to 5.0932% per annum. Interest on the bonds is payable quarterly in arrears commencing on February 15, 2014.



The bonds were offered to the public at face value and were issued in scripless form, with the Philippine Depository & Trust Corporation maintaining the Electronic Registry of Bondholders, as the Registrar of the Bonds. On issue date, the bonds were listed in Philippine Dealing & Exchange Corporation to facilitate secondary trading.

The bonds shall be redeemed at par (or 100% of face value) on February 15, 2021, its maturity date, unless the Parent Company exercises its early redemption option in accordance with certain conditions. The embedded early redemption is clearly and closely related to the host debt contract; thus, not required to be bifurcated and accounted for separately from the host contract.

In June 2020, the Parent Company underwent a Consent Solicitation exercise for the amendment of its Bond Trust Indenture to remove the Debt Service Coverage Ratio (DSCR) requirement and to provide an option to Consenting bondholders to sell their bonds to the Parent Company.

Consenting bondholders who did not opt to sell their bonds received an incentive fee of ₱1.25 for each ₱1,000 of the principal amount of the bonds while Consenting bondholders who opted to sell their bonds back to the Parent Company received proceeds equivalent to 101% of the outstanding principal amount of the bonds and any accrued interest on the payment date.

The Parent Company was able to purchase bonds with a total principal amount of ₱1,686.6 million. The Group incurred transaction costs related to the buyback of bonds such as broker's commission and PDTC fees.

Accordingly, management accounted for the buyback of bonds as extinguishment of debt, derecognizing the carrying value of the bonds and recognizing a loss on bond redemption amounting to ₱18.5 million in the 2020 consolidated statement of comprehensive income. The Parent Company likewise recognized the incentive fee paid to consenting bondholders as part of other expense under general and administrative expense amounting to ₱2.9 million.

The outstanding balance of the bonds payable, net of unamortized loan transaction costs, amounted to nil as of December 31, 2022 and 2021.

## Corporate Notes

On November 27, 2012, the Parent Company entered into a Fixed Rate Corporate Notes Facility Agreement ("the Notes") with First Metro Investment Corporation (FMIC), PNB Capital and Investment Corporation, MBTC - Trust Banking Group, and Philippine National Bank (PNB) - Trust Banking Group for the 10.0 billion Notes for the purpose of refinancing the existing \$\frac{1}{2}\$4.0 billion fixed rate corporate notes and to finance the Parent Company's capital expenditures and land acquisitions.

Details of the drawdown is as follows:

Drawdown	Drawdown Date	Amount (in billions)
1	January 7, 2013	₽4.0
2	March 7, 2013	2.0
3	May 2013	1.0
4	July 26, 2013	1.5
5	August 27, 2013	1.5
		₽10.0



Interest is fixed up to maturity at 75 to 90 bps over the seven-year or ten-year PDST-F, grossed-up for gross receipts tax. The Notes contain a negative pledge.

The Notes are payable in 22 quarterly payments which started in October 2014. A portion of Tranche 2 amounting to \$\mathbb{P}\$1.2 billion is paid annually at 1% of the principal amount from the issue date for six (6) years while the remaining 94% of the principal amount is paid in 2020.

Loan Transaction Costs. As at December 31, 2022 and 2021, loan transaction costs consisting of documentary stamp tax and underwriting fees on the corporate notes and bonds were capitalized and presented as a deduction from the related loan balance.

The movement in the balance of the capitalized loan transaction costs are as follows:

	2022	2021
Balance at beginning of year	₽137,480	₽100,378
Additions	15,802	60,000
Amortization (see Note 22)	(40,876)	(22,898)
Balance at end of year	<b>₽112,406</b>	₽137,480

Interest expense. Interest expense on interest-bearing loans and borrowings amounted to ₱1,105.6 million, ₱1,024.3 million and ₱1,105.6 million in 2022, 2021 and 2020, respectively (see Note 22). Interest expense capitalized as part of investment properties amounted to ₱46.2 million and ₱20.4 million in 2022 and 2021, respectively (see Note 11). Interest expense capitalized as part of property and equipment amounted to nil and ₱16.1 million in 2022 and 2021, respectively (see Note 12).

*Principal Repayments*. The principal repayments of all loans and borrowings based on existing terms are scheduled as follows:

Year	Amount
2023	₽2,856,010
2024	2,803,446
2025	2,672,246
2026	6,234,361
2027 and onwards	10,639,827
	₽25,205,890

Covenants. The loan contains, among others, covenants regarding incurring additional long-term debt and paying out dividends, to the extent that such will result in a breach of the required debt-to-equity ratio (2:1 max.) and current ratio (1:1 min.). As at December 31, 2022 and 2021, the Group has complied with these covenants (see Note 29).



# 17. Deposits and Other Liabilities

This account consists of:

	2022	2021
Retention payable - net of current portion of		
₱911.0 million in 2022 and ₱801.4 million in		
2021 (see Note 15)	<b>₽700,999</b>	₽742,438
Contract liabilities:		
Excess of collections over recognized		
receivables - net of current portion of		
₱762.8 million in 2022 and		
₱907.2 million in 2021 (see Notes 15		
and 20)	539,392	115,886
Deposits from pre-selling of condominium		
units - net of current portion of		
\$P103.8\$ million in 2022 and \$P274.9\$ million		
in 2021 (see Notes 15 and 20)	381,290	347,177
Security deposits - net of current portion of		
₱359.6 million in 2022 and ₱313.8 million in		
2021 (see Note 15)	339,443	220,892
Deferred lease income - net of current portion of		
₱185.3 million in 2022 and ₱183.6 million in		
2021 (see Note 15)	194,736	198,983
Condominium and utility deposits	157,204	133,583
Others (see Notes 15 and 24)	39,343	234,243
	₽2,352,407	₽1,993,202

Retention payable is the portion of the amount billed by contractors that is being withheld as security in case the Parent Company incurs costs during the defects and liability period, which is one year after a project's completion. This is subsequently released to the contractors after the said period.

As discussed in Note 4, the Group uses discounted cash flow analysis to measure the fair value of retention payable. The resulting difference between the transaction price and fair value at initial recognition is recognized in the consolidated statements of financial position as a reduction from "Real estate inventories". The retention payable is carried at amortized cost using effective interest method. The amortization of discount on retention payable is expensed as part of the "Interest expense" account in the consolidated statements of comprehensive income (see Note 22).

The following table shows a reconciliation of unamortized discount on retention payable as at yearend.

	2022	2021
Balance at beginning of year	₽32,457	₽17,720
Additions	28,060	59,293
Amortization (see Notes 11 and 22)	(16,118)	(44,556)
Balance at end of year	₽44,399	₽32,457

Security deposits mainly consist of the four months deposits paid by mall tenants at the beginning of the lease term, to be refunded at the end of the contract.



Deferred lease income pertains to two months advance rent included in the initial billing to mall tenants, which shall be applied to the monthly rental at the end of the lease term.

Other liabilities consist of reservation payments from tenants and noncurrent portion of deferred output VAT.

# 18. Share-based Payment Plans

The Parent Company has an Employee Stock Option Plan (ESOP) that was approved by the BOD and stockholders on May 2, 2012 and August 3, 2012, respectively. The ESOP is offered to all regular employees of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock or 192,630,881 common shares of the Parent Company on a fully diluted basis and may be issued upon the exercise by the eligible participants of the stock option plans. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable anytime within the Option Term once vested. The ESOP was approved by the SEC on December 6, 2012 and was communicated to the employees on January 3, 2013.

The terms of the ESOP include, among others, a limit as to the number of shares a qualified regular employee of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include may purchase. Options are expected to be granted annually over a period of 5 years. Options granted are vested after one year. All qualified participants are given until 10th year of the grant date to exercise the stock option.

The primary terms of the grants follow:

Grant date	January 3, 2013
Number of options granted	63,918,000
Offer price per share	1.46
Option value per share	1.43

The fair value of equity-settled share options granted is estimated as at the date of grant using the binomial option pricing model, taking into account the terms and conditions upon which the options were granted.

The following table lists the inputs to the model used for the option grants:

Expected volatility (%)	36.94
Exercise price (₱)	1.46
Spot price (₱)	2.52
Risk-free interest rate (%)	4.19
Term to maturity (years)	10.0
Dividend yield (%)	1.91

The expected volatility reflects the average historical volatility of peer companies based on a lookback period consistent with the term to maturity of the option. This may likewise not necessarily be the actual volatility outcome. The effects of expected early exercise, including the impact of the vesting period and blackout periods, are captured in the binomial model. No other features of the option grants were incorporated into the measurement of the fair value of the options.



On April 25, 2019, the Parent Company's BOD approved the extension of plan expiry date of ESOP shares from December 31, 2022 to December 31, 2025.

There were no share options granted or exercised in 2022, 2021 and 2020.

As at December 31, 2022 and 2021, the outstanding ESOP shares are as follows:

	2022	2021
Number of grants	63,918,000	63,918,000
Cancellations	(4,429,000)	(4,027,000)
Exercised	(15,000,000)	(15,000,000)
Remaining shares	44,489,000	44,891,000

As at December 31, 2022 and 2021, total share-based payment transactions, net of applicable tax, amounting to \$\mathbb{P}69.7\$ million are presented as "Share-based payments" account under the equity section of the consolidated statements of financial position.

# 19. Equity

## a. Capital Stock

As at December 31, 2022 and 2021, capital stock consists of:

	Number of Shares Amou	
Authorized		
Common - ₱1 par value	8,890,000,000	₽8,890,000
Preferred - ₱0.01 par value	11,000,000,000	110,000
	19,890,000,000	₽9,000,000
	Number of Shares	Amount
Issued		_
Common - ₱1 par value	6,243,382,344	₽6,243,382
Preferred - ₱0.01 par value	2,750,000,000	27,500
	8,993,382,344	₽6,270,882

The preferred shares are of equal rank, preference and priority with the common shares and are identical in all respects regardless of series, except as to the issue value which may be specified by the BOD from time to time. It has voting rights and are non-participating in any other or further dividends beyond that specifically on such preferred shares. Each preferred share shall not be convertible to common shares. Other features of the preferred shares shall be at the discretion of the BOD at the time of such issuance. All preferred shares currently outstanding earn 6% cumulative dividend per annum. On January 31, 2012, the Parent Company fully redeemed these preferred shares at par value, including dividends in arrears of 4.1 million. On February 28, 2012, the BOD authorized the reissuance of these preferred shares at a later date. On April 10, 2012, the Parent Company issued to FPHC all preferred shares at par value.



Below is the track record of issuance of the Parent Company's common stock:

		New	
	Authorized	Subscriptions/	Issue/
Date of SEC Approval	Capital Stock	Issuances	Offer Price
May 2012, listing by way of			
introduction	8,890,000,000	6,228,382,344	<b>₽</b> 1.46
Exercise of ESOP shares (see Note 18)	_	15,000,000	
	8,890,000,000	6,243,382,344	

As of December 31, 2022, and 2021, the Parent Company has total shareholders of 45,777 and 46,019, respectively, on record. For this purpose, public shares held under PCD Nominee are counted as two (one for PCD Nominee - Filipino and another for PCD Nominee - Foreign).

## b. Other Equity Adjustments

This account represents the difference between the consideration received from the sale of the proprietary shares and the carrying value of the related interest amounting to ₱540.3 million as at December 31, 2022 and 2021.

## c. Treasury Shares

In May 2012, Rockwell Land acquired 126,620,146 common shares from Meralco, representing the foreign shareholders' entitlement from property dividend distribution made by Meralco, at ₱1.4637 per share (see Note 1).

# d. Retained Earnings

As at December 31, 2022 and 2021, the unappropriated consolidated retained earnings include undistributed net earnings of subsidiaries amounting to \$\mathbb{P}409.3\$ million and \$\mathbb{P}542.5\$ million, respectively. Such undistributed net earnings are not currently available for dividend distribution unless declared by the BOD of the subsidiaries. Retained earnings are further restricted to the extent of the cost of treasury shares. As at December 31, 2022 and 2021, retained earnings available for dividend declaration amounted to \$\mathbb{P}5.4\$ billion and \$\mathbb{P}5.2\$ billion, respectively.

On December 7, 2022, the Parent Company's BOD approved the appropriation of retained earnings amounting to \$\mathbb{P}\$11.0 billion (after reversal of \$\mathbb{P}\$9.0 billion appropriation) out of the total retained earnings as of December 31, 2022 to partially fund capital expenditures of the Parent Company from 2023 to 2024.

On April 1, 2022, the Parent Company's BOD approved the appropriation of retained earnings amounting to ₱9.0 billion (after reversal of ₱9.0 billion appropriation) out of the total retained earnings as of December 31, 2021 to partially fund capital expenditures of the Parent Company from 2022 to 2023.

On February 3, 2020, the Parent Company's BOD approved the appropriation of retained earnings amounting to ₱9.0 billion (after reversal of ₱7.0 billion appropriation) out of the total retained earnings as of December 31, 2019 to partially fund capital expenditures of the Parent Company from 2020 to 2021.

On March 12, 2020, RPDC's BOD approved the appropriation of its retained earnings amounting to ₱700.0 million out of its total retained earnings as of December 31, 2019 to partially fund capital expenditures of RPDC.



As at December 31, 2022 and 2021, appropriated retained earnings amounted to ₱11.7 billion and ₱9.7 billion, respectively.

#### e. Dividends

On September 30, 2022, the Parent Company's BOD approved the declaration of a regular cash dividend of ₱0.0537 per share to all common shareholders of record as at October 18, 2022 amounting to ₱328.42 million and 6% per annum cumulative cash dividend from July 1, 2021 to June 30, 2022 to all preferred shareholders amounting to ₱1.70 million. Payments of cash dividends for common shares were made on November 14, 2022.

On October 6, 2021, the Parent Company's BOD approved the declaration of a regular cash dividend of ₱0.0353 per share to all common shareholders of record as at October 21, 2021 amounting to ₱215.9 million and 6% per annum cumulative cash dividend from July 1, 2020 to June 30, 2021 to all preferred shareholders amounting to ₱1.7 million. Payments of cash dividends for common shares were made on November 17, 2021.

On September 30, 2020, the Parent Company's BOD approved the declaration of a regular cash dividend of ₱0.0483 per share to all common shareholders of record as at October 15, 2020 amounting to ₱295.4 million and 6% per annum cumulative cash dividend from July 1, 2019 to June 30, 2020 to all preferred shareholders amounting to ₱1.7 million. Payments of cash dividends for common shares were made on November 10, 2020.

As at December 31, 2022 and 2021, unpaid cumulative dividends on preferred shares amounted to \$\mathbb{P}0.8\$ million for each year.

#### 20. Revenue from Contracts with Customers

## Disaggregated Revenue Information

The Group derives revenue from the transfer of goods and services over time and at a point in time, in different product types and in geographical locations within the Philippines.

The Group's disaggregation of revenue from contracts with customers by primary geographical market and major products/service lines and the reconciliation of the disaggregated revenue with the Group's two strategic divisions are presented below (excluding interest and lease income):

	2022	
	Residential Commercial	
	Development	Development
Primary geographical markets		
National Capital Region	₽7,155,032	₽2,297,880
Southern Luzon	1,790,857	_
Central Visayas	1,441,882	_
Western Visayas	455,427	_
	₽10,843,198	₽2,297,880



	2022	
	Residential	Commercial
	Development	Development
Major product/service lines	D0.040.444	_
Sale of high-end residential condominium units	₽8,363,114	₽-
Sale of residential lots	1,886,350	_
Sale of affordable housing units	11,688	- 1 121 262
Sale of office spaces	_	1,121,262
Room revenue	_	184,588
Cinema revenue Others	- 592 046	119,693
Officis	582,046 ₱10,843,198	872,337 ₱2,297,880
	F10,043,170	F2,297,000
Timing of revenue recognition		
Transferred over time	<b>₽10,261,152</b>	<b>₽</b> 1,121,262
Transferred at a point in time	582,046	1,176,618
	₽10,843,198	₽2,297,880
	Residential	l Commercial
	Development	Development
Primary geographical markets	Development	Development
National Capital Region	<del>₽</del> 4,715,161	₽1,171,906
Southern Luzon	3,600,183	-1,1/1,500
Central Visayas	526,284	_
Western Visayas	320,20 <del>+</del>	_
- Tresterii Tisayas	₽8,841,628	₽1,171,906
Major product/service lines		
Sale of high-end residential condominium units	₽4,847,062	₽_
Sale of residential lots	3,143,608	_
Sale of affordable housing units	456,576	_
Sale of office spaces	, <u> </u>	478,749
Room revenue	_	63,654
Cinema revenue	_	8,986
Others	394,382	620,517
	₽8,841,628	₽1,171,906
	202	1
	Residential	Residential
	Development	Development
Timing of revenue recognition	1	1
Transferred over time	₽8,447,246	₽478,749
Transferred at a point in time	394,382	693,157
•	₽8,841,628	₽1,171,906
	2020 Residential	O Commercial
	Development	Development
Primary geographical markets	*	*
National Capital Region	₽3,979,646	₽1,183,488
Southern Luzon	2,056,476	_
Central Visayas	1,048,644	_
Western Visayas	_	_
	₽7,084,766	₽1,183,488



	2020	
	Residential	Commercial
	Development	Development
Major product/service lines		
Sale of high-end residential condominium units	<b>₽</b> 4,786,604	₽_
Sale of residential lots	1,817,180	_
Sale of affordable housing units	239,296	_
Sale of office spaces	_	370,016
Room revenue	_	55,321
Cinema revenue	_	30,888
Others	241,686	727,263
	₽7,084,766	₽1,183,488
Timing of revenue recognition		
Transferred over time	₽6,843,080	₽370,016
Transferred at a point in time	241,686	813,472
-	₽7,084,766	₽1,183,488

#### **Contract Balances**

The table below shows the contract balances arising from revenue from contracts with customers as at December 31.

	2022	2021
Trade receivables* (see Note 8)	₽3,278,946	₽5,027,193
Contract assets (see Note 8)	15,770,278	12,570,559
Deposits from pre-selling of condominium units**		
(see Notes 15 and 17)	485,054	622,030
Excess of collections over recognized receivables**		
(see Note 15 and 17)	1,302,236	1,023,097
Advances payments from members and customers**		
(see Note 15)	11,646	11,467

<sup>\*</sup>Included under "Trade and other receivables" account

Trade receivables consist of installment contract receivables from sale of condominium units, house and lot and residential lots. Installment contracts receivables arising from real estate sales are collectible in equal monthly installments with various terms up to a maximum of five years. These are recognized at amortized cost using the effective interest method. The corresponding titles to the residential units sold under this arrangement are transferred to the customers only upon full payment of the contract price. The movement in installment contracts receivables is mainly due to billings to customers during the year. Trade receivables arising from room revenue, cinema revenue and other service income are noninterest-bearing and are generally on terms of 30 days.

Contract assets represent the right to consideration that was already delivered by the Group in excess of the amount recognized as installment contracts receivable. This is reclassified as installment contracts receivable when the monthly amortization of the customer is already due for collection. In 2022 and 2021, the movement in contract assets is mainly due to revenue recognized relative to the increase in percentage of completion of certain projects and the collection of outstanding receivables of completed residential condominium units.

No allowance for expected credit losses related to trade receivables from sale of real estate and contract assets was recognized as at December 31, 2022 and 2021.



<sup>\*\*</sup>Included under "Trade and other payables" and "Deposits and other liabilities" accounts

Contract liabilities consist of deposits from pre-selling of condominium units (i.e., collections from real estate customers which have not reached the equity threshold to qualify for revenue recognition, excess of collections over recognized receivables (i.e., excess of collections over the goods and services transferred by Group based on percentage of completion) and advance payments from members and customers (membership dues received but are not yet due as at reporting period). In 2022 and 2021, the movement in contract liabilities is mainly due to additional deposits received from pre-selling of condominium units in the "Larsen" and "Mactan Villa" projects, excess of collections over revenue recognized of certain projects and the collection of outstanding receivables of completed residential condominium units of certain projects.

Revenue recognized from amounts included in contract liabilities at the beginning of 2022 and 2021 amounted to ₱1,178.4 million and ₱1,466.7 million, respectively.

## **Performance Obligations**

Information about the Group's performance obligations are summarized below:

#### Real estate sales

The Group entered into contracts to sell with one identified performance obligation which is the sale of the real estate unit together with the services to transfer the title to the buyer upon full payment of contract price. The amount of consideration indicated in the contract to sell is fixed and has no variable consideration. The sale of real estate unit may cover either the (i) house and lot; (ii) condominium unit and parking lot; and (iii) residential lot, and the Group concluded that there is one performance obligation in each of these contracts. The Group recognizes revenue from the sale of these real estate projects under pre-completed contract over time during the course of the construction.

Payment commences upon signing of the contract to sell and the consideration is payable in cash or under various financing schemes entered with the customer. The financing scheme would include payment of 5% or 10% of the contract price spread over a period of one year at a fixed monthly payment with the remaining balance payable (a) in full at the end of the period either through cash or external financing; or (b) through in-house financing which ranges from two (2) to five (5) years with fixed monthly payment. The amount due for collection under the amortization schedule for each of the customer does not necessarily coincide with the progress of construction, which results to either a contract asset or contract liability.

After the delivery of the completed real estate unit, the Group provides one year warranty to repair minor defects on the delivered serviced lot and house and condominium unit. This is assessed by the Group as a quality assurance warranty and not treated as a separate performance obligation.

The transaction price allocated to the remaining performance obligations (unsatisfied or partially satisfied) as at December 31 follows:

	2022	2021
Within one year	₽9,692,821	₽6,824,304
More than one year	7,590,432	6,293,262
	₽17,283,253	₽13,117,566

The remaining performance obligations expected to be recognized within one year and in more than one year relate to the continuous development of the Group's real estate projects. The Group's condominium units and house and lots are expected to be completed within three to four years from start of construction while residential lots are expected to be completed within two years from start of construction.



Room, cinema and other revenues

The performance obligation is satisfied as the related services are rendered.

# Costs to Obtain Contract and Contract Fulfillment Assets

The Group pays sales commission to its brokers and sales agents for each contract that they obtain from real estate customers. This sales commission is considered incremental costs of obtaining the contract and has been capitalized in accordance with PFRS 15 since the Group expects that sales commission is recoverable.

As at December 31, 2022 and 2021, sales commission pertaining to real estate sold capitalized as deferred selling expense as part of "Prepaid costs" included under "Other current assets" in the consolidated statements of financial position amounted to ₱264.2 million and ₱123.5 million, respectively (see Note 10). For the year ended December 31, 2022 and 2021, the amortization related to incremental costs to obtain a contract recorded under "Selling expenses" account in the consolidated statements of comprehensive income amounted to ₱492.0 million and ₱459.9 million, respectively (see Note 22). No impairment loss was recognized in the consolidated statements of comprehensive income for the year ended December 31, 2022 and 2021 related to the Group's incremental costs to obtain a contract.

The Group considers land as contract fulfillment asset. Additions to land are disclosed in Note 9 to the consolidated financial statements. No impairment on contract fulfillment assets was recognized for the years ended December 31, 2022, 2021 and 2020.

In preparing the consolidated financial statements, the Group undertook a comprehensive review of its major contracts to identify indicators of impairment of contract fulfilment assets. The Group determined whether or not the contract fulfilment assets were impaired by comparing the carrying amount of the asset to the remaining amount of consideration that the Group expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Group used the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price were removed for the impairment test.

In line with the Group's accounting policy, as set out in Note 4, if a contract or specific performance obligation exhibited marginal profitability or other indicators of impairment, judgment was applied to ascertain whether or not the future economic benefits from these contracts were sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific key performance indicators that could trigger variable consideration, or service credits.

#### 21. Interest Income

This account consists of:

	2022	2021	2020
Interest income from:			
Amortization of unearned interest			
(see Note 8)	<b>₽1,413,244</b>	₽1,429,539	₽1,686,812
Penalty charges	35,492	38,426	42,031
Cash and cash equivalents (see Note 7)	22,856	6,336	10,860
In-house financing	5,867	8,080	1,082
	₽1,477,459	₽1,482,381	₽1,740,785



# 22. Expenses

# **Depreciation and Amortization**

Depreciation and amortization expense included in the consolidated statements of comprehensive income is as follows:

	2022	2021	2020
Included in:			
Cost of real estate (see Note 11)	<b>₽</b> 515,867	₽500,069	₽455,977
General and administrative			
expenses (see Note 12)	239,871	262,686	351,662
	₽755,738	₽762,755	₽807,639

# General and Administrative Expenses

General and administrative expenses are comprised of:

	2022	2021	2020
Personnel (see Notes 23 and 24)	₽480,436	₽428,925	₽470,373
Taxes and licenses (see Note 6)	444,405	354,717	421,297
Depreciation and amortization			
(see Note 12)	239,871	262,686	351,662
Repairs and maintenance	112,727	82,390	98,779
Dues and subscriptions	89,430	51,885	68,802
Utilities	85,152	76,498	76,592
Entertainment, amusement and recreation	79,923	46,653	57,027
Marketing and promotions	77,162	48,280	22,677
Accommodations	76,934	12,537	26,426
Contracted services	65,548	33,517	43,306
Rental expense	56,136	25,718	11,203
Fuel and oil	55,030	40,354	30,286
Professional fees	53,443	73,457	54,879
Insurance	21,193	19,053	24,325
Donation & Contributions	20,125	11,403	9,900
Security services	19,369	14,009	23,843
Transportation and travel	15,442	5,952	6,001
Office supplies	10,995	9,687	11,701
Bank charges	5,750	4,198	13,727
Provision for ECLs (see Note 8)	_	17,531	13,430
Provision for allowance of claim for			
refund	_	8,500	95,600
Others	57,980	40,827	84,432
	₽2,067,051	₽1,668,777	₽2,016,268

The Group recognized provision for disallowance of claim for input VAT refund amounting to nil, ₱8.5 million, ₱95.6 million in 2022, 2021 and 2020, respectively. As at December 31, 2022 and 2021, input VAT being claimed for refund, recognized under "Other noncurrent assets" in the consolidated statements of financial position, amounted to ₱17.5 million.



<u>Selling expenses</u> Selling expenses are comprised of:

	2022	2021	2020
Commissions and amortization of			
prepaid costs (see Notes 4 and 10)	<b>₽</b> 491,997	<del>₽</del> 459,856	₽176,089
Marketing and promotions	254,878	308,130	260,936
Personnel (see Notes 23 and 24)	103,303	76,639	78,607
Entertainment, amusement and	•		
recreation	28,443	24,314	23,484
Contracted services	14,181	8,162	7,781
Others	67,570	54,805	41,034
	₽960,372	₽931,906	₽587,931

#### <u>Interest Expense</u>

Interest expense is comprised of:

	2022	2021	2020
Interest expense on interest-			
bearing loans and borrowings			
(see Note 16)	₽1,105,554	₽1,024,258	₽1,105,602
Interest expense on lease			
liabilities			
(see Note 28)	50,741	49,740	48,723
Amortization of:			
Loan transaction costs			
(see Note 16)	40,876	22,898	44,883
Discount on retention payable			
(see Note 17)	16,118	44,556	13,908
Discount on installment payable	_	_	54,860
	₽1,213,289	₽1,141,452	₽1,267,976

Outstanding balance of installment payable has been fully settled in 2020.

### 23. Personnel Expenses

Personnel expenses included in general and administrative expenses and selling expenses are comprised of:

	2022	2021	2020
Salaries and wages and other employee			
benefits (see Notes 22 and 24)	<b>₽508,004</b>	₽423,885	₽472,083
Pension costs (see Notes 22 and 24)	75,735	81,679	76,897
	₽583,739	₽505,564	₽548,980



#### 24. Pension Costs and Other Employee Benefits

#### a. Pension Costs

The Group has a funded, noncontributory defined benefit pension plan covering all qualified and permanent employees.

Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan. The Group's retirement plan meets the minimum retirement benefit specified under Republic Act 7541.

The following tables summarize the components of the net pension costs recognized in the consolidated statements of comprehensive income and the fund status and amounts recognized in the consolidated statements of financial position for the plan:

#### **Net Pension Costs**

	2022	2021	2020
Current service cost	₽63,770	₽70,946	₽68,764
Interest cost	11,965	10,733	8,133
Net pension cost	₽75,735	₽81,679	₽76,897

#### Net Pension Liability

	2022	2021
Present value of benefit obligation	₽577,479	₽695,850
Fair value of plan assets	(505,436)	(454,006)
Net pension liability	₽72,043	₽241,844

The changes in the present value of benefit obligation are as follows:

	2022	2021
Defined benefit obligation at beginning of year	₽695,850	₽684,883
Current service cost	63,770	70,946
Interest cost	33,249	26,758
Actuarial loss (gain) in other comprehensive		
income/loss due to:		
Experience adjustments	666	33,100
Change in assumptions	(183,470)	(119,837)
Benefits paid	(32,586)	_
Defined benefit obligation at end of year	<b>₽</b> 577,479	₽695,850



The changes in the fair values of plan assets of the Group are as follows:

	2022	2021
Fair values of plan assets at beginning of year	₽454,006	₽389,952
Interest income included in net interest cost	21,284	16,025
Actual contributions	82,000	59,408
Loss on plan assets in other comprehensive		
income/loss	(27,181)	(11,379)
Benefits paid	(24,673)	_
Fair values of plan assets at end of year	₽505,436	₽454,006

The Group expects to contribute ₱93.0 million to its pension plan in 2023.

The major categories of plan assets as percentage of the fair value of total plan assets are as follows:

	2022	2021
Investments in:		
Government securities	11.44%	40.13%
Loans and debt instruments	36.43%	2.37%
Other securities	52.13%	57.50%
	100.00%	100.00%

The principal assumptions used as at December 31, 2022 and 2021 in determining pension cost obligation for the Group's plans are as follows:

	2022	2021
Discount rate	7.23-7.34%	5.16-5.18%
Future salary rate increases	10%	10.00%

The plan assets of the Group are maintained by the trustee banks, BDO Unibank, Inc. (BDO) and MBTC.

As at December 31, the carrying values of the plan approximate their fair values:

	2022	2021
Cash in banks:		_
MBTC	₽18,603	₽1,299
BDO	3,007	26
Receivables - net of payables:		
MBTC	2,318	1,080
BDO	504	387
Investments held for trading:		
MBTC	320,511	282,829
BDO	160,493	168,385
	₽505,436	₽454,006

Cash in banks are composed of current account, savings deposits and special savings deposits.

Receivables - net of payables are composed of loans receivables, interest receivables and accrued trust fees.



Investments held for trading are investments in government securities, corporate bonds and stocks.

- i. Government securities' maturities range from 1 to 20 years with interest rates ranging from 3.00% to 10.125%.
- ii. The Corporate bonds are certificates of indebtedness issued by top and usually listed corporations exhibiting sound financial performance and enjoying good credit from reputable/accredited agencies. Maturity dates range from 1 to 5 years with interest rates ranging from 4.41% to 7.06%.
- iii. Investment in stocks represents equity securities of companies listed in the PSE.

The Retirement Plan has investment in shares of stock of the Parent Company amounting to ₱57.6 million and ₱85.3 million as at December 31, 2022 and 2021, respectively.

The Group's retirement fund is exposed to a short term risk since 42% of it is in equities. On the long term, should there be any major corrections in the local equities market, the correction should have a positive impact of the fund since historically the equities market have always out-performed the fixed income market in the long term.

There are no outstanding balances arising from transactions between the Retirement Plan and the Group as at December 31, 2022 and 2021. Except as stated above, there were no other transactions entered into during the year by the Retirement Plan relating to the Group.

In 2022 and 2021, the sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at the end of the reporting period, assuming all other assumptions were held constant:

_	2022		202	21
	Increase (Decrease) Increase (Decrease) in		Increase (Decrease)	Increase (Decrease) in
	in Basis Points	Defined Benefit Obligation	in Basis Points Do	efined Benefit Obligation
Discount rate	+100	( <del>P</del> 64,748)	+100	( <del>P</del> 86,886)
	-100	77,656	-100	105,955
Future salary increases	+100	77,752	+100	103,221
	-100	(66,163)	-100	(86,726)

The Group does not currently employ any asset-liability matching.

Shown below is the maturity analysis of the undiscounted benefit payments as at December 31:

Year	2022	2021
Less than 1 year	₽53,693	₽56,222
More than 1 year to 5 years	72,263	61,444
More than 5 years to 10 years	295,902	305,515
More than 10 years to 15 years	473,338	402,314
More than 15 years to 20 years	881,310	663,504
More than 20 years	4,242,786	3,975,174

#### b. Other Employee Benefits

Other employee benefits consist of accumulated employee vacation and sick leave benefit amounting to ₱5.1 million, ₱4.8 million and ₱13.2 million in 2022, 2021 and 2020, respectively (see Note 22).



The present value of the defined benefit obligation of other employee benefits amounted to ₱93.4 million and ₱106.1 million as at December 31, 2022 and 2021, respectively (see Note 15).

#### 25. Income Taxes

The components of provision for income tax for the years ended December 31 follow:

	2022	2021	2020
Current	₽996,256	₽183,491	₽601,274
Deferred	(198,002)	73,959	(188,770)
	₽798,254	₽257,450	₽412,504

The provision for income current tax represents the RCIT / MCIT of the Parent Company and certain subsidiaries.

For income tax purposes on sale of real estate, full revenue recognition is applied when greater than 25% of the selling price has been collected in the year of sale, otherwise, the installment method is applied.

The components of the Group's deferred tax assets and liabilities shown in the consolidated statements of financial position are as follows:

	2022	2021
Deferred tax liabilities:		
Excess of Accounting GP over Taxable GP	<b>₽</b> 1,673,862	₽1,796,347
Excess of fair value over carrying value of asset		
acquired in a business combination	90,441	126,573
Capitalized interest	39,661	62,252
Deferred selling expense	33,685	34,675
Unrealized foreign exchange gain and others	7,112	5,477
Collections after the ITH period on low-cost		
housing project (Stonewell)	_	6,708
Unrealized gain on investment in equity		
instruments at FVOCI	_	2,096
	1,844,761	2,034,128
Deferred tax assets:		
Unutilized NOLCO	144,534	94,603
Deferred lease income	82,689	73,969
Accrued selling expense	73,608	_
Lease liabilities, net of right-of-use assets	53,620	48,739
Other employee benefits	27,652	26,650
Unamortized past service cost	25,643	14,649
Share-based payment	23,078	18,812
Unfunded pension costs	17,059	85,800
Unutilized excess MCIT	10,989	9,408
Allowance for ECLs and others	10,352	15,158
Excess of Taxable GP over Accounting GP	6,973	38,518
Unrealized foreign exchange loss and others	113	4,325
	476,310	430,631
	₽1,368,451	₽1,603,497



The above components of deferred tax assets and liabilities are presented in the consolidated statements of financial position as follows:

	2022	2021
Deferred tax assets - net	₽107,405	₽93,539
Deferred tax liabilities - net	(1,475,856)	(1,697,036)
	<b>(₽1,368,451)</b>	(₱1,603,497)

The details of the subsidiaries' deductible temporary differences, NOLCO and MCIT for which no deferred tax assets are recognized since management believes that there are no sufficient taxable profits against which the deferred tax assets can be utilized are as follows:

	2022	2021
Lease liability	₽3,767	₽1,673
NOLCO	279	2,574
MCIT	29	149
	₽4,075	₽4,396

As at December 31, 2022, MCIT of subsidiaries which can be claimed as deduction from regular taxable income due as follows:

Year Paid	Expiry Year	Amount
2020	2025	₽3,796
2021	2026	2,504
2022	2025	4,689
		₽10,989

MCIT amounting to nil, ₱3.2 million and ₱1.5 million expired in 2022, 2021 and 2020, respectively.

On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(bbbb) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

As at December 31, 2022, NOLCO of certain subsidiaries can be carried forward and claimed as deduction against regular taxable income as follows:

Year Incurred	Expiry Date	Amount
2020	2025	₽47,952
2021	2026	50,295
2022	2025	46,285
		₽144,532



The reconciliation of the statutory income tax rate to effective income tax rate as shown in the consolidated statements of comprehensive income is summarized as follows:

	2022	2021	2020
Statutory income tax rate	25.0%	25.0%	30.0%
Additions to (deductions from)			
income tax resulting from:			
Share in net income of joint			
venture and associate	(2.3%)	(1.4%)	(5.9%)
Nontaxable income and others	(0.7%)	(0.9%)	(0.7%)
Effective income tax rate	22.0%	22.7%	23.4%

#### Revenue Memorandum Circular (RMC) No. 35-2012

On August 3, 2012, RMC No. 35-2012 was issued to clarify the taxability of clubs organized and operated exclusively for pleasure, creation and non-profit purposes.

In accordance with this RMC, Rockwell Club pays output VAT under protest starting August 3, 2012 and income tax effective January 1, 2013.

On August 13, 2019, the Supreme Court declared that membership fees, assessment dues and fees of similar nature collected by recreational clubs, which are organized and operated exclusively for pleasure, recreation and other nonprofit purposes, are not necessarily subject to income tax as well VAT. Accordingly, Rockwell Club ceased paying output VAT and income tax from its membership dues prospectively starting from August 2019.

#### Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act

President Rodrigo Duterte signed into law on March 26, 2021 the CREATE Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Group:

- Effective July 1, 2020, RCIT rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding ₱5 million and with total assets not exceeding ₱100 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- MCIT rate reduced from 2% to 1% of gross income effective July 1, 2020 to June 30, 2023.
- Imposition of improperly accumulated earnings tax (IAET) is repealed.

As clarified by the Philippine Financial Reporting Standards Council in its Philippine Interpretations Committee Q&A No. 2020-07, the CREATE Bill was not considered substantively enacted as of December 31, 2020 even though some of the provisions have retroactive effect to July 1, 2020. Accordingly, current and deferred taxes as at and for the year ended December 31, 2020 continued to be computed and measured using the applicable income tax rates as of December 31, 2020 (i.e., 30% RCIT / 2% MCIT) for financial reporting purposes.



Applying the provisions of the CREATE Act, the Group have been subjected to lower regular corporate income tax rate of 25% effective July 1, 2020. Below are the impact of the CREATE Act had they been adjusted retrospectively beginning July 1, 2020:

			Balance had the
	Balance as		impact of
	reported in the		CREATE Act
	consolidated		has been
	financial	Impact of the	adjusted
	statements	CREATE Act	retrospectively
As at and for the year ended			
December 31, 2020:			
Provision for income tax - current	<b>₽</b> 601,274	( <del>P</del> 43,283)	₽557,991
Provision for income tax - deferred	(188,770)	(247,140)	(435,910)

The impact of the CREATE Act as of and for the year ended December 31, 2020 is reflected in the 2021 consolidated financial statements for financial reporting purposes.

#### 26. Registration with the Board of Investments

On June 6, 2013, the Board of Investments approved the Parent Company's registration as new operator of Tourist Accommodation Facility for its Edades Serviced Apartments in accordance with the provisions of Omnibus Investments Code of 1987 with entitlement to Income Tax Holiday (ITH) of four years reckoning on February 2014.

On May 27, 2014, the BOI approved the amendments of specific terms and conditions under the Certificate of Registration particularly the registered capacity to cover 94 serviced apartment units and the corresponding change in projections.

Commercial operations of Edades Serviced Apartments started on July 1, 2014. ITH incentive enjoyed by the Parent Company amounted to ₱1.2 million in 2020. (see Note 25).

On January 8, 2015, the Parent Company requested for amendments of investment and project timetable and sales revenue projection under the above mentioned BOI certification due to unforeseen circumstances affecting the construction and changes from projected launch. The request was approved on April 13, 2015.

On June 24, 2015, request for status upgrade of said BOI registration from Non-pioneer to Pioneer status was made. The Parent Company's request for status upgrade for its Edades Serviced Apartments, under BOI Certificate of Registration No 2013-121, was approved on November 4, 2015. Consequently, the ITH period was also amended from 4 years (February 2014-January 2016) to 6 years (February 2014-January 2020).



### **27. Related Party Transactions**

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.

The following table summarizes these significant transactions with related parties:

Related Parties	Relationship	Nature of Transaction	Period	TransactionO Amount R	Amounts wed from (to) delated Parties	Terms	Conditions
ABS-CBN Group	Under common	Land acquisitions	2022	₽880,528	(₱78,619)	Payable in	Unsecured, no
	control	(see Note 9)	2021 2020	<del>-</del> -	_ _	tranches based on the agreement; noninterest-	impairment
						bearing	
Rockwell - Meralco	Joint venture	Advances	2022	(2,329)	1,585	On demand; non-	Unsecured, no
BPO			2021	(19,873)	3,914	interest-	impairment
			2020	(785,980)	_	bearing	
		Management fee	2022	7,527	3,388	On demand; non-	Unsecured, no
		(see Note 13)	2021	4,355	4,355	interest-bearing	impairment
			2020	6,633	28,992		
SEAI Metro Manila	Non-controlling		2022	128,600	(540,200)	Payable on	Unsecured
One, Inc.	shareholder	(see Note 16):	2021	196,000	(411,600)	December 31,	
		Principal	2020	110,000	(215,600)	2022; interest- bearing	
		Interest	2022	23,740	_	Č	
			2021	15,086	_		
			2020	8,113	_		
Carmelray		Advances (included	2022	_	100,000	3 years from the	Unsecured
shareholders	shareholders	under "Other	2021	_	300,000	launch of the	
		noncurrent assets" account in the	2020	_	400,000	Phase 1 of the "Rockwell	
		consolidated				South" project;	
		statement of				noninterest-	
		financial position)				bearing	
RNDC		Project Management	2022	3,181	276	On demand; non-	Unsecured
	Shareholder	Fee	2021 2020	390	233	interest- bearing	
		Marketing Fee	2022	44,908	3,326	On demand; non-	Unsecured
			2021	20,662	6,503	interest-	
			2020	_	=	bearing	
		Sales Commission	2022	56,014	3,797	On demand; non-	Unsecured
			2021	56,846	24,247	interest-	
			2020	_	_	bearing	
		Construction	2022	10,018	967	On demand; non-	Unsecured
		Management Fee	2021	3,023	1,053	interest-	
			2020	_	_	bearing	
		Reimbursement	2022	30,758	1,821	On demand; non-	Unsecured
			2021 2020	178,179	_	interest- bearing	
			2020	_	_	bearing	
RIDC	Joint Venture	Reimbursement	2022	30,367	30,367	On demand; non-	Unsecured
			2021	-	_	interest-	
						bearing	
Advances to officers		Advances	2022	_	46,947	30-day;	Unsecured; no
and employees		(see Note 8)	2021	-	47,555	noninterest-	impairment
			2020	8,984	53,720	bearing	

Other transactions with related parties pertain to the Project Development and JV Agreement with Meralco (see Note 13).



#### Terms and Conditions of Transactions with Related Parties

Purchases from related parties are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/payable on demand. There have been no guarantees provided for or received for any related party receivables or payables. For the years ended December 31, 2022, 2021 and 2020, the Group has not made any provision for expected credit losses relating to amounts owed by related parties. This assessment is undertaken at each financial year through examination of the financial position of the related party and the market in which the related party operates.

#### Compensation of Key Management Personnel of the Group

	2022	2021	2020
Short-term employee benefits	₽124,478	₽110,230	₽94,429
Post-employment pension and			
other benefits (Note 24)	49,253	40,010	49,714
Total compensation attributable			_
to key management personnel	₽173,731	₽150,240	₽144,143

#### 28. Commitments and Contingencies

#### **Lease Commitments**

The Group has entered into agreements for the lease of land to be used for various commercial projects. These noncancelable leases have remaining terms of twenty-one years and are automatically renewable for additional ten to twenty-five years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions.

The Group also has certain leases of machinery and equipment with lease terms of 12 months or less and leases of office equipment with low value. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

Below are the amounts recognized in the consolidated statements of comprehensive income:

	2022	2021
Depreciation expense of right-of-use assets included		
in investment properties (see Notes 11 and 22)	<b>₽15,268</b>	₽15,268
Interest expense on lease liabilities (see Note 22)	50,741	49,740
Expenses relating to short-term leases and low-value		
assets (included under "General and		
administrative expenses" account) (see Note 22)	56,136	25,718
	₽122,145	₽90,726

The rollforward analysis of lease liabilities follows:

	2022	2021
At January 1	₽664,349	₽651,010
Interest expense (see Note 22)	50,741	49,740
Payments	(37,663)	(36,401)
As at December 31	677,427	664,349
Less current portion (see Note 15)	27,858	29,021
Noncurrent portion	₽649,569	₽635,328



Future minimum undiscounted lease payments are as follows:

Year	2022	2021
Within one year	₽38,986	₽37,663
Year 2	40,379	38,986
Year 3	42,398	40,379
Year 4	43,375	42,398
Year 5 and beyond	1,913,491	1,956,866
	₽2,078,629	₽2,116,292

#### **Capital Commitments**

The Group entered into contracts covering land acquisitions, construction works related to various projects with related parties and different contractors and suppliers. As at December 31, 2022 and 2021, the contract sum awarded amounted to ₱21.9 billion and ₱15.5 billion, respectively, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Land acquisitions are consummated following the terms of the contracts. As at December 31, 2022 and 2021, ₱18.6 billion and ₱13.8 billion, respectively, has been incurred.

#### Contingencies

The Group is contingently liable for lawsuits or claims filed by third parties, which are either pending decision by the courts or under negotiations, the outcomes of which are not presently determinable. It is the opinion of management and its outside legal counsel that it is possible, but not probable that the lawsuits and claims will be settled. Accordingly, no provision for any liability has been made in the consolidated financial statements.

#### 29. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise of cash and cash equivalents, investment in equity instruments at FVOCI, and interest-bearing loans and borrowings. The main purpose of these financial instruments is to finance the Group's operations. The Group has various other financial assets and liabilities such as trade and other receivables, refundable deposits, trade and other payables, installment payable, retention payable and security deposits which arise directly from its operations.

The main risks arising from the Group's financial instruments are cash flow interest rate risk, credit risk and liquidity risk. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

#### Cash Flow Interest Rate Risk

Cash flow interest rate risk is the risk that the future cash flows of financial instruments will fluctuate because of the changes in market interest rates. The Group's exposure to the risk for changes in market interest rates relates primarily to the Group's interest-bearing loans and borrowings.

The Group's policy is to manage its interest cost using a mix of fixed and variable rate debts. As at December 31, 2022 and 2021, approximately 90% of the Group's borrowings are at a fixed rate of interest.



The following tables set out the principal amounts, by maturity, of the Group's interest-bearing financial instruments.

			2022		
	Within			More than	
	1 Year	1-2 Years	2-3 Years	3 Years	Total
Fixed Rate					
Interest-bearing loans and					
borrowings	<b>₽2,368,310</b>	₽2,502,646	₽2,371,446	₽15,393,188	₽22,635,590
Floating Rate					
Interest-bearing loans and					
borrowings	487,700	300,800	300,800	1,481,000	2,570,300
Short-term investments	2,536,960	_	_	_	2,536,960
			2021		
			2021		
	Within			More than	
	1 Year	1–2 Years	2-3 Years	3 Years	Total
Fixed Rate					
Fixed Rate Interest-bearing loans and					
	₽3,746,355	₽2,263,110	₽1,771,179	₽15,199,901	₽22,980,545
Interest-bearing loans and borrowings Floating Rate	₽3,746,355	₽2,263,110	₽1,771,179	₽15,199,901	₽22,980,545
Interest-bearing loans and borrowings	₱3,746,355	₽2,263,110	₽1,771,179	₽15,199,901	₽22,980,545
Interest-bearing loans and borrowings Floating Rate	₱3,746,355 629,800 1,638,976	₱2,263,110 442,900	₱1,771,179 406,000	₽15,199,901 2,466,200	₽22,980,545 3,944,900 1,638,976

Interest on financial instruments is fixed until the maturity of the instrument. The other financial instruments of the Group that are not included in the above tables are noninterest-bearing and are therefore not subject to interest rate risk.

	(decrease)				
Change in basis points	+100 basis points	-100 basis points			
Floating rate borrowings	(38,066)	38,066			
	2021 Effect on income before income tax increase (decrease)				
Change in basis points	+100 basis points	-100 basis points			
Floating rate borrowings	(39,449)	39,449			

2022 Effect on income before income tay increase

#### Credit Risk

Credit risk is the risk that a counterparty will meet its obligation under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risks from its operating activities (primarily from trade receivables and loans) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The Group trades only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. Default or delinquency on the part of buyers of condominium units are being monitored on an ongoing basis to enable the Group to determine the appropriate action, usually cancelling the sale and holding the units open for sale. Lease receivables are closely monitored based on aging of the accounts. Accounts determined to be uncollectible are recommended for write off. With regard to the other financial assets of the Group, these are also monitored regularly with the result that the Group's exposure to bad debts is not significant.

Trade receivables from sale of condominium units are secured with pre-completed condominium units. The legal title and ownership of these units will only be transferred to the customers upon full payment of the contract price. For other receivables, since the Group trades only with recognized third parties, there is no requirement for collateral.



The table below summarizes the maximum exposure to credit risk of each class of financial assets.

		2022	
			Financial Effect
	Gross		of Collateral
	Maximum		or Credit
	Exposure	Net Exposure	Enhancement
Cash and cash equivalents*	₽3,516,053	₽3,435,949	₽80,104
Trade receivables from:			
Sale of real estate	3,278,946	327,747	2,951,199
Lease	406,312	_	406,312
Advances to officers and employees	46,947	46,947	_
Other receivables	210,954	210,954	_
Refundable deposits**	88,215	88,215	_
Restricted cash**	250,285	247,785	2,500
	₽7,797,712	₽4,357,597	₽3,440,115
		2021	_
			Financial Effect
	Gross		of Collateral
	Maximum		or Credit
	Exposure	Net Exposure	Enhancement
Cash and cash equivalents*	₱2,784,024	₽2,748,754	₽35,270
Trade receivables from:			•
Sale of real estate	5,027,193	622,392	4,404,801
Lease	580,915	· –	580,915

Advances to officers and employees

Other receivables

Restricted cash\*\*

Refundable deposits\*\*

There are no significant concentrations of credit risk because the Group trades with various third parties.

The tables below show the credit quality by class of financial asset based on the Group's credit rating system.

47,555

373,377

88,066

₽8,910,779

9,649

47,512

373,377

88,066

9,149

₽3,889,250

43

500

₽5,021,529

	2022			
	A Rating	B Rating	Total	
Cash and cash equivalents	₽3,517,752	₽_	3,517,752	
Trade receivables from:				
Sale of real estate	2,309,386	969,560	3,278,946	
Lease	359,141	47,171	406,312	
Advances to officers and employees	46,947	_	46,947	
Other receivables	210,954	_	210,954	
Refundable deposits	88,215	_	88,215	
Restricted cash	250,285	_	250,285	
	<b>₽</b> 6,782,680	₽1,016,731	₽7,799,411	



<sup>\*</sup>Excluding cash on hand amounting to 1,699 and 840 as at December 31, 2022 and 2021, respectively.

<sup>\*\*</sup>Presented as part of "Other current assets" account in the consolidated statements of financial position.

	2021				
	A Rating	B Rating	Total		
Cash and cash equivalents	₽2,784,864	₽_	₽2,784,864		
Trade receivables from:					
Sale of real estate	4,998,722	28,471	5,027,193		
Lease	466,302	114,613	580,915		
Advances to officers and employees	47,555	_	47,555		
Other receivables	373,377	_	373,377		
Refundable deposits	88,066	_	88,066		
Restricted cash	9,649	_	9,649		
	₽8,768,535	₽143,084	₽8,911,619		

For trade receivables from sale of real estate, customers who have no history of delayed payment are classified as having a credit rating of "A" while customers who have history of delayed payment but is currently updated are given a credit rating of "B".

Trade receivables from lease are classified as having a credit rating of "A" when tenants pay within the discount period and "B" when tenants pay on or before due date.

As at December 31, 2022 and 2021, the analyses of the age of financial assets are as follows:

		2022						
	Current	Less than 30 Days	31 to 60 Days	61 to 90 Days	More than 90 Days	Impaired Financial Assets	Total	
Cash and cash equivalents	₽3,517,752	₽-	₽-	₽-	₽_	₽-	3,517,752	
Trade receivables from:								
Sale of real estate	3,185,947	17,641	8,986	7,010	59,362	_	3,278,946	
Lease	361,004	29,766	11,843	2,987	712	_	406,312	
Advances to officers and employees	46,947	_	_	· –	_	_	46,947	
Other receivables	210,954	_	_	_	_	_	210,954	
Refundable deposits	88,215	_	_	_	_	_	88,215	
Restricted cash	250,285	_	_	-	_	-	250,285	
	₽7,661,104	₽47,407	₽20,829	₽9,997	₽60,074	_	₽7,799,411	

		2021					
	Current	Less than 30 Days	31 to 60 Days	61 to 90 Days	More than 90 Days	Impaired Financial Assets	Total
Cash and cash equivalents	₽2,784,864	₽	₽	₽-	₽-	₽	₽2,784,864
Trade receivables from:							
Sale of real estate	4,863,867	23,377	10,172	6,908	122,869		5,027,193
Lease	374,455	128,605	49,833	21,591	6,431		580,915
Advances to officers and employees	47,555	_		-	-		47,555
Other receivables	373,377	_		-	-		373,377
Refundable deposits	88,066	_	-	_	-	_	88,066
Restricted cash	9,649	_	_	_	_		9,649
	₽8,541,833	₽151,982	₽60,005	₽28,499	₽129,300	₽-	₽8,911,619

Financial assets are considered past due when collections are not received on due date.

Past due accounts which pertain to trade receivables from sale of real estate are recoverable since the legal title and ownership of the real estate will only be transferred to the customers upon full payment of the contract price. In case of cancellation, the real estate becomes available for sale. The fair value of the real estate amounted to ₱53.9 billion and ₱51.4 billion as at December 31, 2022 and 2021, respectively.

Past due accounts pertaining to lease are recoverable because security deposits and advance rent paid by the tenants are sufficient to cover the balance in case of default or delinquency of tenants.

The changes in the gross carrying amount of receivables and unbilled revenue from sale of real estate and the impact of COVID-19 pandemic in 2022 and 2021 did not materially affect the allowance for ECLs.



Set out below is the information about the credit risk exposure on the Group's trade receivables and contract assets in 2022 and 2021:

	2022				
	Trade receivables from sale of real estate and lease				
	High-end	Affordable	Lease		
ECL rate	0.0%	0.0%	2.4%		
Estimated total gross carrying					
amount at default	₽18,576,483	₽472,741	₽406,312		
		2021			
	Trade receivable	s from sale of real est	tate and lease		
	High-end	Affordable	Lease		
ECL rate	0.0%	0.0%	1.3%		
Estimated total gross carrying					
amount at default	₽17,107,262	₽490,490	₽580,915		

#### Liquidity Risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans. As at December 31, 2022 and 2021, 11% and 15% of the Group's debt will mature in less than one year as at December 31, 2022 and 2021, respectively.

The liquidity risk of the Group arises from their financial liabilities. The tables below summarized the maturity profile of the Group's financial liabilities at December 31, 2022 and 2021 based on contractual undiscounted payments.

			2022			
	Due Between					
		<b>Due Within</b>	3 and	<b>Due After</b>		
	On Demand	3 Months	12 Months	12 Months	Total	
Trade and other payables*	₽_	₽ 5,950,235	₽_	₽-	₽ 5,950,235	
Interest-bearing loans and borrowings						
Principal	_	610,903	2,245,107	22,349,880	25,205,890	
Interest**	_	289,449	838,138	3,879,935	5,007,522	
Lease liabilities	_	9,337	29,649	2,039,643	2,078,629	
Retention payable***	_		910,960	700,999	1,611,959	
Security deposits***	_	79,015	280,596	339,443	699,054	
	₽-	₽6,938,939	₽4,304,450	₽29,309,900	₽40,553,289	

			2021			
	Due Between					
		Due Within	3 and	Due After		
	On Demand	3 Months	12 Months	12 Months	Total	
Trade and other payables*	₽_	₽3,364,719	₽_	₽_	₽3,364,719	
Interest-bearing loans and borrowings						
Principal	_	1,281,533	3,094,622	22,549,290	26,925,445	
Interest**	_	305,267	859,870	4,368,670	5,533,807	
Lease liabilities	_	9,025	28,636	2,078,631	2,116,292	
Retention payable***	_	44,360	757,027	742,438	1,543,825	
Security deposits***	-	130,592	183,225	220,892	534,709	
	₽-	₽5,135,496	₽4,923,380	₽29,959,921	₽40,018,797	

<sup>\*</sup>Excluding the current portion of retention payable and security deposits, lease liability, deposits from pre-selling of condominium units and excess of collections over recognized receivables and other statutory payables.



<sup>\*\*</sup>Future interest payments.

<sup>\*\*\*</sup>Presented as part of "Trade and other payables" and "Deposits and other liabilities" accounts in the consolidated statements of financial position.

#### Maturity Profile of Financial Assets and Contract Assets Held for Liquidity Purposes

The table below shows the maturity profile of the Group's financial assets and contract assets based on contractual undiscounted cash flows as at December 31:

	2022							
		Within			Over			
	On Demand	30 Days	31 to 60 Days	61 to 90 Days	90 Days	Total		
Cash and cash equivalents	₽980,792	₽2,536,960	₽-	₽_	₽_	₽3,517,752		
Trade receivables from:								
Sale of real estate	_	3,203,588	8,986	7,010	59,362	3,278,946		
Lease	361,004	29,766	11,843	2,987	712	406,312		
Contract assets	_	5,361	4,115	1,808	15,758,994	15,770,278		
Investment in equity instruments								
at FVOCI	_	-	-	_	36,711	36,711		
	₽1,341,796	₽5,775,675	₽24,944	₽11,805	₽15,855,779	₽23,009,999		

	2021							
		Within			Over			
	On Demand	30 Days	31 to 60 Days	61 to 90 Days	90 Days	Total		
Cash and cash equivalents	₽1,145,888	₽1,638,976	₽_	₽_	₽–	₽2,784,864		
Trade receivables from:								
Sale of real estate	_	4,929,158	10,172	6,908	80,955	5,027,193		
Lease	374,456	128,605	49,833	21,591	6,430	580,915		
Contract assets		50,062	26,411	19,997	12,474,089	12,570,559		
Investment in equity instruments								
at FVOCI	_	_	_	_	30,378	30,378		
	₽1,520,344	₽6,746,801	₽86,416	₽48,496	₽12,591,852	₽20,993,909		

As at December 31, 2022 and 2021, the COVID-19 pandemic has no significant impact on the Group's liquidity risk.

#### Capital Management Policy

The primary objective of the Group's capital management is to maximize shareholder value by maintaining a healthy balance between debt and equity (capital) financing in support of its business requirements.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended December 31, 2022 and 2021.

The Group monitors its capital adequacy using the net debt-to-equity ratio, which is interest-bearing loans and borrowings less cash and cash equivalents divided by equity. The Group's policy is to limit the net debt-to-equity ratio to 1.0x.

The Group is required to maintain debt-to-equity ratio as set forth in the Fixed Rate Corporate Notes Facility Agreement and Bonds. The Agreement provides for a higher debt to equity ratio than the internal limit set by the Group (see Note 16).

	2022	2021
Interest-bearing loans and borrowings	₽25,093,484	₽26,787,965
Less cash and cash equivalents	3,517,752	2,784,864
Net debt	21,575,732	24,003,101
Equity	27,562,607	25,981,173
Net debt-to-equity ratio	0.78	0.92



#### 30. Fair Value Measurement

Set out below is a comparison by class of carrying values and fair values of the Group's assets and liabilities for which fair values are determined for measurement and/or disclosure as at December 31, 2022 and 2021.

			2022		
	Carrying Value	Fair Value	Level 1	Level 2	Level 3
Assets					
Investment properties	<b>₽14,666,614</b>	₽28,987,183	₽_	₽2,087,823	26,899,360
Due from related parties	100,000	99,536	_	_	99,536
	₽14,766,614	₽29,086,719	₽-	₽2,087,823	₽26,998,896
Liabilities					
Interest-bearing loans and borrowings					
(including noncurrent portion)	₱25,093,484	₽25,262,802	₽–	₽_	₽25,262,802
Subscription payable	2,922,560	2,816,155	_	_	2,816,155
Retention payable (including noncurrent portion)	1,611,959	1,480,171	_	_	1,480,171
Security deposits (including noncurrent portion)	699,054	560,671	_	_	560,671
	₽30,327,057	₽30,119,799	₽_	₽-	₽30,119,799
			2021		
	Carrying Value	Fair Value	Level 1	Level 2	Level 3
Assets					
Investment properties	₽14,634,096	₽28,350,887	₽_	₽1,834,887	₽26,516,000
Due from related parties	300,000	289,676	_	_	289,676
	₽14,934,096	₽28,640,563	₽–	₽1,834,887	₽26,805,676
Liabilities					
Interest-bearing loans and borrowings					
(including noncurrent portion)	₽26,787,965	₽26,608,425	₽–	₽—	₽26,608,425
Retention payable (including noncurrent portion)	1,543,825	1,372,935	_	_	1,372,935
Security deposits (including noncurrent portion)	534,709	658,489	_	_	658,489
Subscription payable	484,150	484,150	_		484,150
	₽29,350,649	₽29,123,999	₽–	₽–	₽29,123,999

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash and Cash Equivalents, Trade Receivables from Sale of Real Estate, Trade Receivables from Lease, Other Receivables, Restricted Cash, Refundable Deposits and Trade and Other Payables. Due to the short-term nature of transactions, the carrying values of these instruments approximate the fair values as at financial reporting period.

Investments in Equity Securities. The fair values of quoted equity securities were determined by reference to published two-way quotes of brokers as at financial reporting date. Unquoted equity securities for which no other reliable basis for fair value measurement is available were valued at cost as the difference between the carrying value and fair value of these unquoted equity securities is not material to the consolidated financial statements.

*Due from Related Parties*. The fair value was calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rate of 3.82% as at December 31, 2019.

*Interest-bearing Loans and Borrowings*. The fair values of fixed rate loans were calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rates ranging 3.91% to 7.22% as at December 31, 2022 and 1.01% to 4.82% as at December 31, 2021.

*Installment Payable*. The fair value of installment payable were calculated by discounting the expected cash flows at prevailing credit adjusted BVAL interest rates ranging 3.1% to 5.2% as at December 31, 2019.



Retention Payable and Security Deposits. The fair values were calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rates ranging 3.91% to 7.22% as at December 31, 2022 and 1.01% to 4.82% as at December 31, 2021.

For the years ended December 31, 2022 and 2021, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

#### 31. Basic/Diluted Earnings Per Share Computation

	2022	2021	2020
	(In Thousands, Except	Numbers of Shares and	Per Share Data)
Net income attributable to equity holders of the Parent			
Company	₽2,301,911	₽1,640,936	₽1,078,756
Dividends on preferred shares	(1,650)	(1,650)	(1,650)
Net income attributable to common shares (a)	2,300,261	1,639,286	1,077,106
Common shares at beginning of year	6,116,762,198	6,116,762,198	6,116,762,198
Weighted average number of common shares - basic (b)	6,116,762,198	6,116,762,198	6,116,762,198
Dilutive potential common shares under the ESOP	_	1,575,521	3,492,624
Weighted average number of common shares - diluted (c)	6,116,762,198	6,118,337,719	6,120,254,822
Per share amounts:			
Basic (a/b)	₽0.3761	₽0.2680	₽0.1761
Diluted (a/c)	₽0.3761	₽0.2679	₽0.1760

In 2021 and 2020, the Parent Company considered the effect of stock options outstanding since these are dilutive. In 2022, the diluted EPS did not consider the effect of stock options outstanding since these were anti-dilutive.

#### 32. Segment Information

PFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker.

For management purposes, the Group's operating segments is determined to be business segments as the risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group manages its operations under the following business segments:

- Residential Development is engaged in the development, selling, and property management of all residential projects of the Group. It also includes the operations of the Rockwell Club.
- Commercial Development is engaged in the sale, leasing and other related operations in the course of the management of commercial buildings or spaces used for retail and office leasing, including cinema, hotel and resort operations.

The Group does not have any customers which constitutes 10% or more of the Group's revenue.

Management monitors the operating results of each business unit separately for the purpose of making decisions about resource allocation and performance assessment. Performance is evaluated based on net income for the year and earnings before interest, taxes and depreciation and



amortization, or *EBITDA*. Net income for the year is measured consistent with consolidated net income in the consolidated financial statements. *EBITDA* is measured as net income excluding depreciation and amortization, interest expense and provision for income tax. *EBITDA* is a non-GAAP measure.

The Group centrally manages cash and its financing requirements, income taxes and resource allocation. Resource allocation are measured against profitability among potential investments and made in view of the Group's existing business portfolio.

The President, the Group's chief operating decision maker, monitors operating results of its business segments separately for the purpose of performance assessment and making recommendations to the Board about resource allocation. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the consolidated financial statements.

Disclosure of the geographical information regarding the Group's revenues from external customers and total assets have not been provided since all of the Group's consolidated revenues are derived from operations within the Philippines.

#### **Business Segments**

The following tables present information regarding the Group's residential development and commercial development business segments:

	2022				
	Residential	Commercial			
	Development	Development	Total		
Revenue	<b>₽12,216,708</b>	₽4,291,256	<b>₽</b> 16,507,964		
Costs and expenses	(9,741,448)	(1,798,766)	(11,540,214)		
Share in net income of joint venture and associate	(7,195)	382,823	375,628		
Other income – net	18,443	(464)	17,979		
EBITDA	2,486,508	2,874,849	5,361,357		
Depreciation and amortization			(755,738)		
Interest expense			(1,213,289)		
Provision for income tax			(798,254)		
Consolidated net income			₽2,594,076		
Assets and Liabilities			_		
Segment assets	<b>₽</b> 45,895,613	₽952,100	<b>₽</b> 46,847,713		
Investment properties	1,271,357	13,395,257	14,666,614		
Investment in joint venture and associate	3,892,853	1,985,220	5,878,073		
Deferred tax assets – net	53,256	54,149	107,405		
Property and equipment	1,239,694	914,376	2,154,070		
Total assets	₽52,352,773	₽17,301,102	₽69,653,875		
Segment liabilities	31,196,549	9,418,863	40,615,412		
Deferred tax liabilities – net	1,475,856	· · · ·	1,475,856		
Total liabilities	₽32,672,405	₽9,418,863	₽42,091,268		



	2021			
	Residential	Commercial		
	Development	Development	Total	
Revenue	₽10,300,361	₽2,423,342	₽12,723,703	
Costs and expenses	(7,681,839)	(1,052,159)	(8,733,998)	
Share in net income of joint venture and associate	(4,472)	372,745	368,273	
Other income - net	12,312	_	12,312	
EBITDA	2,626,362	1,743,928	4,370,290	
Depreciation and amortization			(762,755)	
Interest expense			(1,141,452)	
Provision for income tax			(257,450)	
Consolidated net income			₽2,208,633	
Assets and Liabilities				
Segment assets	₱40,379,167	₽3,226,942	₱43,606,109	
Investment properties	2,243,590	12,390,506	14,634,096	
Investment in joint venture and associate	1,100,379	2,427,335	3,527,714	
Deferred tax assets - net	93,539	_	93,539	
Property and equipment	2,722,233	240,384	2,962,617	
Total assets	₽46,538,908	₽18,285,167	₽64,824,075	
Segment liabilities	₽26,155,334	₽10,990,532	₽37,145,866	
Deferred tax liabilities - net	1,697,036	_	1,697,036	
Total liabilities	₽27,852,370	₽10,990,532	₽38,842,902	
		2020		
	Residential	Commercial		
	Development	Development	Total	
Revenue	8,816,221	2,342,686	11,158,907	
Costs and expenses	(6,579,210)	(1,086,709)	(7,665,919)	
Share in net income of joint venture and associate	_	338,811	338,811	
Other income - net	(9,082)	82	(9,000)	
EBITDA	₽2,227,929	₽1,594,870	₽3,822,799	
Depreciation and amortization			(807,639)	
Interest expense			(1,267,976)	
Loss on prepayments of loan			(35,579)	
Loss on loan modification			(19,596)	
Loss on bond redemption			(18,528)	
Provision for income tax			(412,504)	
Consolidated net income			₽1,260,977	
Assets and Liabilities				
Segment assets	₽33,223,263	₽6,037,988	₽39,261,251	
Investment properties	2,780,649	11,705,276	14,485,925	
Investment in joint venture and associate	_	2,829,216	2,829,216	
Deferred tax assets - net	75,903	_	75,903	
Property and equipment	2,914,214	2,368,533	5,282,747	
Total assets	₽38,994,029	₽22,941,013	₽61,935,042	
Segment liabilities	₽31,676,865	₽3,795,291	₽35,472,156	
Deferred tax liabilities - net	1,601,118	_	1,601,118	
Total liabilities	₽33,277,983	₽3,795,291	₽37,073,274	



### 33. Supplemental Disclosure of Cash Flow Information

a. The changes in the Group's liabilities arising from financing activities are as follows:

	January 1, 2022	Cash Flows	Reclassification from Noncurrent to Current	Interest Expense/ Discount Amortization	December 31, 2022
Current portion of interest-bearing loans and					
borrowings	₽4,347,235	( <del>P</del> 4,347,235)	₽2,833,346	₽_	₽2,833,346
Interest-bearing loans and	, ,	, , ,	, ,		, ,
borrowings - net of current					
portion	22,440,730	2,611,878	(2,833,346)	40,876	22,260,138
Lease liabilities	664,349	(37,663)		50,741	677,427
Total liabilities from financing					
activities	₽27,452,314	<b>(₽1,773,020)</b>	₽_	₽91,617	<b>₽</b> 25,770,911
			Reclassification	Interest	
			from	Expense/	
	January 1,		Noncurrent	Discount	December 31,
	2021	Cash Flows	to Current	Amortization	2021
Current portion of					
interest-bearing loans and					
borrowings	₽7,354,635	( <del>P</del> 7,354,635)	₽4,347,235	₽_	₽4,347,235
Interest-bearing loans and					
borrowings - net of current					
portion	17,403,380	9,361,687	(4,347,235)	22,898	22,440,730
Lease liabilities	651,010	(36,401)	_	49,740	664,349
Total liabilities from financing					
activities	₱25,409,025	₽1,970,651	₽_	₽72,638	₱27,452,314

b. The Group's material non-cash investing activities include the investment in a joint venture and an associate with unpaid subscription amounting to ₱2,518.4 million and ₱484.2 million as at December 31, 2022 and 2021, respectively (see Note 13).



#### ROCKWELL LAND CORPORATION

### INDEX TO SUPPLEMENTARY SCHEDULES Form 17-A, Item 7

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SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 8891 0307 Fax: (632) 8819 0872 ev.com/ph

#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Rockwell Land Corporation 2F 8 Rockwell Hidalgo Drive, Rockwell Center Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Rockwell Land Corporation and its subsidiaries (the Group) as at December 31, 2022 and 2021, and for each of the three years in the period ended December 31, 2022, and have issued our report thereon dated March 28, 2023. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to the Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for purposes of complying with the Revised Securities Regulation Code Rule 68, and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, the financial information required to be set forth therein in relation to the basic consolidated financial statements taken as a whole, are prepared in all material respects, in accordance with Philippine Financial Reporting Standards, as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission, as described in Notes 2 and 3 to the consolidated financial statements.

SYCIP GORRES VELAYO & CO.

Haile A. Macapinlac
Gaile A. Macapinlac

Partner

CPA Certificate No. 98838

Tax Identification No. 205-947-572

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 98838-SEC (Group A)

Valid to cover audit of 2022 to 2026 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-126-2022, November 7, 2022, valid until November 6, 2025 PTR No. 9564648, January 3, 2023, Makati City

March 28, 2023





SyCip Gorres Velayo & Co. Tel: (632) 8891 0307 6760 Ayala Avenue 1226 Makati City Philippines

Fax: (632) 8819 0872 ey.com/ph

#### INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and the Board of Directors **Rockwell Land Corporation** 2F 8 Rockwell Hidalgo Drive, Rockwell Center Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Rockwell Land Corporation and its subsidiaries (the Group) as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022, and have issued our report thereon dated March 28, 2023. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC), as described in Notes 2 and 3 to the consolidated financial statements, and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the SEC, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC, as described in Notes 2 and 3 to the consolidated financial statements. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.

aile A. Clacapinhae Gaile A. Macapinlac

Partner

CPA Certificate No. 98838

Tax Identification No. 205-947-572

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 98838-SEC (Group A)

Valid to cover audit of 2022 to 2026 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-126-2022, November 7, 2022, valid until November 6, 2025 PTR No. 9564648, January 3, 2023, Makati City

March 28, 2023



# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE A – FINANCIAL ASSETS December 31, 2022

Name of Issuing Entity and Association	Number of Shares or	Amount shown in the	Income Received or
of Each Issue	Principal Amount of	Statement of Financial Position	Accrued
	Bonds or Notes		
Cash and cash equivalents	N/A	3,517,751,979	22,856,046
Trade receivables	N/A	3,675,664,716	N/A
Advances to officers and employees	N/A	46,947,354	N/A
Other receivables	N/A	194,820,318	N/A
Refundable deposits	N/A	88,215,328	N/A
Restricted cash	N/A	250,284,880	N/A

### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE B – AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES)

**December 31, 2022** 

Name and Designation of Debtor	Beginning balance	Additions	Amounts Collected	Amounts Written Off	Current	Not Current	Balance at End of Period
AR Officers & Directors	₽101,141,294	₽19,369,395	(£38,018,185)	₽–	₽14,133,846	P68,358,658	₽82,492,504
Employees	189,935,594	6,388,989	(77,593,831)	_	43,479,667	75,251,087	118,730,754
TOTAL	P291,076,890	P25,758,384	(P115,612,016)	₽–	P57,613,513	P143,609,746	P201,223,258

#### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE C – AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS December 31, 2022

Receivable to Name of Subsidiary / Counterparty	Beginning balance	Additions	Amounts Collected	Current	Non-Current	Ending balance
Rockwell Leisure Club Inc., subsidiary	₽10,302,023	₽50,082,105	(\$\P42,299,076)	₽18,085,052	₽–	₽18,085,052
Rockwell Integrated Property Services, Inc.	19,886,332	138,470,577	(127,182,163)	31,174,746	_	31,174,746
Rockwell Primaries Development Corporation	2,611,928,063	267,613,099	(874,367,770)	2,005,173,392	-	2,005,173,392
Rockwell Primaries South Development Corporation	290,204,425	283,323,386	(12,240,677)	561,287,134	_	561,287,134
Stonewell Property Development Corporation	64,572	34,448,014	(33,770,333)	742,253	_	742,253
Rockwell Performing Arts Theater Corporation	1,960,039	80,892	_	2,040,931	_	2,040,931
Rockwell Hotels & Leisure Management Corp.	23,598,216	15,408,692	(10,141,442)	28,865,466	_	28,865,466
Retailscapes, Inc.	878,296,236	94,877,328	(175,000,000)	_	798,173,564	798,173,564
Rockwell MFA Corp.	1,672,429,736	943,525,391	(404,201,846)	490,953,281	1,720,800,000	2,211,753,281
Rockwell Carmelray Development Corp.	20,890,491	328,732,739	(341,936,675)	7,686,555	-	7,686,555

## ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE D – INTANGIBLE ASSETS – OTHER ASSETS As of December 31, 2022

Description	Beginning balance	Additions of Cost	Changed to Cost and Expenses	Changed to Other Accounts	Other Changes Additions (deductions)	Ending Balance
N/A	N/A	N/A	N/A	N/A	N/A	N/A

### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE E – LONG TERM DEBT

As of December 31, 2022

Title of Issue and Type of Obligation	Amount Authorized by Indenture	Current Portion of Long-Term Debt	Long-Term Debt (net of Current Portion)	Average Interest Rate	No. Of Periodic Installments	Maturity Date
Philippine Peso, 7- year fixed rate notes due 2023	₽1,000,000,000	₽336,900,000	_	4.44%	2	6/17/2023
Philippine Peso, 7- year floating rate notes due 2023	₽500,000,000	P186,900,000	_	5.79%	3	9/18/2023
Philippine Peso, 7- year fixed rate notes due 2026	₽3,000,000,000	₽357,768,421	P2,284,463,157	5.56%	16	11/20/2026 12/23/2026
Philippine Peso, 7- year floating rate notes due 2026	₽3,000,000,000	P315,600,000	P2,368,800,000	5.79%	16	12/23/2026 11/20/2026
Philippine Peso, 10-	₽3,500,000,000	₽316,322,581	₽1,761,725,806	5.79%	14	5/31/2026
year fixed rate notes				5.94%		6/29/2026
due 2026				6.03%		6/17/2026
				5.69%		
				6.24%		
Philippine Peso, 10- year floating rate notes due 2026	₽1,000,000,000	₽90,400,000	₽503,400,000	5.79%	14	6/17/2026
Philippine Peso, 7-	₽2,000,000,000	₽274,641,148	₽1,519,377,990	5.68%	17	1/20/2027
year fixed rate notes due 2027	P2 000 000 000	D242 479 261	D2 572 012 044	5.00%	20	12/7/2027
Philippine Peso, 7- year fixed rate notes	₽3,000,000,000	₽243,478,261	₽2,573,913,044	5.05%	21	2/10/2028
due 2028				5.14%	20	10/6/2028
Philippine Peso, 7- year fixed rate notes due 2029	₽500,000,000	_	₽500,000,000	3.54%	22	4/6/2029
Philippine Peso, 9- year fixed rate notes due 2030	P5,000,000,000	P312,000,000	P4,454,000,000	4.61% 4.31% 4.37% 4.52% 5.30%	29	2/22/2030
Philippine Peso, 10-	₽5,000,000,000	P312,000,000	₽4,454,000,000	5.00%	29	2/24/2030
year fixed rate notes due 2030				5.04% 3.75% 3.44%		2/22/2030
Philippine Peso, 10- year fixed rate notes due 2032	₽1,500,000,000	_	₽1,500,000,000	5.03%	36	12/14/2032
Philippine Peso, 3-	₽110,000,000	₽110,000,000	_	3.64%	1	12/31/2023
year fixed rate notes due 2023	, ,	, ,		3.69% 3.85%		
Philippine Peso, 3- year fixed rate notes	P61,600,000	_	₽61,600,000	4.59% 4.87%	1	12/31/2024
due 2024 Philippine Peso, 4-	₽80,000,000		₽80,000,000	3.57%	1	12/31/2024
year fixed rate notes due 2024	£00,000,000	_	£00,000,000	4.29%	1	12/31/2024
Philippine Peso, 4- year fixed rate notes due 2025	₽66,000,000	_	₽66,000,000	4.42%	1	12/31/2025
Philippine Peso, 5- year fixed rate notes due 2024	₽64,600,000	_	₽64,600,000	6.46%	1	6/30/2024

Philippine Peso, 5- year fixed rate notes due 2025	P50,000,000	_	P50,000,000	4.18%	1	12/31/2025
Philippine Peso, 5- year fixed rate notes due 2027	P67,000,000	_	₽67,000,000	7.57% 7.66%	1	3/31/2027
Philippine Peso, 6- year fixed rate notes due 2027	P41,000,000	_	P41,000,000	7.15%	1	12/31/2024

#### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE F – INDEBTEDNESS TO RELATED PARTIES (LONG-TERM LOANS FROM RELATED COMPANIES) December 31, 2022

Name of Related Party	Beginning balance	Ending balance
N/A	N/A	N/A

## ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE G – GUARANTEES OF SECURITIES OF OTHER ISSUERS December 31, 2022

Name of Issuing	Title of Issue	Total	Amount owed by	Nature of
<b>Entity of Securities</b>	of Each Class	Amount	Person for which	Guarantee
Guaranteed by the	of Securities	Guaranteed	Statement is filed	
Company for which	Guaranteed	&		
this Statement is filed		Outstanding		
this Statement is filed		Outstanding		
this Statement is filed		Outstanding		

### ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE H – CAPITAL STOCK

**December 31, 2022** 

				Numbe	r of Shares He	eld By
Title of Issue	Number of Shares Authorized	Number of Shares Issued and Outstanding	Number of Shares Reserved for Options, Warrants, Conversions, and Other Rights	Related Parties	Directors, Officers and Employees	Others
Common Shares	8,890,000,000	6,116,762,198(a)	44,489,000	5,296,015,375	24,634,443	796,112,380
Preferred Shares	11,000,000,000	2,750,000,000	_	2,750,000,000	_	_

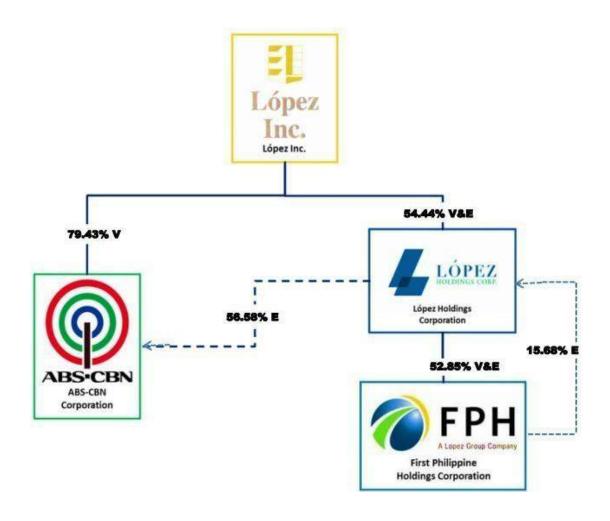
<sup>(</sup>a) Net of treasury shares of 126,620,146

## ROCKWELL LAND CORPORATION AND SUBSIDIARIES RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

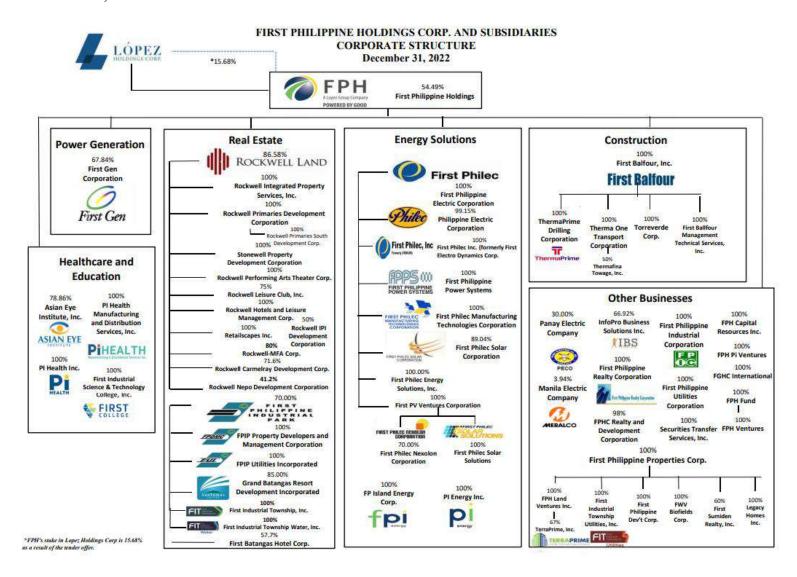
December 31, 2022 Amount in thousands

Unappropriated retained earnings, beginning	₽6,339,429
Adjustments: (see adjustments in previous years' reconciliation)	(1,120,472)
Unappropriated retained earnings, as adjusted to available for dividend	
distribution, beginning	5,218,957
Add:	
Net income during the year closed to retained earnings	2,450,331
Change in recognized deferred tax assets	13,425
Less:	
Dividend declaration	(330,120)
Appropriation, net of reversal	(2,000,000)
Unappropriated retained earnings available for dividend, as adjusted, ending	₽5,352,593

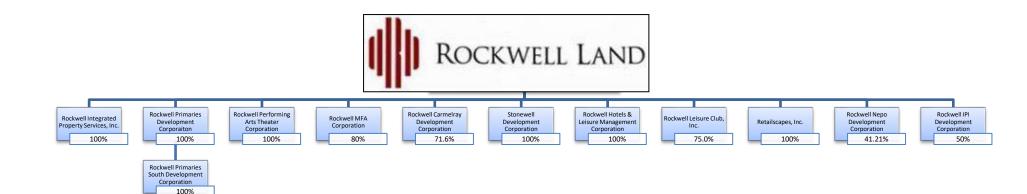
### ROCKWELL LAND CORPORATION AND SUBSIDIARIES MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP(A) December 31, 2022



### ROCKWELL LAND CORPORATION AND SUBSIDIARIES MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP (B) December 31, 2022



# ROCKWELL LAND CORPORATION AND SUBSIDIARIES MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP (C) December 31, 2022



#### ROCKWELL LAND CORPORATION AND SUBSIDIARIES

Schedule of Financial Soundness Indicators December 31, 2022

KPI	2022	2021	2020
EBITDA (₽)1	5.4 billion	4.4 billion	3.8 billion
Current Ratio (x) <sup>2</sup>	3.16	3.29	2.37
Net DE Ratio (x) <sup>3</sup>	0.78	0.92	0.87
Asset to Equity Ratio (x)4	2.53	2.50	2.49
Interest coverage ratio (x)5	4.42	4.00	3.29
ROA <sup>6</sup>	3.86%	3.48%	2.01%
ROE <sup>7</sup>	9.69%	8.69%	5.12%
EPS ( <del>P</del> ) <sup>8</sup>	0.38	0.27	0.18

#### Notes:

- (1) EBITDA [Net Income + (Interest Expense, Provision for Income Tax, Depreciation & Amortization)]
- (2) Current ratio [Current assets/Current liabilities]
- (3) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]
- (4) Assets to Equity Ratio [Total Assets/Total Equity]
- (5) Interest coverage ratio [EBITDA/ Total interest payments]
- (6) ROA [Net Income/Average Total Assets]
- (7) ROE [Net Income/ Average Total Equity]
- (8) EPS [Net Income/number of common shares outstanding]



#### Report of the Audit Committee

(For the year ended December 31, 2022)

The Audit Committee's roles and responsibilities are defined in the Corporate Governance Manual of Rockwell Land Corporation and the Audit Committee Charter. We assist the Board of Directors in fulfilling its oversight responsibility to the shareholders relating to: a) Integrity of financial statements and the financial reporting process; b) Appointment, re- appointment, remuneration, qualifications, independence and performance of independent auditor; c) Effectiveness of internal control system; d) Review of the sufficiency and effectiveness of the risk management process; and e) Oversight on Internal Audit function. We confirm that:

- 1) An Independent Director chairs the Audit Committee. Two (2) out of the three (3) members of the Audit Committee are independent directors;
- 2) We had five (5) Committee meetings during the year, four (4) regular and one (1) special committee meeting, which were held virtually;
- 3) We have reviewed and approved the 2022 Internal Audit Plan, including its scope, resources and the subsequent changes thereto;
- 4) We have reviewed and discussed the reports of the Internal Auditors, ensuring that management is taking appropriate corrective actions in a timely manner, including addressing internal controls and compliance issues;
- We have discussed and approved the overall scope and audit plan of SGV & Co. for the audit of 2022 Financial Statements. We have also discussed the results of their audits and their assessment of Rockwell Land's internal control and the overall quality of the financial reporting process:
- 6) We have reviewed and discussed the quarterly unaudited financial statements and year-end audited financial statements of Rockwell Land with the Management and SGV & Co.; These activities were performed in the following context:
  - The management has the primary responsibility for the financial statements and the financial reporting process; and
  - That SGV & Co. is responsible for expressing an opinion on the conformity of Rockwell Land's consolidated financial statements with the Philippine Financial Reporting Standards.
- 7) For the year ended December 31, 2022, Rockwell Land has engaged its independent auditor, SGV & Co. to do other audit related and non-audit services aside from the conduct of year-end financial audit. Such engagements were presented to and reviewed by the Audit Committee and concluded that the nature and scope are not incompatible with their role as independent auditor and the related fees are not significant to impair their independence;
- 8) We have reviewed the report on regulatory compliance and ensured that appropriate timely actions are taken and requirements are complied with;
- We have reviewed and approved the Management Representation letter for the year ended December 31, 2022 before submission to our external auditor.

Based on the reviews and discussions undertaken, and subject to the limitations on our roles and responsibilities referred to above, the Audit Committee recommends to the Board of Directors that the audited financial statements be included in the Annual Report for the year ended December 31, 2022 for filing with the Securities and Exchange Commission (SEC) and the Philippine Stock Exchange (PSE). We are also recommending to the Board of Directors the re-appointment of SGV & Co., as Rockwell Land Corporation's independent auditor for 2023 based on the review of its performance and qualifications.

March 21, 2023

SCAR J. HILADO Chairman MONICO V. JACOB

FRANCIS GILES B. PUNO Member

## Annex A: 2022 Rockwell Land Corporation Sustainability Report

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## I. CONTEXTUAL INFORMATION

Company Details		
Name of Organization	Rockwell Land Corporation	
Location of Headquarters	2F, 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City	
Location of Operations	Makati City, Pasig City, San Juan City, Mandaluyong City, Quezon City, Muntinlupa City, Cebu City, Lapu-Lapu City, Lipa City, Sto. Tomas City, Calamba City, Bacolod City*, Angeles City*	
Report Boundary: Legal entities (e.g. subsidiaries) included in this report*	<ol> <li>Retailscapes, Inc.</li> <li>Rockwell Business Center Ortigas (unincorporated JV with Meralco)</li> <li>Rockwell Carmelray Development Corporation</li> <li>Rockwell Hotels and Leisure Management Corporation</li> <li>Rockwell Integrated Property Services, Inc.</li> <li>Rockwell Leisure Club, Inc.</li> <li>Rockwell MFA Corporation</li> <li>Rockwell Nepo Development Corporation</li> <li>Rockwell Performing Arts Theater Corporation</li> <li>Rockwell Primaries Development Corporation</li> <li>Rockwell Primaries South Development Corporation</li> <li>Stonewell Property Development Corporation</li> </ol>	
Business Model, including Primary Activities, Brands, Products, and Services	Rockwell Land Corporation ("Rockwell" or the "Company") is incorporated in the Philippines and is primarily engaged in residential development, retail and office leasing, as well as hotel management.	
	Projects:  I. Residential Development  Rizal Tower  Amorsolo Square  Hidalgo Place  Luna Gardens  Manansala  Joya Lofts and Towers  One Rockwell  The Grove  Edades Tower and Garden Villas  205 Santolan  The Alvendia  53 Benitez  32 Sanson*  Stonewell*  Edades Suites  Proscenium at Rockwell*  The Vantage at Kapitolyo*  East Bay Residences*  The Arton by Rockwell*	

	<ul> <li>Aruga Mactan Resort and Residences*</li> <li>Terreno South*</li> <li>Nara Residences*</li> <li>Rockwell South at Carmelray*</li> <li>8 Benitez Suites*</li> <li>The Balmori Suites*</li> <li>The Manansala at Rockwell Nepo*</li> <li>Edades West*</li> <li>The BenCab at Rockwell Nepo*</li> <li>Bel-Air at Rockwell Center Bacolod*</li> <li>Rockwell Center Bacolod - Commercial Lots*</li> </ul>
	II. Retail a. Power Plant Mall b. The Santolan Town Plaza** c. The Grove Retail Row d. Arton Strip e. East Bay Retail Row f. The Proscenium Retail Row
	III. Office  a. 8 Rockwell  b. Rockwell Business Center Ortigas  c. Rockwell Business Center Sheridan  d. 1 Proscenium*  IV. Hotel and Leisure  a. Aruga Apartments
	V. Rockwell Performing Arts Theater*  (*) On-going/ newly-opened projects  (**) Retail & Office
Reporting Period	January – December 2022
Highest Ranking Person responsible for this report	Chief Compliance Officer

#### II. MATERIALITY PROCESS

Rockwell has a diversified set of stakeholders, including clients, investors, employees, business partners, the government, and communities within the projects' vicinity. To assess the sustainability of operations, the Company identified indicators that are focused on the following: a) the interest of the stakeholders, b) compliance with government regulations, c) critical financial parameters, and d) continuous improvement of services rendered to clients. The parameters were validated by stakeholders through the Sustainability Technical Working Group.

This report is guided by the standards of a) Global Reporting Initiative (GRI), b) Sustainability Accounting and Standards Board (SASB), and c) UN Guiding Principles on Business and Human Rights (UNGP).

Based on the above materiality process, our assessment of core sustainability issues covers the following areas:

**Economic:** Direct Economic Value Generated and Distributed, Procurement Practices, and Anti-Corruption

**Environmental:** Materials Used by the Organization, Energy Consumption and Reduction, Air Emissions, Water Consumption and Effluents, and Solid and Hazardous Waste

**Social:** Employee Hiring and Benefits, Training and Development, Diversity and Equal Opportunity, Occupational Health and Safety, Labor Laws and Human Rights, Supply Chain Management, Relationship with Communities, Customer Satisfaction, Data Security

#### III. ECONOMIC

#### **Management Approach:**

The Company's management is responsible for strategic planning, which involves a) regular spotting of opportunities and risks, b) periodic identification of the Company's short-term, mid-term and long-term goals, c) consistent monitoring of results against targets, and d) continuous development and refinement of strategies, resource allocation, and action plans.

To execute its strategies, the Company conducts these activities:

Prior to property acquisition and project launch, the Company conducts feasibility studies and due diligence. These include, but are not limited to: a) studying real estate supply and demand within the vicinity of the target property as well as relevant market trends, b) identifying the best business model for the subject property, and c) designing each project with structural integrity and incorporating features which are aligned with the identified needs and/or wants of the core market.

The Company also ensures that it has a) employees who can effectively manage projects from conceptualization to operations b) a reliable pool of local and foreign consultants, suppliers and contractors who have met predetermined standards of quality c) in-house leasing, property management and support teams to provide services to various Rockwell communities, and d) systems for efficient processes and proper controls.

Risks are addressed through the Company's Risk Management Policy that covers a) market, b) regulatory, c) project execution, and d) financial risks. The Company likewise conducts strict monitoring of key risk items and establishes trigger parameters with corresponding action plans. These efforts strengthen Rockwell's business continuity programs, allowing it to maximize growth opportunities while maintaining financial soundness.

#### A. Economic Performance

#### <u>Direct Economic Value Generated and Distributed</u>

Disclosure	Amount (PHP Millions)
Direct Economic Value Generated (Revenue)	16,564
Direct Economic Value Distributed:	
a. Operating Costs	10,586
b. Employee Wages & Benefits	819
c. Payments to Provider of Capitals	1,260
d. Payments of Dividends to Stockholders	330
e. Payments to Government	1,234
f. Community Investments	28

#### Climate-related risks and opportunities<sup>1</sup>

Rockwell ensures that its properties are climate-resilient. This is aligned with the sustainability policy and commitment of its parent company – to reduce carbon emissions in view of protecting the environment, society, and businesses. Furthermore, the Company requires its consultants and contractors to assess, design, and build properties that can withstand adverse impacts of climate-related risks.

The following climate-related risks are considered in the design, construction, and management of projects: a) typhoons and corresponding adverse effects such as flooding, wind surges, and storm surges, b) drought or water scarcity, c) rising sea levels, and d) extremely high temperatures during the summer season, among others.

The design team conducts due diligence which includes a) conducting historical benchmarking of the vicinity, b) validating findings through the help of commissioned third-party consultants, c) incorporating recommendations on risk mitigation measures, and d) ensuring that design is compliant with the national and local building codes.

During the construction phase, short-term weather forecasts are incorporated into the project schedule. With regard to property management, simulation drills are conducted periodically. The property management team also ensures that all facilities are properly maintained and are conformant to regulatory requirements. Emergency response protocols are consistently reviewed and kept up-to-date and will be strictly implemented, if needed.

#### **B. Procurement Practices**

#### Management Approach:

Rockwell purchases the majority of its resources from local suppliers, which in turn help domestic businesses and create local employment opportunities. The Company is also able to reduce the time and cost of developing projects by sourcing locally.

The risks associated with COVID-19 were largely mitigated through advance orders, thus limiting the Company's exposure to increased unit prices, supply shortage, and logistics bottlenecks. Claims stemming from additional expenses due to COVID-19 remain as the Company awaits rules and regulations related to these.

#### Proportion of spending on local suppliers

Disclosure	Percentage
Percentage of procurement budget used for significant locations of operations that is spent on local suppliers	100%

<sup>&</sup>lt;sup>1</sup> Adopted from the Recommendations of the Task Force on Climate-Related Financial Disclosures. The TCFD Recommendations apply to non-financial companies and financial-sector organizations, including banks, insurance companies, asset managers and asset owners.

## C. Anti-Corruption

### Management Approach:

As a subsidiary of the Lopez Group of Companies, Rockwell adheres to The Lopez Values which are embodied across the conglomerate. The company also strictly implements its corporate governance policies, which led to the absence of corruption incidents as shown below.

## **Incidents of Corruption**

Disclosure	Incident Count
Number of incidents in which directors were removed or disciplined for corruption	0
Number of incidents in which employees were dismissed or disciplined for corruption	0
Number of incidents when contracts with business partners were terminated due to incidents of corruption	0

#### IV. ENVIRONMENT

#### **Management Approach:**

Rockwell adheres to the laws and regulations concerning the environment, and cooperates with related regulatory agencies. It also ensures that its business operations, programs, and initiatives are aligned with protecting the environment.

In doing business, the Company engages in environmental-related processes such as a) designing and constructing properties that are environmentally sound and compliant with the regulatory requirements of the national and local building codes, b) identifying climate-related risks and corresponding mitigating measures, and c) exploring best practices and new technologies in project design, construction and property management.

Rockwell also has an Environmental Safety and Health Management System which imposes protocols and safety drills to mitigate climate-related risks to its employees, suppliers, and the communities served. The system is also aligned with the mandates of its parent company and relevant government agencies such as the Department of Environmental and Natural Resources, Local Government Units, Bureau of Fire Protection, and Metro Manila Development Authority, among others.

Moreover, the Company assigns Pollution Control and Safety Officers to ensure that all projects remain compliant with environmental laws, standards, permit conditions, and other regulatory requirements.

Overall, the disclosures covered in this report include the environmental impact of the Company's operations, as well as the efforts and initiatives related to environmental sustainability.

#### A. Resource Management

#### Management Approach:

Rockwell has a system in place to ensure the efficient procurement and use of supplies and resources. The Company is also open to utilizing supplies made from renewable resources subject to quality requirements, costs, availability, and accessibility.

#### **Energy consumption within the organization**

Commont (2022)	Electricity	Fuel (in GJ)		
Segment (2022)	Renewable	Non-renewable	Diesel	Gas
Residential	47,416	29,402	71,252	
Office	19,525		9,529	
Retail	18,782		18,471	
Admin			13,232	45
Total	85,723	29,402	112,484	45
Electricity Consumption (GWH)	23.81	8.17		

#### **Energy consumption reduction efforts**

Rockwell aims to reduce energy consumption by implementing energy efficient initiatives such as the installation of variable frequency drivers, variable refrigerant flows, and LED lighting fixtures. The company is also shifting to renewable energy sources whenever possible. Currently, the Company has ten properties that are using renewable energy sources, and 74% of electricity consumption by the company during 2022 came from renewable energy sources. Rockwell also has two LEED-certified projects, namely 8 Rockwell (LEED Gold), and Rockwell Business Center Sheridan (LEED Silver). 1 Proscenium, the newest office development of the company, will also be LEED Silver-certified once completed.

#### Materials used by the organization

Disclosure Quantity (in Millions kg)	2022
Materials used by weight or volume	
Renewable	N/A
Non-renewable	48
Cement	39
Rebars	9
Percentage of recycled input materials used to manufacture the organization's primary products and services	N/A

#### B. Environmental Impact Management

#### **Air Emissions**

#### Management Approach:

All properties that are developed and managed by Rockwell are compliant with the regulatory standards on air emissions mandated by the Department of Environmental and Natural Resources or DENR (Department Administrative Order or DAO 2004-26, Rule XIX, Section 12, Amendment to Rule XIX of IRR).

The Company conducts annual emissions testing, and appoints Pollution Control Officers in all properties to ensure that all regulatory standards are met and are strictly implemented.

#### **Greenhouse Gasses (GHG)**

Segment	Scope 1 (in Tonnes CO2e)	Scope 2 (in Tonnes CO2e)
Residential	186	5,817
Office	26	0
Retail	50	0
Admin	269	0
Total	531	5,817

Notes:

Scope 1 pertains to direct emissions (fuel consumption). Scope 2 pertains to indirect emissions (electricity consumption).

#### Other air pollutants

Potential Pollutant (2022)	Average Concentration (mg/NCM) per Generator Set	Government Permissible Limits (mg/NCM) per Generator Set*	
Carbon Monoxide (CO)	77	500	
Nitrogen Oxide (NOx)	1,426	2000	

#### C. Water Management

#### Management Approach:

Rockwell ensures that the wastewater management system in its various completed projects are compliant with the regulatory standards set by the DENR under Republic Act 9275 (Clean Water Act). All projects have sewerage treatment facilities that remove water contaminants prior to discharge in compliance with the parameters set by DAO 2016-08 (Water Quality and Water Effluent Standards). Rockwell consistently monitors and aligns with regulatory agencies as they issue new parameters.

In the event of water shortage, the property management team's crisis response protocols include regulating the water gate valves, reducing water pressure, and consistent monitoring of water supply. Additionally, Rockwell recycles water for irrigation of green spaces.

Segment	Water Withdrawal (in m³)	Water Utilized (in m³)	Water Recycled and Reused (in m³)	Effluent: Water Discharge (in m³)
Residential	515,530	295,840	2,920	219,690
Office	142,085	87,650	15,070	54,435
Retail	522,725	298,700	0	224,025
Total	1,180,340	682,190	17,990	498,150

#### D. Solid and Hazardous Wastes

#### Management Approach:

Rockwell practices waste segregation across all its properties. Moreover, the Company only works with DENR-accredited hauling service providers for both its solid and hazardous wastes.

	Solid Waste	Hazardous Waste	
Segment	Recyclables and Composted (in tonnes)	Generated and Transported (in tonnes)	
Residential & Club	4,611.65		
Office	161.9		
Retail	454.29	21.12	
Total	5,227.84	21.12	

#### E. Environmental Compliance

#### Management Approach:

Management ensures that it complies with all environmental regulatory requirements and procedures in developing its properties.

#### Non-Compliance with Environmental Laws and Regulations

Disclosure	Amount (PHP)
Total amount of monetary fines for non-compliance with environmental laws and/or regulations	N/A
No. of non-monetary sanctions for non-compliance with environmental laws and/or regulations	N/A
No. of cases resolved through dispute resolution mechanism	N/A

## V. SOCIAL

## A. Employee Management

#### Management Approach:

Rockwell's compensation program is designed to improve employee productivity, motivation and engagement. The Company has also established policies and procedures for the administration of these benefits. Regular surveys and reviews of current practices are conducted to ensure effectiveness of the said programs.

#### **Employee Hiring and Benefits**

#### Employee data

Disclosure	Quantity
Total number of employees	992
Number of female employees	492
Number of male employees	500
Attrition rate	22%
Ratio of lowest paid employee against minimum wage	N/A

## Employee benefits

List of Benefits	Y/N	% of female employees who availed for the year	% of male employees who availed for the year
SSS	Y	10%	8%
PhilHealth	Y	6%	2%
Pag-IBIG	Y	4%	6%
Parental leaves	Y	4%	4%
Vacation leaves	Y	97%	81%
Sick leaves	Y	78%	56%
Medical benefits (aside from PhilHealth)	Y	57%	32%
Housing assistance (aside from Pag-IBIG)	N	0%	0%
Retirement fund (aside from SSS)	Y	0%	0%
Further education support	N	0%	0%
Company stock options	N	0%	0%
Telecommuting	Y	76%	43%
Flexible-working hours	N	0%	0%

## **Employee Training and Development**

#### Management Approach:

The Company provides employees with training and development programs to boost productivity and efficiency. On average, each employee has received around 19 hours of training during the year.

Disclosure Value (in hrs)	2021	2022
Total training hours provided to employees	9,655	18,853
Female employees	5,489	9,485
Male employees	4,166	9,368
Average training hours provided to employees	11 per employee	19 per employee
Female employees	11 per employee	19 per employee
Male employees	10 per employee	19 per employee

#### **Labor-Management Relations**

#### Management Approach:

The Company respects the rights of employees to form associations. Nevertheless, there are no unions within the ranks of Rockwell and its subsidiaries, and no collective bargaining agreements have been executed between the Company and its employees.

Disclosure	Quantity
% of employees covered with Collective Bargaining Agreements	0%
Number of consultations conducted with employees concerning	0
employee-related policies	

#### **Diversity and Equal Opportunity**

#### **Management Approach:**

Rockwell recognizes the talents of its employees, regardless of race, gender, and social status. In order to address risks on discrimination and harassment, the Company strictly implements its Code of Discipline and Whistleblower Policy. Lastly, Rockwell adheres to its parent company's policies on Gender Equality and Diversity.

Disclosure	2022
% of female workers in the workforce	50%
% of male workers in the workforce	50%
Number of employees from indigenous communities and/or vulnerable sector*	N/A

<sup>\*</sup>Vulnerable sector includes elderly, persons with disabilities, vulnerable women, refugees, migrants, internally displaced persons, people living with HIV and other diseases, and the poor or the base of the pyramid (BOP; Class D and E).

#### B. Workplace Conditions, Labor Standards, and Human Rights

#### Management Approach:

In order to protect and preserve the employees' health and well-being, the Company has an Occupational Safety and Health (OSH) Management System that is aligned with the Philippine Environmental Impact System. This also safeguards employees against practices that are contrary to Department of Labor and Employment and Department of Health regulations. Major efforts under the OSH system include annual safety drills across all properties managed, and various wellness programs to promote a healthy and sound work environment.

Safety protocols were enhanced to enable safe workplace conditions in light of the COVID-19 pandemic. Constant reminders about social distancing, daily health checks, provision for personal protective equipment, swab testing of employees, medical talks with medical professionals were done to raise awareness, prevent infection, and promote shared responsibility throughout the organization.

#### Occupational Health and Safety

Disclosure	2022
Safe man-hours	2,079,232 man-hours
No. of work-related injuries	0
No. of work-related fatalities	0
No. of work-related ill-health	0
No. of safety drills	0

#### **Labor Laws and Human Rights**

#### Management Approach:

Rockwell has a Code of Discipline in place with supplementary developmental programs. The Company also adheres to its parent company's policies on Human Rights, Gender Equality and Diversity, and all regulatory requirements of the Labor Code.

Disclosure	Quantity
No. of legal actions or employee grievances involving forced or child	0
labor	0

### C. Supply Chain Management

#### Management Approach:

The Company complies with the requirements of government regulatory agencies when acquiring accreditation and licenses to operate its businesses. Aside from its adherence to the policies of its parent company, Rockwell also considers the sustainability topics below to address supply-chain related regulatory, labor and anti-graft violation risks:

- Global Compact principles on procurement;
- Sustainability risk mapping to assess the hot spots of the supply chain; and
- Accreditation criteria for suppliers/service providers.

Disclosure	Y/N	If Yes, cite reference in the supplier policy
Environmental performance	N	
Forced labor	N	
Child labor	N	
Human rights	N	
Bribery and corruption	N	

## D. Relationship with Community

Significant Impacts on Local Communities

Stakeholder Groups	Stakeholder Concerns/ Interests	Modes of Stakeholder Engagement	Frequency of Engagements
Communities	Safety of the immediate neighborhood surrounding the Rockwell property	Meetings with public officials and regulatory	As often as needed
Government (National and Local) and Regulatory Agencies	Government clearances and other regulatory requirements for Rockwell to legally operate	body representatives of the immediate communities where Rockwell's properties are situated	As often as needed to secure the permits, clearances and license to develop
Clients & Tenants	Company's products and services	Omnichannel approach including traditional and digital platforms	Constant engagement with clients and tenants
Employees	Performance metrics, compensation and benefits, occupational health and safety	One-on-One Meetings, Huddles, General Assemblies	Constant engagement with employees
Parent Company and The Company's Board of Directors	Company's financial	Board meetings and strategic discussions	Monthly, and as often as needed
Shareholders	performance and sustainability of the business	Stockholders' meetings, one-on-one meetings	Annual, and as often as needed
Suppliers, Contractors, Consultants, and Other Business Partners	Description and expectation on output delivery Safety of contractors' employees	1-on-1, weekly, monthly meetings with representatives of these parties	Regularly throughout the duration of the project

The COVID-19 pandemic highlighted the importance of the Company's relationships with the various communities which Rockwell is part of. To protect stakeholders, the Company put in place health and safety protocols which include transparent communication, contact tracing, creation of a crisis team, technology investments, housing for service providers, swab testing for employees.

In partnership with the Makati LGU, the Company also conducted a booster vaccination program for its residents, employees, and other stakeholders as well as vaccination for children aged 5 to 11 years old. A total of 7,171 individuals were inoculated through this vaccination drive.

#### E. Customer Management

#### **Management Approach:**

Rockwell has strong and experienced Sales, Leasing, and Marketing teams under the supervision of the Chief Revenue Officer, who are responsible in mitigating the following risks: a) loss of clientele, b) negative feedback from stakeholders, and c) negative press.

The Company also maintains constant communication with clients to ensure concerns are addressed and suggestions are considered when crafting future strategies related to customer-focused client experience.

#### **Customer Satisfaction**

Disclosure		Did a third party conduct the customer satisfaction study (Y/N)?
Customer satisfaction	VG	N

#### **Health and Safety**

#### Management Approach:

The health and safety of Rockwell clients is seriously considered. All properties are designed in accordance with the requirements of the National Building Code, and the Company allots open spaces in all developments. Building equipment is upgraded on a timely basis to improve the quality of life of residents, mall patrons, office tenants, and hotel guests.

Disclosure	Quantity
No. of substantiated complaints on product or service health and safety*	0
No. of complaints addressed	0

<sup>\*</sup>Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

#### Marketing and labeling

#### Management Approach:

Rockwell adheres to the Department of Human Settlements and Urban Development (DHSUD) advertisement guidelines. The Company has centralized marketing and legal teams that oversee communications, collaterals as well as copyrights, logos, and brand names.

Disclosure	Quantity
No. of substantiated complaints on marketing and labeling*	0
No. of complaints addressed	0

<sup>\*</sup>Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

#### **Customer privacy**

#### Management Approach:

The Company adheres to the Data Privacy Act which protects the information of all stakeholders. There is also a dedicated Information Security Team that implements safety measures and protocols to prevent risks of breach and leakage of customer information.

Disclosure	Quantity
No. of substantiated complaints on customer privacy	0
No. of complaints addressed	0
No. of customers, users and account holders whose information is used	0
for secondary purposes	

#### F. Data Security

#### Management Approach:

The Company has a dedicated Information and Technology Team which strictly enforces cybersecurity initiatives. This is to mitigate data security threats and system infiltration attempts that pose risks to the Company's operations. Security is done through a combination of cybersecurity practices/policies and tools. Policies and practices are done through, but not limited to, access controls, vulnerability assessments, regular patching, and audits. The group uses tools such as firewalls, anti-virus software, encryption tools, anti-DDoS equipment, among others, to protect the corporate network and data.

Disclosure	Quantity
No. of data breaches, including leaks, theft, and losses of data	0

## VI. UN SUSTAINABLE DEVELOPMENT GOALS

Rockwell Land Corporation focuses on contributing to the following UN Sustainable Development Goals:

- (7) Affordable and Clean Energy
- (9) Industry Innovation and Infrastructure
- (13) Climate Action



Joana Fogata <joanaf@rockwell.com.ph>

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eafs@bir.gov.ph <eafs@bir.gov.ph> To: RLCTAX@rockwell.com.ph Cc: HAZELP@rockwell.com.ph

Mon, Apr 17, 2023 at 3:49 PM

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Company TIN: 004-710-062

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- The submission is without prejudice to the right of the BIR to require additional document, if any, for completion and verification purposes;
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## COVER SHEET

## **AUDITED FINANCIAL STATEMENTS**

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The designated contact person <u>MUST</u> be an Officer of the Corporation  Name of Contact Person Email Address Telephone Number/s Mobile Number																													
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	28 Plaza Drive, Rockwell Center, Makati City 1200																												

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within

thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 8891 0307 Fax: (632) 8819 0872 ev.com/ph

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Rockwell Land Corporation 2F 8 Rockwell Hidalgo Drive, Rockwell Center Makati City

#### **Opinion**

We have audited the parent company financial statements of Rockwell Land Corporation (the Company), which comprise the parent company statements of financial position as at December 31, 2022 and 2021, and the parent company statements of comprehensive income, parent company statements of changes in equity and parent company statements of cash flows for the years then ended, and notes to the parent company financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying parent company financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2022 and 2021, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC), as described in Notes 2 and 3 to the parent company financial statements.

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Parent Company Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the parent company financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to Notes 2 and 3 to the parent company financial statements which indicates that the parent company financial statements have been prepared in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic. The impact of the application of the financial reporting reliefs on the 2022 parent company financial statements are discussed in detail in Notes 2 and 3. Our opinion is not modified in respect of this matter.





## Responsibilities of Management and Those Charged with Governance for the Parent Company Financial Statements

Management is responsible for the preparation and fair presentation of the parent company financial statements in accordance with PFRSs, as modified by the application of financial reporting reliefs issued and approved by the SEC, as described in Notes 2 and 3 to the parent company financial statements, and for such internal control as management determines is necessary to enable the preparation of parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the parent company financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Parent company Financial Statements

Our objectives are to obtain reasonable assurance about whether the parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit

conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these parent company financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the parent company financial statements or, if such disclosures are





inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the parent company financial statements, including the disclosures, and whether the parent company financial statements represent the underlying transactions and events in accordance with PFRSs, as modified by the application of financial reporting reliefs issued and approved by the SEC, as described in Notes 2 and 3 to the parent company financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Gaile A. Macapinlac.

SYCIP GORRES VELAYO & CO.

aile A. Chacapinlac

Gaile A. Macapinlac

Partner

CPA Certificate No. 98838

Tax Identification No. 205-947-572

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 98838-SEC (Group A)

Valid to cover audit of 2022 to 2026 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-126-2022, November 7, 2022, valid until November 6, 2025 PTR No. 9564648, January 3, 2023, Makati City

March 28, 2023



## PARENT COMPANY STATEMENTS OF FINANCIAL POSITION (Amounts in Thousands)

2022	2021
ASSETS	
Current Assets	
Cash and cash equivalents (Notes 6, 29 and 30) ₽1,771,898	₽1,870,273
Trade and other receivables (Notes 7, 15, 20, 27, 29 and 30) 4,591,500	6,556,449
Contract assets (Notes 7, 20 and 29) 4,352,483	2,384,726
Real estate inventories (Notes 8, 11 and 12) 13,580,437	12,438,546
Advances to contractors (Note 8) 943,953	844,222
Other current assets (Notes 9, 20, 29 and 30) 2,227,141	1,555,034
Total Current Assets 27,467,412	25,649,250
Noncurrent Assets	
Investment properties (Notes 8, 11, 12 and 16) 12,699,643	12,592,643
Property and equipment (Notes 8, 11, 12 and 16) 1,877,587	2,673,131
Investments in joint venture and associate (Note 13) 5,905,950	3,440,740
Contract assets - net of current portion (Notes 7, 20 and 29) 2,053,198	1,322,513
Investments in subsidiaries (Note 14) 5,246,663	5,246,663
Loans receivable from subsidiaries (Notes 27, 29 and 30) 4,724,184	3,981,280
Investment in equity instruments at FVOCI (Notes 10, 29 and 30) 33,280	26,808
Other noncurrent assets (Notes 11, 12 and 22) 200,820	153,470
Total Noncurrent Assets 32,741,325	29,437,248
₽60,208,737	₽55,086,498
LIABILITIES AND EQUITY	
Current Liabilities	
Trade and other payables (Notes 8, 15, 17, 20, 24, 27, 29 and 30) <b>P6,539,058</b> Current portion of interest-bearing loans and borrowings	₽4,685,119
(Notes 7, 8, 11, 12, 16, 29 and 30) <b>2,632,946</b>	3,226,599
Subscription payable (Notes 13 and 14) 2,002,540	990,900
Total Current Liabilities 10,351,154	8,902,618
Noncurrent Liabilities	
Interest-bearing loans and borrowings - net of current portion	
(Notes 7, 8, 11, 12, 16, 29 and 30) <b>21,329,726</b>	21,975,265
Subscription payable - net of current portion 1,743,410	21,773,203
Deferred tax liabilities - net (Note 25) 570,789	658,253
Lease liability - net of current portion (Notes 15, 28, 29 and 30)  498,156	485,413
Pension liability - net (Note 24)  72,043	215,781
Deposits and other liabilities (Notes 18, 24, 29 and 30)  1,874,180	1,311,923
Total Noncurrent Liabilities  26,088,304	24,646,635
Total Liabilities 26,000,504  Total Liabilities 36,439,458	33,549,253

(Forward)



	De	cember 31
	2022	2021
Equity		
Capital stock (Notes 18 and 19)	6,270,882	6,270,882
Additional paid-in capital	28,350	28,350
Share-based payments (Note 18)	69,700	69,700
Other comprehensive income (Note 10)	20,718	14,218
Retained earnings (Note 19):	•	
Appropriated	11,000,000	9,000,000
Unappropriated	6,564,963	6,339,429
	23,954,613	21,722,579
Less cost of treasury shares (Notes 1 and 19)	185,334	185,334
Total Equity	23,769,279	21,537,245
	₽60,208,737	₽55,086,498



## PARENT COMPANY STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands, Except Earnings Per Share Value)

	Years Ended December 31				
	2022	2021			
REVENUE					
Revenue from sale of real estate (Note 20)	₽7,125,311	₽3,368,808			
Lease income (Note 11)	1,749,138	1,140,981			
Interest income (Notes 6, 7 and 21)	1,128,181	944,961			
Others (Notes 13, 14, 20 and 27)	2,764,406	2,689,856			
	12,767,036	8,144,606			
EXPENSES					
Cost of real estate (Notes 8, 11 and 22)	6,196,946	3,661,203			
General and administrative expenses	, ,				
(Notes 3, 10, 11, 12, 22, 23 and 24)	1,618,798	1,439,586			
Selling expenses (Notes 22 and 23)	843,713	870,549			
	8,659,457	5,971,338			
INCOME BEFORE OTHER INCOME (EXPENSES)					
AND INCOME TAX	4,107,579	2,173,268			
OTHER INCOME (EXPENSES)					
Interest expense (Notes 16, 17, 22 and 28)	(1,131,490)	(1,016,209)			
Foreign exchange gain - net	5,852	8,610			
	(1,125,638)	(1,007,599)			
INCOME BEFORE INCOME TAX	2,981,941	1,165,669			
PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 27)	531,610	(153,735)			
NET INCOME	2,450,331	1,319,404			
OTHER COMPREHENSIVE INCOME					
Other comprehensive income not to be reclassified to profit or loss					
in subsequent periods:					
Remeasurement gain on employee benefits (Note 24)	140,431	68,392			
Net gain on equity instruments designated at FVOCI (Note 10)	6,500	_			
Income tax effect	(35,108)	(34,925)			
	111,823	33,467			
TOTAL COMPREHENSIVE INCOME	₽2,562,154	₽1,352,871			
Earnings Per Share Attributable to Equity Holders (Note 31)					
Basic Basic	₽0.4003	₽0.2154			
Diluted	0.4003	0.2154			



# PARENT COMPANY STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021 (Amounts in Thousands)

				Other			Treasury	
	Capital Stock	Additional	Share-based	Comprehensive			Shares	
	(Notes 19	Paid-in	<b>Payments</b>	Income _	Retained 1	Earnings (Note 20)	(Notes 1 and 20)	Total
	and 20)	Capital	(Note 19)	(Note 10)	Appropriated	Unappropriated		
<b>Balance at December 31, 2021</b>	₽6,270,882	₽28,350	₽69,700	₽14,218	₽9,000,000	₽6,339,429	(₱185,334)	₽21,537,245
Net income	_	_	-	-	_	2,450,331	_	2,450,331
Other comprehensive income (Notes 14 and 24)	_	_	_	6,500	_	105,323	_	111,823
Total comprehensive income	_	_	_	6,500	_	2,555,654	_	2,562,154
Reversal of appropriation					(9,000,000)	9,000,000		_
Appropriation					11,000,000	(11,000,000)		_
Cash dividends (Note 19)	-	_	-	_	_	(330,120)	_	(330,120)
Balance at December 31, 2022	₽6,270,882	₽28,350	₽69,700	₽20,718	₽11,000,000	₽6,564,963	( <del>P</del> 185,334)	₽23,769,279
Balance at December 31, 2020	₽6,270,882	₽28,350	₽69,700	₽14,218	₽9,000,000	₽5,204,130	( <del>P</del> 185,334)	₽20,401,946
Net income	_	_	_	_	_	1,319,404	_	1,319,404
Other comprehensive loss (Notes 14 and 24)	_	_	_	-	_	33,467	_	33,467
Total comprehensive income	_	_	_	_	_	1,352,871	_	1,352,871
Net appropriations (Note 19)	_	_	_	_	_	_	_	_
Cash dividends (Note 19)	_	_	_	_	_	(217,572)	_	(217,572)
Balance at December 31, 2021	₽6,270,882	₽28,350	₽69,700	₽14,218	₽9,000,000	₽6,339,429	(₱185,334)	₽21,537,245



## PARENT COMPANY STATEMENTS OF CASH FLOWS

(Amounts in Thousands)

	<b>Years Ended December 31</b>				
	2022	2021			
CASH FLOWS FROM OPERATING ACTIVITIES					
Income before income tax	<b>₽2,981,941</b>	₱1,165,669			
Adjustments for:	1 2,501,511	11,105,007			
Interest expense (Notes 3, 16, 17, 22 and 28)	1,131,490	1,016,209			
Interest income (Notes 6, 7, 21 and 27)	(1,128,181)	(944,961)			
Dividend income (Notes 13 and 14)	(901,579)	(1,082,317)			
Depreciation and amortization (Notes 11, 12 and 22)	651,472	628,581			
Pension expense, net of contributions (Note 24)	(6,265)	5,211			
Unrealized foreign exchange loss – net	(5,852)	(8,610)			
Provision for disallowance of claim for refund (Note 22)	(3,032)	8,500			
Operating income before working capital changes	2,723,026	788,282			
Decrease (increase) in:	2,723,020	700,202			
Trade and other receivables	3,084,203	196,762			
Contract assets	(2,698,442)	4,571,848			
Real estate inventories	(580,424)	(2,252,578)			
Advances to contractors	(99,731)	(111,754)			
Other current assets	(678,579)	(371,256)			
Decrease (increase) in:	(0.0,0.2)	(0,-,-0,-0,			
Trade and other payables	2,008,933	(855,426)			
Deposits and other liabilities	552,051	(26,918)			
Net cash generated from operations	4,311,037	1,938,960			
Income taxes paid	(654,182)	(158,322)			
Interest received	8,927	49,206			
Net cash provided by operating activities	3,665,782	1,829,844			
Two cash provided by operating activities	0,000,702	1,020,011			
CASH FLOWS FROM INVESTING ACTIVITIES					
Acquisitions of:					
Investments in joint venture and associate (Notes 13 and 14)	(533,550)	(634,446)			
Property and equipment (Note 12)	(220,490)	(448,389)			
Investment properties (Note 11)	(303,905)	(328,709)			
Dividends received (Notes 13 and 14)	901,579	1,082,317			
Additions to:		,			
Loans receivable from subsidiaries (Note 27)	(742,904)	(1,089,000)			
Other noncurrent assets	(47,350)	164,841			
Net cash used in investing activities	(946,620)	(1,253,386)			

(Forward)



	Years Ended December 31				
	2022	2021			
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from availment of loans and borrowings (Note 16)	<b>₽2,700,000</b>	₽11,400,000			
Payments of:	, ,				
Bank loans (Note 16)	(3,954,283)	(9,360,514)			
Subscription payable (Notes 13 and 14)		(1,500,000)			
Interest (Notes 16 and 22)	(1,170,210)	(890,102)			
Dividends (Note 20)	(330,120)	(213,831)			
Net debt issue costs (Note 16)	(15,000)	(60,000)			
Lease liability (Note 28)	(45,863)	(25,254)			
Benefits paid (Note 24)	(7,913)				
Net cash used in financing activities	(2,823,389)	(649,701)			
EFFECT OF EXCHANGE RATE CHANGES ON CASH					
AND CASH EQUIVALENTS	5,852	8,610			
NET DECREASE IN CASH AND CASH EQUIVALENTS	(98,375)	(64,633)			
CASH AND CASH EQUIVALENTS					
AT BEGINNING OF YEAR	1,870,273	1,934,906			
CASH AND CASH EQUIVALENTS					
AT END OF YEAR (Note 6)	<b>₽1,771,898</b>	₽1,870,273			



#### NOTES TO PARENT COMPANY FINANCIAL STATEMENTS

(Amounts in Thousands, Except Number of Shares, Earnings Per Share Value and Unless Otherwise Specified)

#### 1. Corporate Information

Rockwell Land Corporation (the Company) is incorporated in the Philippines and is engaged in real estate development and sale or lease of condominium and commercial units and lots.

The Company became a public company in 2012 following the declaration of 51% ownership by Manila Electric Company (Meralco) as property dividend in favor of common stockholders, except for foreign common shareholders who were paid the cash equivalent of the property dividend (see Note 19).

As at December 31, 2022 and 2021, First Philippine Holdings Corporation (FPHC) owns 86.58% of Rockwell Land and the rest by the public. Lopez, Inc. is the ultimate parent company.

The Company's principal office address is 2F 8 Rockwell, Hidalgo Drive, Rockwell Center, Makati City.

The accompanying parent company financial statements were approved and authorized for issue by the Board of Directors (BOD) on March 28, 2023.

#### 2. Basis of Preparation and Statement of Compliance

#### Basis of Preparation

The accompanying parent company financial statements have been prepared on a historical cost basis, except for investment in equity instruments at fair value through other comprehensive income (FVOCI) that have been measured at fair value. The parent company financial statements are presented in Philippine Peso, which is the Company's functional and presentation currency, and all values are rounded to the nearest thousands, except when otherwise indicated.

The Company also prepares and issues consolidated company financial statements for the same period as the parent company financial statements in compliance with Philippine Financial Reporting Standards (PFRSs). These consolidated company financial statements may be obtained at the Company's registered office address.

#### Statement of Compliance

The parent company financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs on the accounting for significant financing components as issued and approved by the Securities and Exchange Commission (SEC) in response to the COVID-19 pandemic.

The Company has availed of the relief granted by the SEC under Memorandum Circular (MC) No. 34-2020 which further extended the deferral of certain provisions of PIC Q&A 2018-12-D (assessment if the transaction price includes a significant financing component) until December 31, 2023.



SEC MC No. 4-2020 deferring the adoption of International Financial Reporting Interpretations Committee (IFRIC) Agenda Decision on Over Time Transfers of Constructed Goods under PAS 23, Borrowing Cost (the IFRIC Agenda Decision on Borrowing Cost) and is not applicable to the Company as it is already in full compliance with the requirements of the IFRIC Agenda Decision.

The details and the impact of the adoption of the above financial reporting reliefs are discussed in Note 3.

PFRSs also includes Philippine Accounting Standards (PAS), including Philippine Interpretations based on equivalent interpretations of IFRIC issued by the Financial Reporting Standards Council (FRSC).

#### 3. Changes in Accounting Policies and Disclosures

#### New Standards, Interpretations and Amendments

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective in 2022. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these new standards did not have an impact on the parent company financial statements of the Company.

• Amendments to PFRS 3, Reference to the Conceptual Framework

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential 'day 2'gains or losses arising from liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately. At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

Amendments to PAS 16, Property, Plant and Equipment: Proceeds before Intended Use

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

• Amendments to PAS 37, Onerous Contracts - Costs of Fulfilling a Contract

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.



- Annual Improvements to PFRSs 2018-2020 Cycle
  - Amendments to PFRS 1, First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported in the parent's consolidated financial statements, based on the parent's date of transition to PFRS, if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

- Amendments to PFRS 9, Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.

- Amendments to PAS 41, Agriculture, Taxation in fair value measurements

The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

#### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Company does not expect that the future adoption of the said pronouncements will have a significant impact on the parent company financial statements. The Company intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2023

• Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

The amendments provide guidance and examples to help entities apply materiality judgments to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance.



• Amendments to PAS 8, Definition of Accounting Estimates

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

• Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments narrow the scope of the initial recognition exception under PAS 12 so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgment (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

Effective beginning on or after January 1, 2024

• Amendments to PAS 1, Classification of Liabilities as Current or Non-current

The amendments clarify:

- That only covenants with which an entity must comply on or before reporting date will affect a liability's classification as current or non-current.
- That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively.

• Amendments to PFRS 16, Lease Liability in a Sale and Leaseback

The amendments specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognize any amount of the gain or loss that relates to the right of use retained.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively. Earlier adoption is permitted and that fact must be disclosed.

Effective beginning on or after January 1, 2025

• PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*.



# Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture. On January 13, 2016, the Financial and Sustainability Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

Deferral of Certain Provisions of PIC Q&A 2018-12, PFRS 15 Implementation Issues Affecting the Real Estate Industry (as amended by PIC Q&As 2020-02 and 2020-04)

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some PFRS 15 implementation issues affecting the real estate industry. On October 25, 2018 and February 8, 2019, the SEC issued SEC MC No. 14-2018 and SEC MC No. 3-2019, respectively, providing relief to the real estate industry by deferring the application of certain provisions of this PIC Q&A for a period of three years until December 31, 2020. On December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020 which further extended the deferral of certain provisions of this PIC Q&A until December 31, 2023. A summary of the PIC Q&A provisions covered by the SEC deferral and the related deferral period follows:

		Deferral Period
a.	Assessing if the transaction price includes a significant	Until December 31, 2023
	financing component as discussed in PIC Q&A 2018-12-D (as	
	amended by PIC Q&A 2020-04)	
b.	Treatment of land in the determination of the POC discussed	Until December 31, 2023
	in PIC Q&A 2018-12-E	

In November 2020, the PIC issued the following Q&As which provide additional guidance on the real estate industry issues covered by the above SEC deferrals:

- PIC Q&A 2020-04, which provides additional guidance on determining whether the transaction price includes a significant financing component
- PIC Q&A 2020-02, which provides additional guidance on determining which uninstalled materials should not be included in calculating the POC

The SEC Memorandum Circulars also provided the mandatory disclosure requirements should an entity decide to avail of any relief. Disclosures should include:

- a. The accounting policies applied.
- b. Discussion of the deferral of the subject implementation issues in the PIC Q&A.
- c. Qualitative discussion of the impact on the financial statements had the concerned application guidelines in the PIC Q&A been adopted.
- d. Should any of the deferral options result into a change in accounting policy (e.g., when an entity excludes land and/or uninstalled materials in the POC calculation under the previous standard but opted to include such components under the relief provided by the circular), such accounting change will have to be accounted for under PAS 8, i.e., retrospectively, together with the corresponding required quantitative disclosures.



After the deferral period, real estate companies have an accounting policy option of applying either the full retrospective approach or modified retrospective approach as provided under SEC MC 8-2021.

The Company availed of the SEC relief to defer the above specific provision of PIC Q&A No. 2018-12-D on determining whether the transaction price includes a significant financing component. Had this provision been adopted, the Company assessed that the impact would have been as follows:

- a. The mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments provided for in the contract to sell might constitute a significant financing component. In case of the presence of significant financing component, the guidance should have been applied retrospectively and would have resulted in restatement of prior year financial statements in case a full retrospective approach is applied. Depending on the approach of adoption, the adoption of this guidance would have impacted interest income, interest expense, revenue from real estate sales, contract assets, provision for deferred income tax, deferred tax asset or liability for all years presented (full retrospective approach), and the opening balance of retained earnings (full retrospective approach and modified retrospective approach). The Company has yet to assess if the mismatch constitutes a significant financing component for its contracts to sell.
- b. The above would have impacted the cash flows from operations and cash flows from financing activities for all years presented in case of a full retrospective approach.

The Company has decided to use modified retrospective approach upon adoption.

PIC Q&A 2018-12-E (treatment of land in the determination of POC) and PIC Q&A 2020-02 (additional guidance on determining which uninstalled materials should not be included in calculating the POC) do not have an impact on the financial statements since the Company does not include land and uninstalled materials in the determination of POC.

## 4. Summary of Significant Accounting Policies

## Current versus Noncurrent Classification

The Company presents assets and liabilities in the parent company statement of financial position based on current/noncurrent classification.

An asset is current when:

- It is expected to be realized or intended to be sold or consumed in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is expected to be realized within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or



• There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as noncurrent. Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

# Fair Value Measurement

The Company measures financial instruments at fair value at each financial reporting date. The fair value information of certain financial and nonfinancial assets and liabilities are also required to be disclosed in the parent company financial statements.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the parent company financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole.

The Company uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the parent company financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.



For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Day 1 Profit. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the difference between the transaction price and fair value (a Day 1 profit) is recognized in the parent company statement of comprehensive income unless it qualifies for recognition as some other type of asset. In cases where unobservable data is used, the difference between the transaction price and model value is only recognized in the parent company statement of comprehensive income when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the Day 1 profit amount. The Company has determined that the discounted cash flow analysis using credit-adjusted Philippine Dealing and Exchange Corporation (PDEx) interest rates is appropriate in determining the fair value of retention payable, with the Day 1 profit treated as a reduction from "Real estate inventories" as these are directly related to project development.

## Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash with original maturity of three months or less from date of acquisition and are subject to an insignificant risk of change in value.

#### **Financial Instruments**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

# Financial Assets

# Initial Recognition

Financial assets are classified, at initial recognition, and subsequently measured at amortized cost, FVOCI, and fair value through profit or loss (FVPL).

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. With the exception of trade receivables that do not contain significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at fair value plus, in the case of a financial asset not at FVPL, transaction costs. Trade receivables that do not contain a significant financing component or which the Company has applied the practical expedient are measured at transaction price determined under PFRS 15. Refer to the accounting policy in section "Revenue".

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are "solely payments of principal and interest" on the principal amount outstanding (the SPPI criterion). This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.



Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

# Subsequent Measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVPL

The Company has no financial assets at financial assets at FVOCI with recycling of cumulative gains and losses, and financial assets at FVPL as at December 31, 2022 and 2021.

- Financial Assets at Amortized Cost (Debt Instruments). This category is most relevant to the Company. The Company measures financial assets at amortized cost if both of the following conditions are met:
  - The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows, and
  - The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in the parent company statements of comprehensive income when the asset is derecognized, modified or impaired.

The Company's financial assets at amortized cost includes cash and cash equivalents, trade receivables from sale of real estate and lease, other receivables, restricted cash and refundable deposits as at December 31, 2022 and 2021.

Financial Assets Designated at FVOCI (Equity Instruments). Upon initial recognition, the Company can elect to classify irrevocably its equity investments as equity instruments designated at FVOCI when they meet the definition of equity under PAS 32, Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in the parent company statement of comprehensive income when the right of payment has been established, except when the Company benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at FVOCI are not subject to impairment assessment.

The Company elected to classify irrevocably its quoted and unquoted equity securities under this category as at December 31, 2022 and 2021.



# ■ Impairment of Financial Assets

PFRS 9 introduces the single, forward-looking "expected loss" impairment model, replacing the "incurred loss" impairment model under PAS 39.

The Company recognizes expected credit losses (ECL) for the following financial assets that are not measured at FVTPL:

- debt instruments that are measured at amortized cost:
- loan commitments; and
- financial guarantee contracts.

ECLs are measured in a way that reflects the following:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- the time value of money; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Financial assets migrate through the following three stages based on the change in credit quality since initial recognition:

## Stage 1: 12-month ECLs

For credit exposures where there have not been significant increases in credit risk since initial recognition and that are not credit-impaired upon origination, the portion of lifetime ECLs that represent the ECLs that result from default events that are possible within the 12-months after the reporting date are recognized.

# Stage 2: Lifetime ECLs - not credit-impaired

For credit exposures where there have been significant increases in credit risk since initial recognition on an individual or collective basis but are not credit-impaired, lifetime ECLs representing the ECLs that result from all possible default events over the expected life of the financial asset are recognized.

# Stage 3: Lifetime ECLs - credit-impaired

Financial assets are credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of those financial assets have occurred. For these credit exposures, lifetime ECLs are recognized and interest revenue is calculated by applying the credit-adjusted effective interest rate to the amortized cost of the financial asset.

# Loss Allowances

Loss allowances are recognized based on 12-month ECLs for debt investment securities that are assessed to have low credit risk at the reporting date. A financial asset is considered to have low credit risk if:

- the financial instrument has a low risk of default
- the borrower has a strong capacity to meet its contractual cash flow obligations in the near term
- adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.



The loss allowance recognized in the period is impacted by a variety of factors, as described below:

- Transfers between Stage 1 and Stage 2 and 3 due to the financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit-impaired in the period, and the consequent "step up" (or "step down") between 12-month and lifetime ECLs.
- Additional allowances for new financial instruments recognized during the period, as well as releases for financial instruments derecognized in the period;
- Impact on the measurement of ECLs due to changes in PDs, LGDs and EADs in the period, arising from regular refreshing of inputs to models;
- Impacts on the measurement of ECL due to changes made to models and assumptions;
- Discount unwind within ECL due to passage of time, as ECLs are measured on a present value basis;
- Financial assets derecognized during the period and write-offs of allowances related to assets that were written off during the period.

The Company considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'.

# Determining the Stage for Impairment

At each reporting date, the Company assesses whether there has been a significant increase in credit risk for financial assets since initial recognition by comparing the risk of default occurring over the expected life between the reporting date and the date of initial recognition. The Company considers reasonable and supportable information that is relevant and available without undue cost or effort for this purpose. This includes quantitative and qualitative information and forward-looking analysis.

An exposure will migrate through the ECLs stages as asset quality deteriorates. If, in a subsequent period, asset quality improves and also reverses any previously assessed significant increase in credit risk since origination, then the loss allowance measurement reverts from lifetime ECL to 12-months ECLs.

General Approach. Under the general approach, at each reporting date, the Company recognizes a loss allowance based on either 12-month ECLs or Lifetime ECLs, depending on whether there has been a significant increase in credit risk on the financial instrument since initial recognition. The changes in the loss allowance balance are recognized in profit or loss as an impairment gain or loss. The Company has leveraged on available market data for cash and cash equivalents to calculate the ECLs.

Simplified Approach. The simplified approach, where changes in credit risk are not tracked and loss allowances are measured at amounts equal to lifetime ECLs, is applied to installment contracts receivable and accounts receivable. The Company has established a provision matrix for accounts receivable and a vintage analysis for installment contracts receivable that is based on historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments are over 90 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual cash flows in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.



#### c. Financial Liabilities

Initial Recognition and Measurement.

Financial liabilities are classified at initial recognition as financial liabilities at FVPL, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value plus, in the case of loans and borrowings, directly attributable transaction costs.

The Company's financial liabilities include trade and other payables (excluding statutory payables), subscription payable, lease liability, interest-bearing loans and borrowings, retention payable and security deposits as at December 31, 2022 and 2021.

Subsequent Measurement.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate (EIR) method. Gains and losses are recognized in the parent company statements of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

## Derecognition of Financial Instruments

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Company has transferred its right to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the asset or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

Where the Company has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

# Exchange or Modification of Financial Liabilities

The Company considers both qualitative and quantitative factors in assessing whether a modification of financial liabilities is substantial or not. The terms are considered substantially different if the present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the present value of the remaining cash flows of the original financial liability. However, under certain circumstances, modification or exchange of a financial liability may still be considered substantial, even where the present value of the cash flows under the new terms is less than 10% different from



the present value of the remaining cash flows of the original financial liability. There may be situations where the modification of the financial liability is so fundamental that immediate derecognition of the original financial liability is appropriate (e.g., restructuring a financial liability to include an embedded equity component).

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the fair value of the new liability is recognized in profit or loss in the parent company statement of comprehensive income.

When the exchange or modification of the existing financial liability is not considered as substantial, the Company recalculates the gross carrying amount of the financial liability as the present value of the renegotiated or modified contractual cash flows discounted at the original EIR and recognizes a modification gain or loss in profit or loss.

If modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognized as part of the gain or loss on the extinguishment. If the modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the financial instrument and are amortized over the remaining term of the modified financial instrument.

# Classification of Financial Instruments Between Liability and Equity

A financial instrument is classified as a liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity; or
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Company; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

# Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the parent company statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts; and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. The Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counterparties.

### Real Estate Inventories

Real estate inventories consist of condominium units and residential house and lots for sale. These properties acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation. These are held as inventory and are measured at the lower of cost and net realizable value (NRV).



#### Cost includes:

- Land cost
- Amounts paid to contractors for construction; and
- Planning and design costs, costs of site preparation, professional fees for legal services, property and transfer taxes, construction overheads and other related costs.

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less specifically identifiable estimated costs of completion and the estimated costs of sale. The carrying amount of inventories is reduced through e use of allowance account and the amount of loss is charged to profit or loss.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs. The total costs are allocated pro-rata based on the relative size of the property sold

## Advances to Contractors

Advances to contractors represent advance payments on services to be incurred in connection with the Company's operations. These are capitalized to projects under "Real estate inventories", "Investment properties" and "Property and equipment" accounts in the parent company statement of financial position. These are considered as nonfinancial instruments as these will be applied against future billings from contractors normally within one year or normal operating cycle.

## **Investment Properties**

Investment properties represent land, building, structures and improvements of the mall (the "Power Plant"), 8 Rockwell, other structures held for lease within and outside Rockwell Center, and land held for appreciation. These are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties, except land, are stated at cost, less accumulated depreciation and amortization and impairment value, if any. Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value. Depreciation is calculated on a straight-line basis over the estimated useful lives of investment properties, except for land. Investment properties are estimated to have a useful life of 3 to 35 years.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in the parent company statement of comprehensive income in the period of derecognition.

The investment properties' estimated useful lives and depreciation method are reviewed at each financial year end, and adjusted prospectively if appropriate, at each financial year-end to ensure that the periods and method of depreciation are consistent with the expected pattern of economic benefits from the items of investment properties.

When each major inspection is performed, its cost is recognized in the carrying amount of the investment property as a replacement if the recognition criteria are satisfied.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. These



transfers are recorded using the carrying amount of the investment property at the date of change in use.

Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Investment properties in progress pertain to projects under construction and are stated at cost which includes cost of construction and other direct costs. Investment properties in progress are not depreciated until such time that the relevant assets are completed and become available for operational use.

# Investments in Joint Venture and Associate

Investment in a joint venture and associate is accounted for at cost less any impairment in value from the date of acquisition. The Company determines whether it is necessary to recognize an impairment loss.

The Company has an interest in a joint venture which is a jointly controlled entity, whereby the venturers have a contractual arrangement that establishes joint control over the economic activities of the entity. The agreement (the "JV Agreement") requires unanimous agreement for financial and operating decisions among the venturers.

The associate is an entity in which the Company has significant influence and which is neither a subsidiary nor a joint venture of the Company.

The Company recognizes income from the investments only up to the extent that the Company receives distributions from accumulated profits of the joint venture and associate arising after the date of acquisition. Distributions received in excess of such profits are regarded as recovery of investment and are recognized as a reduction of the cost of the investment.

## Property and Equipment

Property and equipment, except land, is stated at cost, excluding the costs of day-to-day servicing, net of accumulated depreciation and/or impairment in value, if any. Such cost includes the cost of replacing part of such property and equipment, if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in the parent company statement of comprehensive income as incurred.

Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value.

Depreciation and amortization is calculated for each significant item or part of an item of property and equipment on a straight-line basis over the following estimated useful lives:

Buildings and improvements
Office furniture and other equipment
Transportation equipment

3-35 years
Transportation equipment
5 years

Fully depreciated property and equipment are retained in the accounts until they are no longer in use and no further depreciation is charged to current operations.

An item of property and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds



and the carrying amount of the asset) is included in the parent company statement of comprehensive income in the year the asset is derecognized.

The assets' residual values, estimated useful lives and depreciation and amortization method are reviewed at each financial year end, and adjusted prospectively if appropriate.

When each major inspection is performed, its cost is recognized in the carrying amount of the property and equipment as a replacement if the recognition criteria are satisfied.

Construction in progress pertains to serviced apartments under construction and is stated at cost which includes cost of construction and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and become available for operational use. Upon completion, it will be depreciated over a period of 15 to 35 years.

# Investments in Subsidiaries

Investments in subsidiaries are carried at cost. A subsidiary is an entity in which the Company has control. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

The Company recognizes income from investments in subsidiaries only to the extent that the Company receives distribution from accumulated profits from the subsidiaries arising after the date of acquisition.

# Impairment of Nonfinancial Assets

The Company assesses at each reporting date whether there is an indication that a nonfinancial asset (e.g., investment properties, investment in joint venture and property and equipment) may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset or CGU is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Company's CGU to which the individual assets are allocated. Those budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses are recognized in the parent company statement of comprehensive income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the



last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amounts, nor exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the parent company statement of comprehensive income.

#### Revenue from Contract with Customers

The Company primarily derives its real estate revenue from the sale of vertical and horizontal real estate projects. Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements, except for the provisioning of water, electricity in its mall retail spaces and office leasing activities, wherein it is acting as agent.

The disclosures of significant accounting judgements, estimates and assumptions relating to revenue from contracts with customers are provided in Note 5 to the parent company financial statements.

Real estate sales. The Company derives its real estate revenue from sale of lots, house and lot and condominium units. Revenue from the sale of these real estate projects under pre-completion stage are recognized over time during the construction period (or percentage of completion) since based on the terms and conditions of its contract with the buyers, the Company's performance does not create an asset with an alternative use and the Company has an enforceable right to payment for performance completed to date.

In measuring the progress of its performance obligation over time, the Company uses output method. The Company recognizes revenue on the basis of direct measurements of the value to customers of the goods or services transferred to date, relative to the remaining goods or services promised under the contract. Progress is measured using survey of performance completed to date/ milestones reached/ time elapsed. This is based on the monthly project accomplishment report prepared by the project inspector as approved by the project manager which integrates the surveys of performance to date of the construction activities for both sub-contracted and those that are fulfilled by the developer itself

Any excess of progress of work over the right to an amount of consideration that is unconditional, recognized as installment contract receivables, under "Trade and other receivables" account, is included in the "Contract assets" account in the asset section of the parent company statement of financial position.

Any excess of collections over the total of recognized installment contract receivables is included in the contract liabilities under "Trade and other payables" account in the liabilities section of the parent company statement of financial position.

Room Revenue (presented under Other Revenue). Room revenue is recognized when services are performed. Deposits received from customers in advance on rooms or other services are recorded as liabilities until services are provided to the customers.

Common use service area (CUSA) charges. The contract for the commercial spaces leased out by the Company to its tenants includes the right to charge for the electricity usage, water usage, airconditioning charges and CUSA like maintenance, janitorial and security services.

The Company assessed itself as principal for CUSA, air-conditioning charges and electricity and water usage. Accordingly, the Company presented the revenue from recoveries and its related costs



on a gross basis as part of "Others" under revenue and "Cost of real estate", respectively, in the parent company statements of comprehensive income.

Total CUSA adjustments recognized amounted to ₱460.8 million in 2022 and ₱371.0 million in 2021.

Cinema, Mall and Other Revenues (presented under Other Revenue). Revenue is recognized when services are rendered.

Interest Income. Revenue is recognized using the effective interest, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset. Unearned discount is recognized as income over the terms of the related financial assets at amortized cost (i.e., loans and receivables) using the effective interest method and is shown as deduction to the related financial assets.

Cost of real estate sales. The Company recognizes costs relating to satisfied performance obligations as these are incurred taking into consideration the contract fulfillment assets such as land and connection fees. These include costs of land, land development costs, building costs, professional fees, depreciation, permits and licenses. These costs are allocated to the saleable area, with the portion allocable to the sold area being recognized as costs of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

In addition, the Company recognizes as an asset only costs that give rise to resources that will be used in satisfying performance obligations in the future and that are expected to be recovered.

## Contract Balances

*Trade Receivables*. Trade receivable represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

Contract Assets. A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

Contract Liabilities. A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

The contract liabilities also include payments received by the Company from the customers for which revenue recognition has not yet commenced.

Costs to Obtain Contract. The incremental costs of obtaining a contract with a customer are recognized as an asset if the Company expects to recover them. The Company has determined that commissions paid to brokers and marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Commission expense is included in the "Real estate costs and expenses" account in the parent company statement of comprehensive income.



Costs incurred prior to obtaining contract with customer are not capitalized but are expensed as incurred.

Contract Fulfillment Assets. Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Company firstly considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15.

If other standards are not applicable to contract fulfillment costs, the Company applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of this criteria requires the application of judgement, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

The Company's contract fulfillment assets pertain to connection fees and land acquisition costs.

Amortization, De-recognition and Impairment of Contract Fulfillment Assets and Capitalized Costs to Obtain a Contract

The Company amortizes contract fulfillment assets and capitalized costs to obtain a contract to cost of sales over the expected construction period using percentage of completion following the pattern of real estate revenue recognition. The amortization is included under cost of sales.

A contract fulfillment asset or capitalized costs to obtain a contract is derecognized either when it is disposed of or when no further economic benefits are expected to flow from its use or disposal.

At each reporting date, the Company determines whether there is an indication that contract fulfillment asset or cost to obtain a contract maybe impaired. If such indication exists, the Company makes an estimate by comparing the carrying amount of the assets to the remaining amount of consideration that the Company expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Company uses the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price will be removed for the impairment test.

Where the relevant costs or specific performance obligations are demonstrating marginal profitability or other indicators of impairment, judgement is required in ascertaining whether or not the future economic benefits from these contracts are sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific performance indicators that could trigger variable consideration, or service credits. Where a contract is anticipated to make a loss, there judgements are also relevant in determining whether or not an onerous contract provision is required and how this is to be measured.

## Interest Income

Revenue is recognized using the effective interest, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset. Unearned discount is recognized as income over the terms of the related financial assets at amortized cost (i.e., loans and receivables) using the effective interest method and is shown as deduction to the related financial assets.



#### Leases

Right-of-use assets. The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any re-measurement of lease liabilities. The costs of right-of-use assets include the amount of lease liability recognized, and lease payments made at or before the commencement date. Right-of-use asset are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets of 35 years. If ownership of the leased asset transfers to the Company at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

Right-of-use assets are presented as part of investment properties and are subject to impairment. Refer to the accounting policies in impairment of non-financial assets section.

The Company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### As a Lessor

Leases where the Company does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Lease income arising from operating leases on investment properties is accounted for on a straight-line basis over the lease terms or based on the terms of the lease, as applicable.

Lease Modification. Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term).

The Company shall account for a modification to an operating lease as a new lease from the effective date of the modification, considering any prepaid or accrued lease payments relating to the original lease as part of the lease payments for the new lease. If a change in lease payments does not meet the definition of a lease modification, that change would generally be accounted for as a negative variable lease payment. In the case of an operating lease, a lessor recognizes the effect of the rent concession by recognizing lower income from leases.

## As a Lessee

The Company applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Company recognizes lease liabilities to make lease payments and right-of-use asset representing the right to use the underlying assets.

Lease Liabilities. At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option



reasonably certain to be exercised by the Company and payments of penalties for terminating the lease, if the lease term reflects the Company exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognized as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

Short-term Leases and Leases with Low-value Assets. The Company applies the short-term lease recognition exemption to its short-term leases of equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of equipment that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

#### Equity

When the Company issues its par value shares, the proceeds shall be credited to the "Capital stock" account in the parent company statement of financial position to the extent of the par value, with any excess being reflected as "Additional paid-in-capital" account in the parent company statement of financial position. Incremental costs directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

Retained earnings represent the Company's accumulated earnings, net of dividends declared.

# Treasury Shares

Acquisitions of treasury shares are recorded at cost. Own equity instruments which are reacquired are deducted from equity. No gain or loss is recognized in the parent company statement of comprehensive income on the purchase, sale, issuance or the cancellation of the Company's own equity instruments.

## **Share-based Payment Transactions**

Employees (including directors) of the Company receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments (equity-settled transactions).

Equity-settled Transactions. The cost of equity-settled transactions with employees is measured by reference to the fair value of the stock options at the date the option is granted. The fair value is determined using Binomial Pricing Model. In valuing equity-settled transactions, no account is taken of any performance conditions, other than the conditions linked to the price of the shares of the Company ("market conditions"), if applicable.

The cost of equity-settled transactions is recognized in profit or loss with a corresponding increase in "Share-based payments" account in equity, over the period in which the performance and/or service conditions are fulfilled.



The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest at that date. The cost of share-based payment is recognized in the parent company statement of comprehensive income as part of "Personnel expenses" account under "General and administrative expenses" account.

No expense is recognized for awards that do not ultimately vest.

When the terms of an equity-settled transaction award are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.

When an equity-settled award is cancelled with payment, it is treated as if it vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. This includes any award where non-vesting conditions within the control of either the entity or the employee are not met. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share (see Note 31).

## Pension Costs and Other Employee Benefits

The Company has a funded, noncontributory defined benefit pension plan covering all regular and permanent employees. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit actuarial valuation method.

Defined Benefit Plans. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as part of general and administrative and selling expenses in the parent company statement of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit obligation or asset is recognized under general and administrative expenses in the parent company statement of comprehensive income.



Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods. Remeasurements recognized in other comprehensive income are closed to retained earnings at the end of every reporting period.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Company's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

Employee Leave Entitlement. Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before 12 months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period. Employee entitlements beyond 12 months are recognized as part of the noncurrent portion of other employee benefits liability.

### Income Tax

Current Income Tax. Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the financial reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not in the parent company statement of comprehensive income.

*Deferred Tax.* Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the financial reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of unused net operating loss carryover (NOLCO) and excess of minimum corporate income tax (MCIT) over regular corporate income tax (RCIT) to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward benefits of unused NOLCO and excess of MCIT over RCIT can be utilized. Deferred tax assets and liabilities, however, are not recognized when the deductible and taxable temporary differences arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the financial reporting date.



Deferred income tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity. Deferred tax on share-based payments is recognized directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

# Value-added Tax (VAT)

Revenues, expenses and assets are recognized net of the amount of VAT except: where the VAT incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables that are stated with the amount of VAT included.

The net amount of VAT recoverable from and payable to the tax authority is included as part of "Other current assets" and "Trade and other payables" accounts in the parent company statement of financial position. Deferred output VAT, however, is shown separately under "Trade and other payables" account in the parent company statement of financial position.

Deferred input VAT relating to the unpaid portion of the acquisition cost of the asset expected to be settled beyond the succeeding year is recognized under "Other noncurrent assets" account in the parent company statement of financial position.

## Foreign Currency-Denominated Transactions

The parent company financial statements are presented in Philippine peso, which is the Company's functional and presentation currency. Transactions in foreign currencies are initially recorded at the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the financial reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### **Borrowing Costs**

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use are capitalized as part of the cost of the respective assets (included in "Property and equipment" and "Investment properties" accounts in the parent company statement of financial position). All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

The interest capitalized is calculated using the Company's weighted average cost of borrowings after adjusting for borrowings associated with specific developments. Where borrowings are associated with specific developments, the amounts capitalized is the gross interest incurred on those borrowings less any investment income arising on their temporary investment of those borrowings.

The capitalization of finance costs is suspended if there are prolonged periods when development activity is interrupted. Interest is also capitalized on the purchase cost of a site of property acquired specifically for redevelopment but only where activities necessary to prepare the asset for redevelopment are in progress.



#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying the economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects a provision to be reimbursed, such as under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

# Contingencies

Contingent liabilities are not recognized in the parent company financial statements. They are disclosed in the notes to parent company financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the parent company financial statements but are disclosed in notes to the parent company financial statements when an inflow of economic benefits is probable.

# Events after the Reporting Period

Post-year-end events that provide additional information about the Company's financial position at the financial reporting date (adjusting events) are reflected in the parent company financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to the parent company financial statements when material.

# Basic/Diluted Earnings Per Share

Basic earnings per share is calculated by dividing the net income attributable to equity holders of the Company by the weighted average number of common shares issued and outstanding.

Diluted earnings per share attributable to equity holders of the Company is calculated in the same manner assuming that, the weighted average number of common shares outstanding is adjusted for potential common shares from the assumed exercise of convertible stock options. Outstanding convertible stock options will have a dilutive effect only when the average market price of the underlying common shares during the year exceeds the exercise price of the option. Where the outstanding convertible stock options have no dilutive effect, diluted earnings per share is the same as basic earnings per share attributable to equity holders of the Company.

## Segment Reporting

The Company's operating businesses are organized and managed separately into three business activities. Such business segments are the bases upon which the Company reports its operating segment information. The Company operates in one geographical area where it derives its revenue. Financial information on segment reporting is presented in Note 33.

# 5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the accompanying parent company financial statements requires management to make judgments, estimates and assumptions that affect amounts reported in the parent company financial statements and related notes at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset and liability affected in future periods.



# **Judgments**

In the process of applying the Company's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the parent company financial statements:

Determination of Business Models. The Company determines its business model at the level that best reflects how it manages groupings of financial assets to achieve its business objective. The Company's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel;
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed; and
- The expected frequency, value and timing of sales are also important aspects of the Company's assessment.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realized in a way that is different from the Company's original expectations, the Company does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

Definition of Default and Credit-impaired Financial Assets. The Company defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

- Quantitative criteria
  - Installment contracts receivable
    - For individual customers upon issuance of Final Notice of Cancellation ("FNOC") when monthly payments are 90 days past due
    - For corporate customers when monthly payments are 30 days past due, and upon issuance of FNOC.

# • Qualitative criteria

The customer meets unlikeliness to pay criteria, which indicates the customer is in significant financial difficulty. These are instances where:

- a. The customer is experiencing financial difficulty or is insolvent
- b. The customer is in breach of financial covenant(s)
- c. An active market for that financial assets has disappeared because of financial difficulties
- d. Concessions have been granted by the Company, for economic or contractual reasons relating to the customer's financial difficulty
- e. It is becoming probable that the customer will enter bankruptcy or other financial reorganization

The criteria above have been applied to the financial instruments held by the Company and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD) throughout the Company's expected loss calculation.

Significant Increase in Credit Risk. The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in PDs and qualitative factors.



The Company's cash and cash equivalents and accounts receivable are graded in the top investment category by globally recognized credit rating agencies such as S&P, Moody's and Fitch and, therefore, are considered to be low credit risk investments. It is the Company's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Company uses the ratings from these credit rating agencies both to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

Using its expert credit judgement and, where possible, relevant historical experience, the Company may determine that an exposure has undergone a significant increase in credit risk based on particular qualitative indicators that it considers are indicative of such and whose effect may not other otherwise be fully reflected in its quantitative analysis on a timely basis.

The Company monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increase in credit risk before an exposure is in default:
- the criteria do not align with the point in time when an asset falls below an investment grade; and
- there is no unwarranted volatility in loss allowance from transfers between 12-month PD (stage 1) and lifetime PD (stage 2).

Existence of a Contract. The Company's primary document for a contract with a customer is a signed contract to sell. It has determined, however, that in cases wherein contract to sell are not signed by both parties, the combination of its other signed documentation such as reservation agreement, official receipts, quotations sheets and other documents, would contain all the criteria to qualify as contract with the customer under PFRS 15.

In addition, part of the assessment process of the Company before revenue recognition is to assess the probability that the Company will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, an entity considers the significance of the customer's initial payments in relation to the total contract price. Collectability is also assessed by considering factors such as past history customer, age and pricing of the property. Management regularly evaluates the historical cancellations and back-outs, after considering the impact of coronavirus pandemic, if it would still support its current threshold of customers' equity before commencing revenue recognition. Management assessed that the historical cancellations and back-outs, despite the pandemic, still supports the Company's current threshold of customer's equity.

Revenue Recognition Method and Timing of Revenue Recognition. The Company concluded that revenue for real estate sales is to be recognized over time because (a) the Company's performance does not create an asset with an alternative use and; (b) the Company has an enforceable right to payment for performance completed to date. The promised property is specifically identified in the contract and the contractual restriction on the Company's ability to direct the promised property for another use is substantive. This is because the property promised to the customer is not interchangeable with other properties without breaching the contract and without incurring significant costs that otherwise would not have been incurred in relation to that contract. In addition, under the current legal framework, the customer is contractually obliged to make payments to the developer up to the performance completed to date.

The Company has determined that output method used in measuring the progress of the performance obligation faithfully depicts the Company's performance in transferring control of real estate development to the customers.



The Company concluded that rooms, cinema and other revenues are to be recognized at a point in time because the Company has a right to payment for the service once the customer obtains the ability to direct the use of, and obtain substantially all of the remaining benefits from, the asset in exchange.

Revenue from sale of real estate recognized over time amounted to \$\mathbb{P}\$7,125.3 million and \$\mathbb{P}\$3,368.8 million in 2022 and 2021, respectively. Revenue from room, cinema and other revenues recognized at a point in time amounted to \$\mathbb{P}\$2,764.4 million and \$\mathbb{P}\$2,689.9 million in 2022 and 2021, respectively (see Note 20).

*Identifying Performance Obligation*. The Company has contracts to sell covering the sale of house and lots, condominium unit and parking lot. The Company concluded that there is one performance obligation in these contracts because, the developer has the obligation to deliver the condominium unit and parking lot duly constructed in a specific lot and fully integrated into the serviced land in accordance with the approved plan. Included also in this performance obligation is the Company's service is to transfer the title of the real estate unit to the customer.

Operating Lease Commitments (As a Lessor). The Company has entered into commercial property leases on its investment property portfolio. The Company has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties, which are leased out under operating lease arrangements.

Lease income earned from investment properties amounted to P1,749.1 million and P1,141.0 million in 2022 and 2021, respectively (see Note 11).

Determining whether Lease Concessions are Lease Modifications. As a consequence of the COVID-19 pandemic, the Company provided certain rent concessions to its tenants in the form of rent-free periods and discounts in 2022 and 2021. Management, in consultation with its external legal counsel, assessed that the grant of rent concession does not qualify as an amendment to the lease contract. The waiver of rent is pursuant to the provision in the lease contract. Accordingly, management recorded the negative variable lease payment at the time the concession was given.

The rent concessions resulted to reduction in rental income in 2022 and 2021 amounting to ₱74.3 million and ₱419.9 million, respectively (see Note 11).

Transfers of Property and Equipment. The Company has made transfers to real estate inventories and investment properties after determining that there is a change in use, evidenced by ending of owner-occupation. Transfers are made from property and equipment when, and only when, there is a change in use, evidenced by commencement of an operating lease to another party or commencement of development with a view to sale. These transfers are recorded using the carrying amount of the property and equipment at the date of change in use.

Transfers made from property and equipment amounted to ₱939.5 million and ₱2,158.4 million in 2022 and 2021, respectively (see Notes 8, 11 and 12).

Interests in a Joint Venture. Management has assessed that it has joint control in its joint venture agreements and both parties have rights to the net assets of the arrangement. Under the Joint Venture Agreement, each party's share in any proceeds, profits, losses, and other economic value derived under the Joint Venture as well as any economic benefits and losses derived from the utilization of the access ways and open spaces of the joint venture property shall be proportional to the respective financial contributions made by each party (see Note 13).



Interest in an Associate. The Parent Company owns 41.21% and 40% of Rockwell Nepo Development Corporation (RNDC), formerly NepWell Property Management, Inc., as at December 31, 2022 and 2021, respectively. The contractual arrangement relative to the JV Agreement with T.G.N. Realty Corporation does not give two or more of those parties joint control over the arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. However, considering the percentage shareholdings of each party to the JVA and the agreement on quorum and voting, multiple combinations of parties could collectively control the arrangement. the Parent Company's management has assessed that it has significant influence in its joint venture agreement with T.G.N. Realty Corporation shareholders as the Parent Company has representation in the BOD of RNDC, participation in the policy-making processes and provision of essential technical information as the sole project developer and marketing and sales agent (see Note 13).

Contingencies. The Company is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and is based upon an analysis of potential results. The Company currently does not believe these proceedings will have a material effect on the financial position and results of operations. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings (see Note 28). No provision for contingencies was recognized in 2022 and 2021.

#### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Company based its assumptions and estimates on parameters available when the parent company financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

Revenue Recognition Method and Measure of Progress. The Company's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue. This is generally driven by the buyer's commitment to pay and percentage of completion.

The Company's revenue from sale of real estate is recognized using the percentage-of-completion method. This is measured principally on the basis of the estimated completion of a physical proportion of the contract work. In view of the recent signs of increased market activity with the easing of community quarantines in key areas of the Philippines, the progress of the Company's performance obligation is directly affected which resulted to higher percentage of completion in the current period as compared to previous year.

The Company has set a certain percentage of collection over the total selling price in demonstrating the buyer's commitment to pay. The percentage is representative of the buyer's substantial investment that gives the buyer a stake in the project sufficient that the risk of loss through default motivates the buyer to honor its obligation to the Company.

Revenue from sale of real estate recognized over time amounted to P7,125.3 million and P3,368.8 million in 2022 and 2021, respectively.



*Measurement of ECLs.* ECLs are derived from unbiased and probability-weighted estimates of expected loss, and are measured as follows:

- Financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls over the expected life of the financial asset discounted by the effective interest rate. The cash shortfall is the difference between the cash flows due to the Company in accordance with the contract and the cash flows that the Company expects to receive.
- Financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows discounted by the effective interest rate.

Except for installment contracts receivable, the Company uses low credit risk operational simplification to identify whether the credit risk of financial assets has significantly increased.

Inputs, Assumptions and Estimation Techniques. The ECL is measured on either a 12-month or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. ECLs are the discounted product of the Probability of Default (PD), Loss Given Default (LGD), and Exposure at Default (EAD), defined as follows:

# Probability of default

The PD represents the likelihood of a customer defaulting on its financial obligation, either over the next 12 months, or over the remaining life of the obligation. PD estimates are estimates at a certain date, which are calculated based on statistical rating models, and assessed using rating tools tailored to the various categories of counterparties and exposures. These statistical models are based on internally compiled data comprising both quantitative and qualitative factors. Where it is available, market data may also be used to derive the PD for large corporate counterparties. If a counterparty or exposure migrates between rating classes, then this will lead to a change in the estimate of the associated PD. PDs are estimated considering the contractual maturities of exposures and estimated prepayment rates.

The 12-months and lifetime PD represent the expected point-in-time probability of a default over the next 12 months and remaining lifetime of the financial instrument, respectively, based on conditions existing at the balance sheet date and future economic conditions that affect credit risk.

# • Loss given default

Loss Given Default represents the Company's expectation of the extent of loss on a defaulted exposure, taking into account the mitigating effect of collateral, its expected value when realized and the time value of money. LGD varies by type of counterparty, type of seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of exposure at the time of default (EAD). LGD is calculated on a 12-month or lifetime basis, where 12-month LGD is the percentage of loss expected to be made if the default occurs in the next 12 months and lifetime LGD is the percentage of loss expected to be made if the default occurs over the remaining expected lifetime of the loan.



# • Exposure at default

EAD is based on the amounts the Company expects to be owed at the time of default, over the next 12 months or over the remaining lifetime. For example, for a revolving commitment, the Company includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.

The ECL is determined by projecting the PD, LGD, and EAD for each future month and for each individual exposure or collective segment. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective interest rate or the customer's borrowing rates.

The lifetime PD is developed by applying a maturity profile to the current 12-month PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio. This is supported by historical analysis.

The 12-month and lifetime EADs are determined based on the contractual repayments owed by the customer. Early repayment/refinance assumptions, when allowed, are also incorporated into the calculation

The 12-month and lifetime LGDs are determined based on the factors which impact the recoveries made post default. These vary by project and by completion status.

The COVID-19 pandemic did not have a significant impact on the collectability of the Company's trade receivables in 2022 and 2021. Considering the evolving nature of this pandemic, the Company will continue to monitor the situation. Uncertainties in market trends and economic conditions may persist due to the COVID-19 pandemic, which may impact actual results and differ materially from the estimates of ECLs.

General Approach for Cash and Cash Equivalents. The Company recognizes a loss allowance based on either 12-month ECLs or lifetime ECLs, depending on whether there has been a significant increase in credit risk on the financial instrument since initial recognition. The changes in the loss allowance balance are recognized in profit or loss as an impairment gain or loss. The Company uses external credit rating approach to calculate ECL for cash and cash equivalents, accounts receivable and receivable from ultimate parent. This approach leverages on available market data (i.e., S&P and Moody's and Fitch credit ratings for default rates). S&P, Moody's, Fitch and Reuters are reliable market data sources that provide default and recovery rate data. These information are widely used by investors and stakeholders in decision-making in terms of investment, credit activities, etc.

Simplified Approach for Installment Contracts Receivable. The Company uses vintage analysis to calculate ECLs for installment contracts receivable. The PD rates using vintage analysis are based on default counts of contract issuances in a given period for groupings of various customer segments that have similar loss patterns (i.e., individual, and corporate).

The vintage analysis is initially based on the Company's historical observed default rates. The Company will calibrate the matrices to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., CPI) are expected to deteriorate over the next year which can lead to an increased number of defaults in the real estate



sector, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the relationship between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

There have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

*Incorporation of Forward-looking Information*. The Company incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL.

The Company considers a range of relevant forward-looking macro-economic assumptions for the determination of unbiased general industry adjustments and any related specific industry adjustments that support the calculation of ECLs. Based on the Company's evaluation and assessment and after taking into consideration external actual and forecast information, the Company formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. This process involves developing two or more additional economic scenarios and considering the relative probabilities of each outcome. External information includes economic data and forecasts published by governmental bodies, monetary authorities and selected private-sector and academic institutions.

The base case represents a most-likely outcome and is aligned with information used by the Company for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. Periodically, the Company carries out stress testing of more extreme shocks to calibrate its determination of these other representative scenarios.

The Company has identified and documented key drivers of credit risk and credit losses of each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

Predicted relationship between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analyzing historical data over the past one year and three months. The methodologies and assumptions including any forecasts of future economic conditions are reviewed regularly.

The Company has not identified any uncertain event that it has assessed to be relevant to the risk of default occurring but where it is not able to estimate the impact on ECL due to lack of reasonable and supportable information.

Grouping of Instruments for Losses Measured on Collective Basis. For ECL provisions modelled on a collective basis, a grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a Company are homogenous. In performing this Companying, there must be sufficient information for the Company to be statistically credible. Where sufficient information is not available internally, the Company has considered benchmarking internal/external supplementary data to use for modelling purposes.



The Company grouped its installment contracts receivable for collective measurement into (i) individuals and (ii) corporate customers. No impairment losses were recognized for installment contract receivable, recognized as trade receivables in 2022 and 2021.

Exposures that have not deteriorated significantly since origination, or where the deterioration remains within the Company's investment grade criteria are considered to have a low credit risk. The provision for credit losses for these financial assets is based on a 12-month ECL. The low credit risk exemption has been applied on debt investments that meet the investment grade criteria of the Company in accordance with externally available ratings.

The carrying values of cash and cash equivalents, trade and other receivables and contract assets are disclosed in Notes 6, 7, 20 and 29.

Fair Value of Financial Assets, Investment Properties and Financial Liabilities. Entities are required to disclose for each class of financial assets and liabilities and investment properties the fair value of that class of assets and liabilities in a way that permits it to be compared with the corresponding carrying amount in the parent company statement of financial position, which requires the use of accounting judgment and estimates. While significant components of fair value measurement are determined using verifiable objective evidence (i.e., foreign exchange rates and interest rates), the timing and amount of changes in fair value would differ with the valuation methodology used. Any change in the fair value of these financial assets and liabilities would affect the disclosures made by management. The fair values of the Company's financial assets and liabilities are set out in Note 31.

Evaluation of Net Realizable Value of Real Estate Inventories. Real estate inventories are carried at the lower of cost or NRV. The carrying value of real estate inventories for sale are adjusted when the NRV becomes lower than cost due to changes in estimated selling prices less cost to sell.

The COVID-19 pandemic did not have a significant impact on the Company's inventory valuation. Although the Company suspended its operations during the implementation of community quarantine, it has resumed its operations after the lifting of the restrictions.

Real estate inventories (condominium units for sale), stated at cost, amounted to ₱13,580.4 million and ₱12,438.5 million as at December 31, 2022 and 2021, respectively (see Note 8).

Estimating Useful Lives of Investment Properties and Property and Equipment. The useful life of each of the Company's investment properties and property and equipment is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future results of operations could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any items of property and equipment, and investment properties would increase the recorded depreciation expense and decrease investment properties and property and equipment accounts.

There were no changes in the estimated useful lives of investment properties and property and equipment in 2022 and 2021.

Investment properties, net of accumulated depreciation, (excluding land, right-of-use asset and investment properties in progress) amounted to ₱9,529.8 million and ₱9,252.3 million as at December 31, 2022 and 2021, respectively (see Note 11).



Property and equipment, net of accumulated depreciation and amortization, (excluding land and construction in progress) amounted to ₱1,118.6 million and ₱1,206.2 million as at December 31, 2022 and 2021, respectively (see Note 12).

*Impairment of Nonfinancial Assets.* PFRS requires that an impairment review be performed when certain impairment indicators are present. If any such indication exists, or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount.

Determining the recoverable amounts of investment properties, property and equipment, and investments in joint venture and associate, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the use of estimates and assumptions that can materially affect the parent company financial statements. Future events could indicate that investment properties, investment in joint venture and property and equipment are impaired. Any resulting impairment loss could have a material adverse impact on the financial position and results of operations of the Company.

The preparation of estimated future cash flows involves significant judgment and estimations. While the Company believes that its assumptions are appropriate and reasonable, significant changes in these assumptions may materially affect its assessment of recoverable values and may lead to future additional impairment charges under PFRS.

Noncurrent assets that are subject to impairment testing when impairment indicators are present are as follows:

	2022	2021
Investment properties (see Note 11)	₽12,699,643	₽12,592,643
Property and equipment (see Note 12)	1,877,587	2,673,131
Investments in joint venture and associate		
(see Note 13)	5,905,950	3,440,740
Investment in subsidiaries (see Note 14)	5,246,663	5,246,663
Advances to contractors (see Notes 11 and 12)	183,277	135,927

The fair value of the investment properties amounted to ₱28.7 billion and ₱26.6 billion as at December 31, 2022 and 2021, respectively (see Note 11).

The Company has considered the impact of the COVID-19 pandemic and assessed that the Company's nonfinancial assets are not impaired. As at December 31, 2022 and 2021, no impairment indicators were identified for the Company's nonfinancial assets.

No impairment loss was recognized in 2022 and 2021.

Deferred Tax Assets. Management uses judgment in reviewing the carrying amount of deferred tax assets. The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of such deferred tax assets to be utilized. However, there is no assurance that sufficient taxable profit will be generated to allow all or part of the deferred tax assets to be utilized.

Recognized deferred tax assets amounted to ₱276.2 million and ₱285.3 million as at December 31, 2022 and 2021, respectively (see Note 26).

Pension Costs and Other Employee Benefits. The determination of the Company's obligation and cost of pension and other employee benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 24 and include,



among others, discount rate and expected rate of salary increase. Due to the complexity of the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions.

Pension liability and other employee benefits amounted to \$\mathbb{P}72.0\$ million and \$\mathbb{P}215.8\$ million as at December 31, 2022 and 2021, respectively. Since there is no minimum funding requirement, the resulting net asset or net liability recognized in the parent company statements of financial position was determined as the lower of the surplus of the plan and the present value of the future service cost to the Company (see Note 25).

# 6. Cash and Cash Equivalents

This account consists of:

	2022	2021
Cash on hand and in banks	<b>₽</b> 617,158	₽832,772
Short-term investments	1,154,740	1,037,501
	₽1,771,898	₽1,870,273

Cash in banks earn interest at the respective bank deposit rates. Short-term investments consist of peso and dollar-denominated placements made for varying periods of up to three months depending on the immediate cash requirements of the Company, and earn interest at the respective short-term investment rates.

Interest income earned from cash in banks and short-term investments amounted to ₱8.9 million and ₱3.8 million in 2022 and 2021, respectively (see Note 21).

#### 7. Trade and Other Receivables and Contract Assets

Trade and other receivables consist of:

	2022	2021
Trade receivables from:		
Sale of real estate (see Note 20)	₽3,104,041	₽4,343,397
Lease	373,848	536,983
Due from related parties (see Note 27)	1,009,931	1,617,286
Advances to officers and employees (see Note 27)	42,938	44,853
Others	71,735	30,130
	4,602,493	6,572,649
Less: Allowance for ECLs	(10,993)	(16,200)
	₽4,591,500	₽6,556,449

Trade receivables from sale of condominium units, house and lot and residential lots consist of installment contract receivables from real estate customers. Installment contract receivables are collectible in equal monthly installments with terms typically up to five years for high-rise projects and up to three years for horizontal projects. These are noninterest-bearing and are carried at amortized cost. The fair value at initial recognition is derived using discounted cash flow model.



As of December 31, contract assets consist of:

	2022	2021
Current	₽4,352,483	₽2,384,726
Noncurrent	2,053,198	1,322,513
	₽6,405,681	₽3,707,239

The Company entered into loan financing agreements with financial institutions whereby the Company assigned its installment contracts receivables on a with recourse basis. These receivables are used as collateral to secure the corresponding loans payable obtained. The Company still retains the assigned receivables in the trade receivables account and recognizes the proceeds from the loan availment as loans payable. As at December 31, 2022, there were no receivables used to serve as collateral on existing loans payable. As at December 31, 2021 the carrying value of installment contracts receivables and the corresponding loans payable amounted to ₱808.2 million and ₱486.6 million, respectively (see Note 16).

Contract assets represent excess of recognized revenues from contracts with real estate customers determined based on percentage of completion against amounts billed to customers. As at December 31, 2022, the movement in contract assets comprises of the reclassifications to installment contracts receivables from sale of real estate and unbilled revenues recognized for the year amounting to ₱3,104.0 million and ₱5,802.5 million, respectively. As at December 31, 2021, the movement in contract assets comprises of the reclassifications to installment contracts receivables from sale of real estate and unbilled revenues recognized for the year amounting to ₱4,343.4 million and ₱228.5 million, respectively (see Note 20).

Interest income earned from sale of real estate amounted to ₱859.9 million and ₱713.5 million in 2022 and 2021, respectively (see Note 21). Unamortized unearned interest on these receivables amounted to ₱1,050.3 million and ₱1,030.9 million as at December 31, 2022 and 2021, respectively.

Movements in unearned interest on trade receivables from sale of real estate and contract assets are as follows:

	2022	2021
Trade receivables/contract assets at nominal amount	₽10,559,980	₽9,081,539
Less unearned interest:		
Balance at beginning of year	1,030,903	1,238,507
Unearned interest	879,259	505,905
Amortization (see Note 21)	(859,904)	(713,509)
Balance at end of year	1,050,258	1,030,903
Trade receivables/contract assets at discounted amount	₽9,509,722	₽8,050,636

Trade receivables from lease represent short-term receivables from the "Power Plant" Mall tenants and from other commercial establishments on properties held for lease within and outside Rockwell Center which are normally collectible within 30 days from billing date.

Advances to officers and employees mainly representing cash advances to be used for operations are noninterest-bearing and will be liquidated within one year.

Terms and conditions relating to related party receivables are disclosed in Note 27.

Other receivables mainly consist of claims from contractors and receivable from various third parties. These are noninterest-bearing and are due and demandable.



The movements of the allowance for ECLs, determined on a collective basis using ECL model (trade receivables) and specific identification (other receivables), follows:

	2022			2021		
	Trade			Trade		_
	Receivables			Receivables		
	from Lease	Others	Total	from Lease	Others	Total
Balance at beginning of year	₽14,769	₽1,431	₽16,200	₽5,113	₽1,250	₽6,363
Provisions (see Note 22)	_	_	_	9,656	181	9,837
Write-offs	(5,207)	_	(5,207)	_	_	_
Balance at end of year	₽9,562	₽1,431	₽10,993	₽14,769	₽1,431	₽16,200

## 8. Real Estate Inventories

This account consists of:

	2022	2021
Land and development costs	₽7,560,694	₽5,477,864
Land held for future development and other		
developments costs (see Note 27)	4,920,448	5,888,104
Condominium units for sale	1,099,295	1,072,578
	₽13,580,437	₽12,438,546

In 2021, the Company repurposed the Aruga Hotel Makati to The Balmori Suites, a highly exclusive residential project located at the Rockwell Center. Consequently, project development cost incurred for Aruga Hotel Makati amounting to ₱2,554.6 million was reclassified from property and equipment to real estate inventories (see Note 12).

A summary of the movements in real estate inventories is set out below:

	2022	2021
At January 1	₽12,438,546	₽7,779,655
Cost of real estate sold (shown as part of "Cost of		
real estate" account in the parent company		
statements of comprehensive income)	(5,295,452)	(2,878,907)
Land acquired	2,969,613	2,534,821
Construction/development costs incurred	2,906,263	2,596,664
Transfers from investment properties		
(see Note 11)	695,717	247,959
Transfers (to) from property and equipment		
(see Note 12)	(134,250)	2,158,354
Balance at end of year	₽13,580,437	₽12,438,546

As at December 31, 2022 and 2021, land held for future development and other development costs mainly pertain to land acquisitions in Metro Manila and certain provinces.

As at December 31, 2022 and 2021, condominium units for sale primarily pertain to unsold units of various completed projects.



As at December 31, 2022 and 2021, advances to contractors, shown separately in the parent company statements of financial position, mainly pertain to advances related to the development of various projects.

The cost of real estate inventories (i.e., land and development costs and condominium units for sale) consists of the costs of land and direct development costs.

Contract fulfillment assets, included under land and development costs, mainly pertain to unamortized portion of the land cost totaling ₱5,191.5 million and ₱3,048.0 million as at December 31, 2022 and 2021, respectively.

Estimated cost to complete of various on-going projects expected to be completed until year 2028 amounted to ₱15.9 billion and ₱11.0 billion as at December 31, 2022 and 2021, respectively.

#### 9. Other Current Assets

This account consists of:

	2022	2021
Creditable withholding tax	₽1,285,441	₽1,222,792
Prepaid costs (see Notes 17 and 20)	351,818	210,463
Input VAT	227,593	33,088
Restricted cash	250,285	9,649
Refundable deposits	62,954	59,980
Others	49,050	19,062
	₽2,227,141	₽1,555,034

Prepaid costs primarily pertain to costs to obtain a contract which consist of sales commission pertaining to real estate sold capitalized as deferred selling expense (see Note 20).

Refundable deposits mainly consist of security deposits and advance rent in accordance with lease agreement.

As at December 31, 2022 and 2021, restricted cash represents escrow account to cover all payments received from the buyers for the sale of real estate with restriction on withdrawal and remittance. The escrow account is required to be maintained until satisfactory compliance with the conditions of the Temporary License to Sell issued by the Department of Human Settlements and Urban Development.

# 10. Investment in Equity Instruments at FVOCI

As at December 31, this account consists of:

	2022	2021
Investment in equity instruments at FVOCI:		_
Quoted	<b>₱30,000</b>	₱23,500
Unquoted	3,280	3,308
	₱33,280	₱26,808



# **Quoted Club Shares**

This consists of investment in Manila Polo Club shares. Movement in the balance follows:

	2022	2021
Balance at beginning of year	<b>₱23,500</b>	₱23,500
Unrealized loss on fair value adjustments	6,500	_
Balance at end of year	₱30,000	₱23,500

<u>Unquoted Equity Shares</u>
Unquoted equity securities consist of investments in Meralco preferred shares which were issued to the Company when Meralco meters were connected and will only be disposed of upon termination of service. These shares have no quoted market price and any fair value gain or loss on these investments is not material to the parent company financial statements. As at financial reporting date, the Company has no plans of disposing these unquoted equity securities.

2022

# 11. Investment Properties

The rollforward analysis of this account follows:

				Investment	
		<b>Buildings</b> and	Right-of-use	Properties in	
	Land	Improvements	Asset	Progress	Total
At January 1, 2022, net of accumulated					<u> </u>
depreciation and amortization	₽2,837,470	₽8,911,679	₽340,646	₽502,848	₽12,592,643
Additions to construction cost	_	263,521	_	40,384	303,905
Transfers (to) from real estate inventories					
(see Note 8)	(356,900)	(51,034)	_	(287,783)	(695,717)
Transfers (to) from property and equipment					
(see Note 12)	229,781	90,414	_	619,337	939,532
Reclassifications	. –	415,276	_	(415,276)	_
Depreciation and amortization	_	(428,662)	(12,058)	_	(440,720)
Net carrying amount	₽2,710,351	₽9,201,194	₽328,588	₽459,510	₽12,699,643
		2022 Investment			
		<b>Buildings</b> and	Right-of-use	Properties in	
	Land	Improvements	Assets	Progress	Total
At January 1, 2022:		•			
Cost	₽2,837,470	₽12,570,615	₽376,820	₽502,848	₽16,287,753
Accumulated depreciation and					
amortization	_	(3,658,936)	(36,174)	_	(3,695,110)
Net carrying amount	₽2,837,470	₽8,911,679	₽340,646	₽502,848	₽12,592,643
	, ,	, ,	,	,	
At December 31, 2022:					
Cost	₽2,710,351	₽13,288,792	₽376,820	₽459,510	₽16,835,473
Accumulated depreciation and					
amortization	_	(4,087,598)	(48,232)	_	(4,135,830)
Net carrying amount	₽2,710,351	₽9,201,194	₽328,588	₽459,510	₽12,699,643



2021

			202	. 1	
		Buildings and	Right-of-use	Investment Properties in	
	Land	Improvements	Asset	Progress	Total
At January 1, 2022, net of accumulated	Land	mprovements	Asset	Trogress	10141
depreciation and amortization	₽2,775,778	₽8,668,815	₽352,704	₽760,845	₱12,558,142
Additions to construction cost	15,416	277,055	_	36,238	328,709
Transfers (to) from real estate inventories					
(see Note 8)	46,276	_	_	(294,235)	(247,959)
Transfers (to) from property and					
equipment (see Note 12)	_	369,815	_	_	369,815
Depreciation and amortization	_	(404,006)	(12,058)	_	(416,064)
Net carrying amount	₽2,837,470	₽8,911,679	₽340,646	₽502,848	₽12,592,643
			202	21	
				Investment	
		Buildings and	Right-of-use	Properties in	
	Land	Improvements	Assets	Progress	Total
At January 1, 2021:					
Cost	₽2,775,778	₱11,923,745	₽376,820	₽760,845	₱15,837,188
Accumulated depreciation and					
amortization	_	(3,254,930)	(24,116)	_	(3,279,046)
Net carrying amount	₽2,775,778	₽8,668,815	₽352,704	₽760,845	12,558,142

Investment properties are valued at cost. Investment properties consist of the "Power Plant" Mall (₱3.2 billion and ₱3.6 billion as at December 31, 2022 and 2021, respectively), other investment properties held for lease within and outside Rockwell Center (₱5.7 billion as at December 31, 2022 and ₱5.3 billion as at December 31, 2021) and land held for appreciation (₱539.7 million and ₱682.1 million as at December 31, 2022 and 2021, respectively).

₱12,570,615

(3,658,936)

₽8,911,679

₽376,820

(36,174)

₽340,646

₽502,848

₽502,848

₱16,287,753

(3,695,110)

₱12,592,643

₽2,837,470

₽2,837,470

At December 31, 2021:

amortization

Net carrying amount

Accumulated depreciation and

Cost

Investment properties in progress include costs incurred for the construction of One Proscenium which started in 2019 and Rockwell Performing Arts Theater which was reclassified from property and equipment in 2022. General borrowing costs capitalized as part of investment properties amounted to ₱46.2 million and ₱20.4 million in 2022 and 2021, respectively (see Note 16). Average capitalization rates used for all ongoing projects are 4.82% and 4.99% in 2022 and 2021, respectively.

Amortization of discount on retention payable, capitalized as part of construction costs, amounted to ₱1.8 million and ₱2.4 million in 2022 and 2021 respectively (see Note 17).

As at December 31, 2022 and 2021, advances to contractors, included under "Other noncurrent assets" account in the Company's statements of financial position, amounting to ₱145.7 million and ₱135.9 million, respectively, primarily pertain to advances related to the development of Rockwell Performing Arts Theater, One Proscenium projects and Mall Expansion.

Lease income earned from investment properties amounted to ₱1,749.1 million and ₱1,141.0 million in 2022 and 2021 respectively. Direct operating expenses incurred amounted to ₱413.9 million and ₱359.3 million in 2022 and 2021 respectively.



As a consequence of the COVID-19 pandemic, the Company provided certain rent concessions to its tenants of commercial spaces in the form of lease payment holidays and lease reduction from March to December 31, 2022. The Company accounted for the rent concessions as not a lease modification. The rent concessions resulted to reduction in rental income amounted to \$\mathbb{P}74.3\$ million and \$\mathbb{P}419.9\$ million in 2022 and 2021, respectively.

The aggregate fair value of the Company's Power Plant Mall and Mall Expansion amounted to ₱12.6 billion and ₱12.9 billion as at December 31, 2022 and, 2021, respectively. The aggregate fair value of other investment properties held for lease within and outside Rockwell Center and land held for appreciation amounted to ₱14.5 billion and ₱13.7 billion as at December 31, 2022 and 2021, respectively.

The fair value as at December 31, 2022 and 2021 was determined by independent professionally qualified appraisers. The fair value represents the amount at which the assets could be exchanged between a knowledgeable, willing buyer and a knowledgeable willing seller in an arm's length transaction at the date of valuation.

The fair value of the mall and investment properties held for lease within and outside Rockwell Center was arrived at through the use of the "Income Approach," particularly the "Discounted Cash Flow Analysis" which is a financial modelling technique based on explicit assumptions regarding the prospective cash flow to a property. This analysis involves the projection of a series of periodic cash flows to an operating property. To this projected cash flow series, an appropriate discount rate is applied to establish an indication of the present value of the income stream associated with the property being valued. In an operating property, periodic cash flow is typically estimated as gross revenue less operating expenses and other outgoings. The series of periodic net operating incomes, along with an estimate of the terminal value, anticipated at the end of the projection period, is then discounted at the discount rate, being a cost of capital or a rate of return used to convert a monetary sum, payable or receivable in the future, into present value. This is included under Level 3 in the fair value hierarchy (see Note 31).

The fair value of land held for appreciation and land component of assets under construction was arrived at through the use of the "Market Data Approach." "Market Data Approach" is based on the assumption that no prudent purchaser will buy more than what it will cost him to acquire an equally desirable substitute parcel or site. This approach is primarily based on sales and listings, which are adjusted for time of sale, location, and general characteristics of comparable lots in the neighborhood where the subject lot is situated. This is included under Level 2 in the fair value hierarchy (see Note 31).

The fair value of assets recently completed and undergoing construction was arrived at through the use of the "Cost Approach". "Cost Approach" is based on the amount required to replace the service capacity of an asset (frequently referred to as current replacement cost). This approach is applied by estimating the amount that currently would be required to construct a substitute software asset of comparable utility. This is included under Level 3 in the fair value hierarchy (see Note 30).

The Company has no restrictions on the realizability of its investment properties and no contractual obligations to purchase, construct or develop investment properties or for repairs, maintenance and enhancements.



# 12. Property and Equipment

The rollforward analysis of this account follows:

_				2022		
	Land	Buildings and Improvements	Office Furniture and Other Equipment	Transportation Equipment	Construction in Progress	Total
Cost						
At January 1	₽779,395	<b>₽</b> 1,618,559	₽1,932,092	₽340,666	<b>₽</b> 687,495	₽5,358,207
Additions	_	39,017	93,469	81,005	6,999	220,490
Transfers from real estate inventories						
(see Note 8)	134,250	_	_	_	_	134,250
Transfers to investment properties (see	(222 =221)	(00.44.1)			((10 22 <b>=</b> )	(020 =22)
Note 11)	(229,781)	(90,414)	(1.605)	(52.102)	(619,337)	(939,532)
Disposal	-	-	(1,685)	(73,193)		(74,878)
At December 31	683,864	1,567,162	2,023,876	348,478	75,157	4,698,537
Accumulated Depreciation						
and Amortization		_	_	_		_
At January 1	-	₽755,362	₱1,634,766	<b>₽</b> 294,948	_	<b>₽</b> 2,685,076
Depreciation and amortization						
(see Note 22)	_	90,459	95,272	25,021	_	210,752
Disposal		<del>-</del>	(1,685)	(73,193)	_	(74,878)
At December 31		845,821	1,728,353	246,776		2,820,950
Net Book Value at December 31	<b>₽</b> 683,864	<b>₽</b> 721,341	<b>₽</b> 295,523	<b>₽</b> 101,702	₽75,157	₽1,877,587
_		Buildings and	Office Furniture and Other	2021 Transportation	Construction	
	Land	Improvements	Equipment	Equipment	in Progress	Total
Cost			* *	* *		
At January 1	<b>₽</b> 515,032	<b>₽</b> 1,338,779	<b>₽</b> 1,759,204	<b>₽</b> 330,947	<b>₽</b> 3,494,025	<b>₽</b> 7,437,987
Additions	, =	182,084	172,888	9,719	83,698	448,389
Transfers to real estate inventories						
(see Note 8)	264,363	_	_	_	(2,422,717)	(2,158,354)
Transfers (to) from investment					,	(,,,,,
properties (see Note 11)	_	(369,815)	_	_	_	(369,815)
Reclassification	_	467,511	_	-	(467,511)	_
At December 31	779,395	1,618,559	1,932,092	340,666	687,495	5,358,207
Accumulated Depreciation and Amortization						
At January 1	=	664,497	1,526,386	281,676	=	2,472,559
Depreciation and amortization						
(see Note 22)	_	90,865	108,380	13,272	_	212,517
At December 31	-	755,362	1,634,766	294,948	_	2,685,076
Net Book Value at December 31	₽779,395	₽863,197	₽297,326	₽45,718	₽687,495	₽2,673,131
	,	/		,	,	-,-,-,

In 2021, construction in progress pertains to the ongoing construction of Mactan Hotel, Rockwell Performing Arts Theater. In 2022, project development cost incurred, including the land, for Rockwell Performing Arts Theater amounting to \$\mathbb{P}939.5\$ million was reclassified from property and equipment to investment property (see Note 11).

Borrowing costs capitalized as part of property and equipment amounted to nil and \$\mathbb{P}16.1\$ million in 2022 and 2021, respectively (see Note 16). Average capitalization rates used are 4.82% and 4.99% in 2022 and 2021, respectively.

As at December 31, 2022 and 2021, advances to contractors, included under "Other noncurrent assets" account in the parent company statements of financial position, amounting to ₱37.6 million and nil, respectively, primarily pertain to advances related to the development of "Mactan Hotel".

In 2021, the Company repurposed the Aruga Hotel Makati to The Balmori Suites, a highly exclusive residential project located at the Rockwell Center. Consequently, project development cost incurred



for Aruga Hotel Makati amounting to ₱2,554.6 million was reclassified from property and equipment to real estate inventories (see Note 8).

#### 13. Investments in Joint Venture and Associate

This account consists of:

	2022	2021
Investment in:		
Joint venture	<b>₽</b> 5,149,800	₽2,684,590
Associate	756,150	756,150
	₽5,905,950	₽3,440,740

#### **Investment in Joint Venture**

#### a. RIDC

In December 2021, the Company entered into a Joint Venture Agreement (JVA) with International Pharmaceuticals, Inc. (IPI) to jointly develop parcels of land in Cebu into residential condominiums and commercial, retail and office components (the Project) through Rockwell IPI Development Corporation (RIDC), formerly 8 Promoveo Land, Inc., and with the view of jointly preserving and continuing IPI's long-standing legacy in the market and the Company's brand of creating communities of unparalleled quality. Under the terms of the JVA, each of the Company and IPI shall at all times hold 50% of the total subscribed shares, except in certain circumstances provided for in the JVA. Pursuant to the JVA, the Company shall subscribe to 3,148,410,000 common and redeemable preferred shares out of the unissued authorized shares of PLI in the following manner:

- a. *First Subscription*: On the execution date of the JVA Agreement, the Company shall execute a Subscription Agreement to subscribe to 1,019,205,000 common shares and 1,500,795,000 redeemable preferred shares Tier 1.
- b. Second Subscription: Upon SEC approval of the increase in capital stock, the Company shall execute a second Subscription Agreement to subscribe to the additional 628,410,000 redeemable preferred shares Tier 1 to complete its subscription for the shares comprising its Tier 1 capital contribution.

In December 2021, the Company contributed \$\mathbb{P}630.0\$ million in cash to the JV Co. as partial payment for the Company's subscription. On the same period, PLI filed its application with the SEC for the increase in authorized capital stock. The corresponding shares of the Company's first subscription shall be issued out of the said increase in authorized capital stock. Accordingly, the aforementioned partial subscription payment is treated as deposits for stock subscription as at December 31, 2021 presented as part of investments in joint venture.

The increase in RIDC's authorized capital stock was approved by the SEC in April 2022, with the Company accruing the remaining portion of its subscription amounting to ₱2,518.4 million as of December 31, 2022. Out of the accrued subscription, ₱775.0 million will be paid in 2023 while the remaining will be paid beyond 1 year based on the terms of the JVA.



RIDC's statements of financial position as at December 31, 2022, include the following:

Current assets	₽2,890,129
Noncurrent assets	3,352,350
Current liabilities	32,657
Cash and cash equivalents	521,188
Real estate inventories	1,590,569

RIDC's statements of comprehensive income for the year ended December 31, 2022, include the following:

Revenue (interest income on cash in banks)	₽600
General and administrative expenses	47,313
Benefit from deferred income tax	11,828
Total comprehensive loss	34,885

The carrying value of the Company's investment in RIDC amounted ₱3,130,892 and ₱630,000 as at December 31, 2022 and 2021, respectively. The Company's share in net loss of RIDC amounted to ₱17.4 million and nil in 2022 and 2021, respectively.

Below is the reconciliation of the summarized financial information of RIDC to the carrying amount of the Company's investment therein as at December 31, 2022:

Net assets of the unincorporated JV	<b>₽</b> 6,209,821
Interest of the Company in the net asset	
of the unincorporated JV	50%
Carrying amount of investment in joint venture	₽3,130,892

As at December 31, 2022 and 2021, RIDC has no commitments and contingencies.

RIDC is not considered as a material investment in joint venture by the Company in 2021.

## b. RBC

On March 25, 2008, the Company entered into a 25-year JV Agreement with Meralco to form an unincorporated and registered JV (70% for the Company and 30% for Meralco), referred to as "unincorporated JV." Under the JV Agreement, the parties agreed to pool their allocated areas in the first two towers of the BPO Building, including the right to use the land, and to operate and manage the combined properties for lease or any similar arrangements to third parties under a common property management and administration. Consequently, the Company's contribution to the unincorporated JV is presented as "Investment in joint venture" account in the Company's statements of financial position. The unincorporated JV started commercial operations in July 2009.

In accordance with the terms of the JV Agreement, the Company acts as the Property Manager of the unincorporated JV. Management fees recognized by the Company, which is shown as part of "Others" account in the Company's statements of comprehensive income, amounted to ₱5.9 million and ₱2.0 million in 2022 and 2021, respectively (see Note 27). The unincorporated JV will be managed and operated in accordance with the terms of the JV Agreement and with the Property Management Plan provided for in the JV Agreement. The principal place of business of the unincorporated JV is at Meralco Compound, Ortigas Center, Pasig City.



On November 25, 2009, Meralco and the Company agreed to revise the sharing of earnings before depreciation and amortization to 80% for the Company and 20% for Meralco until 2014 or until certain operational indicators are reached, whichever comes first. Sharing of depreciation and amortization is proportionate to their contribution.

On December 6, 2013, Meralco and the Company entered into a Supplemental Agreement to the JV Agreement to include their respective additional rights and obligations, including the development and construction of the third tower of the BPO Building. Under the Supplemental Agreement, Meralco shall contribute the corresponding use of the land where the third tower will be constructed while the Company shall provide the additional funds necessary to cover the construction costs. Construction of the third tower was completed in December 2014.

The joint venture's statements of financial position include the following:

	2022	2021
Current assets	₽974,122	₽1,020,898
Noncurrent assets	2,294,290	2,456,096
Current liabilities	74,441	62,154
Noncurrent liabilities	352,116	349,073
Cash and cash equivalents	579,315	671,297
Current financial liabilities (excluding trade		
and other payables and provisions)	44,850	56,502
Noncurrent financial liabilities (excluding trade and		
other payables and provisions)	332,415	203,175

The joint venture's statements of comprehensive income include the following:

	2022	2021
Revenue	₽1,113,797	₽1,062,447
Cost and expenses	246,611	207,013
Depreciation and amortization expense	211,461	212,191
Interest income	8,702	2,039
Provision for income tax	116,318	112,788
Total comprehensive income/net income	548,159	532,493

<sup>\*</sup>Excess of collections on reimbursable charges over general and administrative expenses incurred.

The carrying value of the Company's investment in joint venture consists of:

	2022	2021
Cost	₽1,665,661	₽1,661,215
Return of investment*	(53,200)	4,446
	1,612,461	1,665,661
Accumulated share in net income:		
Balance at beginning of year	480,376	411,851
Share in net income**	382,823	372,745
Dividend distribution	(490,479)	(304,220)
Balance at end of year	372,720	480,376
Carrying value	₽1,985,181	₽2,146,037

<sup>\*</sup>Represents excess cash of the joint venture distributed as return of capital as agreed by the joint venture partners.

\*\*Shown as part of "Share in net income of joint venture and associate" account in the parent company statements of comprehensive income.



In 2020, the Company and Meralco have agreed that effective January 1, 2020, all income sharing distribution in excess of the JV's retained earnings shall be treated as return of capital. Consequently, accumulated distributions as at December 31, 2019 initially recorded as due to a related party under "Trade and other payables" account was adjusted against Investment in JV as a return of capital (see Note 15).

Below is the reconciliation of the summarized financial information of the unincorporated JV to the carrying amount of the Company's investment therein:

	2022	2021
Net assets of the unincorporated JV	₽2,841,855	₽3,065,767
Interest of the Company in the net asset		
of the unincorporated JV	70%	70%
Carrying amount of investment in joint venture	₽1,985,181	₽2,146,037

In 2022 and 2021, the Company received dividend income from its unincorporated JV amounting to ₱490.4 million and ₱304.2 million, respectively, presented as part of "Others" in the Company's statements of comprehensive income.

As at December 31, 2022 and 2021, the unincorporated JV has no commitments and contingencies.

#### Investment in Associate

#### a. RNDC

On August 17, 2020, the Company entered into a Joint Venture Agreement with T.G.N. Realty Corporation to develop parcels of land in Pampanga, through RNDC. The final shareholdings shall be 40%-60% between the Company and T.G.N. Realty Corporation, respectively.

On November 6, 2020, the Company subscribed to 746,698,125 redeemable preference shares and 9,451,878 common shares of RNDC, equivalent to 40% of RNDC's outstanding capital stock, for a total consideration of ₱756.2 million. As at December 31, 2020, the Company made partial payment of the subscription price amounting to ₱72.0 million and accounted for such investment as an associate. As at December 31, 2022 and 2021, the Company made a partial payment of the subscription price amounting to ₱80.0 million and ₱200.0 million, respectively, while the remaining unpaid subscription of the Company in RNDC amounting to ₱404.2 million and ₱484.2 million, respectively, is recognized as subscription payable in the parent company financial position (see Note 13).

The purchase price allocation resulted to recognition of RNDC's assets and liabilities at fair value, with land as the primary asset, and embedded goodwill amounting to ₱51.0 million.

As at December 31, 2022 and 2021, the Company's investment in RNDC amounted to ₱762.0 million and ₱751.7 million, respectively. Share in net income of RNDC amounted to ₱10.3 million in 2022, while share in net loss of RNDC amounted to ₱4.5 million in 2021.

The Company's share in the profit or loss/total comprehensive income of RNDC in 2022 and 2021 is reported under share in net income of joint venture and associate. The Company's share in the profit or loss/total comprehensive income of RNDC in 2020 is not material to the parent company financial statements.



#### 14. Investments in Subsidiaries

The subsidiaries of the Company are all incorporated in the Philippines.

The detailed carrying values of the Company's investments in subsidiaries as at December 31 are as follows:

	2022	2021
Rockwell Carmelray Development Corporation		
(RCDC)	<b>₽2,859,000</b>	₽2,859,000
Rockwell MFA Corp. (RMFA)	1,120,000	1,120,000
Rockwell Primaries Development Corporation		
(RPDC)	500,000	500,000
Retailscapes Inc.	500,000	500,000
Rockwell Leisure Club, Inc. (RLCI)	228,600	228,600
Rockwell Integrated Property Services, Inc. (RIPSI)	19,063	19,063
Stonewell Property Development Corporation		
(SPDC)	12,500	12,500
Rockwell Hotels & Leisure Management Corp.		
(RHLMC)	5,000	5,000
Rockwell Performing Arts Theater Corporation		
(RPATC)	2,500	2,500
	₽5,246,663	₽5,246,663

#### **RCDC**

Pursuant to the Joint Venture Agreement discussed in Note 13, RCDC was designated by the Company and the Carmelray shareholders to handle the development of "Rockwell South at Carmelray".

As at December 31, 2018, the Company had a 14.7% interest in RCDC, equivalent to 450,000 common shares (eventually converted into 44.1 million Class A redeemable preferred shares and 900,000 common shares on May 27, 2019), and was accounted for as an investment in associate (see Note 13).

On November 20, 2019, the Company subscribed to an additional 240.9 million Class A redeemable preferred shares representing 37.6% of the total issued and outstanding shares of RCDC for a total purchase price of ₱2,409.0 million. As at December 31, 2022 and 2021, subscription payable to RCDC amounted to nil and ₱506.8 million, respectively.

In 2021 and 2020, RCDC redeemed preferred shares of Carmelray shareholders resulting to increase in the Company's ownership interest. The Company owns 71.6% and 63.1% interest of RCDC as at December 31, 2022 and 2021, respectively.

The Company recognized dividend income from RCDC amounting to ₱411.2 million in 2022 and ₱778.1 million in 2021.

#### <u>RMFA</u>

On July 14, 2017, the Company entered into a Joint Venture Agreement with Mitsui Fudosan (Asia) Pte. Ltd. (Mitsui) to develop the residential component of its project in Quezon City called "the Arton by Rockwell". In accordance with the Agreement, RMFA was incorporated on August 22, 2017 by the Company and Mitsui through SEAI Metro Manila One, Inc. (MFAP) to handle the development of the Project. The primary purpose of RMFA is to acquire, purchase, lease, hold, sell, or otherwise deal in land and real estate or any interest or right therein as well as real or personal property of every



kind and description for itself or for others. The Company owns 80% interest of RMFA as at December 31, 2022 and 2021.

#### **RPDC**

On September 7, 2012, the Company incorporated RPDC to acquire, purchase, lease, hold, sell, or otherwise deal in land and real estate or any interest or right therein as well as real or personal property of every kind and description for itself or for others. RPDC is a wholly owned subsidiary of the Company as at December 31, 2022 and 2021.

## Retailscapes Inc.

On November 10, 2014, the Company incorporated Retailscapes Inc. to engage in real estate development, sale or lease of real estate and other property, and management of commercial units. Retailscapes Inc. is a wholly owned subsidiary of the Company as at December 31, 2022 and 2021. In 2018, the Company made additional equity infusion amounting to ₱166.0 million in Retailscapes Inc.

#### **RLCI**

On March 26, 1999, RLCI was incorporated in the Philippines and was registered with the Philippine SEC primarily to own, maintain, manage and carry on sports, social and recreational club on a nonprofit basis at the Rockwell Center for amusement, social, entertainment, recreational and athletic activities of the RLCI members. The Company owns 76.40% interest of RLCI as at December 31, 2022 and 2021.

#### RIPSI

On February 19, 1999, the Company incorporated RIPSI to establish, own, manage, operate and carry on the business of maintaining and cleaning buildings and other facilities. RIPSI is a wholly owned subsidiary of the Company as at December 31, 2022 and 2021.

## **SPDC**

On September 17, 2012, the Company incorporated SPDC to acquire, purchase, lease, hold, sell, or otherwise deal in land and real estate or any interest or right therein as well as real or personal property of every kind and description for itself or for others. SPDC is a wholly owned subsidiary of the Company as at December 31, 2022 and 2021.

## **RHLMC**

On June 20, 2013, the Company incorporated RHLMC to manage and engage in the general business of a hotel, resort, club, recreational center, apartment and other allied businesses. RHLMC is a wholly owned subsidiary of the Company as at December 31, 2022 and 2021.

## **RPATC**

On November 29, 2012, the Company incorporated RPATC, formerly Primaries Properties Sales Specialist Inc. (PPSSI). RPATC's primary purpose was changed from engaging in the business of selling or marketing real estate products, including but not limited to land, buildings, condominium units, town houses, apartments, house and lot packages and all other forms of real estate products to engaging in the business of constructing, establishing, operating and maintaining theaters and performance, concerts, operas, music and other forms of entertainment. RPATC is a wholly owned subsidiary of the Company as at December 31, 2022 and 2021.



# 15. Trade and Other Payables

This account consists of:

	2022	2021
Trade	₽1,113,024	₽717,265
Accrued expenses:		
Project costs	2,287,834	511,880
Selling, marketing and promotions	430,198	367,925
Interest	105,110	122,385
Employee Benefits (see Note 24)	93,369	102,921
Taxes and licenses	70,801	95,097
Utilities	53,269	56,268
Repairs and maintenance	45,017	67,479
Outside services	31,302	34,330
Producers' share	26,510	5,626
Professional fees	22,633	19,454
Others (see Notes 17 and 27)	76,126	65,813
Due to related parties (see Notes 13 and 27)	24,940	75,584
Deferred output VAT	110,294	328,402
Contract liabilities:	,	
Excess of collections over recognized		
receivables (see Notes 17 and 20)	445,512	549,806
Deposits from pre-selling of condominium units	ŕ	
(see Notes 7, 17 and 20)	103,918	219,602
Current portions of:	ŕ	
Retention payable (see Note 17)	707,808	708,079
Security deposits (see Note 17)	330,586	308,702
Deferred lease income (see Note 17)	170,792	182,442
Lease liability (see Note 28)	19,886	20,426
Output VAT	270,129	125,633
•	₽6,539,058	₽4,685,119

Trade payables and accrued project costs are noninterest-bearing normally settled on a 30-day term.

Accrued taxes mainly consist of transfer fees payable and taxes payable other than income tax.

Accrued expenses are normally settled within 12 months.

Deferred output VAT pertains to output VAT on receivables for which sales recognition has been deferred based on sales collection threshold for VAT recognition purposes and are expected to be settled relative with the payment terms provided to customers.

Deposits from pre-selling of condominium units represent cash received from buyers of certain projects with pending recognition of revenue. The current portion of these deposits are expected to be applied against receivable from sale of condominium units the following year (see Notes 7 and 20).

Retention payable pertains to the amount withheld by the Company on contractor's billings to be released after the guarantee period. The retention serves as a security from the contractor should there be defects in the project.



Security deposits pertains to rent of tenants with cancellable lease contracts. This will be refunded to the lessees at the end of the lease term or be applied to the last months' rentals on the related contracts.

## 16. Interest-bearing Loans and Borrowings

This account consists of:

	Effective Interest Rate	2022	2021
Current			
Term loan	Fixed 3.43%-6.03%		
	Floating 4.22%-5.79%	<b>₽</b> 2,655,610	₽2,067,681
Short-term loans	2.45%-3.00%	_	700,000
CTS loans	5.4%-6.7%	_	486,603
		2,655,610	3,254,284
Less unamortized loan transaction costs		22,664	27,685
		₽2,632,946	₽3,226,599
Noncurrent			
Term loan	Fixed 3.43%-6.03%		
	Floating 4.22%-5.79%	<b>₽21,416,280</b>	₱22,071,890
		21,416,280	22,071,890
Less unamortized loan transaction costs		86,554	96,625
		₽21,329,726	₽21,975,265

## Term Loan

*PNB*. On May 25, 2016, December 19, 2019 and September 13, 2021, the Company entered into unsecured credit facilities with PNB each amounting to pmp 5.0 billion, for a total of pmp 15.0 billion. As at September 13, 2022, pmp 3.5 billion of the credit facility with PNB has expired. The Company will pay 70% of the loan amounts quarterly over the term of the loans and the balance upon maturity.

Details of drawdowns are as follows:

				No. of	
			Start of Principal	Quarterly	Amount
Drawdown	Drawdown Date	Maturity	Payment	Payments	(in billions)
1	May 2016	10 years	August 2018	32	₽1.0
2	August 2017	7 years	August 2019	20	1.0
3	September 2017	7 years	September 2019	20	1.0
4	October 2017	7 years	October 2019	20	1.0
5	December 2017	7 years	December 2019	20	1.0
6	December 2019	7 years	December 2021	20	1.0
7	January 2020	7 years	April 2022	20	1.0
8	December 2020	7 years	March 2023	20	1.0
9	February 2021	7 years	May 2022	24	2.0
10	October 2021	7 years	January 2024	20	1.0
11	April 2022	7 years	January 2024	24	0.5
	·	•		•	₽11.5

*MBTC*. On June 14, 2016, the Company entered into a credit facility with MBTC amounting to ₱4.0 billion. The Company will pay 70% of the loan amount quarterly over the term of the loan and the balance upon maturity.



Schedule of drawdowns are shown below.

				No. of	
			Start of Principal	Quarter	Amount
Drawdown	Drawdown Date	Maturity	Payment	Payments	(in billions)
1	June 2016	7 years	September 2018	20	₽1.0
2	June 2016	10 years	September 2018	32	1.0
3	September 2016	7 years	December 2018	20	0.5
4	June 2017	10 years	September 2018	32	1.0
5	October 2017	10 years	September 2018	32	0.5
					₽4.0

On November 18, 2019, the Company entered into an unsecured credit facility with Metropolitan Bank and Trust Company (MBTC) amounting to \$\mathbb{P}5.0\$ billion. The Company will pay 50% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Schedule of drawdowns are shown below.

				No. of	
			Start of Principal	Quarter	Amount
Drawdown	Drawdown Date	Maturity	Payment	Payments	(in billions)
1	November 2019	7 years	February 2022	20	₽2.0
2	December 2019	7 years	February 2022	20	1.0
3	March 2020	7 years	June 2022	20	1.0
4	August 2020	7 years	November 2022	20	1.0
					₽5.0

As at December 31, 2020, the credit facility with MBTC has been fully utilized.

On December 16, 2022, the Company entered into an unsecured credit facility with MBTC amounting to ₱3.0 billion. There were no drawdowns made in the facility as at December 31, 2022.

*BDO*. On January 20, 2020, the Company entered into an unsecured credit facility with BDO amounting to ₱10.0 billion. The Company will pay 48% of the loan amount quarterly over the term of the loan and the balance upon maturity.

Schedule of drawdowns are shown below.

DrawdownDrawdown DateMaturityPaymentPayments(in billion1February 202010 yearsMay 202232Payments	
1 February 2020 10 years May 2022 32 P	ount
	ions)
2 April 2020 10 years July 2022 32	₽1.0
	1.0
3 July 2020 10 years October 2022 32	2.0
4 September 2020 10 years December 2022 32	1.0
5 April 2021 9 years May 2022 32	1.0
6 June 2021 9 years May 2022 32	1.0
7 August 2021 9 years May 2022 32	1.0
8 September 2021 9 years May 2022 32	1.0
9 October 2021 9 years May 2022 32	1.0
₽1	10.0

As at December 31, 2021, the credit facility with BDO has been fully utilized.



On March 4, 2022, the Company entered into an unsecured credit facility with BDO amounting to \$\mathbb{P}5.0\$ billion. The Company will pay 70% of the loan amount quarterly over the term of the loan and the balance upon maturity.

As at December 31, 2022, total unutilized credit facility with BDO amounted to ₱3.5 billion.

In December 2022, drawdown amounting to ₱1.5 billion, with maturity of 10 years, is payable in 36 quarterly payments starting in March 2024.

In 2020, the Company opted to pre-terminate or accelerate payment of certain Term and CTS loans resulting to loan modification upon notice of pre-termination to the banks. Based on the Company's assessment, these modifications in the contractual cash flows are not substantial and therefore do not result in the derecognition of the affected financial liabilities. As a result, the Company recognized a loss on loans modification in the 2020 parent company statement of comprehensive income amounting to \$\mathbb{P}\$19.6 million.

Consequently, the Company made acceleration payment to PNB of the loan principal amounting to ₱3,557.9 million, subject to 1% penalty resulting to a loss on prepayment of loan amounting to ₱35.6 million.

The outstanding balance of the term loans, net of unamortized loan transaction costs, amounted to ₱23,962.7 million and ₱24,024.3 million as of December 31, 2022 and 2021, respectively.

## Contracts to Sell (CTS) Loan Financing

The Company entered into loan financing agreements with financial institutions to fund the ongoing construction of its projects whereby the Company assigned its installment contracts receivables under its CTS on a with recourse basis. These receivables are used as collateral to secure the corresponding loans obtained (see Note 7).

The CTS loans bear fixed interest rates ranging from 5.0% to 6.0%. Principal payments on the loan amounting to P486.6 million and P2,009.6 million were made in 2022 and 2021, respectively.

Schedule of drawdowns are set out below:

			Start of		
			Principal	No. of	Amount
Drawdown	Drawdown Date	Maturity	Payment	Payments	(in billions)
1	March 2018	3 years	Jun 2018	12	₽0.54
2	March 2018	2 years	Mar 2019	2	0.57
3	March 2018	2 years	Mar 2018	22	0.32
4	April 2018	3 years	Jul 2018	12	0.29
5	April 2018	2 years	Apr 2019	2	0.43
6	May 2018	3 years	Jun 2018	36	0.53
7	June 2018	3 years	Jul 2018	36	0.47
8	July 2018	3 years	Oct 2018	12	0.16
9	August 2018	3 years	Sep 2018	40	0.22
10	August 2018	3 years	_	Lumpsum	0.42
11	August 2018	3 years	Sep 2018	36	0.36
12	September 2018	3 years	_	Lumpsum	0.21
13	October 2018	3 years	_	Lumpsum	0.33
14	March 2019	3 years	Apr 2019	39	0.50
15	June 2019	3 years	Jul 2019	29	0.56
16	September 2019	2 years	_	Lumpsum	0.28
				-	₽6.19



The outstanding balance of the CTS loans, net of unamortized loan transaction costs, amounted to nil and ₱477.6 million as of December 31, 2022 and 2021, respectively.

#### Short-term Loans

In 2022 and 2021, the Company obtained short-term loans from various financial institutions bearing interest rates ranging from 2.45% to 3.0% with terms of three to six months and ranging from 2.5% to 3.00% with terms of three to six months, respectively. As at December 31, 2022 and 2021, outstanding short-term loans amounted to nil and ₱700.0 million, respectively.

Loan Transaction Costs. As at December 31, 2022 and 2021, loan transaction costs consisting of documentary stamp tax and underwriting fees on the term loans and bonds were capitalized and presented as a deduction from the related loan balance.

The movements in the balance of the capitalized loan transaction costs are as follows:

	2022	2021
Balance at beginning of year	₽124,310	₽92,236
Additions	15,000	60,000
Amortization (see Note 22)	(30,092)	(27,926)
Balance at end of year	₽109,218	₱124,310

Interest expense. Interest expense on interest-bearing loans and borrowings amounted to ₱1,052.5 million and ₱918.7 million in 2022 and 2021, respectively (see Note 22). Interest expense capitalized as part of investment properties amounted to ₱46.2 million and ₱20.4 million in 2022 and 2021, respectively (see Note 11). Interest expense capitalized as part of property and equipment amounted to nil and ₱16.1 million in 2022 and 2021, respectively (see Note 12).

*Principal Repayments*. The principal repayments of all loans and borrowings based on existing terms are scheduled as follows:

Year	Amount
2023	₽2,655,610
2024	2,465,845
2025	2,465,945
2026	5,911,661
2027 and onwards	10,572,829
	₽24,071,890

Covenants. The loan contains, among others, covenants regarding incurring additional long-term debt and paying out dividends, to the extent that such will result in a breach of the required debt-to-equity ratio (2:1 max.) and current ratio (1:1 min.). As at December 31, 2022 and 2021, the Company has complied with these covenants (see Note 29).



# 17. Deposits and Other Liabilities

This account consists of:

	2022	2021
Retention payable - net of current portion of		
₱707.8 million in 2022 and ₱708.1 million in		
2021 (see Note 15)	<b>₽</b> 411,224	₽428,338
Contract liabilities:	·	
Excess of collections over recognized receivables -		
net of current portion of		
₱445.5 million in 2022 and ₱549.8 million in		
2021 (see Notes 15 and 20)	475,707	281,022
Deposits from pre-selling of condominium		
units - net of current portion of		
₱103.9 million in 2022 and ₱219.6 million in		
2021 (see Notes 15 and 20)	381,290	60,806
Security deposits - net of current portion of		
₱330.6 million in 2022 and ₱308.7 million in		
2021 (see Note 15)	213,931	185,529
Deferred lease income - net of current portion of		
₱170.8 million in 2022 and ₱182.4 million in		
2021 (see Note 15)	162,933	174,485
Condominium and utility deposits	155,127	133,583
Others (see Notes 15 and 24)	73,968	48,160
	<b>₽1,874,180</b>	₽1,311,923

Security deposits mainly consist of the four months deposits paid by mall tenants at the beginning of the lease term, to be refunded at the end of the contract.

Retention payable is the portion of the amount billed by contractors that is being withheld as security in case the Company incurs costs during the defects and liability period, which is one year after a project's completion. This is subsequently released to the contractors after the said period.

As discussed in Note 4, the Company uses discounted cash flow analysis to measure the fair value of retention payable. The resulting difference between the transaction price and fair value at initial recognition is recognized in the parent company statements of financial position as a reduction from the "Real estate inventories" account. The retention payable is carried at amortized cost using effective interest method. The amortization of discount on retention payable is expensed as part of the "Interest expense" account in the parent company statements of comprehensive income (see Note 22).

The following table shows a reconciliation of unamortized discount on retention payable as at yearend.

	2022	2021
Balance at beginning of year	₽21,517	₽17,720
Additions	15,765	35,607
Amortization (see Notes 3, 11 and 22)	(10,206)	(31,810)
Balance at end of year	₽27,076	₽21,517



Deferred lease income pertains to two months advance rent included in the initial billing to mall tenants, which shall be applied to the monthly rental at the end of the lease term.

## 18. Share-based Payment Plans

The Company has an Employee Stock Option Plan (ESOP) that was approved by the BOD and stockholders on May 2, 2012 and August 3, 2012, respectively. The ESOP is offered to all regular employees of the Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock or 192,630,881 common shares of the Company on a fully diluted basis and may be issued upon the exercise by the eligible participants of the stock option plans. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable anytime within the Option Term once vested. The ESOP was approved by the SEC on December 6, 2012 and was communicated to the employees on January 3, 2013.

The terms of the ESOP include, among others, a limit as to the number of shares a qualified regular employee of the Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include may purchase. Options are expected to be granted annually over a period of 5 years. Options granted are vested after one year. All qualified participants are given until 10th year of the grant date to exercise the stock option.

The primary terms of the grants follow:

Grant date	January 3, 2013
Number of options granted:	63,918,000
Offer price per share	1.46
Option value per share	1.43

The fair value of equity-settled share options granted is estimated as at the date of grant using the binomial option pricing model, taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the model used for the option grants:

Expected volatility (%)	36.94
Exercise price (P)	1.46
Spot price (₱):	2.52
Risk-free interest rate (%)	4.19
Term to maturity (years)	10.0
Dividend yield (%)	1.91

The expected volatility reflects the average historical volatility of peer companies based on a lookback period consistent with the term to maturity of the option. This may likewise not necessarily be the actual volatility outcome. The effects of expected early exercise, including the impact of the vesting period and blackout periods, are captured in the binomial model. No other features of the option grants were incorporated into the measurement of the fair value of the options.

On April 25, 2019, the Company's BOD approved the extension of plan expiry date of ESOP shares from December 31, 2022 to December 31, 2025.

There were no share options granted or exercised in 2022 and 2021.



As at December 31, 2022 and 2021, the outstanding ESOP shares are as follows:

	2022	2021
Number of grants	₽63,918,000	₽63,918,000
Cancellations	(4,429,000)	(4,027,000)
Exercised	(15,000,000)	(15,000,000)
Remaining shares	₽44,489,000	₽44,891,000

As at December 31, 2022 and 2021, total share-based payment transactions, net of applicable tax, amounting to \$\mathbb{P}69.7\$ million are presented as "Share-based payments" account under the equity section of the Company's statements of financial position.

## 19. Equity

## a. Capital Stock

As at December 31, 2022 and 2021, capital stock consists of:

	Number of	
	Shares	Amount
Authorized:		_
Common - ₱1 par value	8,890,000,000	₽8,890,000
Preferred - ₱0.01 par value	11,000,000,000	110,000
	19,890,000,000	₽9,000,000
	Number of	
	Shares	Amount
Issued:		
Common - ₱1 par value	6,243,382,344	₽6,243,382
Preferred - ₱0.01 par value	2,750,000,000	27,500
-	8,993,382,344	₽6,270,882

The preferred shares are of equal rank, preference and priority with the common shares and are identical in all respects regardless of series, except as to the issue value which may be specified by the BOD from time to time. It has voting rights and are non-participating in any other or further dividends beyond that specifically on such preferred shares. Each preferred share shall not be convertible to common shares. Other features of the preferred shares shall be at the discretion of the BOD at the time of such issuance. All preferred shares currently outstanding earn 6% cumulative dividend per annum. On January 31, 2012, the Company fully redeemed these preferred shares at par value, including dividends in arrears of ₱4.1 million. On February 28, 2012, the BOD authorized the reissuance of these preferred shares at a later date. On April 10, 2012, the Company issued to FPHC all preferred shares at par value.

Below is the track record of issuance of the Company's common stock:

	New	
Authorized	Subscriptions/	Issue/
Capital Stock	Issuances	Offer Price
8,890,000,000	6,228,382,344	₽1.46
_	15,000,000	
8,890,000,000	6,243,382,344	
	Capital Stock 8,890,000,000	Capital Stock Issuances 8,890,000,000 6,228,382,344 - 15,000,000



As at December 31, 2022, and 2021, the Company has total shareholders of 45,777 and 46,016, respectively, on record. For this purpose, public shares held under PCD Nominee are counted as two (one for PCD Nominee - Filipino and another for PCD Nominee - Foreign).

## b. Treasury Shares

In May 2012, the Company acquired 126,620,146 common shares from Meralco, representing the foreign shareholders' entitlement from property dividend distribution made by Meralco, at ₱1.4637 per share (see Note 1).

## c. Retained Earnings

On February 3, 2020, the Company's BOD approved the appropriation of retained earnings amounting to \$\mathbb{P}\$9.0 billion (after reversal of \$\mathbb{P}\$7.0 billion appropriation) out of the total retained earnings as of December 31, 2019 to partially fund capital expenditure of the Company from 2020 to 2021. Retained earnings are further restricted to the extent of the cost of treasury shares.

On April 1, 2022, the Company's BOD approved the release from appropriation, retained earnings of \$\mathbb{P}\$9.0 billion set aside for capital expenditure. On the same date, the Company's BOD approved the appropriation of retained earnings of \$\mathbb{P}\$9.0 billion out of the total retained earnings as of December 31, 2021 for capital expenditures covering the period from 2022 to 2023.

On December 7, 2022, the Company's BOD approved the appropriation of retained earnings amounting to \$\mathbb{P}\$11.0 billion (after reversal of \$\mathbb{P}\$9.0 billion appropriation) out of the total retained earnings as of December 31, 2022, to partially fund capital expenditures of the Company from 2023 to 2024.

As at December 31, 2022 and 2021, retained earnings available for dividend declaration amounted to \$\mathbb{P}\$5.4 billion and \$\mathbb{P}\$5.2 billion, respectively.

### d. Dividends

On September 30, 2022, the Company's BOD approved the declaration of a regular cash dividend of ₱0.0537 per share to all common shareholders of record as at October 18, 2022 amounting to ₱328.42 million and 6% per annum cumulative cash dividend from July 1, 2021 to June 30, 2022 to all preferred shareholders amounting to ₱1.7 million. Payments of cash dividends for common shares were made on November 14, 2022.

On October 6, 2021, the Company's BOD approved the declaration of a regular cash dividend of ₱0.0353 per share to all common shareholders of record as at October 21, 2021 amounting to ₱217.6 million and 6% per annum cumulative cash dividend from July 1, 2020 to June 30, 2021 to all preferred shareholders amounting to ₱1.7 million. Payments of cash dividends for common shares were made on November 17, 2021.

On September 30, 2020, the Company's BOD approved the declaration of a regular cash dividend of ₱0.0483 per share to all common shareholders of record as at October 15, 2020 amounting to ₱295.4 million and 6% per annum cumulative cash dividend from July 1, 2019 to June 30, 2020 to all preferred shareholders amounting to ₱1.7 million. Payments of cash dividends for common shares were made on November 10, 2020.

As at December 31, 2022 and 2021, unpaid cumulative dividends on preferred shares amounted to \$\mathbb{P}0.8\$ million for each year.



## 20. Revenue from Contracts with Customers

## Disaggregated Revenue Information

The Company derives revenue from the transfer of goods and services over time and at a point in time, in different product types and in geographical locations within the Philippines. The Company's disaggregation of revenue from contracts with customers by primary geographical market and major products/service lines and the reconciliation of the disaggregated revenue with the Company's three strategic divisions are presented below (excluding interest and lease income):

Residential   Development		2022	
Primary geographical markets           National Capital Region         ₱5,319,985         ₱2,064,072           Southern Luzon         608,351         —           Central Visayas         1,441,882         —           Western Visayas         455,427         —           Residential Development         P2,064,072           Residential Development         Development           Major product/service lines         Residential Development         Development           Sale of high-end residential condominium units         P5,693,861         P-           Sale of residential lots         298,501         —           Sale of affordable housing units         11,688         —           Sale of office spaces         —         1,121,626           Cinema revenue         —         108,459           Others         1,821,595         834,351           Triming of revenue recognition         P7,825,645         ₱2,064,072           Timing of revenue recognition         Transferred at a point in time         1,821,595         942,810           Transferred at a point in time         P7,825,645         ₱2,064,072           Primary geographical markets         P3,751,325         ₱2,064,072           Primary geographical markets </th <th></th> <th>Residential</th> <th>Commercial</th>		Residential	Commercial
Primary geographical markets         National Capital Region         ₱5,319,985         ₱2,064,072           Southern Luzon         608,351         −           Central Visayas         1,441,882         −           Western Visayas         455,427         −           Residential Development         Commercial Development           Major product/service lines           Sale of high-end residential condominium units         ₱5,693,861         ₱           Sale of residential lots         298,501         −           Sale of affordable housing units         11,688         −           Sale of office spaces         −         1,121,626           Cinema revenue         −         108,459           Others         1,821,595         834,351           Timing of revenue recognition         Transferred over time         ₱6,004,050         ₱1,121,262           Transferred at a point in time         1,821,595         942,810           Transferred at a point in time         ₱7,825,645         ₱2,064,072           Primary geographical markets           National Capital Region         ₱3,751,325         ₱1,324,479           Southern Luzon         456,576         −           Central Visayas         526,284		Development	Development
Southern Luzon   Central Visayas   1,441,882	Primary geographical markets	•	•
Southern Luzon   Central Visayas   1,441,882	National Capital Region	₽5,319,985	<b>₽2,064,072</b>
Western Visayas         455,427         −           P7,825,645         ₱2,064,072           Residential Development         Commercial Development           Major product/service lines         Residential Development           Sale of high-end residential condominium units         ₱5,693,861         ₱–           Sale of residential lots         298,501         −           Sale of affordable housing units         11,688         −           Sale of office spaces         −         1,121,262           Cinema revenue         −         1,821,595         834,351           Others         1,821,595         834,351           Timing of revenue recognition         Transferred over time         ₱6,004,050         ₱1,121,262           Transferred over time         1,821,595         942,810           P7,825,645         ₱2,064,072           Residential Development         Commercial Development           Primary geographical markets         National Capital Region         ₱3,751,325         ₱1,324,479           Southern Luzon         456,576         −           Central Visayas         526,284         −	1 0		, , , <u> </u>
P7,825,645   P2,064,072	Central Visayas	1,441,882	_
Major product/service lines   Sale of high-end residential   Commercial   Development   Condominium units   P5,693,861   P-   Sale of affordable housing units   Sale of affordable housing units   Sale of office spaces   1,121,262   Cinema revenue   1,821,595   834,351   P7,825,645   P2,064,072      Timing of revenue recognition   Transferred over time   P6,004,050   P1,121,262   Transferred at a point in time   P7,825,645   P2,064,072      Timing of revenue recognition   P7,825,645   P2,064,072   P7,825,645   P2,064,072      Timing of revenue recognition   P3,751,325   P1,324,479   P1,324,479   Southern Luzon   456,576   Central Visayas   526,284   Central Visayas   526,284   Central Visayas   526,284   Central Visayas   Commercial Primary geographical markets   P3,751,325   P1,324,479   Central Visayas   526,284   Central Visayas   Commercial P1,	Western Visayas	455,427	_
Major product/service lines         Residential Development         Commercial Development           Major product/service lines         Sale of high-end residential condominium units         ₱5,693,861         ₱-           Sale of residential lots         298,501         −           Sale of affordable housing units         11,688         −           Sale of office spaces         −         1,212,262           Cinema revenue         −         108,459           Others         1,821,595         834,351           Pr,825,645         ₱2,064,072           Timing of revenue recognition         Pf,825,645         ₱2,064,072           Transferred over time         1,821,595         942,810           Pr,825,645         ₱2,064,072           Residential Development         Development           Primary geographical markets         Residential Development           National Capital Region         ₱3,751,325         ₱1,324,479           Southern Luzon         456,576         −           Central Visayas         526,284         −		₽7,825,645	₽2,064,072
Major product/service lines         Residential Development         Commercial Development           Major product/service lines         Sale of high-end residential condominium units         ₱5,693,861         ₱-           Sale of residential lots         298,501         −           Sale of affordable housing units         11,688         −           Sale of office spaces         −         1,212,262           Cinema revenue         −         108,459           Others         1,821,595         834,351           Pr,825,645         ₱2,064,072           Timing of revenue recognition         Pf,825,645         ₱2,064,072           Transferred over time         1,821,595         942,810           Pr,825,645         ₱2,064,072           Residential Development         Development           Primary geographical markets         Residential Development           National Capital Region         ₱3,751,325         ₱1,324,479           Southern Luzon         456,576         −           Central Visayas         526,284         −		202	2
Major product/service lines         Sale of high-end residential condominium units         P5,693,861         P-           Sale of residential lots         298,501         -           Sale of affordable housing units         11,688         -           Sale of offfice spaces         -         1,121,262           Cinema revenue         -         108,459           Others         1,821,595         834,351           Transferred over time         P7,825,645         P2,064,072           Timing of revenue recognition         P1,121,262           Transferred over time         P6,004,050         P1,121,262           Transferred at a point in time         1,821,595         942,810           P7,825,645         P2,064,072           Residential Development         Development           Primary geographical markets         Permanular geographical markets           National Capital Region         P3,751,325         P1,324,479           Southern Luzon         456,576         -           Central Visayas         526,284         -			
Major product/service lines         F5,693,861         P-           Sale of high-end residential condominium units         P5,693,861         P-           Sale of residential lots         298,501         -           Sale of affordable housing units         11,688         -           Sale of office spaces         -         1,121,262           Cinema revenue         -         108,459           Others         1,821,595         834,351           P7,825,645         P2,064,072           Timing of revenue recognition         Transferred over time         P6,004,050         P1,121,262           Transferred at a point in time         1,821,595         942,810           P7,825,645         P2,064,072           Primary geographical markets         Residential Development         Commercial Development           Primary geographical markets         P3,751,325         P1,324,479           Southern Luzon         456,576         -           Central Visayas         526,284         -			
Sale of high-end residential condominium units         P5,693,861         P-           Sale of residential lots         298,501         -           Sale of affordable housing units         11,688         -           Sale of office spaces         -         1,121,262           Cinema revenue         -         108,459           Others         1,821,595         834,351           Pothers         P7,825,645         P2,064,072           Timing of revenue recognition         P6,004,050         P1,121,262           Transferred over time         1,821,595         942,810           P7,825,645         P2,064,072           Residential Development         Development           Primary geographical markets         Residential Development         Development           Primary geographical Region         P3,751,325         P1,324,479           Southern Luzon         456,576         -           Central Visayas         526,284         -	Major product/service lines		
condominium units         ₱5,693,861         ₱-           Sale of residential lots         298,501         -           Sale of affordable housing units         11,688         -           Sale of office spaces         -         1,121,262           Cinema revenue         -         108,459           Others         1,821,595         834,351           Power over time         P6,004,050         P1,121,262           Transferred over time         1,821,595         942,810           Pr,825,645         P2,064,072           Residential Development         Development           Primary geographical markets         Residential Development         Development           Primary geographical Region         P3,751,325         P1,324,479           Southern Luzon         456,576         -           Central Visayas         526,284         -			
Sale of residential lots         298,501         −           Sale of affordable housing units         11,688         −           Sale of office spaces         −         1,121,262           Cinema revenue         −         108,459           Others         1,821,595         834,351           Timing of revenue recognition           Transferred over time         P6,004,050         P1,121,262           Transferred at a point in time         1,821,595         942,810           P7,825,645         P2,064,072           Residential Development         Commercial Development           Primary geographical markets         National Capital Region         P3,751,325         P1,324,479           Southern Luzon         456,576         −           Central Visayas         526,284         −		₽5,693,861	₽_
Sale of affordable housing units         11,688         -           Sale of office spaces         -         1,121,262           Cinema revenue         -         108,459           Others         1,821,595         834,351           Timing of revenue recognition         Transferred over time         Pf,004,050         P1,121,262           Transferred at a point in time         1,821,595         942,810           Primary geographical markets         Residential Development         Development           Primary geographical markets         National Capital Region         P3,751,325         P1,324,479           Southern Luzon         456,576         -           Central Visayas         526,284         -	Sale of residential lots		_
Sale of office spaces       −       1,121,262         Cinema revenue       −       108,459         Others       1,821,595       834,351         P7,825,645       ₱2,064,072         Timing of revenue recognition         Transferred over time       ₱6,004,050       ₱1,121,262         Transferred at a point in time       1,821,595       942,810         ₱7,825,645       ₱2,064,072         Residential Development       Commercial Development         Primary geographical markets       P3,751,325       ₱1,324,479         Southern Luzon       456,576       −         Central Visayas       526,284       −	Sale of affordable housing units		_
Others         1,821,595         834,351           P7,825,645         P2,064,072           Timing of revenue recognition           Transferred over time         P6,004,050         P1,121,262           Transferred at a point in time         1,821,595         942,810           P7,825,645         P2,064,072           Residential Development Development           Primary geographical markets         National Capital Region         P3,751,325         P1,324,479           Southern Luzon         456,576         -           Central Visayas         526,284         -			1,121,262
P7,825,645   P2,064,072	Cinema revenue	_	108,459
Timing of revenue recognition           Transferred over time         ₱6,004,050         ₱1,121,262           Transferred at a point in time         1,821,595         942,810           ₱7,825,645         ₱2,064,072           Residential Development         Commercial Development           Primary geographical markets         National Capital Region         ₱3,751,325         ₱1,324,479           Southern Luzon         456,576         -           Central Visayas         526,284         -	Others	1,821,595	834,351
Transferred over time Transferred at a point in time         ₱6,004,050 1,821,595         ₱1,121,262         ₱42,810           Primary geographical markets         Residential Development         Commercial Development           Primary geographical markets         P3,751,325         ₱1,324,479           Southern Luzon         456,576         -           Central Visayas         526,284         -		₽7,825,645	₽2,064,072
Transferred over time Transferred at a point in time         ₱6,004,050 1,821,595         ₱1,121,262         ₱42,810           Primary geographical markets         Residential Development         Commercial Development           Primary geographical markets         P3,751,325         ₱1,324,479           Southern Luzon         456,576         -           Central Visayas         526,284         -	Timing of revenue recognition		
Transferred at a point in time         1,821,595         942,810           P7,825,645         P2,064,072           Residential Development         Commercial Development           Primary geographical markets         P3,751,325         ₱1,324,479           Southern Luzon Southern Luzon Central Visayas         456,576         −           Central Visayas         526,284         −	e e	₽6,004,050	₽1.121.262
P7,825,645         P2,064,072           2021           Residential Development         Commercial Development           Primary geographical markets         P3,751,325         ₱1,324,479           Southern Luzon Southern Luzon Central Visayas         456,576         −           Central Visayas         526,284         −			
Residential DevelopmentCommercial DevelopmentPrimary geographical marketsP3,751,325₱1,324,479National Capital Region₱3,751,325₱1,324,479Southern Luzon456,576-Central Visayas526,284-		, , ,	
Residential DevelopmentCommercial DevelopmentPrimary geographical marketsP3,751,325₱1,324,479National Capital Region₱3,751,325₱1,324,479Southern Luzon456,576-Central Visayas526,284-			
Primary geographical marketsDevelopmentNational Capital Region₱3,751,325₱1,324,479Southern Luzon456,576-Central Visayas526,284-			
Primary geographical markets  National Capital Region  Southern Luzon  Central Visayas  P3,751,325  P1,324,479  456,576  −  526,284  −			
National Capital Region       ₱3,751,325       ₱1,324,479         Southern Luzon       456,576       -         Central Visayas       526,284       -		Development	Development
Southern Luzon         456,576         -           Central Visayas         526,284         -		_	_
Central Visayas 526,284 –			<b>₽</b> 1,324,479
			_
₽4 734 185 ₽1 324 479	Central Visayas		
1 1,75 1,105 1 1,527,777		₽4,734,185	₽1,324,479



	2021	
	Residential	Commercial
	Development	Development
Major product/service lines		
Sale of high-end residential		
condominium units	₽2,433,483	₽_
Sale of residential lots	_	_
Sale of affordable housing units	456,576	_
Sale of office spaces	_	478,749
Cinema revenue	_	7,692
Others	1,844,126	838,038
	₽4,734,185	₽1,324,479
Timing of revenue recognition		
Transferred over time	₽2,890,059	<del>₽</del> 478,749
Transferred at a point in time	1,844,126	845,730
	₽4,734,185	₽1,324,479

## Contract Balances

The table below shows the contract balances arising from revenue from contracts with customers as at December 31.

	2022	2021
Trade receivables*(see Note 7)	₽3,104,041	₽4,343,397
Contract assets (see Note 7)	6,405,681	3,707,239
Excess of collections over recognized receivables**(see Notes 15 and 18)	921,219	830,828
Deposits from pre-selling of condominium units**(see Notes 15 and 18)	485,208	280,408

<sup>\*</sup>Included under "Trade and other receivables" account

As at December 31, 2022 and 2021, trade receivables consist of installment contract receivables from sale of condominium units, house and lot and residential lots. Installment contracts receivables arising from real estate sales are collectible in equal monthly installments with various terms up to a maximum of five years. These are recognized at amortized cost using the effective interest method. The corresponding titles to the residential units sold under this arrangement are transferred to the customers only upon full payment of the contract price. The movement in installment contracts receivables is mainly due to billings to customers during the year. Trade receivables arising from room revenue, cinema revenue and other service income are noninterest-bearing and are generally on terms of 30 days.

Contract assets represent the right to consideration that was already delivered by the Company in excess of the amount recognized as installment contracts receivable. This is reclassified as installment contracts receivable when the monthly amortization of the customer is already due for collection. In 2022 and 2021, the movement in contract asset is mainly due to revenue recognized relative to the increase in percentage of completion of certain projects and the collection of outstanding receivables of completed residential condominium units.

No allowance for impairment related to trade receivables from sale of real estate and contract assets was recognized as at December 31, 2022 and 2021.



<sup>\*\*</sup>Included under "Trade and other payables" and "Deposits and other liabilities" accounts

Contract liabilities consist of deposits from pre-selling of condominium units (i.e., collections from real estate customers which have not reached the equity threshold to qualify for revenue recognition and excess of collections over recognized receivables (i.e., excess of collections over the good and services transferred by Company based on percentage of completion). In 2022, the movement in contract liabilities is mainly due to additional deposits received from pre-selling of condominium units in the "Mactan Villa" project, excess of collections over revenue recognized of certain projects and the collection of outstanding receivables of completed residential condominium units of certain projects. In 2021, the movement in contract liabilities is mainly due to additional deposits received from pre-selling of condominium units in the "Nara Residences" project, excess of collections over revenue recognized of certain project and the collection of outstanding receivables of completed residential condominium units of certain projects.

Revenue recognized from amounts included in contract liabilities at the beginning of 2022 and 2021 amounted to \$\mathbb{P}795.2\$ million and \$\mathbb{P}885.5\$ million, respectively.

#### **Performance Obligations**

Information about the Company's performance obligations are summarized below:

#### Real estate sales

The Company entered into contracts to sell with one identified performance obligation which is the sale of the real estate unit together with the services to transfer the title to the buyer upon full payment of contract price. The amount of consideration indicated in the contract to sell is fixed and has no variable consideration. The sale of real estate unit may cover either the (i) house and lot; and (ii) condominium unit and parking lot, and the Company concluded that there is one performance obligation in each of these contracts. The Company recognizes revenue from the sale of these real estate projects under pre-completed contract over time during the course of the construction.

Payment commences upon signing of the contract to sell and the consideration is payable in cash or under various financing schemes entered with the customer. The financing scheme would include payment of 10% of the contract price spread over a period of one year at a fixed monthly payment with the remaining balance payable (a) in full at the end of the period either through cash or external financing; or (b) through in-house financing which ranges from two (2) to five (5) years with fixed monthly payment. The amount due for collection under the amortization schedule for each of the customer does not necessarily coincide with the progress of construction, which results to either a contract asset or contract liability.

After the delivery of the completed real estate unit, the Company provides one year warranty to repair minor defects on the delivered serviced lot and house and condominium unit. This is assessed by the Company as a quality assurance warranty and not treated as a separate performance obligation.

The transaction price allocated to the remaining performance obligations (unsatisfied or partially satisfied) as at December 31 follows:

	2022	2021
Within one year	₽5,282,822	₽2,533,741
More than one year	5,542,478	4,501,724
	₽10,825,300	₽7,035,465

The remaining performance obligations expected to be recognized within one year and in more than one year relate to the continuous development of the Company's real estate projects. The Company's condominium units and house and lots are expected to be completed within three to four years from start of construction.

Room, cinema and other revenues

The performance obligation is satisfied as the related services are rendered.



## Costs to Obtain Contract and Contract Fulfillment Assets

The Company pays sales commission to its brokers and sales agents for each contract that they obtain from real estate customers. This sales commission is considered incremental costs of obtaining the contract and has been capitalized in accordance with PFRS 15 since the Company expects that sales commission is recoverable.

As at December 31, 2022 and 2021, sales commission pertaining to real estate sold capitalized as deferred selling expense as part of "Prepaid costs" included under "Other current assets" in the parent company statements of financial position amounted to \$\frac{1}{2}\$240.9 million and \$\frac{1}{2}\$15.4 million, respectively (see Note 9). For the years ended December 31, 2022 and 2021, the amortization related to incremental costs to obtain a contract recorded as part of "Commissions and amortization of prepaid costs" account under "Selling expenses" in the parent company statements of comprehensive income amounted to \$\frac{1}{2}\$357.4 million and \$\frac{1}{2}\$443.9 million, respectively (see Note 22). No impairment loss was recognized in the parent company statements of comprehensive income for the years ended December 31, 2022 and 2021 related to the Company's incremental costs to obtain a contract.

The Company considers land as contract fulfillment asset. Additions to land is disclosed in Note 9 to the parent company financial statements. No impairment on contract fulfillment asset was recognized for the years ended December 31, 2022 and 2021.

In preparing the parent company financial statements, the Company undertook a comprehensive review of its major contracts to identify indicators of impairment of contract fulfilment assets. The Company determined whether or not the contract fulfilment assets were impaired by comparing the carrying amount of the asset to the remaining amount of consideration that the Company expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Company used the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price were removed for the impairment test.

In line with the Company's accounting policy, as set out in Note 4, if a contract or specific performance obligation exhibited marginal profitability or other indicators of impairment, judgement was applied to ascertain whether or not the future economic benefits from these contracts were sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific key performance indicators that could trigger variable consideration, or service credits.

#### 21. Interest Income

This account consists of:

	2022	2021
Interest income from:		
Amortization of unearned interest (see Note 7)	₽859 <b>,</b> 904	₽713,509
Notes receivable from related parties		
(see Note 27)	223,127	182,060
Penalty charges	30,356	37,469
Cash and cash equivalents (see Note 6)	8,927	3,843
In-house financing	5,867	8,080
	₽1,128,181	₽944,961



# 22. Expenses

## Depreciation and amortization

Depreciation and amortization expense included in the parent company statements of comprehensive income is as follows:

	2022	2021
Included in:		
Cost of real estate (see Note 11)	<b>₽440,720</b>	₽411,333
General and administrative expenses		
(see Note 12)	210,752	217,248
	₽651,472	₽628,581

# General and Administrative Expenses

General and administrative expenses are comprised of:

	2022	2021
Personnel (see Notes 23 and 24)	₽378,858	₽372,894
Taxes and licenses	344,192	269,359
Depreciation and amortization (see Note 12)	210,752	217,248
Repairs and maintenance	84,049	76,069
Entertainment, amusement and recreation	77,449	46,033
Marketing and promotions	68,187	54,459
Dues and subscriptions	66,784	31,379
Utilities	60,748	25,160
Accommodations	56,237	3,411
Fuel and oil	54,863	40,254
Professional fees	41,303	33,950
Contracted services	31,071	52,571
Donation and contributions	20,125	11,403
Insurance	18,674	15,787
Security services	18,113	9,063
Transportation and travel	15,180	5,903
Rental expense	12,260	10,774
Management fee	7,626	6,444
Office supplies	4,412	5,725
Bank charges	1,675	1,704
Provision for ECLs (Note 7)	_	9,837
Provision for disallowance of claim for refund	_	8,500
Others	46,240	131,659
	₽1,618,798	₽1,439,586

The Company recognized provision for disallowance of claim for input VAT refund amounting to nil and \$\Pext{P8.5}\$ million in 2022 and 2021, respectively. As at December 31, 2022 and 2021, input VAT being claimed for refund, recognized under "Other noncurrent assets" in the parent company statements of financial position, amounted to \$\Pext{P17.5}\$ million.



Others mainly consist of costs of maintaining the health, safety and welfare of the Company's employees against pandemic through shelter in place, medicines, test kits and other related expenses.

## Selling Expenses

Selling expenses are comprised of:

	2022	2021
Commissions and amortization of prepaid costs		
(see Notes 4 and 9)	₽357,416	₱443,920
Marketing and promotions	295,158	281,762
Personnel (see Notes 23 and 24)	87,824	60,250
Entertainment, amusement and representation	28,355	24,303
Contracted services	13,919	12,390
Utilities	4,715	3,803
Usufruct	997	1,148
Others	55,329	42,973
	₽843,713	₽870,549

## <u>Interest Expense</u>

Interest expense is comprised of:

	2022	2021
Interest expense on loans (see Note 16)	₽1,052,472	₽918,691
Interest expense on lease liability (see Note 28)	38,720	37,782
Amortization of:		
Loan transaction costs (see Note 16)	30,092	27,926
Discount on retention payable (see Note 17)	10,206	31,810
	₽1,131,490	₽1,016,209

# 23. Personnel Expenses

Personnel expenses included in general and administrative expenses and selling expenses are comprised of:

	2022	2021
Salaries and wages and other employee benefits		
(see Notes 22 and 24)	₽390,947	₽357,933
Pension costs (see Notes 22 and 24)	75,735	75,211
	₽466,682	₽433,144

# 24. Pension Costs and Other Employee Benefits

#### a. Pension Costs

The Company has a funded, noncontributory defined benefit pension plan covering all qualified and permanent employees.



Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan. The Company's retirement plan meets the minimum retirement benefit specified under Republic Act 7541.

The following tables summarize the components of the net pension costs recognized in the parent company statements of comprehensive income and the fund status and amounts recognized in the parent company statements of financial position for the plan:

## **Net Pension Costs**

	2022	2021
Current service cost	₽63,770	₽65,121
Net interest cost	11,965	10,090
Net pension cost	₽75,735	₽75,211
Net Pension Liability	2022	2021
Present value of benefit obligation	₽577,479	₽652,438

		-
Present value of benefit obligation	<b>₽</b> 577,479	₽652,438
Fair value of plan assets	(505,436)	(436,657)
Pension liability	₽72,043	₽215,781

The changes in the present value of benefit obligation are as follows:

	2022	2021
Defined benefit obligation at beginning of year	₽695,850	₽640,992
Current service cost	63,770	65,121
Interest cost	33,249	25,280
Actuarial loss (gain) in other comprehensive		
income/loss due to:		
Experience adjustments	666	33,030
Changes in financial assumptions	(183,470)	(111,985)
Benefits paid	(32,586)	_
Defined benefit obligation at end of year	<b>₽</b> 577,479	₽652,438

The changes in the fair values of plan assets of the Company are as follows:

	2022	2021
Fair values of plan assets at beginning of year	₽454,006	₽362,030
Interest income included in net interest cost	21,284	15,190
Actual contributions	82,000	70,000
Loss on return on plan assets in other comprehensive		
income/loss	(27,181)	(10,563)
Benefits paid	(24,673)	
Fair values of plan assets at end of year	₽505,436	₽436,657

The Company expects to contribute ₱93.0 million to its pension plan in 2023.



The major categories of plan assets as percentage of the fair value of total plan assets are as follows:

	2022	2021
Investments in:		_
Government securities	11.44%	10.76%
Loans and debt instruments	36.43%	2.46%
Other securities	52.13%	86.78%
	100.00%	100.00%

The principal assumptions used as at December 31 in determining pension cost obligation for the Company's plans are as follows:

	2022	2021
Discount rate	7.23-7.34%	5.18%
Future salary rate increases	10.00%	10.00%

The plan assets of the Company are maintained by the trustee banks, BDO Unibank, Inc. (BDO) and MBTC.

As at December 31, 2022 and 2021, the carrying values of the plan approximate their fair values:

	2022	2021
Cash in banks		
MBTC	₽18,603	₽1,263
BDO	3,007	26
Receivables - net of payables		
MBTC	2,318	868
BDO	504	304
Investments held for trading		
MBTC	320,511	265,810
BDO	160,493	168,386
	₽505,436	₽436,657

Cash in banks are composed of current account, savings deposits and special savings deposits.

Receivables - net of payables are composed of loans receivables, interest receivables and accrued trust fees.

Investments held for trading are investments in government securities, corporate bonds and stocks.

- i. Government securities' maturities range from 1 to 20 years with interest rates ranging from 3.00% to 10.125%.
- ii. The Corporate bonds are certificates of indebtedness issued by top and usually listed corporations exhibiting sound financial performance and enjoying good credit from reputable/accredited agencies. Maturity dates range from 1 to 5 years with interest rates ranging from 4.41% to 7.06%.



iii. Investment in stocks represents equity securities of companies listed in the PSE.

The Retirement Plan has investment in shares of stock of the Company amounting to ₱57.6 million and ₱85.3 million as at December 31, 2022 and 2021, respectively.

The Company's retirement fund is exposed to a short term risk since 42% of it is in equities. On the long term, should there be any major corrections in the local equities market, the correction should have a positive impact of the fund since historically the equities market have always out-performed the fixed income market in the long term.

There are no outstanding balances arising from transactions between the Retirement Plan and the Company as at December 31, 2022 and 2021. Except as stated above, there were no other transactions entered into during the year by the Retirement Plan relating to the Company.

In 2022 and 2021, the sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at the end of the reporting period, assuming all other assumptions were held constant:

	2022		20	21
		Increase		Increase
	Increase	(Decrease) in	Increase	(Decrease) in
	(Decrease)	Defined	(Decrease)	Defined
	in Basis	Benefit	in Basis	Benefit
	Points	Obligation	Points	Obligation
Discount rate	+100	<b>(₽64,748)</b>	+100	(₱81,075)
	-100	77,656	-100	98,586
Future salary increases	+100	77,752	+100	96,099
	-100	(66,163)	-100	(80,967)

Shown below is the maturity analysis of the undiscounted benefit payments as at December 31:

Year	2022	2021
Less than 1 year	₽53,693	₽53,715
More than 1 year to 5 years	72,263	60,791
More than 5 years to 10 years	295,902	294,161
More than 10 years to 15 years	473,338	386,555
More than 15 years to 20 years	881,310	636,763
More than 20 years	4,242,786	3,456,978

## a. Other Employee Benefits

Other employee benefits consist of accumulated employee vacation and sick leave benefit amounting to \$\mathbb{P}\$5.1 million and \$\mathbb{P}\$4.8 million in 2022 and 2021, respectively (see Note 22).

The present value of the defined benefit obligation of other employee benefits amounted to ₱98.5 million and ₱102.9 million as at December 31, 2022 and 2021, respectively (see Note 15).



## 25. Income Taxes

The components of provision for income tax for the years ended December 31 follow:

	2022	2021
Current	₽654,182	₽158,322
Deferred	(122,572)	(312,057)
	₽531,610	(₱153,735)

The provision for current income tax represents the regular corporate income tax.

For income tax purposes on sale of real estate, full revenue recognition is applied when greater than 25% of the selling price has been collected in the year of sale, otherwise, the installment method is applied.

The components of the Company's deferred tax assets and liabilities shown in the Company's statements of financial position are as follows:

	2022	2021
Deferred tax liabilities:		_
Excess of Accounting GP over Taxable GP	₽805,227	₽887,676
Capitalized interest	39,661	52,132
Unrealized foreign exchange gain	2,073	1,680
Unrealized gain on equity investments	_	2,096
	846,961	943,584
Deferred tax assets:		
Deferred lease income	74,148	67,513
Accrued selling expense	60,226	20,641
Lease liability, net of right-of-use asset	47,364	41,724
Unamortized past service cost	24,266	14,251
Other employee benefits	23,727	26,096
Share-based payment expense	23,078	18,812
Unfunded pension cost	17,059	50,875
Allowance for doubtful accounts and others	6,304	31,148
Collections after the ITH period on low-cost		
housing project (Stonewell)	_	14,271
	276,172	285,331
	₽570,789	₽658,253

The reconciliation of the statutory income tax rate to effective income tax rate as shown in the parent company statements of comprehensive income is summarized as follows:

	2022	2021
Statutory income tax rate	25.00%	25.00%
Addition to (deduction from) income tax resulting		
from:		
Nontaxable income and others	(7.76%)	(23.29%)
Nondeductible expenses	0.59%	1.14%
Change in tax rate	_	10.34%
Effective income tax rate	17.83%	13.19%



Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act. President Rodrigo Duterte signed into law on March 26, 2021 the CREATE Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Company:

- Effective July 1, 2020, RCIT rate is decreased from 30% to 20% for corporations with total assets (excluding the value of land on which the particular business entity's office, plant and equipment are situated during the taxable year) of 100 million or below and taxable income of 5 million and below. All other corporations not meeting the criteria are subject to lower RCIT rate of 25% from 30%;
- Effective July 1, 2020 and for a period of 3 years, MCIT rate is lowered from 2%to 1% of gross income; and
- Improperly Accumulated Earnings Tax (IAET) is repealed.

As clarified by the Philippine Financial Reporting Standards Council in its Philippine Interpretations Committee Q&A No. 2020-07, the CREATE Bill was not considered substantively enacted as of December 31, 2020 even though some of the provisions have retroactive effect to July 1, 2020. Accordingly, current and deferred taxes as at and for the year ended December 31, 2020 continued to be computed and measured using the applicable income tax rates as of December 31, 2020 (i.e., 30% RCIT / 2% MCIT) for financial reporting purposes.

Applying the provisions of the CREATE Act, the Company have been subjected to lower regular corporate income tax rate of 25% effective July 1, 2020. Below are the impact of the CREATE Act had they been adjusted retrospectively beginning July 1, 2020:

			Balance had the
	Balance as		impact of
	reported in the		CREATE Act
	parent company		has been
	financial	Impact of the	adjusted
	statements	CREATE Act	retrospectively
As at and for the year ended			
December 31, 2020:			
Provision for income tax – current	372,896	(31,056)	341,840
Creditable withholding tax	783,246	31,056	814,302
Provision for income tax – deferred	(269,776)	(155,898)	(425,674)

The impact of the CREATE Act as of and for the year ended December 31, 2020 is reflected in the 2021 parent company financial statements for financial reporting purposes.

# 26. Registration with the Board of Investments

On June 6, 2013, the Board of Investments approved the Company's registration as new operator of Tourist Accommodation Facility for its Edades Serviced Apartments in accordance with the provisions of Omnibus Investments Code of 1987 with entitlement to Income Tax Holiday (ITH) of four years reckoning on February 2014.



On May 27, 2014, the BOI approved the amendments of specific terms and conditions under the Certificate of Registration particularly the registered capacity to cover 94 serviced apartment units and the corresponding change in projections.

Commercial operations of Edades Serviced Apartments started on July 1, 2014. ITH incentive enjoyed by the Company amounted to ₱1.2 million in 2020 (see Note 25).

On January 8, 2015, the Company requested for amendments of investment and project timetable and sales revenue projection under the above mentioned BOI certification due to unforeseen circumstances affecting the construction and changes from projected launch. The request was approved on April 13, 2015.

On June 24, 2015, request for status upgrade of said BOI registration from Non-pioneer to Pioneer status was made. The Company's request for status upgrade for its Edades Serviced Apartments, under BOI Certificate of Registration No 2013-121, was approved on November 4, 2015. Consequently, the ITH period was also amended from 4 years (February 2014-January 2016) to 6 years (February 2014-January 2020).

## 27. Related Party Transactions

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.

The following table summarizes these significant transactions with related parties for the years ended December 31, 2022 and 2021:

**Amounts Owed** 

				fro	om (to) Related		
					Parties		
		Nature of		Transaction	(see Notes 7	_	
Related Parties	Relationship	Transaction	Period	Amount	and 15)	Terms	Conditions
ABS-CBN Group	Under common control	Land acquisitions (see Note 8)	2022	₽880,528	( <del>P</del> 78,619)	Payable in tranches based on the agreement; noninterest-bearing	Unsecured; no
ABS-CBN Group	control	(see Note 8)	2021	-	(F/8,019) -	nominterest-bearing	impairment
Rockwell-Meralco BPO	Joint venture	Advances	2022	(2,329)	1,585	On demand; non	Unsecured; no
			2021	(19,873)	3,914	interest bearing On demand;	impairment Unsecured; no
		Management fees	2022	(7,527)	3,388	noninterest-bearing	impairment
			2021	(24,638)	4,354		
				9,359	28,094		
RHLMC	Subsidiary	Advances	2022	2.050	10.725	On demand; non-	Unsecured
			2021	3,959	18,735	interest bearing	
			2021			interest bearing	
		Management fees	2022	4,315	772	On demand; non-	Unsecured
		income	2021	6,976	4,863	interest bearing	
		Revenue	2022	_	_	On demand: non-	Unsecured: no
		collected by the Company	2021	_	Ξ	interest bearing	impairment
		Management fees expense	<b>2022</b> 2021	- -	- -	On demand; non- interest bearing	Unsecured; no impairment

(Forward)



Amounts Owed from (to) Related

				fro	om (to) Related		
		Nature of		Transaction	Parties (see Notes 7		
Related Parties	Relationship	Transaction	Period	Amount	and 15)	Terms	Conditions
Rockwell Club	Subsidiary	Management fees	2022	₽9,406	₽2,158	On demand; non-	Unsecured; no
			2021	7,720	4,863	interest-bearing	impairment
		Billing for use of	2022	2,052	7,119	On demand; non-	Unsecured; no
		recreational	2021	920	(321)	interest-bearing	impairment
		facilities			,	S	•
		Payroll, allocated	2022	13,776	4,855	On demand; non-	Unsecured; no
		expenses and	2022	11,174	5,439	interest bearing	impairment
		other charges		,-,	2,.23		
		Space lease used					
		for	2022	3,599	3,953	Payable monthly	Unsecured; no
		recreational	2021	5,125	(33,110)		impairment
		activities					
RIPSI	Subsidiary	Management fees	2022	36,352	6,407	On demand; non-	Unsecured; no
			2021	36,412	2,265	interest-bearing	impairment
						_	
		Payroll, allocated	2022	81,034	23,898	On demand; non-	Unsecured; no
		expenses and	2021	74,128	17,768	interest-bearing	impairment
		other charges				_	-
		Rent income	2022	_	_	On demand; non-	Unsecured; no
		Trom moone	2021	_	_	interest-bearing	impairment
		Service fees	2022		_	0	Unsecured; no
		Service lees	2022	34,166	(13,589)	On demand; non- interest-bearing	Impairment
				. ,	( - ) )		
		Dividend	2022	15,000	_	On demand; non-	Unsecured; no
		Receivable	2021	_	_	interest-bearing	Impairment
SPDC	Subsidiary	Advances	2022	(19,474)	1,434	On demand; non-	Unsecured; no
			2021	1,086	20,908	interest-bearing	Impairment
		Management fees	2022	7,686	(691)	On demand; non-	Unsecured; no
			2021	3,309	(20,847)	interest-bearing	impairment
RPDC	Subsidiary	Advances	2022	552,315	(13,986)	On demand; non-	Unsecured; no
			2021	323,836	538,329	interest-bearing	Impairment
		Loan receivable	2022	228,504	2,563,384	3 - 4 years;	Unsecured
		<ul> <li>Principal</li> </ul>	2021	305,000	2,334,880	interest-bearing	
		Loan receivable	2022	135,208	13,439	3 - 4 years;	Unsecured
		- Interest	2022	119,852	21,201	interest-bearing	Oliseculed
		Management fees income	<b>2022</b> 2021	<b>50,461</b> 43,459	<b>3,689</b> 7,722	On demand; non- interest-bearing	Unsecured; no impairment
		ices income	2021	73,739	1,122	interest-bearing	mparment
		Rent income	2022	2,070	_	On demand; non-	Unsecured; no
			2021	_	_	interest-bearing	impairment
RPATC	Subsidiary	Advances	2022	81	2,041	On demand; non-	Unsecured; no
			2021	203	1,960	interest-bearing	impairment
Retailscapes, Inc.	Subsidiary	Advances	2022	83,376	778,671	Beyond one year;	Unsecured
recursoupes, me.	Substantif	1 Id vallees	2021	122,165	862,047	non-interest-bearing	Sibotarea
		Management fees	2022	3,262	19,507	On demand; non-	Unsecured; no
		8	2021	13,518	16,245	interest-bearing	impairment
RMFA	Subsidiary	Loan receivable	2022	514,400	2,160,800	Payable from	Unsecured
	,					December 31, 2022 to	
		- Principal	2021	784,000	1,646,400	December 31, 2025	

(Forward)



Amounts Owed from (to) Related

					om (to) Related Parties		
Related Parties	Relationship	Nature of Transaction	Period	Transaction Amount	(see Notes 7 and 15)	Terms	Conditions
		Loan receivable	2022	₽87,919	₽–	Payable from December 31, 2024 to	Unsecured
		- Interest	2021	62,208		December 31, 2025	
		Marketing	2022	63,903	28,350	On demand; non-	Unsecured
			2021	54,185	22,010	interest-bearing	
		Sales commission	2022	39,870	8,044	On demand; non-	Unsecured
			2021	32,130	2,671	interest-bearing	
		Development fee	<b>2022</b> 2021	<b>129,084</b> 114,291	<b>11,170</b> 9,066	On demand; non- interest-bearing	Unsecured
		Advances	<b>2022</b> 2021	<b>10,570</b> 2,837	<b>2,853</b> (7,717)	On demand; non- interest-bearing	Unsecured
RCDC	Subsidiary	Advances	<b>2022</b> 2021	<b>10,291</b> 29,787	(10,263) 28	Beyond one year; non-interest-bearing	Unsecured
		Management fees	<b>2022</b> 2021	<b>296,049</b> 515,312	<b>17,950</b> 20,862	On demand; non- interest-bearing	Unsecured; no Impairment
		Project Management Fee				On demand; non- interest-bearing	Unsecured
RNDC	Subsidiary		<b>2022</b> 2021	<b>3,181</b> 390	<b>276</b> 233	non-interest-bearing	
		Marketing Fee	<b>2022</b> 2021	<b>44,908</b> 20,662	<b>3,326</b> 6,503	On demand; non- interest-bearing	Unsecured
		Sales Commission	<b>2022</b> 2021	<b>56,014</b> 56,846	<b>3,797</b> 24,247	On demand; non- interest-bearing	Unsecured
		Construction Management Fee	2022	10,018	967	On demand; non- interest-bearing	Unsecured
			2021	3,023	1,053		
		Reimbursement	2022	30,758	1,821	On demand; non- interest-bearing	Unsecured
			2021	178,179	-	interest-ocaring	
RIDC	Joint venture	Reimbursement	<b>2022</b> 2021	30,367	30,367 -	On demand; non- interest-bearing	Unsecured; no Impairment
Southbend Security and Investigative Services	Affiliate	Security Services	<b>2022</b> 2021	<b>11,123</b> 20,923	( <b>797</b> ) (952)	On demand; non- interest-bearing	Unsecured; no Impairment
Advances to officers and employees		Advances	<b>2022</b> 2021	(1,915) (5,022)	<b>42,938</b> 44,853	30-day; noninterest- Bearing	Unsecured; no Impairment
Due from related parties (	(see Note 7)		<b>2022</b> 2021		<b>₽1,009,931</b> ₽1,617,286		
Loan receivable from sub	sidiaries		<b>2022</b> 2021		₽4,724,184 ₽3,981,280		
Accrued expenses (see N	ote 15)		<b>2021 2022</b> 2021		( <b>P79,416</b> ) ( <b>P</b> 952)		
Due to related parties (see	e Note 15)		<b>2021 2022</b> 2021		(₱24,940) (₱75,584)		



Other transactions with related parties pertain to the Project Development and JV Agreement with Meralco (see Note 13).

## <u>Terms and Conditions of Transactions with Related Parties</u>

Purchases from related parties are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/payable on demand. There have been no guarantees provided for or received for any related party receivables or payables. For the years ended December 31, 2022 and 2021, the Company has not made any provision for ECLs relating to amounts owed by related parties. This assessment is undertaken at each financial year through examination of the financial position of the related party and the market in which the related party operates.

## Compensation of Key Management Personnel of the Company

	2022	2021
Short-term employee benefits	₽124,478	₽110,230
Post-employment pension and other benefits		
(see Note 24)	49,253	40,010
Total compensation attributable		
to key management personnel	₽173,731	₽150,240

## 28. Commitments and Contingencies

## **Lease Commitments**

The Company has entered into agreements for the lease of land to be used for various commercial projects. The noncancelable lease has a remaining term of twenty-one years and is automatically renewable for additional ten years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions.

The following are the amounts recognized company's statement of comprehensive income:

	2022	2021
Depreciation expense of right-of-use asset included		_
in investment properties (see Notes 11 and 22)	<b>₽12,058</b>	₽12,058
Interest expense on lease liability (see Note 22)	38,720	37,782
	₽50,778	₽49,840

The rollforward analysis of lease liability in 2022 follows:

	2022	2021
At January 1	₽505,839	₽493,311
Interest expense (see Note 23)	38,720	37,782
Payments	(26,517)	(25,254)
As at December 31	518,042	505,839
Less current portion (see Note 15)	19,886	20,426
Noncurrent portion	₽498,156	₽485,413



Future minimum undiscounted lease payments are as follows:

Year	2022	2021
Within one year	₽27,841	₽26,517
Year 2	29,233	27,841
Year 3	30,694	29,233
Year 4	32,229	30,694
Year 5 and beyond	1,377,572	1,409,799
	₽1,497,569	₱1,524,084

## **Capital Commitments**

The Company entered into contracts covering land acquisitions, construction works related to various projects with related parties and different contractors and suppliers. As at December 31, 2022 and 2021, the contract sum awarded amounted to ₱13.5 billion and ₱12.5 billion, respectively, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Land acquisitions are consummated following the terms of the contracts. As at December 31, 2022 and 2021, ₱12,333.5 million and ₱11,145.1 million, respectively, has been incurred.

## Contingencies

The Company is contingently liable for lawsuits or claims filed by third parties, which are either pending decision by the courts or under negotiations, the outcomes of which are not presently determinable. It is the opinion of management and its outside legal counsel that it is possible, but not probable that the lawsuits and claims will be settled. Accordingly, no provision for any liability has been made in the parent company financial statements.

#### 29. Financial Risk Management Objectives and Policies

The Company's principal financial instruments comprise of cash and cash equivalents investment in equity instruments at FVOCI, and interest-bearing loans and borrowings. The main purpose of these financial instruments is to finance the Company's operations. The Company has various other financial assets and liabilities such as trade and other receivables, refundable deposits, trade and other payables, installment payable, retention payable and security deposits which arise directly from its operations.

The main risks arising from the Company's financial instruments are cash flow interest rate risk, credit risk and liquidity risk. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

## Cash Flow Interest Rate Risk

Cash flow interest rate risk is the risk that the future cash flows of financial instruments will fluctuate because of the changes in market interest rates. The Company's exposure to the risk for changes in market interest rates relates primarily to the Company's interest-bearing loans and borrowings.

The Company's policy is to manage its interest cost using a mix of fixed and variable rate debts. As at December 31, 2022 and 2021, approximately 95% of the Company's borrowings are at a fixed rate of interest.



The following tables set out the principal amounts, by maturity, of the Company's interest-bearing financial instruments.

			2022		
	Within			More than	
	1 Year	1-2 Years	2-3 Years	3 Years	Total
Fixed Rate					
Interest-bearing loans and borrowings	<b>₽2,530,810</b>	₽2,193,677	₽2,193,777	₽14,247,326	<b>₽21,165,590</b>
Floating Rate					
Interest-bearing loans and borrowings	124,800	272,168	272,168	2,237,164	2,906,300
Short-term investments	1,154,740	_	_	_	1,154,740
			2021		
	Within		2021	More than	
	Within 1 Year	1–2 Years	2021 2–3 Years	More than 3 Years	Total
Fixed Rate		1–2 Years			Total
Fixed Rate Interest-bearing loans and borrowings		1–2 Years  ₱2,212,710			Total  ₱21,381,274
	1 Year		2–3 Years	3 Years	_
Interest-bearing loans and borrowings	1 Year		2–3 Years	3 Years	

Interest on financial instruments is fixed until the maturity of the instrument. The other financial instruments of the Company that are not included in the above tables are noninterest-bearing and are therefore not subject to interest rate risk.

	2022 Effect on Income Before Income		
	Tax Increase	(Decrease)	
Change in basis points	+100 basis points -100 basis po		
Floating rate borrowings	(38,066)	38,066	
	2021 Effect on Incom	ne Before Income	
	Tax Increase (	Decrease)	
Change in basis points	+100 basis points	-100 basis points	
Floating rate borrowings	(39,449)	39,449	

#### Credit Risk

Credit risk is the risk that a counterparty will meet its obligation under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risks from its operating activities (primarily from trade receivables and loans) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The Company trades only with recognized, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. Default or delinquency on the part of buyers of condominium units are being monitored on an ongoing basis to enable the Company to determine the appropriate action, usually cancelling the sale and holding the units open for sale. Lease receivables are closely monitored based on aging of the accounts. Accounts determined to be uncollectible are recommended for write off. With regard to the other financial assets of the Company, these are also monitored regularly with the result that the Company's exposure to bad debts is not significant.

Trade receivables from sale of condominium units are secured with pre-completed condominium units. The legal title and ownership of these units will only be transferred to the customers upon full payment of the contract price. For other receivables, since the Company trades only with recognized third parties, there is no requirement for collateral.



The table below summarizes the maximum exposure to credit risk of each class of financial assets.

		2022	
	Gross Maximum Exposure	Net Exposure	Financial Effect of Collateral or Credit Enhancement
Cash and cash equivalents*	₽1,770,076	₽1,734,486	₽35,590
Trade receivables from:			
Sale of real estate	3,104,041	105,587	2,998,454
Lease	373,848	_	373,848
Due from related parties	1,009,931	_	1,009,931
Advances to officers and employees	42,938	42,938	_
Other receivables	71,735	71,735	_
Refundable deposits**	62,954	62,954	_
Restricted cash**	250,285	247,785	2,500
	₽6,685,808	₽2,265,485	₽4,420,323

		2021	
			Financial Effect of
	Gross Maximum		Collateral or Credit
	Exposure	Net Exposure	Enhancement
Cash and cash equivalents*	₽1,869,689	₽1,847,688	₽22,001
Trade receivables from:			
Sale of real estate	4,343,397	492,511	3,850,886
Lease	536,983	4,943	532,040
Due from related parties	1,617,286	_	1,617,286
Advances to officers and employees	44,853	44,853	_
Other receivables	30,130	30,130	_
Refundable deposits**	59,980	59,980	_
Restricted cash**	9,649	9,149	500
	₽8,511,967	₽2,489,254	₽6,022,713

There are no significant concentrations of credit risk because the Company trades with various third

The tables below show the credit quality by class of financial asset based on the Company's credit rating system.

		2022	
	A Rating	B Rating	Total
Cash and cash equivalents	₽1,771,898	₽-	₽1,771,898
Trade receivables from:			
Sale of real estate	2,561,768	542,273	3,104,041
Lease	331,924	41,924	373,848
Due from related parties	1,009,931	_	1,009,931
Advances to officers and employees	42,938	_	42,938
Other receivables	71,735	_	71,735
Refundable deposits	62,954	_	62,954
Restricted cash	250,285	_	250,285
	₽6,103,433	₽584,197	₽6,687,630



<sup>\*</sup>Excluding cash on hand amounting to 1,822 and 584 as at December 31, 2022 and 2021, respectively.

\*Presented as part of "Other current assets" account in the parent company statements of financial position.

		2021	
	A Rating	B Rating	Total
Cash and cash equivalents	₽1,870,273	₽_	₽1,870,273
Trade receivables from:			
Sale of condominium units	4,319,002	24,395	4,343,397
Lease	444,272	92,711	536,983
Due from related parties	1,617,286	_	1,617,286
Advances to officers and employees	44,853	_	44,853
Other receivables	30,130		30,130
Refundable deposits	59,980		59,980
Restricted cash	9,649	_	9,649
	₽8,395,445	₽117,106	₽8,512,551

For trade receivables from sale of real estate, customers who have no history of delayed payment are classified as having a credit rating of "A" while customers who have history of delayed payment but is currently updated are given a credit rating of "B".

Trade receivables from lease are classified as having a credit rating of "A" when tenants pay within the discount period and "B" when tenants pay on or before due date.

As at December 31, 2022 and 2021, the analyses of the age of financial assets are as follows:

	2022						
	Current	Less than 30 Days	31 to 60 Days	61 to 90 Days	More than 90 Days	Impaired Financial Assets	Total
Cash and cash equivalents	₽1,771,898	₽-	₽_	₽-	₽-	₽-	₽1,771,898
Trade receivables from:							
Sale of real estate	3,029,922	15,901	7,461	5,991	44,766	_	3,104,041
Lease	333,789	26,206	10,662	2,556	635	_	373,848
Due from related parties	1,009,931	_	_	_	_	_	1,009,931
Advances to officers and employees	42,938	_	_	_	_	_	42,938
Other receivables	71,735	_	_	_	_	_	71,735
Refundable deposits	62,954	_	_	_	_	_	62,954
Restricted cash	250,285	_	_	_	_	_	250,285
	₽6,573,452	₽42,107	₽18,123	₽8,547	₽45,401	₽-	₽6,687,630

				2021			
	Current	Less than 30 Days	31 to 60 Days	61 to 90 Days	More than 90 Days	Impaired Financial Assets	Total
Cash and cash equivalents	₽1,870,273	₽-	₽_	₽_	₽_	₽_	₽1,870,273
Trade receivables from:							
Sale of real estate	4,208,304	21,665	9,454	6,460	97,514	_	4,343,397
Lease	390,372	82,995	32,886	20,031	5,756	4,943	536,983
Due from related parties	1,617,286	_	_	_	_	_	1,617,286
Advances to officers and employees	44,853	-	_	_	-	_	44,853
Other receivables	18,873	_	_	_	_	11,257	30,130
Refundable deposits	59,980	_	_	_	_	_	59,980
Restricted cash	9,649	_	_	_	_	_	9,649
	₽8,219,590	₽104,660	₽42,340	₽26,491	₽103,270	₽16,200	₽8,512,551

Financial assets are considered past due when collections are not received on due date.

Past due accounts which pertain to trade receivables from sale of real estate are recoverable since the legal title and ownership of the real estate will only be transferred to the customers upon full payment of the contract price. In case of cancellation, the real estate becomes available for sale. The fair value of the real estate amounted to 29.4 billion and 30.1 billion as at December 31, 2022 and 2021, respectively.



Past due accounts pertaining to lease are recoverable because security deposits and advance rent paid by the tenants are sufficient to cover the balance in case of default or delinquency of tenants.

Set out below is the information about the credit risk exposure on the Company's trade receivables and contract assets using a vintage analysis in 2022 and 2021:

	Trade receivables from sale of real estate and lease				
	High-end	Affordable	Lease		
ECL rate	0.0% 0.09		2.6%		
Estimated total gross					
carrying amount at default	₽9,036,910	₽472,742	₽373,848		
		2021			
	Trade receivables	from sale of real	estate and lease		
	High-end A	ffordable 1	Lease		
ECL rate	0.0%	0.0%	1.3%		
Estimated total gross					
carrying amount at default	₽7,560,146	₽490,490	₽536,983		

As at December 31, 2022 and 2021, the COVID-19 pandemic has no significant impact on the Company's credit risk.

## **Liquidity Risk**

The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans. As at December 31, 2022 and 2021, 11% and 13% of the Company's debt will mature in less than one year, respectively.

The liquidity risk of the Company arises from their financial liabilities. The tables below summarized the maturity profile of the Company's financial liabilities at December 31, 2022 and 2021 based on contractual undiscounted payments.

	2022				
		Due Between			
	Due Within	3 and	Due After		
	3 Months	12 Months	12 Months	Total	
Trade and other payables*	₽4,550,925	₽_	₽_	₽4,550,925	
Interest-bearing loans and borrowings					
Principal	588,303	2,067,307	21,416,280	24,071,890	
Interest**	280,594	792,920	3,787,410	4,860,924	
Lease liability	6,551	21,290	1,469,728	1,497,569	
Retention payable***	_	707,808	411,224	1,119,032	
Security deposits***	77,413	253,173	213,931	544,517	
	₽5,503,786	₽3,842,498	₽27,298,573	₽36,644,857	



		2021		
	Due Within	3 and	Due After	
	3 Months	12 Months	12 Months	Total
Trade and other payables*	₽2,424,469	₽_	₽_	₽2,424,469
Interest-bearing loans and borrowings				
Principal	1,231,238	2,023,046	22,071,890	25,326,174
Interest**	289,985	810,662	4,254,442	5,355,089
Lease liability	6,239	20,276	1,497,569	1,524,084
Retention payable***	62,097	645,982	428,338	1,136,417
Security deposits***	130,386	178,316	185,529	494,231
	₽4,144,414	₽3,678,282	₽28,437,768	₽36,260,464

<sup>\*</sup>Excluding the current portion of retention payable and security deposits, lease liability, deposits from pre-selling of condominium units and excess of collections over recognized receivables and other statutory payables.

## Maturity Profile of Financial Assets and Contract Assets Held for Liquidity Purposes

The table below shows the maturity profile of the Company's financial assets and contract asset based on contractual undiscounted cash flows as at December 31:

2022

25,692

₽68,032

19,550

₽46,041

3,613,647

₽3,748,668

26,808

			21	UZZ		
		Within	31 to 60		Over	
	On Demand	30 Days	Days	61 to 90 Days	90 Days	Total
Cash and cash equivalents	₽617,158	₽1,154,740	₽–	₽–	₽_	₽1,771,898
Trade receivables from:						
Sale of real estate	_	3,045,823	7,461	5,991	44,766	3,104,041
Lease	333,789	26,206	10,662	2,556	635	373,848
Contract assets	_	4,116	3,122	1,439	6,397,004	6,405,681
Investment in equity instruments						
at FVOCI	_	_	_	_	33,280	33,280
	₽950,947	₽4,230,885	₽21,245	₽9,986	₽6,475,685	₽ 11,688,748
			20	021		
		Within	31 to 60		Over	
	On Demand	30 Days	Days	61 to 90 Days	90 Days	Total
Cash and cash equivalents	₽832,772	₽1,037,501	₽_	₽-	₽_	₽1,870,273
Trade receivables from:						
Sale of real estate	4,208,304	21,665	9,454	6,460	97,514	4,343,397
Lease	390,372	82,995	32,886	20,031	10,699	536,983

As at December 31, 2022 and 2021, the COVID-19 pandemic has no significant impact on the Company's liquidity risk.

₽1,190,511

₽5,431,448

48,350

#### Capital Management Policy

Investment in equity instruments

Contract assets

at FVOCI

The primary objective of the Company's capital management is to maximize shareholder value by maintaining a healthy balance between debt and equity (capital) financing in support of its business requirements.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders or issue new shares. No changes were made in the objectives, policies or processes in 2018.

The Company monitors its capital adequacy using the net debt-to-equity ratio, which is interest-bearing loans and borrowings less cash and cash equivalents divided by equity. The Company's policy is to limit the net debt-to-equity ratio to 1.0x.



3,707,239

₽10,484,700

26,808

<sup>\*\*</sup>Future interest payments

<sup>\*\*\*</sup>Presented as part of "Trade and other payables" and "Deposits and other liabilities" accounts in the parent company statements of financial position.

The Company is required to maintain debt-to-equity ratio as set forth in the Fixed Rate Corporate Notes Facility Agreement and Bonds. The Agreement provides for a higher debt to equity ratio than the internal limit set by the Company (see Note 16).

	2022	2021
Interest-bearing loans and borrowings	₽23,962,672	₱25,201,864
Less cash and cash equivalents	1,771,898	1,870,273
Net debt	22,190,774	23,331,591
Equity	23,769,279	21,537,245
Net debt-to-equity ratio	0.93	1.08

#### 30. Fair Value Measurement

Set out below is a comparison by class of carrying values and fair values of the Company's assets and liabilities for which fair values are determined for measurement and/or disclosure as at December 31, 2022 and 2021.

			2022		
	Carrying Value	Fair Value	Level 1	Level 2	Level 3
Assets					
Investment properties	₽12,699,643	₽28,691,123	₽-	₽1,864,748	₽26,826,375
Liabilities					
Interest-bearing loans and borrowings					
(including noncurrent portion)	₽23,962,672	₱21,552,361	₽_	₽_	₽21,552,361
Subscription payable	2,922,560	2,816,155	_	_	2,816,155
Retention payable (including	, ,	, ,			, ,
noncurrent portion)	1,119,032	1,027,232	_	_	1,027,232
Security deposits (including	, ,	, ,			, ,
noncurrent portion)	544,518	510,770	_	_	510,770
• ,	₽28,548,782	₽25,906,518	₽_	₽_	₽25,906,518
	Carrying Value	Fair Value	2021 Level 1	Level 2	Level 3
Assets	carrying varae	1 411 / 4144	20,011	20,612	20,010
Investment properties	₽12,592,643	₽26,590,787	₽_	₽1,834,887	₽24,755,900
Liabilities					
Interest-bearing loans and borrowings					
(including noncurrent portion)	₽25,201,864	₽25,136,398	₽-	₽-	₽25,136,398
Retention payable (including					
noncurrent portion)	1,136,417	1,082,305	_	_	1,082,305
Subscription payable	990,900	990,900	_	_	990,900
Security deposits (including					
noncurrent portion)	494,231	339,311			339,311
	₽27,823,412	₽27,548,912	₽_	₽_	₽27,548,914

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash and Cash Equivalents, Trade Receivables from Sale of Real Estate, Trade Receivables from Lease, Due from Related Parties, Other Receivables, Restricted Cash, Refundable Deposits and Trade and Other Payables. Due to the short-term nature of transactions, the carrying values of these instruments approximate the fair values as at financial reporting period.

*Investment in Equity Securities.* The fair values of quoted equity securities were determined by reference to published two-way quotes of brokers as at financial reporting date. The difference between the carrying value and the fair value of unquoted equity securities is not material to the parent company financial statements.



*Interest-bearing Loans and Borrowings*. The fair values of fixed rate loans were calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rates ranging from 3.91% to 7.22% as at December 31, 2022 and 1.01% to 5.08% as at December 31, 2021.

*Retention Payable and Security Deposits.* The fair values were calculated by discounting the expected future cash flows at prevailing credit adjusted BVAL interest rates ranging from 3.91% to 7.22% as at December 31, 2022 and 1.01% to 5.08% as at December 31, 2021.

For the years ended December 31, 2022 and 2021, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

## 31. Basic/Diluted Earnings Per Share Computation

	2022	2021	
	(In Thousands, Except Numbers of Shar		
	and Per Share	Data)	
Net income	<b>₽</b> 2,450,331	₽1,319,404	
Dividends on preferred shares	(1,650)	(1,650)	
Net income attributable to common shares (a)	2,448,681	1,317,754	
Common shares at beginning of year	6,116,762,198	6,116,762,198	
Weighted average number of common shares - basic (b)	6,116,762,198	6,116,762,198	
Dilutive potential common shares under the ESOP	_	1,575,521	
Weighted average number of common shares - diluted (c)	6,116,762,198	6,118,337,719	
Per share amounts:			
Basic (a/b)	₽0.4003	₽0.2154	
Diluted (a/c)	₽0.4003	₽0.2154	

In 2021 and 2020, the Parent Company considered the effect of stock options outstanding since these are dilutive. In 2022, the diluted EPS did not consider the effect of stock options outstanding since these were anti-dilutive.

## 32. Segment Information

PFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Company that are regularly reviewed by the chief operating decision maker.

For management purposes, the Company's operating segments is determined to be business segments as the risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Company manages its operations under the following business segments:

- Residential Development is engaged in the development, selling, and property management of all residential projects of the Company.
- Commercial Development is engaged in the sale, leasing and other related operations in the course of the management of commercial buildings or spaces used for retail and office leasing, including cinema, hotel and resort operations.

The Company does not have any customers which constitutes 10% or more of the Company's revenue.



Management monitors the operating results of each business unit separately for the purpose of making decisions about resource allocation and performance assessment. Performance is evaluated based on net income for the year and earnings before interest, taxes and depreciation and amortization, or *EBITDA*. Net income for the year is measured consistent with net income in the parent company financial statements. *EBITDA* is measured as net income excluding depreciation and amortization, interest expense and provision for income tax. *EBITDA* is a non-GAAP measure.

The Company centrally manages cash and its financing requirements, income taxes and resource allocation. Resource allocation are measured against profitability among potential investments and made in view of the Company's existing business portfolio.

The President, the Company's chief operating decision maker, monitors operating results of its business segments separately for the purpose of performance assessment and making recommendations to the Board about resource allocation. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the parent company financial statements.

Disclosure of the geographical information regarding the Company's revenues from external customers and total assets have not been provided since all of the Company's revenues are derived from operations within the Philippines.

## **Business Segments**

The following tables present information regarding the Company's residential development and commercial development and hotel business segments:

		2022	
	Residential	Commercial	
	Development	Development	Total
Revenue	₽8,839,786	₽3,927,250	₽12,767,036
Costs and expenses	(6,513,847)	(1,494,138)	(8,007,985)
Other income - net	6,316	(464)	5,852
EBITDA	2,332,255	2,432,648	4,764,903
Depreciation and amortization			(651,472)
Interest expense			(1,131,490)
Provision for income tax			(531,610)
Net income			2,450,331
Assets and Liabilities			
Segment assets	37,913,627	1,811,930	39,725,557
Investment properties	1,271,357	11,428,286	12,699,643
Investment in joint venture and			
associate	3,920,730	1,985,220	5,905,950
Property and equipment	970,665	906,922	1,877,587
Total assets	44,076,379	16,132,358	60,208,737
Segment liabilities	27,751,909	8,116,760	35,868,669
Deferred tax liabilities - net	570,789	_	570,789
Total liabilities	₽28,322,698	₽8,116,760	₽36,439,458



		2021	
	Residential	Commercial	
	Development	Development	Total
Revenue	₽5,888,282	₽2,256,324	₽8,144,606
Costs and expenses	(4,398,686)	(944,071)	(5,342,757)
Other income - net	8,610	_	8,610
EBITDA	1,498,206	1,312,253	2,810,459
Depreciation and amortization			(628,581)
Interest expense			(1,016,209)
Benefit from income tax			153,735
Net income			₽1,319,404
Assets and Liabilities			
	31,175,716	5,204,268	36,379,984
Segment assets		, ,	
Investment properties	1,887,338	10,705,305	12,592,643
Investment in joint venture and	1 207 150	2.054.500	2 440 740
associate	1,386,150	2,054,590	3,440,740
Property and equipment	2,441,728	231,403	2,673,131
Total assets	36,890,932	18,195,566	55,086,498
Segment liabilities	22,899,014	9,991,986	32,891,000
Deferred tax liabilities - net	658,253	_	658,253
Total liabilities	₽23,557,267	₽9,991,986	₽33,549,253

# 33. Supplemental Disclosure of Cash Flow Information

The changes in the Company's liabilities arising from financing activities are as follows:

	January 1,		Reclassification from noncurrent	Interest Expense/ Discount	December 31,
	2022	Cash flows	to current	Amortization	2022
Current portion of interest-bearing					
loans and borrowings	₽3,226,599	( <del>P</del> 3,226,599)	₽2,632,946	₽–	₽2,632,946
Interest-bearing loans and borrowings					
<ul> <li>net of current portion</li> </ul>	21,975,265	1,957,316	(2,632,946)	30,092	21,329,727
Interest payable	122,385	(1,069,748)	_	1,052,473	105,110
Dividends payable	41,792	(330,120)	_	333,782	45,454
Lease liability	505,839	(26,908)	_	38,720	517,651
Subscription payable	990,900	1,931,660	_	_	2,922,560
Total liabilities from financing					
activities	₽26,862,780	( <del>P</del> 764,399)	_	₽1,455,067	₽27,553,448
			Reclassification	Interest Expense/	
	January 1,		from noncurrent to	Discount	December 31,
	2021	Cash flows	current	Amortization	2021
Current portion of interest-bearing					
loans and borrowings	₽6,682,729	( <del>P</del> 6,682,729)	₽3,226,599	₽-	₽3,226,599
Interest-bearing loans and borrowings					
<ul> <li>net of current portion</li> </ul>	16,511,722	8,662,215	(3,226,599)	27,927	21,975,265
Interest payable	93,797	(890,102)	_	918,690	122,385
Dividends payable	38,051	(213,831)	_	217,572	41,792
Lease liability	493,311	(25,254)	_	37,782	505,839
Installment payable	2,490,900	(1,500,000)	_		990,900
Total liabilities from financing					
activities	₽26,310,510	(₱649,701)	₽_	₽1,201,971	₽26,862,780

The Company's material non-cash investing activities include the investment in an associate with unpaid subscription amounting to ₱2,922.6 million and ₱990.9 million as at December 31, 2022 and 2021 (see Note 13).



## 34. Supplementary Information Required under Revenue Regulations (RR) 15-2010

On December 28, 2010, RR 15-2010 became effective and amended certain provisions of RR 21-2002 prescribing the manner of compliance with any documentary and/or procedural requirements in connection with the preparation and submission of parent company financial statements and income tax returns. Section 2 of RR 21-2002 was further amended to include in the notes to financial statements information on taxes, duties and license fees paid or accrued during the year in addition to what is mandated by PFRS.

Below is the additional information required by RR 15-2010. This information is presented for purposes of filing with the BIR and is not a required part of the basic financial statements. Amounts are rounded to the nearest thousands.

## Output Value Added Tax (VAT) Declared During the Year

	Receipts Ou	tput VAT Due
Taxable sales	-	
Sale of goods (presented as "Sale of		
condominium units")	₽7,754,683	₽930,562
Other revenues	2,461,331	295,360
Leasing income	1,047,631	125,716
Exempt/zero-rated sales/receipts	966,253	_

The Company's sales of services are based on actual collections received, hence, may not be the same as amounts accrued in the parent company statements of income.

The Company has exempt/zero-rated sales/receipts pursuant to the provisions of Sections 108(B) and 109 of the Tax Code and the Supreme Court Decision G.R. No. 183505, promulgated on February 26, 2010.

## Input VAT Claimed

The amount of input VAT claimed are broken down as follows:

a.	Balance at beginning of year	<b>₱</b> 25,671
b.	Current year's domestic purchases/payments:	
	i) Goods for resale/manufacture or further processing	226,072
	ii) Goods other than for resale or manufacture	_
	iii) Capital goods subject to amortization	_
	iv) Capital goods not subject to amortization	_
	v) Services lodged under cost of goods sold	_
	vi) Services lodged under other accounts	405,701
	vii) Importation	221
c.	Input VAT deferred for the succeeding periods	(8,754)
d.	Input VAT allocated to exempt sales	_
e.	Applied against output VAT	(667,687)
Bal	ance at the end of year	(₱18,776)

Adjustments were made in the filed 4<sup>th</sup> quarterly VAT return for the taxable year 2021. Since no amendment has been made to the 2021 VAT returns, these were taken up in the 1<sup>st</sup> quarterly VAT returns for the taxable year 2022 resulting to an excess input VAT balance of ₱10.6 million.



# Landed Cost of Imports and Amount of Customs Duties and Tariff Fees Paid or Accrued

Landed cost	1,837
Customs duties and VAT	396

Customs duties include input VAT of 0.2 million which is presented under "Goods other than for resale or manufacture" in the table of input VAT claimed.

## Other Taxes and Licenses

Business taxes	₽29,357
Real estate taxes	48,221
Fringe benefit taxes	5,453
Documentary Stamp Tax	1,645
Amusement and cultural taxes	453
Annual registration	4
	₽85,133

## Withholding Taxes

The amount of withholding taxes paid/accrued for the year amounted to:

Expanded withholding taxes	₽206,771
Tax on compensation and benefits	71,896
Final withholding taxes	8,634
	₽287,301

# Tax Assessments and Cases

The Company has no outstanding tax assessment by the BIR nor pending tax cases or litigation in any courts or bodies outside of the BIR as at December 31, 2022.



# ROCKWELL LAND CORPORATION

# SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION DECEMBER 31, 2022

Unappropriated retained earnings, beginning	₽6,339,429
Adjustments: (see adjustments in previous years' reconciliation)	(1,120,472)
Unappropriated retained earnings, as adjusted to available for dividend distribution, beginning	5,218,957
Add:  Net income during the year closed to retained earnings  Change in recognized deferred tax assets	2,450,331 13,425
Less: Dividend declaration Appropriation, net of reversal	330,120 2,000,000
Unappropriated retained earnings available for dividend, as adjusted, ending	₽5,352,593